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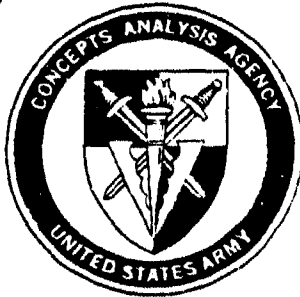
**STUDY REPORT  
CAA-SR-93-7**

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**RENEWABLES AND ENERGY EFFICIENCY  
PLANNING STUDY  
(REEP)**

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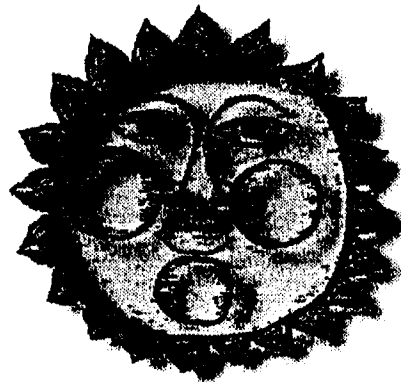
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REPORT DOCUMENTATION PAGE			Form Approved OPM No. 0704-0188	
Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources gathering and maintaining the data needed, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Washington Headquarters Services, Directorate for Information Operations and Reports, 1215 Jefferson Davis Highway, Suite 1204, Arlington, VA 22202-4302, and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.				
1. AGENCY USE ONLY (Leave Blank)		2. REPORT DATE	3. REPORT TYPE AND DATES COVERED	
		August 1993	Final, January 1992 - August 1993	
4. TITLE AND SUBTITLE			5. FUNDING NUMBERS	
Renewables and Energy Efficiency Planning Study (REEP)			DA 332062	
6. AUTHOR(S)				
Mr. Steven B. Siegel, Dr. Robert Schwabauer, Mr. Mark Ciements, Ms. Vasilike Mantzouranis, Mr. Duane Gory				
7. PERFORMING ORGANIZATION NAME(S) AND ADDRESS(ES)			8. PERFORMING ORGANIZATION REPORT NUMBER	
US Army Concepts Analysis Agency 8120 Woodmont Avenue Bethesda, MD 20814-2797			CAA-SR-93-7	
9. SPONSORING/MONITORING AGENCY NAME(S) AND ADDRESS(ES)			10. SPONSORING/MONITORING AGENCY REPORT NUMBER	
Assistant Chief of Engineers Associate Chief of Engineers for Strategic Initiatives, U.S. Army Corps of Engineers				
11. SUPPLEMENTARY NOTES				
12a. DISTRIBUTION/AVAILABILITY STATEMENT			12b. DISTRIBUTION CODE	
Unlimited				
13. ABSTRACT (Maximum 200 words)				
The purpose of the REEP Study was to develop and apply an analytical methodology for evaluating the economic potential for investment in energy efficiency and renewable energy at Army facilities. The methodology provides a logical framework for integrating and analyzing US energy and environmental policy, Army energy and environmental goals, Army programming and budgeting, and public and private sector funding. The core of the REEP methodology is a multiobjective mathematical programming model that can quickly generate and analyze optimal renewable energy and energy efficiency investment strategies for Army facilities on an annual basis through FY 2005. The model maximizes cost, energy, load, and pollutant savings for individual or combinations of renewable and conservation investments while explicitly considering budget constraints, energy and environmental goals, and economies of scale. REEP was sponsored by the US Army Chief of Engineers.				
14. SUBJECT TERMS			15. NUMBER OF PAGES	
Renewable energy, energy efficiency, energy conservation opportunities (ECO)			151	
			16. PRICE CODE	
17. SECURITY CLASSIFICATION OF REPORT	18. SECURITY CLASSIFICATION OF THIS PAGE	19. SECURITY CLASSIFICATION OF ABSTRACT	20. LIMITATION OF ABSTRACT	
UNCLASSIFIED	UNCLASSIFIED	UNCLASSIFIED	UL	

**STUDY REPORT  
CAA-SR-93-7**

**Renewables and Energy Efficiency Planning Study  
(REEP)**



**August 1993**

**Prepared by  
Force Systems Directorate  
Mr. Steven B. Siegel, Study Director**

**US Army Concepts Analysis Agency  
8120 Woodmont Avenue  
Bethesda, Maryland, 20814-2797**





**DEPARTMENT OF THE ARMY**  
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REPLY TO  
 ATTENTION OF:

CSCA-FSR

01 FEB 1994

**MEMORANDUM FOR**

Assistant Chief of Staff for Installation Management, Attn: DAIM-FDF,  
 Washington, DC 20310-2600

U.S. Army Corps of Engineers, Office of Strategic Initiatives, Attn: CESI, 20  
 Massachusetts Avenue NW, Washington, DC 20314-1000

**SUBJECT: Renewables and Energy Efficiency Planning Study (REEP)**

1. Reference memorandum, CEHSC-FU-M, 1 June 1992, subject: Renewables and Energy Efficiency Planning Study (REEP) - Study Directive.
2. Referenced memorandum requested that the U.S. Army Concepts Analysis Agency (CAA) develop and apply an analytical methodology for evaluating the economic potential for investment in energy efficiency and renewable energy in Army facilities.
3. This final report documents the results of our analysis and incorporates your comments on the final draft report received 29 December 1993. The methodology provides a logical framework for integrating and analyzing U.S. energy and environmental policy, Army energy and environmental goals, Army programming and budgeting, and public and private sector funding. The core of the REEP methodology is a multiobjective mathematical programming model that can quickly generate and analyze optimal renewable energy and energy efficiency investment strategies for Army facilities on an annual basis through FY 2005. The model maximizes cost, energy, load, and pollutant savings for individual or combinations of renewable and conservation investments while explicitly considering budget constraints, energy and environmental goals, and economies of scale. The executive summary found in the report provides an overview of the entire study.
4. CAA expresses appreciation to all staff elements and agencies which have contributed to this study. Questions and/or inquiries should be directed to the Assistant Director, Force Systems Directorate, U.S. Army Concepts Analysis Agency, 8120 Woodmont Avenue, Bethesda, MD 20814-2797, DSN 295-5289.

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 Director



**RENEWABLE AND ENERGY  
EFFICIENCY PLANNING (REEP)  
STUDY**

**STUDY  
SUMMARY  
CAA-SR-93-7**

**THE REASON FOR PERFORMING THIS STUDY** was to develop and apply an analytical methodology for evaluating the economic potential for investment in energy efficiency and renewable energy at Army facilities.

**THE SPONSORS** were the Assistant Chief of Engineers, Department of the Army, and the Associate Chief of Engineers for Strategic Initiatives, US Army Corps of Engineers.

**THE OBJECTIVES** were to:

- (1) Estimate the energy and cost savings that could result from economic investment in energy efficiency and renewable energy in Army facilities at selected sites.
- (2) Estimate the costs associated with the economic investment in renewable energy and efficiency in Army facilities.
- (3) Identify potential sources of funding for energy efficiency and renewable energy investment in Army facilities.
- (4) Develop and evaluate investment strategy alternatives for undertaking economic investment in Army facilities.

**THE SCOPE OF THE STUDY** was:

- (1) The timeframe of the analysis was fiscal year (FY) 1994 - FY 2005. Initially, the analysis was to address the period FY 1993 - FY 2010. However, with the passage of the Energy Policy Act of 1992 (EPACT), emphasis shifted to an energy conservation opportunity (ECO) investment strategy for the period FY 1994 - FY 2005.
- (2) The study considered 49 US Army facilities in the continental United States (CONUS) with annual utility bills greater than \$5 million.
- (3) The study considered renewable energy and energy efficiency technologies and measures that were in the research, development, demonstration, and commercialization phases of the product life cycle.
- (4) The study examined application of ECO retrofit measures only.
- (5) Both public and private sector funding sources were examined for ECO investment.

**THE APPROACH** used in the study was to first estimate the amount of commercially available energy efficiency and renewable energy investment for retrofit applications that would be economically feasible at 49 major Army sites in CONUS. A multiobjective mathematical programming model was then developed that quickly generates and analyzes optimal energy efficient and renewable energy investment strategy for Army facilities on an annual basis through FY 2005. The REEP methodology was demonstrated in support of the Army response to key provisions of the recently enacted Energy Policy Act.

**THE PRINCIPAL FINDINGS AND IMPLICATIONS OF THIS STUDY** were that:

- (1) The REEP methodology provides a logical approach for analyzing and integrating US energy and environmental policy, Army energy and environmental goals, Army programming and budgeting, and public and private sector funding. It provides Army energy decisionmakers

and policy analysts with a much needed capability to more accurately and responsively develop and evaluate energy investment programs that are analytically defensible and credible. The methodology is inherently flexible and transferable such that it can readily incorporate changes in data and analytic tools.

(2) The economic potential for investment in 47 ECO at 49 major US Army facilities in CONUS is 16,823,804 millions of British thermal units (Mbtu) of annual energy reduction, 724,128 kilowatts (kW) of demand reduction, \$249,446,020 of annual cost savings, and 2,415,337 short tons (STON) of annual pollution reduction. This potential must be captured as a requirement of EPACT which mandates all ECO with paybacks of 10 years or less be implemented at Federal facilities by 2005. The 49 facilities consume about three-quarters of the energy consumed at CONUS facilities or approximately one-half of facility energy usage Armywide. It is likely that much of this potential would be transferable to most of the other sites in the Army, since the ECO identified are commercially available and largely standard.

(3) The annual cost savings of \$249,446,020 generated from implementing the 47 ECO at the 49 sites provides direct economic benefits to both Army installations and the US Treasury. This occurs because Army policy requires one-third of the cost savings to be reinvested in additional ECO, one-third to be invested in installation quality of life measures (which could also be additional ECO), and one-third to the US Treasury. This policy further supports the EPACT provision requiring reinvestment of ECO cost savings. Cost savings accrued from these ECO not only pay for themselves, but additionally serve as a source of revenue that could be used for other applications, such as reducing the Federal budget deficit. Utilities and their customers would also benefit in that the need for expensive new plant construction could be deferred.

(4) Approximately 19 percent of the annual energy savings produced by the ECO is attributable to reduced oil consumption at Army facilities and servicing electric utilities. This decrease in oil use equates to about 503,598 barrels per year. Currently, about 42 percent of oil products supplied in the US is imported. Applying this percentage to the oil savings calculated for the 47 ECO at the 49 CONUS sites, 211,511 less barrels of oil would need to be imported if all the ECO were implemented. Reducing oil imports directly contributes to a reduction in the US trade deficit. It also strengthens national security by reducing US dependence on potentially unstable foreign sources of energy. Decreasing US dependence on oil imports also contributes to reducing the US military's requirements for protecting the supply routes used to import oil.

(5) The reduction in annual pollutant emissions of 2,415,337 STON resulting from ECO implementation provides significant environmental and health benefits to the populations of the 49 facilities and nearby communities (including those near the servicing utilities). Pollution abatement also generates considerable economic benefits, such as a decrease in cost requirements for cleaning up polluted air and water resources "after the fact." Other examples of monetary benefits from pollution reduction include decreases in both health care costs and the costs utilities incur in meeting environmental standards prescribed by law.

(6) The 47 ECO evaluated in this study constitute a sample of the technologies that could substantially reduce Army energy consumption, save dollars, and reduce pollutant emissions. Other available opportunities include water conservation technologies, which are now regarded as energy conservation opportunities per direction from EPACT; new building construction in addition to retrofit applications examined in this study; and increased investment in energy efficiency and renewables beyond the ECO identified in this study.

**THE STUDY EFFORT** was directed by Mr. Steven B. Siegel, Force Systems Directorate, US Army Concepts Analysis Agency (CAA).

**COMMENTS AND QUESTIONS** should be sent to the Director, US Army Concepts Analysis Agency, ATTN: CSCA-FSR, 8120 Woodmont Avenue, Bethesda, MD 20814-2797.

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## RENEWABLES AND ENERGY EFFICIENCY PLANNING (REEP) STUDY

### CHAPTER 1

#### EXECUTIVE SUMMARY

**1-1. PURPOSE.** The purpose of the Renewables and Energy Efficiency Planning (REEP) Study was to develop and apply an analytical methodology for evaluating the economic potential for investment in energy efficiency and renewable energy at Army facilities.

#### 1-2. BACKGROUND

**a.** The Army requires a quick turnaround decision support capability that can evaluate renewable energy and energy efficiency investment issues. The requirement for this capability is based upon the increasingly complex nature of analyzing the potential for renewable energy and energy efficiency in the Army when considering factors such as energy system costs and performance, policy requirements, alternative sources of funding, budget constraints, the industrial base, environmental considerations, and institutional characteristics. An analytical methodology that could logically incorporate these factors in support of the energy investment decisionmaking process in the Army was developed and applied in the study.

**b.** The Energy Policy Act of 1992 (P.L. 102-486) (EPACT) was enacted to increase the use of renewable energy and energy efficiency in the industrial, commercial, residential, and Federal sectors of the economy. Key provisions in the Act require:

- All energy efficiency and renewable energy measures in Federal facilities that have a payback of 10 years or less be implemented by 2005, and
- The reduction in energy use per square foot by 20 percent during the period 1985-2000 (same as Executive Order 12759, 17 April 1991) for Federal buildings and facilities.

Other EPACT provisions that affect renewable energy and energy efficiency investment in the Army are the increasing use of energy performance contracts, participation in utility demand side management programs, and reducing pollutant emissions due to energy production. Subsequent to the enactment of EPACT (which occurred about midway through the study), evaluating the feasibility of using the REEP methodology to address the provisions of EPACT became a high priority of the study.

**c. Study Sponsors.** The Assistant Chief of Engineers, Department of the Army, and the Associate Chief of Engineers for Strategic Initiatives, United States (US) Army Corps of Engineers, are the study sponsors (REEP study directive included at Appendix B).

**1-3. SCOPE.** The fundamental scope of REEP is outlined below. More specific parameters and assumptions are identified in Chapter 3 with the various case analyses in which they apply.

**a.** The timeframe of the analysis was fiscal year (FY) 1994-FY 2005. Initially, the analysis was to address the period FY 1993-FY 2010. However, with the passage of EPACT, emphasis shifted to analyzing energy conservation opportunity (ECO) investment strategy for the period FY 1994-FY 2005.

b. The study considered 49 US Army facilities in the continental United States (CONUS) with annual utility bills greater than \$5 million.

c. The study considered renewable energy and energy efficiency technologies and measures that were in the research, development, demonstration, and commercialization phases of the product life cycle.

d. The study examined application of ECO retrofit measures only.

e. Both public and private sector funding sources were examined for ECO investment.

#### 1-4. OBJECTIVES

a. Estimate the energy and cost savings that could result from economic investment in energy efficiency and renewable energy in Army facilities at selected sites.

b. Estimate the costs associated with the economic investment in renewable energy and efficiency in Army facilities.

c. Identify potential sources of funding for energy efficiency and renewable energy investment in Army facilities.

d. Develop and evaluate investment strategy alternatives for undertaking economic investment in Army facilities.

#### 1-5. METHODOLOGY

a. **Overview.** The methodology used to conduct the REEP Study is illustrated by Figure 1-1. This methodology was designed for developing and evaluating optimal ECO investment strategies in the Army. The methodology provides an integrated engineering, financial, and economic approach for addressing the major issues associated with the formulation and analysis of these strategies. The ordering of the tasks indicates the general sequence of task execution. In some cases, tasks were performed simultaneously. For example, Task 1--which involved the identification and evaluation of ECO--was conducted throughout the study.

b. **Task 1--Estimate Remaining Economic Potential of ECO.** This task first entailed estimating the amount of commercially available ECO investment for retrofit applications that were technically feasible at 49 major Army sites in CONUS. The term "ECO" is defined in this study to include both energy efficiency and renewable energy technologies. Detailed site-specific ECO characteristics such as investment costs, energy, demand and cost savings, and reductions in pollutant emissions were developed by the US Army Construction Engineering Research Laboratory (CERL) for all ECO. From these technically feasible ECO, economically feasible ECO were then specified using a 10-year simple payback (per EPACT). Other criteria (e.g., net present value) for determining economic feasibility could be used depending upon the context of the analysis. The total number of existing economically feasible ECO were adjusted using market penetration surveys of Army energy experts to determine the amount of ECO investment already implemented. The cost, energy, and demand savings and pollutant reduction that would result from investing in ECO that have not been implemented to date constituted the remaining economic potential.



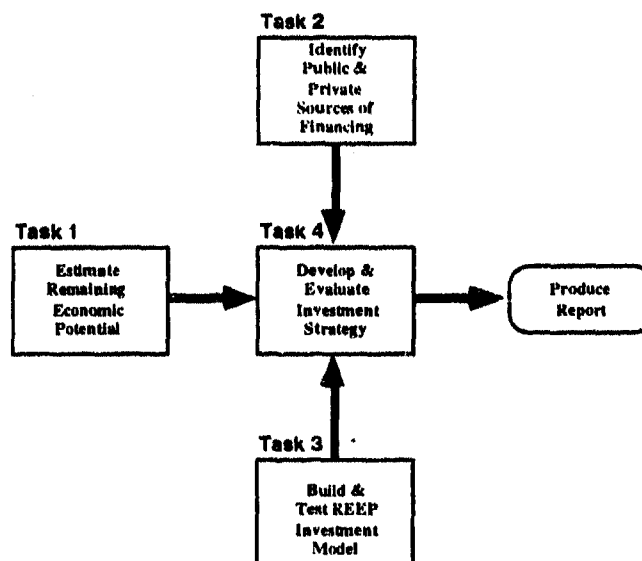


Figure 1-1. REEP Methodology

**c. Task 2--Identify and Describe Sources of Financing.** This task identified and described potential sources of funds for investment in Army ECO. Sources of ECO finance that were examined included governmental programs as well as private institutions such as utilities and energy service companies. The principal purpose of this task was to identify the terms and conditions (such as dollar limitations and required payback periods) of using the different potential funding sources for ECO investment. The terms and conditions identified were then used to formulate budget constraints required by the investment model developed in Task 3.

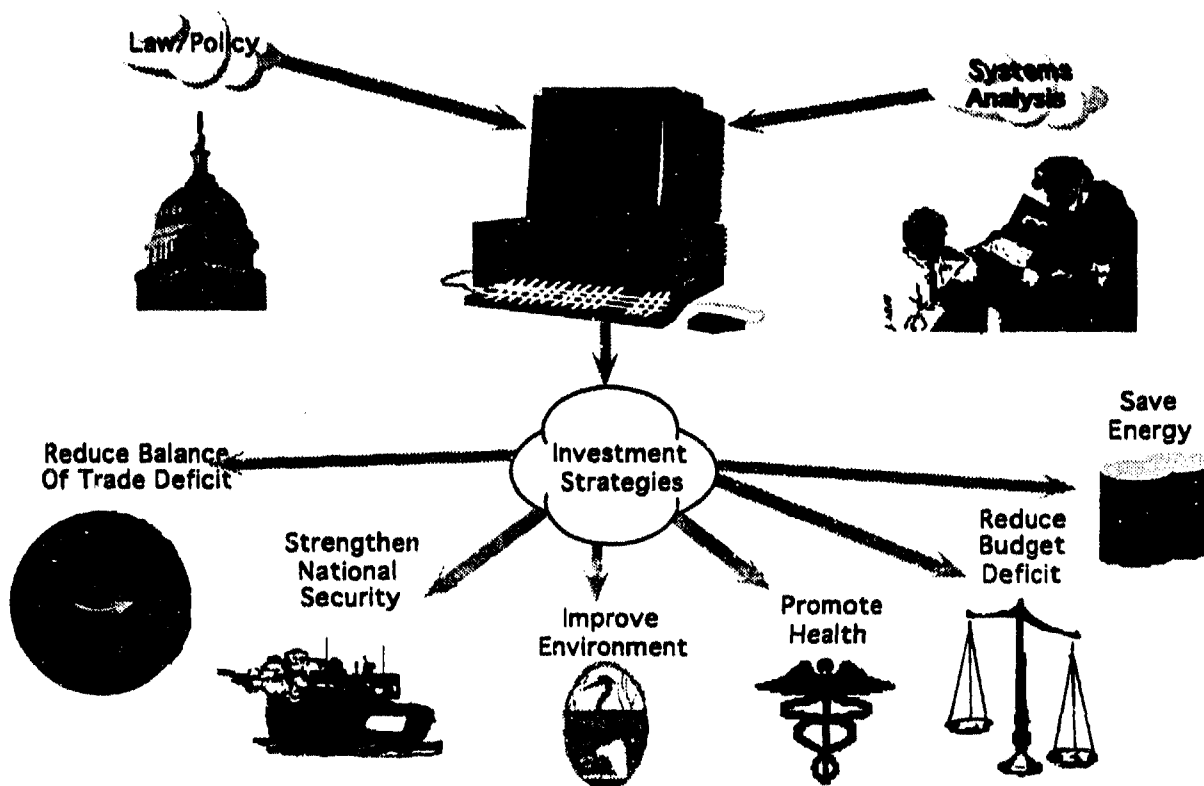
**d. Task 3--Build and Test a REEP Investment Model (RIM).** This task involved designing, building, and testing a multiobjective linear programming model--RIM. The model maximizes cost, energy, and load savings and pollutant reduction for individual or combinations of renewable and conservation investments, while explicitly considering budget constraints, energy and environmental goals, and economies of scale. RIM develops and analyzes optimal renewable energy and energy efficiency investment strategies at US Army facilities on an annual basis (i.e., what to buy, how many, where, and when).

**e. Task 4--Develop and Evaluate Investment Strategy.** This task demonstrated and applied RIM to a variety of policy and programmatic issues. The principal issues that were evaluated included:

- What should the investment strategy be for a sample of 16 ECO specified at US Army facilities in CONUS that maximizes cost savings and can be implemented completely by FY 2005?
- What should the investment strategy be for 47 ECO specified at US Army facilities in CONUS that maximizes cost savings and can be implemented completely by FY 2005?

The last issue served as a "base case," since it considered the total number of economically feasible ECO identified in the REEP Study and is in accordance with EPACT and Army energy policy.

**1-6. FINDINGS AND IMPLICATIONS.** The benefits to be derived in using the REEP methodology for energy policy management and planning are illustrated in Figure 1-2. The methodology utilizes an operations research/systems analysis approach for evaluating and implementing National, DOD and Army energy policy. It does this through an optimization process, producing energy conservation and renewable energy investment strategies that yield the most "benefit" possible (such as improving the environment) given a set of resource constraints and policy goals and requirements. This section discusses and highlights six major findings and implications resulting from the development and application of the REEP methodology in this study.



**Figure 1-2. Major Benefits Derived from Using REEP Methodology**

a. The REEP methodology provides a logical approach for analyzing and integrating US energy and environmental policy, Army energy and environmental goals, Army programming and budgeting, and public and private sector funding. It provides Army energy decisionmakers and policy analysts with a much needed capability to more accurately and responsively develop and evaluate energy investment programs that are analytically defensible and credible. The methodology is inherently flexible and transferable such that it can readily incorporate changes in policy, data, and analytic tools.

b. The economic potential for investment in 47 ECO at 49 major US Army facilities in CONUS is 16,823,804 millions of British thermal units (Mbtu) of annual energy reduction, 724,128 kilowatts (kW) of demand reduction, \$249,446,020 of annual cost savings, and 2,415,337 short tons (STON) of annual pollution reduction. This potential must be captured as a requirement of EPACT which mandates all ECO with paybacks of 10 years or less be implemented at Federal facilities by 2005. The 49 facilities consume about three-quarters of

the energy consumed at CONUS facilities, or approximately one-half of facility energy usage Armywide. It is likely that much of this potential would be transferable to most of the other sites in the Army, since the ECO identified are commercially available and largely standard.

c. The annual cost savings of \$249,446,020 generated from implementing the 47 ECO at the 49 sites provides direct economic benefits to both Army installations and the US Treasury. This occurs because Army policy requires one-third of the cost savings to be reinvested in additional ECO, one-third to be invested in installation quality of life measures (which could also be additional ECO), and one-third to the US Treasury. This policy further supports the EPACT provision requiring reinvestment of ECO cost savings. Cost savings accrued from these ECO not only pay for themselves, but additionally serve as a source of revenue that could be used for other applications, such as reducing the Federal budget deficit. Utilities and their customers would also benefit in that the need for expensive new plant construction could be deferred.

d. Approximately 19 percent of the annual energy savings produced by the ECO is attributable to reduced oil consumption at Army facilities and servicing electric utilities. This decrease in oil use equates to about 503,598 barrels per year. Currently, about 42 percent of oil products supplied in the US is imported.\* Applying this percentage to the oil savings calculated for the 47 ECO at the 49 CONUS sites, 211,511 less barrels of oil would need to be imported if all the ECO were implemented. Reducing oil imports directly contributes to a reduction in the US trade deficit. It also strengthens national security by reducing US dependence on potentially unstable foreign sources of energy. Decreasing US dependence on oil imports also contributes to reducing the US military's requirements for protecting the supply routes used to import oil.

e. The reduction in annual pollutant emissions of 2,415,337 STON resulting from ECO implementation provides significant environmental and health benefits to the populations of the 49 facilities and nearby communities (including those near the servicing utilities). Pollution abatement also generates considerable economic benefits, such as a decrease in cost requirements for cleaning up polluted air and water resources "after the fact." Other examples of monetary benefits from pollution reduction include decreases in both health care costs and the costs utilities incur in meeting environmental standards prescribed by law.

f. The 47 ECO evaluated in this study constitute a sample of the technologies that could substantially reduce Army energy consumption, save dollars, and reduce pollutant emissions. Other available opportunities include water conservation technologies, which are now regarded as energy conservation opportunities per direction from EPACT; new building construction in addition to retrofit applications examined in this study; and increased investment in energy efficiency and renewables beyond the ECO identified in this study. These additional ECO should be analyzed and adopted in the Army as appropriate.

---

\* First quarter, 1993. Source: Energy Information Administration, *Monthly Energy Review*, June 1993, Table 1.8.

## CHAPTER 2

## REEP METHODOLOGY

## 2-1. INTRODUCTION

a. A primary objective of this study was to develop and demonstrate a methodology to use in formulating and evaluating ECO investment strategies in the Army. An integrated engineering, financial, and economic approach was developed to address major issues involved in developing and assessing these strategies. The four tasks that compose the methodology are illustrated in Figure 2-1. Since a large portion of these tasks involved progressive work, it was necessary to continuously examine each task thoroughly to gauge impacts upon other components of the study. Task 1 established the opportunities for investment in energy efficiency and renewables at major energy consuming Army facilities in CONUS. Potential funding sources for these opportunities were identified and described in Task 2. Task 3 involved designing, developing, and testing a model that determined the optimum methods (and economic impacts) for investing in these opportunities over time. In Task 4, the methodology was applied to address selected energy related issues that arose during the course of the study.

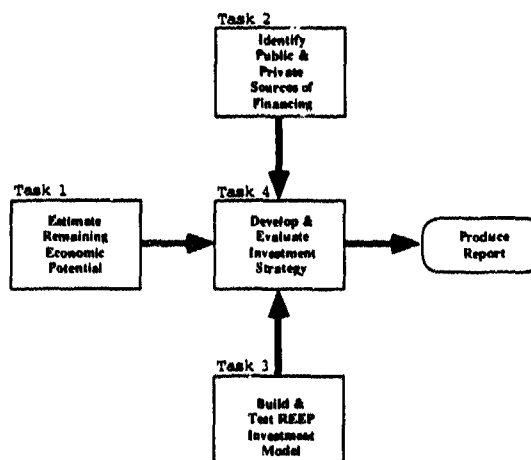


Figure 2-1. REEP Methodology

b. The four tasks in the methodology were essentially performed in the sequence order depicted in Figure 2-1. However, there was a "moving train" aspect to each task, such that many of the individual task efforts were conducted concurrently. That is, as more extensive and refined data or methodological improvements were identified, they were incorporated into the methodology and applied during subsequent analysis. This was especially the case for Task 1, in which ECO were continuously identified, developed, and evaluated throughout the study. This chapter discusses the individual tasks accomplished in developing the methodology used to perform the REEP Study.

## 2-2. TASK 1 - ESTIMATE REMAINING ECONOMIC POTENTIAL

a. **General.** Task 1 was organized into three subtasks--identify economically feasible ECO, estimate ECO energy, demand, cost savings, and pollution reduction by building category, and estimate ECO market captured to date. The engineering analysis conducted in the first two subtasks was conducted by CERL engineers.

**b. Identify Economically Feasible ECO.** Economically feasible ECO were identified using three principal selection criteria. First, an ECO had to be commercially available. This included "off the shelf" ECO technologies that were already available in the marketplace or which, if purchased in large enough quantities, would become available in the marketplace. The second selection criterion was the ability for broad application. ECO examined in the REEP Study were to be installed in Army facilities across CONUS. Thus, the study team wanted to compile a list of ECO whose technology was easily adaptable to and replicable in a variety of installations. This broad applicability of ECO technology would help the REEP Study account for as much economic potential as possible. The third criterion was established, given the passage of EPACT, which requires Army investment in all ECO with paybacks of 10 years or less by the year 2005. As a result of this requirement, the REEP Study focused on identifying and evaluating ECO with paybacks of 10 years or less. By the end of this study, CERL and CAA had identified 47 ECO that met all three criteria.

**c. Estimate ECO Energy, Demand, and Cost Savings by Building Category.** In making energy, demand, and cost saving estimates, CERL considered the types of buildings existing on Army facilities. This was necessary for two reasons. First, not all ECO can be applied to all types of buildings. While it is practical to install occupancy sensors in administration buildings, it may not be in barracks. Secondly, different building types can have large variations in the type and level of energy consumption. Other factors which had to be considered by CERL in making their estimates included the number of buildings at an installation, building size, and building function. Ten building categories\* were used to classify standard functions of buildings found across Army facilities. These categories are listed in Figure 2-2. This allowed the engineering data to be specified in terms of ECO type and building category (e.g., energy efficient lighting in family housing would be evaluated as a distinct opportunity). Using this approach, much of the data (e.g., technical performance) developed for an ECO in a particular building category could be applied to different facilities that included the building category specified.

Training	Administration
Maintenance and production	Unaccompanied personnel housing
Research, development, and testing	Community
Storage	Family housing
Hospital and medical	Other

Figure 2-2. Building Categories

**d. Estimate ECO Market Captured to Date.** To estimate the remaining economic potential of the ECO identified, it was first necessary to determine the amount of ECO investment implemented to date. Given the difficulty of obtaining historical market share data, CAA in conjunction with the sponsors and CERL, believed that the most knowledgeable source of information concerning present ECO market penetration would be Army engineers, logisticians, facility managers, and other experts who had approximately 30 years of experience in the field. A survey questionnaire was administered to these experts requesting data on the current penetration of each ECO at US Army facilities in CONUS. The results of this survey are presented in Chapter 3. Survey estimates were utilized to establish the remaining economic potential of the ECO.

\* The 10 building categories were derived from AR 415-28, Department of the Army Facility Classes and Construction Categories (Category Codes), November 1981.

## **2-3. TASK 2 - IDENTIFY AND DESCRIBE SOURCES OF FINANCE**

a. This task identified and described potential funding sources for investment in Army ECO. The principal reason for performing this task was to determine the basic terms and conditions for accessing these financial sources and to assess potential fund availability for developing budget parameters and model constraints. The intent was to allow the model to select the budget source that would best suit investment in certain types and quantities of ECO. An example would be for the model to utilize a well-endowed finance source for ECO requiring a large investment. This task was also important in gaining a fundamental understanding of the finance sources.

b. Sources of potential ECO finance that were examined included governmental programs, as well as private institutions, such as utilities and energy service companies. As a result, a wide variety of data sources was identified including Army agencies, Office of the Secretary of Defense (OSD), Department of Energy (DOE), nonprofit organizations, and utilities. A myriad of regulations, directives, reports, letters, and legislation were reviewed as part of this research. An additional objective of Task 2 was to gain an appreciation of the Army's experience in using the different finance sources to help identify their relative strengths and weaknesses. Because of the amount of information collected in this task, the results are presented in Appendix F, with an overview presented in Chapter 3.

## **2-4. TASK 3 - BUILD AND TEST REEP INVESTMENT MODEL (RIM)**

a. This task constituted the core of the REEP methodology--the development of RIM. RIM is a multiobjective mathematical programming model that can generate and analyze optimal renewable energy and energy efficiency investment strategies at US Army facilities on an annual basis (i.e., what to buy, how many, where, and when). The model maximizes cost, energy, and demand savings and pollutant reduction that result from ECO investment.

b. Cost savings refers to the dollars saved by ECO implementation. Dollar savings occur because ECO decrease energy consumption (and sometimes electricity demand requirements), resulting in less dollar expenditures for energy. Energy savings are the amount of decreased energy consumption obtained through ECO implementation and are measured in Mbtu. Electrical demand refers to the amount of power required for an electrical device to operate and is measured in terms of kW. Pollutant reduction refers to the decrease in atmospheric pollutant emissions achieved by ECO implementation. This reduction occurs because decreased energy consumption causes utilities to burn less fuel (especially fossil fuels) to produce less energy. Pollutant reductions are measured in terms of STON.

c. The budget constraint is established by the amount of funds available for ECO investment in a given fiscal year. More than one budget constraint can be considered in cases when more than one source of available funds can be articulated. In general, budget constraints are set by Army programming policy and Congressional appropriation. ECO investment cannot exceed available funds (as established by the budget constraint) in any fiscal year. The budget constraint variable is determined outside RIM. Quantifiable energy and environmental goals are also regarded as constraints in the model, if they are requirements that must be achieved. An example of a quantifiable energy goal would be the requirement established in Executive Order 12759 that energy consumption at Federal facilities must decrease by 20 percent between FY 1985 and FY 2000.

d. During the initial phase of the study, the types of data output required from RIM were developed. This initial list of generalized data outputs served as a point of departure in the development of a list of generalized data inputs for the model (see Table 2-1). As the logic of RIM developed, the specific data inputs required to run the model were also identified. Once the

data input requirements were specified, likely sources of these data were identified. Tasks 1 and 2 involved the collection and development of the data necessary for RIM. Chapter 3 addresses the actual data used (and their sources) to run the model and the resulting data outputs.

**Table 2-1. RIM Data Inputs and Outputs**

Inputs	Outputs <sup>a</sup>
Budgets Fuel prices Rollover rates Rebates Investment criteria Economies of scale ECO penetration	Investment strategy decisions (quantity, type, time, and place) Investment strategy costs Annual and total cost savings (in dollars) Annual and total energy savings (in Mbtus) Annual and total demand savings (kilowatts)  Annual and total pollutant reduction (in short tons)

<sup>a</sup>Outputs can be presented in terms of CONUS, major Army command (MACOM), state/region, or building category.

**2-5. TASK 4 - DEVELOP AND EVALUATE INVESTMENT STRATEGY.** The purpose of this task was to apply the REEP methodology to develop and evaluate ECO investment strategies for Army facilities in CONUS. By formulating a strategy, the capabilities of RIM for use in making ECO investment decisions would be demonstrated. A base case scenario was developed that incorporated Army policy and Federal mandates. For example, a key component of Army policy included in the base case is its allowance of one-third of the cost savings accrued through prior ECO investment to be used for purchasing additional ECOs in the following years. Federal mandates emanated from EPACT. A key provision of this act was that all ECO with paybacks of 10 years or less must be implemented at Federal agencies by 2005. To further display the capabilities of RIM, alternative scenarios which addressed important aspects of energy and environmental issues were derived. These scenarios included variations in the number of ECO considered, differing rollover rates, and the grouping of sites for a given region. Several of these scenarios were developed for the Renewable and Energy Efficiency Sustainable Investment (REESIN) Quick Reaction Analysis (QRA) and are documented in a separate report.

## CHAPTER 3

### ANALYSIS AND RESULTS

**3-1. INTRODUCTION.** Chapter 3 presents the results of executing the REEP methodology (see Figure 2-1) during the course of the study period. The utility of the methodology is highlighted by its flexibility, in that it can readily incorporate changes and improvements in data and analytical tools. Therefore, to sustain the integrity of REEP analysis in the future, the data bases and models that currently support the methodology should be updated and refined as required. This chapter first provides an overview of Tasks 1, 2, and 3; and then describes two applications of Task 4. Detailed documentation of the engineering analysis portion of Task 1 is provided in a separate report prepared by CERL. The outcome of Task 2 is more fully discussed in Appendix F. The technical and operational characteristics of RIM (Task 3) are described in Appendices D and E.

**3-2. ESTIMATE REMAINING ECONOMIC POTENTIAL (TASK 1).** The objective of Task 1 was to identify economically feasible ECO among major US Army facilities in CONUS and estimate the energy, demand, and cost savings and pollutant reduction that would result from implementation of the identified ECO. This task was organized into three subtasks: identify economically feasible ECO; estimate ECO energy, demand, and cost savings by building category; and estimate ECO market captured to date. The energy, demand, and cost savings and pollutant reduction associated with economically feasible ECO constitute the economic potential of the devices.

**a. Identify Economically Feasible ECO.** Not all of the renewable energy and energy conservation investment that is technically feasible is economic. For the purpose of this study, an ECO was considered economically feasible if its calculated simple payback was 10 years or less. This investment criterion was based on the provision established by EPACT requiring all ECO identified in the Federal government with paybacks of 10 years or less be acquired by 2005. An initial list of ECO was jointly developed by CAA and CERL analysts. This list was further evaluated by CERL engineers to develop a list of 47 ECO that would pay back in 10 years or less at a major energy-consuming CONUS site. A facility was considered a major energy consumer if its annual utility bill was greater than \$5 million. In CONUS, 50 US Army sites met this criterion. The Presidio at San Francisco was not considered in this study given the Base Realignment and Closure (BRAC) Commission decision of 1991 to close this facility—leaving 49 sites (see Figure 3-1). Other ECO with paybacks greater than 10 years were identified by CERL, but were not considered in this study. The 47 ECO developed and evaluated for this study are shown in Figure 3-2.

Ft Bragg	Ft McPherson	Ft Gordon	Corpus Christi	Detroit Ars
Ft Campbell	Ft Meade	Ft Huachuca	Pine Bluff	Ft Monmouth
Ft Carson	Ft Ord	Ft Jackson	Pueblo	Redstone Ars
Ft Devens	Ft Polk	Ft Knox	Red River Dpt	Aberdeen PG
Ft Drum	Ft Riley	Ft Leavenworth	Rock Island Ars	Picatunny Ars
Ft Hood	Ft Stewart	Ft Lee	Tooele Dpt	White Sands
Ft Sam Houston	Ft Benning	Ft Rucker	Watervliet Ars	Ft Detrick
Ft Irwin	Ft Bliss	Ft Sill	Holston AAP	WRAMC
Ft Lewis	Ft Dix	Ft Leonard Wood	Lake City AAP	Ft Belvoir
Ft McCoy	Ft Eustis	Anniston Dpt	Radford AAP	

**Figure 3-1. REEP Installations**



	<b>Envelope</b>
<b>Lighting</b>	
2x4 fluorescent lighting retrofit	Radiant barriers
Compact fluorescent retrofit	High reflectance roof surface
Exit lighting retrofit	Window films
Occupancy sensors	Solar shading devices
Replace mercury vapor with high pressure sodium lamps	Family housing blown-in insulation
Efficient street lighting	6.5 inches of additional ceiling insulation
Constant level lighting	
<b>Electrical</b>	<b>Water</b>
Small ventilation motor retrofit	Water heater insulation blanket
Medium size ventilation motor retrofit	Showerhead flow restrictors
Large size ventilation motor retrofit	Faucet flow restrictors
Small ventilation motor retrofit with adjustable speed drive	Desuperheaters
Medium ventilation motor retrofit with adjustable speed drive	Hot water heat pump
Large ventilation motor retrofit with adjustable speed drive	Instantaneous hot water heaters
<b>Heating/cooling</b>	<b>Utilities</b>
Pulse combustion/modular boiler	Heating distribution repair
Single loop digital control panels	Manhole sump pump repair
Ventilation heat recovery	Cool storage
Programmable thermostats in family housing	Direct-fired gas fired chillers greater than 100 tons
Seal duct leaks	Energy management control system
High efficiency gas furnaces for family housing	
Gas engine driven heat pumps for family housing	
Nominal efficiency furnaces for family housing	<b>Renewables</b>
Flue dampers/electronic ignition	Solar water heating for family housing
High (SEER) air conditioning units	Wind energy
	Microclimate modifications
	Solar powered street lights
<b>Miscellaneous</b>	Solarwall
Refrigerator replacements for family housing	Solar water heating for barracks

Figure 3-2. REEP ECO

**b. Estimate ECO Energy, Demand, and Cost Savings by Building Category.** The engineering data developed by CERL was provided in EXCEL spreadsheets to facilitate input into RIM. An example of this type of spreadsheet format is shown in Table 3-1. Key data used from these spreadsheets for the model include: the ECO's energy, demand, and cost savings; the ECO's impact on pollutant emissions; the initial and recurring costs associated with the ECO; and the number of years for an ECO payback. Note that the types of buildings in which the ECO would apply are specified at the bottom of the spreadsheet (see line 70 in Table 3-1). That is, each ECO was specified not only in terms of technology and site, but the applicable type(s) of building categories as well. As a result, a total of 6,936,218 items, 68,774,907 square feet, and 127,056 ton-hours of ECO were identified by particular end use. Other factors that were considered in the evaluation of the ECO included technical performance, climate, utility rates, and primary fuel source. The approach used to develop the ECO data can address changes in a variety of conditions, such as increases in fuel prices and personnel realignments caused by BRAC. The versatility of this approach is founded on the categorization of ECO by functional end use, and more specifically, the 10 building categories listed in Figure 2-2. This enabled many of the performance and operational aspects of ECO to be quickly modeled among similar building types at different sites.







c. **Estimate ECO Market Captured to Date.** A required data input to RIM is the remaining ECO economic potential. While the installation of some REEP ECO would be for the first time, others have been previously installed on a limited scale. To more accurately estimate the remaining economic potential of REEP ECO, an accounting of prior ECO investment was necessary.

(1) An accounting of prior ECO investment was accomplished through a survey questionnaire completed by individuals from the Army energy community. Surveys were distributed on two separate occasions, the first being at the US Army Corps of Engineers National Energy Team (CENET) meeting in November, 1992. Respondents were given a list of REEP ECO and asked to estimate the percent of the economic potential already captured for each ECO. Survey takers were told to consider domestic Army facilities only, and provide a low and high estimate for each ECO. High and low estimates were requested so a response range could be established. The REEP study team collated the survey results and produced a median high and low statistic for each ECO. The study team decided to use the median because of some outliers in the survey results. Using the mode would have been inappropriate due to some response distributions that were bimodal.

(2) Results from the first survey were incorporated into the second. The second survey was distributed at the CENET meeting held in April 1993. This second survey was identical to the first, in that it requested low and high estimates of ECO economic potential already captured for the REEP ECO. The second survey differed from the first in that it listed the low and high median statistics that resulted from the first survey. Survey takers were instructed to examine the results from the first survey on a ECO by ECO basis. If they agreed with the results for a given ECO, then no alterations would be made to the survey form. If respondents disagreed with the outcome of the first survey for a given ECO, then they were to edit the initial results accordingly.

(3) The results of the survey were collated by the REEP study team, and median low and high statistics were calculated on a ECO basis. To serve as the estimator for captured ECO economic potential, the REEP study team decided to use the high median statistics. This was done to produce conservative estimates, that is estimates on the high end of ECO economic potential already captured. The data variable that is ultimately fed into RIM is the remaining economic potential of an ECO. This is calculated by subtracting the captured ECO economic potential (in percent) from 100. By using the high median estimate, the remaining economic potential will be lower (as opposed to using the low median estimate). Thus, RIM will produce energy, cost, demand, and pollutant reduction savings estimates on the low end, establishing a lower bound for potential savings.

(4) Survey results are presented in Table 3-2. The REEP ECO are grouped into category types. To the right of each ECO is the estimated remaining economic potential, in percent. The degree of remaining economic potential varied considerably depending upon the ECO. For example, the ECO with the lowest estimated remaining potential was additional ceiling insulation, at 27.5 percent. Direct-fired gas fired chillers (greater than 100 tons) was the ECO with the highest estimated remaining potential, at a full 100 percent. It should be noted that there were six ECO that had no survey estimates. This occurred because these ECO were introduced into the REEP ECO study set after the surveys were completed. For these six ECO, a default value of 70 percent was substituted for remaining economic potential. The default values are denoted with an asterisk in Table 3-2.

Table 3-2. REEP ECO Survey Results

ECO	Remaining economic potential (%)	ECO	Remaining economic potential (%)
<b>Lighting</b>		<b>Water</b>	
2x4 Fluorescent lighting retrofit	85	Water heater insulation blanket	47.5
Compact fluorescent retrofit	85	Showerhead flow restrictors	55
Exit lighting retrofit	82.5	Faucet flow restrictors	55
Occupancy sensors	95	Desuperheaters	98
Replace mercury vapor with high pressure sodium lamps	67.5	Hot water heat pump	70 <sup>a</sup>
Efficient street lighting	77.5	Instantaneous hot water heaters	70 <sup>a</sup>
Constant level lighting	70 <sup>a</sup>		
<b>Electrical</b>		<b>Miscellaneous</b>	
High efficiency ventilation motors (small, medium, and large)	80	Refrigerator replacements for family housing	85
Variable speed drives (small, medium, and large)	85		
<b>Heating and cooling</b>		<b>Renewables</b>	
Pulse combustion/modular boiler	85	Wind energy	70 <sup>a</sup>
Single loop digital control panels	85	Microclimate modifications	94
Ventilation heat recovery	90	Solar powered street lights	98
Programmable thermostats for family housing	77.5	Solar water heating for family housing	90
Seal duct leaks	72.5	Solar water heating for barracks	90
High efficiency gas furnaces for family housing	85	Solarwall	98.5
Gas engine driven heat pump for family housing	65		
Nominal efficiency furnaces for family housing	65		
Flue dampers/electronic ignition	75		
High SEER air conditioning units	65		
<b>Envelope</b>		<b>Utilities</b>	
Radiant barriers	70 <sup>a</sup>	Heating distribution repair	50
High reflectance roof surface	90	Manhole sump pump repair	50
Window films	82.5	EMCS	65
Solar shading devices	70 <sup>a</sup>	Cool storage	90
Family housing blown-in insulation	45	Direct-fired gas fired chillers greater than 100 tons	100
6.5 inches of additional ceiling insulation	27.5		

<sup>a</sup>Denotes no survey estimate was available, so default value of 70 percent was utilized.

(5) Table 3--2 verifies that all of the REEP ECO are commercially available. This is shown by the remaining economic potential percentages, where all ECO except direct-fired gas fired chillers have had some prior investment and installation. This notion of partial ECO penetration runs counter to the prevailing belief in some segments of the Army community. Some believe that most ECO opportunities throughout the Army have already been thoroughly exploited. Table 3--2 shows that based on survey estimates, the majority of ECO have remaining economic potential percentages in the 70--98 percent range.

(6) The category type ranking highest with respect to remaining economic potential were the renewable ECO. All renewable ECO, except for wind energy, had remaining economic potential estimates in the 90 percent or greater range. It can be speculated that wind energy would also have had a high estimate, but it was one of the ECO not included in the survey. Closer scrutiny of survey taker responses shows that the variation of estimates for renewable ECO was very tight. The difference between the lowest and highest remaining economic potential estimate for all renewable ECO did not exceed 10 percentage points. This implies a high level of confidence in the renewable ECO estimates, since the responses of the Army energy experts tended to converge.

(7) Three ECO had exceptionally low variation in their penetration estimates. They were desuperheaters (water ECO), microclimate modifications (renewable ECO), and occupancy sensors (lighting ECO). The difference between the lowest and highest remaining economic potential estimate for any of these three were less than or equal to 4 percentage points. This suggests a high degree of convergence amongst the survey takers.

(8) Four of the ECO had extremely high variation in their penetration estimates. They were flue dampers/electronic ignition (heating and cooling ECO), heating distribution repair (utility ECO), nominal efficiency furnaces for family housing (heating and cooling ECO), and programmable thermostats for family housing (heating and cooling ECO). The difference between the lowest and highest penetration estimate was 90 percentage points or higher. This suggests no convergence among the survey takers for these ECO.

**3-3. IDENTIFY AND DESCRIBE SOURCES OF FINANCE (TASK 2).** This task identified and described Department of Defense (DOD) programs and types of non-DOD institutions that could finance ECO investment in the Army. Each of these funding sources is described further in Appendix F. An example of a description of a funding source, Energy Conservation Investment Program (ECIP), is depicted in Figure 3-3. These descriptions were based upon information obtained during the course of this study. However, the terms and conditions of these funding sources may change in the future.

a. As indicated in Chapter 2, one of the principal objectives of this task was to estimate the annual budgets (by either program or appropriation) that would be available for ECO acquisition. Since this information was not available during the study, total annual budgets for all the ECO were developed based on policy established in EPACT and its 10 year payback 2005 procurement requirement. The method used to estimate the annual budgets required to meet this requirement for the ECO identified at the 49 sites was annualized between FY 1994 and FY 2005. Thus, the budgets calculated using this approach increased during the study period as more ECO were identified. The results of these calculations are addressed in Paragraph 3-5.



Description	Conditions
<p>Military construction funded program used to improve the energy efficiency of existing Defense Department facilities while reducing the associated utility energy and nonenergy related costs. Reduces energy use through construction of new, high efficiency energy systems, buildings or facilities for which a defense component pays for the facilities energy.</p> <ul style="list-style-type: none"> <li>- Energy monitoring and control systems/heating, ventilation, air conditioning (HVAC) controls</li> <li>- Steam/condensate systems</li> <li>- Boiler plan modifications</li> <li>- HVAC</li> <li>- Weatherization</li> <li>- Lighting systems</li> <li>- Energy recovery system</li> <li>- Electrical energy systems</li> <li>- Renewable energy systems</li> <li>- Facility energy improvements</li> </ul>	<ul style="list-style-type: none"> <li>- Projects greater than or equal to \$300,000</li> <li>- Savings to investment ratio greater than 1.25</li> <li>- Payback less than 10 years</li> <li>- Military Construction, Army, dollars</li> <li>- Energy retrofit projects only</li> </ul>

**Figure 3-3. Energy Conservation Investment Program (ECIP)**

b. Two sources of funds outside the government that could help support investment in Army ECO are demand side management (DSM) programs and energy savings performance contracts. Utility DSM programs offer a range of incentives (including cash rebates) for customers to invest in energy efficiency and conservation measures. Energy savings performance contracts are arrangements between the government and a contractor whereby the contractor provides resources for implementing energy cost savings measures and in turn receives a portion of the actual energy cost savings that accrue to the government. The Energy Efficiency Resource Directory: A Guide to Utility Programs provides a review of DSM programs offered by utilities in the US. Information about ECO rebates (one of the principal DSM methods) in this report were of particular interest since they can be quantified and thus can be considered in the development and evaluation of ECO investment strategies. For example, if a utility is offering energy efficient lighting rebates, then customers who purchase these items receive a check or a credit on their utility bill for an amount prescribed by the program. Utilities offering ECO rebates in service areas that included the 49 US Army sites were contacted to collect information and gain insights about their rebate programs. ECO rebates from utilities are clearly a promising source of financial support and should be used whenever possible. The scope and characteristics of utility rebate programs (available as of when the utilities were contacted) that could financially benefit ECO investment in the Army are presented in Appendix F. The data provided on these programs are subject to change at the discretion of the utility.

c. EPACT encourages Federal agencies to use energy savings performance contracts (formerly referred to as shared energy savings) as a source of ECO finance. Several Army installations involved with shared energy savings contracts were identified and asked about their experiences. This research produced considerable information regarding the positive aspects of using shared energy saving to finance ECO investment. However, many more problems were raised. The key strengths and weaknesses of shared energy savings for ECO investment that were identified by the installations are discussed in Appendix F. For



example, the most common problem identified was that it took too long (up to 2 years) to negotiate and implement shared energy savings contracts. These types of obstacles are apparently common across most Federal agencies, and as a result, the Department of Energy (DOE) is standardizing and streamlining the process of facilitating energy performance contracting in the Federal government. Although there is significant potential for using energy savings performance contracts in the Army, many of the obstacles raised by the installations need to be overcome.

### **3-4. BUILD AND TEST THE REEP INVESTMENT MODEL (RIM) (TASK 3)**

**a.** This task involved designing, building, and testing a multiobjective linear programming model--RIM. The model maximizes cost, energy, and load savings and pollutant reduction for individual or combinations of renewable and conservation investments, while explicitly considering budget constraints, energy and environmental goals, and economies of scale.

**b.** RIM develops and analyzes optimal renewable energy and energy efficiency investment strategies at US Army facilities on an annual basis (i.e., what to buy, how many, where, and when). RIM incorporates a multiobjective linear programming approach in order to quickly assimilate, analyze, and summarize the large volume of data needed for evaluating a range of energy efficiency measures among many geographically and institutionally disparate Army sites and facilities. The RIM mathematical programming approach used to evaluate the impacts of a large number of decision variables was ideally suited for producing the detailed results needed to formulate investment strategies. RIM was structured to determine the optimum ECO and site-specific investment strategy for maximizing any one or combination of the four possible alternative objective functions listed in Figure 3-4.

Model objective functions:	<ul style="list-style-type: none"> <li>• Maximize energy savings</li> <li>• Maximize demand savings</li> <li>• Maximize cost savings</li> <li>• Maximize pollutant reductions</li> </ul>
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**Figure 3-4. RIM Objective Functions**

**c.** The four objective functions defined for application in RIM expressed key energy and environmental goals established by Army policy. RIM is capable of applying objective functions singularly or in combinations during processing. Depending upon policy and decisionmaking needs, a single or weighted grouping of objective functions is applied to govern development of investment strategies for maximizing the designated objective functions. While optimizing the selected objective functions, RIM calculates the impacts for each of the four objective functions (those selected for optimization and those not selected). RIM output specified the ECO/site-specific economic and environmental impacts of implementing ECO measures and the total impacts for implementing all measures across all sites. The results of the two applications presented in this chapter are based solely on maximize cost savings runs.

**d.** When two or more objectives are considered in a study, they can be applied sequentially or weighted in a multiple objective function.

(1) Applying two objectives sequentially involves two optimization runs. In the first run, the objective chosen as primary is optimized. Then a constraint is added to the model that maintains the primary objective value achieved in the first run. The secondary objective

is optimized in a run which must satisfy this constraint. In the case of more than two objectives this process can be continued where each run must maintain the objective values achieved in the previous runs.

(2) Using a multiple objective function involves just one optimization run regardless of the number of component objectives involved. Each component objective is multiplied by a constant (weighted), then the sum is formed of the modified components to obtain the multiple objective function. This sum being a linear combination of linear objectives is, of course, itself linear.

(3) In general, it is not a routine process to determine whether and how to use sequential or weighted objectives. The resolution of these issues depends on context and on perceptions of the problems. It may involve substantial discussions between decisionmakers and analysts.

(4) The REESIN QRA Report discusses optimizations where both the cost savings and the pollutant reduction objectives were applied in a multiple objective function. The component objective functions used--Maximize Cost Savings and Maximize Pollutant Reduction--were weighted equally. More specifically, in the optimization process saving \$1,000 is considered (for analysis purposes) as important as emitting one less short ton (STON) of pollutant. Single objective cost savings and single objective pollutant reduction runs were also conducted. The results of the three runs were consistent, in that cost savings, for example, were smallest in the maximize pollutant reduction case, increased some in the multiple objective optimization, and were largest in the run where the single objective was to maximize cost savings. The cost savings values of the two extreme cases (the single objective runs) gave sensitivity information on the influence of weights on cost savings results.

e. RIM imposed budgetary constraints and the quantity or amount of ECO remaining for potential investment (expressed as equations) during processing. The investment budget constraint limited the total number of dollars which could be used to acquire ECO. The second constraint limited the model's implementation of ECO measures to the total number of opportunities remaining at any point during the model run. Within these defined parameters, the model was free to calculate and develop the ECO site implementation sequencing plan which maximized the selected objective function(s).

f. **Standard Data Inputs for Developing REEP Investment Strategy.** Figure 3-5 identifies the standard set of selected ECO data which were derived and input into RIM to produce investment strategies under alternative study scenarios. Model logic fields were designated (expressed as equations) to reflect the objective functions to be applied during the model run. Assumed budget constraints were entered, as appropriate.

<b>DATA</b>	<ul style="list-style-type: none"> <li>- Initial cost of a 1% investment in ECO</li> <li>- Annual energy savings resulting from a 1% investment in an ECO</li> <li>- Annual demand savings resulting from a 1% investment in an ECO</li> <li>- Annual cost savings of a 1% investment in an ECO</li> <li>- Annual environmental savings resulting from a 1% investment in an ECO</li> <li>- Percentage of economic potential remaining</li> <li>- Budget constraint (enter fiscal budget amounts)</li> </ul>
<b>LOGIC (EQUATIONS)</b>	<ul style="list-style-type: none"> <li>- Objective functions (select from four options)</li> </ul>

**Figure 3-5. Standard Data Inputs Used by the Model in Developing REEP Investment Strategies**

**g. Standard Data Outputs Identifying Investment Strategy.** Figure 3-6 identifies the standard set of data which were calculated and produced by the model for each ECO and site included in the run. Collectively, these data outputs comprise a comprehensive and detailed strategy for investing in all ECO (specified for appropriate building categories) at all sites in the precise order which maximized the selected objective function(s). A sample illustration of model output is included at Appendix E.

- |   |
|---|
| <ul style="list-style-type: none"> <li>- Percent investment by ECO and site</li> <li>- Percent cumulative investment start by ECO and site</li> <li>- Annual implementation costs by ECO and site</li> <li>- Annual energy savings by ECO and site</li> <li>- Annual demand savings by ECO and site</li> <li>- Annual cost savings by ECO and site</li> <li>- Annual environmental savings by ECO and site</li> </ul> |
|---|

**Figure 3-6. Standard Data Output from RIM**

### **3-5. DEVELOP AND EVALUATE INVESTMENT STRATEGY (TASK 4)**

#### **a. General**

(1) This task involved completing and testing the REEP analytical methodology and applying this to produce Army energy investment strategies for selected objective functions, energy and environmental policies/goals, and budget constraints. REEP investment strategies were formulated to present detailed site and ECO-specific acquisition plans (i.e., what to buy, how many, where, and when) and the macro, as well as the detailed, economic and environmental impacts of implementing ECO. In accomplishing this task, detailed site-specific ECO data and representative energy program scenarios (derived from energy policy and sponsor study requirements) were used in conducting RIM runs to produce energy investment strategies. Model outputs were downloaded to a Microsoft EXCEL spreadsheet program and the results summarized to illustrate generated investment strategies.

(2) The REEP methodology was applied to various stages of the development and testing process in order to produce successively more comprehensive investment strategies, evaluate and enhance the operation of RIM, and refine the methodology. During the course of the study, two principal applications of REEP were requested by the study sponsors. The analysis and results of these two issues are presented in this paragraph. The two issues raised were:

(a) What should the investment strategy be for a sample of 16 ECO (with paybacks of 10 years or less) at US Army facilities in CONUS that maximizes cost savings and can be implemented completely by FY 2005?

(b) What should the investment strategy be for 47 ECO (with paybacks of 10 years or less) specified at US Army facilities in CONUS that maximizes cost savings and can be implemented completely by FY 2005? The last issue served as a "base case," since it considered the total number of economically feasible ECO identified in the REEP Study and is in accordance with EPACT and Army energy policy.

(3) The REEP methodology was also applied in the REESIN QRA which was performed for the Assistant Secretary of the Army for Installations, Logistics, and Environment (ASAILE). In support of the National Performance Review (NPR), the REESIN QRA identified energy conservation opportunities and strategy for their investment that maximize cost savings and pollutant reduction at US Army facilities. The REESIN QRA is documented in a separate report.

(4) Developing an ECO investment strategy that meets the EPACT mandated goal of decreasing energy usage per square foot by 20 percent between 1985 and 2000 was not requested as an application of the REEP methodology. This was due to: (1) the Army being already close to meeting this requirement; and (2) preliminary runs showed that the 10-year payback requirement significantly dominated the energy efficiency improvement requirement of 20 percent. Therefore, RIM applications that were requested by the study sponsors focused on the EPACT 10-year payback requirement.

**b. Demonstration of the REEP Methodology in Support of the DOD/DOE EPACT Review.** A demonstration of the REEP methodology was prepared and presented in support of the DOD/DOE EPACT review conducted in April 1993. The purpose of this demonstration was to illustrate the capability of the emerging REEP methodology to respond to the analytical, planning, and decisionmaking requirements posed by enactment of EPACT. With development still ongoing, the methodology had progressed sufficiently to illustrate its utility for addressing EPACT requirements. Essential data processing features of RIM were operational, and a representative range of ECO data had been provided by CERL and prepared for evaluation by RIM.

(1) The basic approach used was to develop the example application of the methodology using 16 ECO, all 49 study sites (representing about 75 percent of energy consumption at Army facilities in CONUS), the EPACT provision requiring all ECO paybacks of 10 years or less to be implemented at Federal facilities by 2005, and the provision of EPACT to undertake ECO investments that maximize cost savings. (Note: the FY 2005 EPACT payback requirement was considered in all subsequent applications of the methodology.) Two variations of this approach, one assuming no rollover of cost savings and one assuming a 50 percent rollover of cost savings, were used. EPACT includes a provision for Federal agencies that one-half of the cost savings generated by an ECO should be "rolled over" or reinvested in additional ECO. The rollover variation assumed that one-half of the cost savings resulting from ECO implementation would be made available the year following the year in which the cost savings occur. ECO investments using cost savings from rollover funds were in addition to calculated annual investment budget amounts.

(2) The 16 ECO (Figure 3-7) considered in the example application were in four categories representing a variety of end uses and ECO operating characteristics. Each ECO had a 10-year payback or less at one or more of the 49 sites. The 49 sites presented a wide range of facility types, prevailing climatic conditions, and servicing utility companies. The 12-year time span (FY 1994-FY 2005) used to coincide with the EPACT requirement, illustrated RIM's capability to address large volumes of complex data over long program and planning horizons.

(3) The specific problem addressed in the example application was, "What should the investment strategy be for a sample of 16 specified ECO (with paybacks  $\leq$  10 years) at CONUS Army facilities that both maximizes cost savings and is implemented completely by FY 2005?" Key assumptions and parameters used for the example application were:

- Address 49 sites with annual utility bill > \$5 million
- Army program/budget for ECO acquisition is \$32.9 million annually for FY 94-FY 05
- No rollover of cost savings (a "what if" variation was conducted using one-half rollover of cost savings)
- Analysis considers only appropriated total obligation authority (TOA); no performance contracts or rebates/special rates
- No economies of scale
- Opportunities reported by CERL for implementing ECO were as adjusted by market penetration surveys

- Analysis does not address synergistic effects
- All dollars are expressed as FY 93 constant dollars

Category	ECO
Lighting	Install occupancy sensors Replace/relamp exit signs Replace incandescent lamps with compact fluorescent Install T8 lamps and electronic ballasts
Heating/Cooling	Thermal water storage for load management Install high efficiency gas furnaces in family housing Install modular boilers Install programmable thermostats in family housing Small ventilation motor retrofit Medium ventilation motor retrofit (10 - 20 HP) Large ventilation motor retrofit (>20 HP)
Envelop	Insulate FH walls with blown-in rockwool Install window solar film Insulate above tile ceilings with 6 inches insulation High reflectance roof membrane
Water	Insulate domestic hot water tanks

**Figure 3-7. 16 ECO Considered in Example Application**

(4) The investment cost (with no rollovers) of complying with the EPACT requirement for the 16 ECO at the 49 sites was annualized between FY 1994 and FY 2005, resulting in 12 equal annual budgets of \$32.9M. Based upon these budgets, RIM was used to generate a detailed investment strategy for acquiring all ECO at all sites by 2005. The pattern of the ECO acquisition strategy generated by the model is graphically depicted in Figures 3-8a and 3-8b. Two graphs were needed to accommodate the difference in how individual ECO were measured (i.e., some ECO were measured as item quantities and others were measured in terms of square feet). The results shown in Figure 3-8b are categorized into 4 groups for graphical clarity purposes.

(5) Three key observations were made from these results. First, that ECO performance varies significantly from site to site. That is, once it has been determined that an ECO will pay back in 10 years or less, its performance at each individual site becomes one of the key factors for evaluation by RIM. ECO performance variations among the sites were, in most part, attributable to regional climatology, rates charged by servicing utilities, types of fuel used by servicing utilities to generate electricity, and types of buildings at the sites. The net result of these factors was that most ECO were shown to have wide-ranging cost savings performance across the various study sites. None of the ECO were shown to be the top cost savings performer for all sites.

(6) Secondly, only 2 of the 16 ECO (compact fluorescent lighting and insulating hot water tanks) showed superior cost savings performance across most sites and were almost fully acquired in the initial program years. Patterns for several other ECO show that they were acquired early at several sites, but delayed substantially at those sites where cost savings were comparatively at the lower end of the cost savings range.

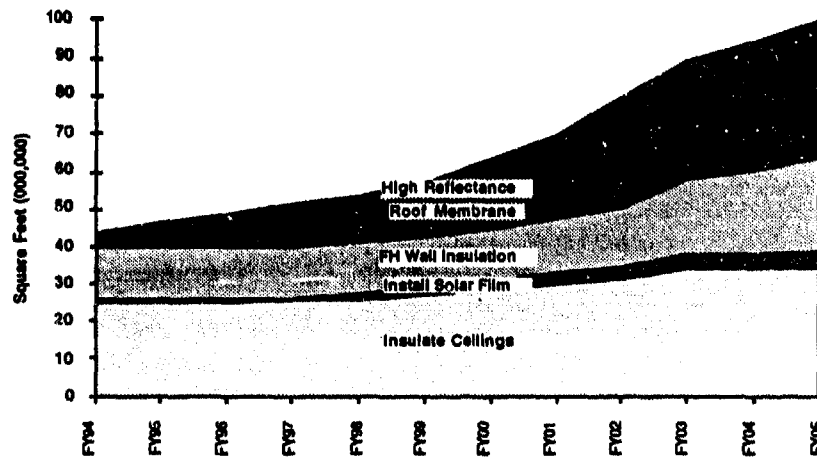


Figure 3-8a. Acquisition Pattern for 16 ECO—No Rollover

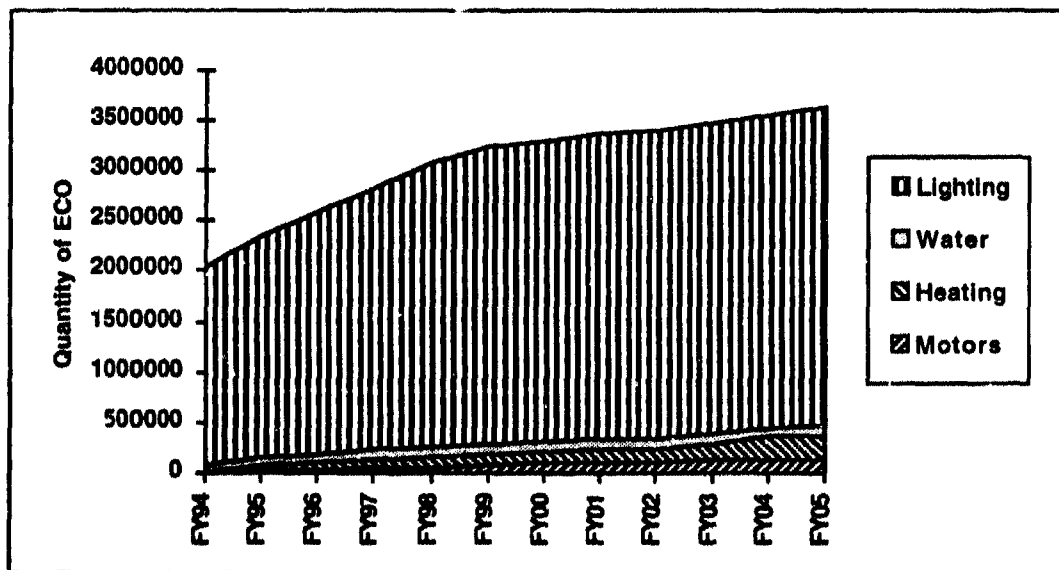


Figure 3-8b. Acquisition Pattern for 16 ECO (Expressed in 4 Categories)--No Rollover

(7) And lastly, the results showed that RIM considered the relative investment cost in comparison to the cost savings associated with an ECO. Of the site, ECO combinations available, RIM always acquired the ones with the greatest cost savings for invested dollar.

(8) Figure 3-9 summarizes selected model results for the example application. Results have been summarized to show the impacts of implementing the 16 ECO over the study period, FY 1994 through FY 2005, under an investment strategy which maximizes cost savings. A cost savings of \$1.1 billion was generated over the study period from a total investment of \$395 million. This was a return of \$2.78 for each dollar invested over the study period. This cost savings impact would be \$2.1 billion if measured over the useful life of ECO rather than limited to the study period. This represents a return of \$5.31 for each invested dollar. RIM also determined the immediate impacts of ECO acquisition on energy and demand savings and pollutant reduction.

Investment costs: \$395 million (FY 1993 dollars)	
All investment is made from calculated Army budgets	
Cost savings	\$1.1 Billion
Energy savings	15.7 Million Mbtu
Demand savings	4.18 Million kilowatts
Pollutant reduction	7.82 Million short tons

Figure 3-9. Selected Output for 16 ECO With No Rollover (FY 1994-FY 2005)

(9) A variation of the analysis was conducted and presented to illustrate the flexibility of RIM to accommodate changes in policy and scenario assumptions and to highlight the impact of an ECO cost savings rollover policy. This variation assumed that, in addition to the annual investment budget amount of \$32.9M, one-half of the cost savings generated by ECO implementation would be retained for investment in additional ECO. ECO acquisition strategies (with rollover effects) generated are graphically depicted in Figures 3-10a and 3-10b. A major impact of cost savings rollover was that, given annual budgets of \$32.9 million, all ECO were acquired by FY 2000. That is, the EPACT requirement for 2005 was met 5 years earlier than mandated without increasing the budgets.

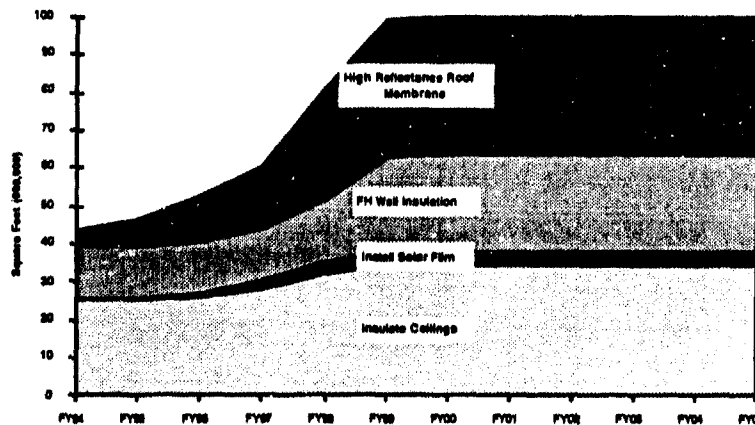


Figure 3-10a. Acquisition Pattern for 16 ECO—50 Percent Rollover (FY 94-FY 05)

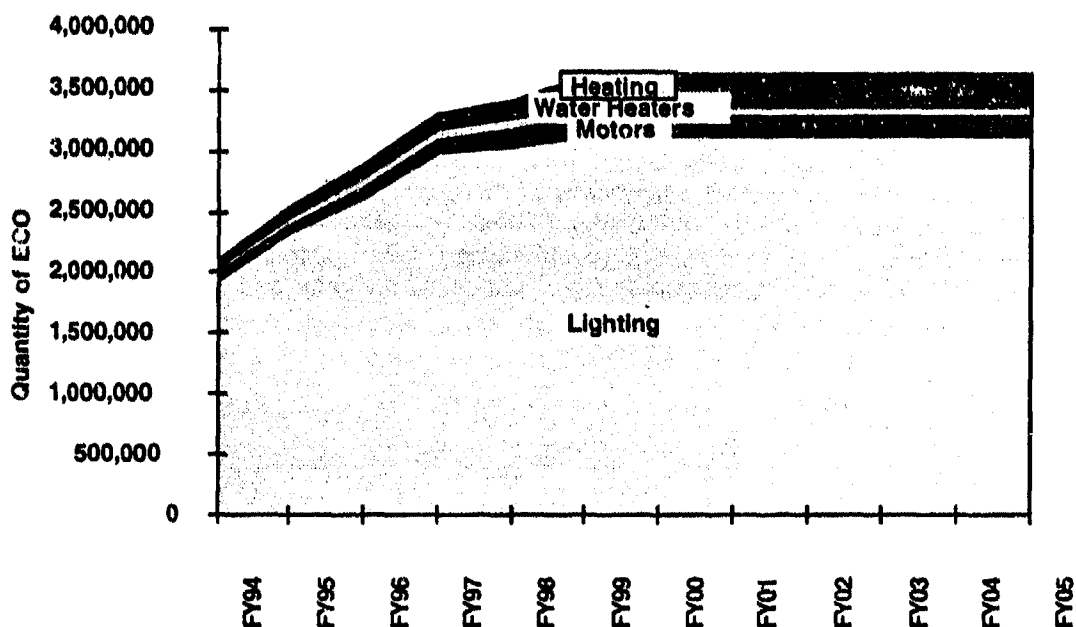


Figure 3-10b. Acquisition Pattern for 16 ECO (Expressed in 4 Categories)—50 Percent Rollover (FY 94-FY 05)

(10) Table 3-3 compares the overall results of the no rollover and rollover runs. Results have been summarized to show the impacts of implementing the 16 ECO over the study period, FY 1994 through FY 2005, under an investment strategy which maximizes cost savings. A cost savings of \$1.27 billion was generated in the rollover case, or \$170 million more than with no rollover. Since one-half of this amount, or \$85 million, was used to augment the assumed investment budget, the model acquired more ECO earlier, resulting in greater overall cost savings. While the total ECO investment cost was \$395 million in each case, only \$172.3 million was provided from budgeted investment funds in the rollover case. The balance of the total acquisition cost, \$222.7 million, was funded through rollover funds. Investing in the 16 ECO provided a return of \$7.31 (over the study period) for each budget dollar invested and a return of \$3.22 (over the study period) for each total dollar (budget and plus rollover) invested. As with the no rollover case, impacts of the rollover variation would be substantially higher if calculated over the useful life of ECO rather than limited to the study period. The \$2.1 billion savings generated over the useful lives of the ECO equates to a return of \$12.19 for each budgeted dollar invested and \$5.32 for each total dollar invested.

Table 3-3. Comparative Results for 16 ECO-No Rollover versus 50 Percent Rollover (FY 94-FY 05)

	With 50% rollover	No rollover
Cost savings (FY 93 \$)	\$ 1,270,000,000	\$ 1,100,000,000
Energy savings (Mbtu)	25,083,000	15,715,000
Demand savings (kW)	5,220,000	4,180,000
Pollutant reduction (STON)	9,310,000	7,820,000



### c. Base Case Application of the REEP Methodology

(1) The investment strategy formulation portion of the REEP Study effort culminated in the development of a base case application of the methodology. This application addressed all ECO developed and evaluated by CERL for the study which had a payback 10 years or less at one or more of the study sites. The 47 ECO that met the payback criterion are identified in Figure 3-11. The key assumptions and parameters applied in the base case are listed in Figure 3-12. The same method used to calculate the annual budget requirements in the DOE/DOD EPACT application was applied here. The calculated annual investment budget was increased to \$87.9 million to cover the cost of the additional 31 ECO. The Army policy requiring one-third of ECO cost savings to be rolled over into additional ECO (which had been recently reevaluated and affirmed by Headquarters, Department of the Army (HQDA)) was applied in the development of the investment strategy. The number of opportunities remaining to implement ECO were adjusted, as necessary, to reflect the results of the second market penetration survey. The results of the second survey are shown in Table 3-2. The base case applied the objective function of maximizing cost savings per EPACT guidance.

(2) The enormity and complexity of the base case problem to be solved in RIM is reflected by the characteristics of the optimization matrix as shown in Figure 3-13. The additional ECO had geometrically expanded the size and complexity of the investment strategy problem. This would also occur if additional sites or ECO were added to the analysis. In producing results for the base case, RIM demonstrated its capability as a powerful, flexible analytical support tool.

<b>Lighting</b>	<b>Envelope</b>
2x4 Fluorescent lighting retrofit	Radiant barriers
Compact fluorescent retrofit	High reflectance roof surface
Exit lighting retrofit	Window films
Occupancy sensors	Solar shading devices
Replace mercury vapor with high pressure sodium lamps	Family housing blown-in insulation
Efficient street lighting	6.5 inches of additional ceiling insulation
Constant level lighting	
<b>Electrical</b>	<b>Water</b>
Small ventilation motor retrofit	Water heater insulation blanket
Medium size ventilation motor retrofit	Showerhead flow restrictors
Large size ventilation motor retrofit	Faucet flow restrictors
Small ventilation motor retrofit with adjustable speed drive	Desuperheaters
Medium ventilation motor retrofit with adjustable speed drive	Hot water heat pump
Large ventilation motor retrofit with adjustable speed drive	Instantaneous hot water heaters
<b>Heating/cooling</b>	<b>Utilities</b>
Pulse combustion/modular boiler	Heating distribution repair
Single loop digital control panels	Manhole sump pump repair
Ventilation heat recovery	Cool storage
Programmable thermostats in family housing	Direct-fired gas fired chillers greater than 100 tons
Seal duct leaks	Energy management control system
High efficiency gas furnaces for family housing	
Gas engine driven heat pumps for family housing	<b>Renewables</b>
Nominal efficiency furnaces for family housing	Solar water heating for family housing
Flue dampers/electronic ignition	Wind energy
High SEER/air conditioning units	Microclimate modifications
	Solar powered street lights
<b>Miscellaneous</b>	Solarwall
Refrigerator replacements for family housing	Solar water heating for barracks

Figure 3-11. ECO Considered in Base Case Application

- Addresses 49 Army sites with annual utility bill greater than \$5 million.
- Army program/budget input is \$87.9 million annually for FY1994 – 2005.
- One-third of the cost savings are "rolled over" for additional ECO investment.
- Analysis considers only total obligation at authority; no performance contracts or rebates/special rates.
- Considers ECO at installations where there will be a payback less than or equal 10 years.
- No ECO economies of scale.
- Fuel prices increase at the same rate as inflation.
- Analysis does not address synergistic effects.

**Figure 3–12. Key Assumptions and Parameters for Base Case Application**

<p><b>Optimization matrix</b></p> <ul style="list-style-type: none"> <li>- 39,158 Constraints</li> <li>- 71,558 Variables           <ul style="list-style-type: none"> <li>~ 32,400 Decision variables</li> <li>~ 39,158 Slack variables</li> </ul> </li> <li>- 206,402 Coefficients</li> </ul> <p><b>Hardware/software</b></p> <ul style="list-style-type: none"> <li>- RISC 6000           <ul style="list-style-type: none"> <li>~ UNIX</li> <li>~ IBM Optimization Subroutine Library (OSL)</li> </ul> </li> <li>- Macintosh IIfx           <ul style="list-style-type: none"> <li>~ Microsoft Excel</li> </ul> </li> </ul>
---

**Figure 3–13. RIM Characteristics**

(3) The overall investment strategy produced by the model for the base case showed that 4 of the 47 ECO (shower and faucet water flow restrictors, manhole sump repairs, and heating distribution repairs) had exceptional cost savings performance at all sites and were fully acquired by the model in the first year (FY 94). Six others showed markedly superior cost savings performance at most sites. Two of these (water heater blankets and seal duct leaks) were fully acquired by the second year, and four more (compact fluorescent lights, exit lights, programmable thermostats, and microclimate modifications) were 90 percent procured by the third year. The strategy generally delayed the acquisition of four ECO (high efficiency AC units for family housing, wind energy, solar water heating for barracks, and small variable speed drives) in favor of other ECO since the model determined that they were comparatively less attractive cost savers. The model produced a widely dispersed acquisition strategy for the remaining 33 ECO. This was attributable to the wide variation in ECO cost savings performance among the sites.

(4) Impacts of the base case investment strategy for the study period and the useful life of the ECO are summarized in Table 3–4. Applying annual investment budgets of \$87.9 million and one-third cost savings rollover, all 47 ECO were fully acquired by FY 2001 at a total cost of \$1.1 billion. Breakout of ECO investment funding sources used in the model was: \$684 million from annual Army investment budgets; and \$371 million from the one-third cost savings rollover policy.

**Table 3-4. Base Case Strategy--Results for Study Period versus System Life**

	Maximize cost savings case FY 1994 - 2005	Life cycle impacts
Investment cost		
Programmed	\$ 683,867,000	\$ 683,867,000
From rollover	\$ 371,477,000	\$ 371,477,000
Total	\$ 1,055,344,000	\$ 1,055,344,000
Cost savings	\$ 2,361,772,000	\$ 4,262,166,000
Pollutant Reduction (short tons)	22,230,343	40,925,531
Energy savings (Mbtu)	151,462,000	287,401,000
Demand savings (kW)	6,710,926	12,569,319

(5) The base case strategy produced a cost savings of \$2.4 billion over the 12-year period of analysis and \$4.3 billion over the useful lives of the ECO (which normally were between 15 and 20 years). For each budget dollar the model invested in ECO, results show a return of \$3.45 over the study period and \$6.23 over the life cycles of the ECO. For each total dollar invested, results show a \$2.24 return over the study period and \$4.04 over the useful lives of the ECO. When measured over the useful lives of the ECO, energy and electrical demand savings and pollution reduction are shown to be approximately double those same impacts over the study period. Maximum annual cost savings of \$249 million are generated by FY 2002. Under current Army policies, the disposition of these annual savings would be as follows: one-third retained by the installations producing the savings for investment in quality of life resources (which could be additional ECO); one-third for investment in new ECO at the installations; and one-third to be returned to the US Treasury.

(6) One of the goals of EPACT is to reduce US oil imports (which has also been a long-standing goal of the Federal government as well). Based on data from CERL, approximately 19 percent of the annual energy savings produced by the ECO is attributable to reduced oil usage at Army facilities and servicing electric utilities (which use oil as a primary fuel source to produce electricity). Applying this percentage to the annual energy savings of 16,823,804 Mbtu generated from the 47 ECO at the 49 CONUS sites saves 3,196,523 Mbtu from decreased oil consumption. According to CERL, one barrel of oil can produce about 6.347369 Mbtu. Thus, 503,598 barrels of oil (3,196,523 Mbtu / 6.347369 Mbtu per barrel) would be saved annually if the 47 ECO were implemented at the 49 CONUS sites. Currently about 42 percent of oil products supplied in the US is imported. Therefore as a result of implementing the ECO specified, about 211,511 fewer barrels of oil would need to be imported annually in the US.

**3-6. SUMMARY.** The utility and flexibility of using the REEP methodology for analyzing energy policy and programmatic issues can be characterized by its ability to incorporate changes and improvements in energy/environmental goals, engineering and cost data, analytical tools and scenarios. The study identified 47 economically feasible ECO (all of which are commercially available) at 49 major energy consuming Army sites in CONUS. Economically feasible ECO were characterized by having a payback of 10 years or less. Two surveys conducted during the study indicated that between 70-98 percent of the economic potential for most of these ECOs remains at Army facilities in CONUS. The REEP Investment Model (RIM)-a multiobjective linear investment programming model developed and evaluated optimal renewable energy and energy efficiency strategies at the designated Army CONUS sites on a yearly basis for selected objective functions, budget constraints and energy/environmental policies and goals. Defense and nondefense funding programs were identified and discussed as part of the REEP analysis for ECO acquisition. The two

applications of the REEP methodology show that substantial economic, energy, and environmental benefits would result from analytically based strategies for investment in ECO at US Army facilities. To maintain the integrity of REEP analyses, all data, data bases and models used must be updated and maintained on a regular basis.

**APPENDIX A**  
**STUDY CONTRIBUTORS**

**1. STUDY TEAM****a. Study Director**

Mr. Steven B. Siegel, Force Systems Directorate

**b. Team Members**

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CPT William Mann  
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MAJ Kern Wilson  
Mr. Raymond McDowall

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Mr. James Woods, GSA  
Mr. James Wolfe, The Alliance to Save Energy  
Mr. Mark Hopkins, The Alliance to Save Energy  
Mr. Douglas Dahle, DON

## APPENDIX B

## STUDY DIRECTIVE



DEPARTMENT OF THE ARMY  
OFFICE OF THE CHIEF OF ENGINEERS  
WASHINGTON, D.C. 20310-2600

REPLY TO  
ATTENTION OF:

01 JUN 1992

CEHSC-FU-M

MEMORANDUM FOR Director, U.S. Army Concepts Analysis Agency,  
ATTN: CSCA-FSR, 8120 Woodmont Avenue,  
Bethesda, Maryland 20814-2797

SUBJECT: Renewables and Energy Efficiency Planning (REEP) -  
Study Directive

1. PURPOSE OF STUDY DIRECTIVE. This directive tasks the U.S. Army Concepts Analysis Agency (CAA) to develop and apply an analytical methodology for evaluating the economic potential for investment in energy efficiency and renewable energy in Army facilities.
2. STUDY TITLE. Renewable and Energy Efficiency Planning (REEP).
3. BACKGROUND. The Army requires a quick turnaround decision support capability that can evaluate renewable energy and energy efficiency investment issues. The requirement for this capability is based upon the increasingly complex nature of analyzing the potential for renewable energy and energy efficiency in the Army when considering factors, such as energy system costs and performance, policy requirements, alternative sources of funding, budget constraints, the industrial base, environmental considerations and institutional characteristics. An analytical methodology that can logically incorporate these factors in support of the energy investment decision making process in the Army will be developed and applied in the study.
4. STUDY SPONSOR. The Assistant Chief of Engineers, Department of the Army, and the Associate Chief of Engineers for Strategic Initiatives, U.S. Army Corps of Engineers, are the study sponsors. Mr. John Krajewski, U.S. Army Engineering and Housing Support Center (EHSC) will serve as the sponsor's representative.
5. TERMS OF REFERENCE.
  - a. Purpose. The purpose of the study is to develop and apply an analytical methodology for evaluating the economic potential for investment in energy efficiency and renewable energy in Army facilities.

01 JUN 1992

CEHSC-FU-M

SUBJECT: Renewables and Energy Efficiency Planning (REEP) -  
Study Directive

b. Scope.

- (1) Timeframe of analysis: FY 1993-2010.
- (2) Analysis will be conducted in two phases. Phase I focuses on FY 1993-1999 and Phase II covers FY 1993-2010.
- (3) Army facilities in the U.S. only.
- (4) Consider renewable energy and energy efficiency technologies and activities that are in research, development, demonstration, and commercialization phases of their life cycle.
- (5) Public and private financial sources.

c. The objectives are:

- (1) Estimate the energy and cost savings that could result from economic investment in energy efficiency and renewable energy in Army facilities.
- (2) Estimate the costs associated with the economic investment in renewable energy and efficiency in Army facilities.
- (3) Identify potential sources of funding for energy efficiency and renewable energy investment in Army facilities.
- (4) Develop and evaluate investment strategy alternatives for undertaking economic investment in Army facilities.

6. RESPONSIBILITIES.

a. The study sponsors will:

- (1) Provide a study point of contact (POC).
- (2) Assist in providing CAA with available data and points of contact as required.
- (3) Prepare an analysis of study results IAW AR 5-5, Army Studies and Analysis.
- (4) Establish a Study Advisory Group (SAG). Schedule in-process reviews as required.



CEHSC-FU-M

01 JUN 1992

SUBJECT: Renewables and Energy Efficiency Planning (REEP) -  
Study Directive

b. The study agency, CAA, will:

(1) Designate a study director and establish a full-time study team.

(2) Establish direct communications with HQDA and other organizations required for the conduct of the study.

(3) Provide in-process reviews as requested and a final study report to the study sponsors.

#### 7. ADMINISTRATION.

a. CAA will provide all administrative support necessary for the conduct of the study.

b. Funds required for TDY will be provided by the study sponsors. (Approximately \$10,000)

c. Milestone Schedule:

Approval of Study Directive	1 May 92
In-process Reviews	Each 2-3 Months
Present Study Results	
Phase I	26 Feb 93
Phase II	30 Apr 93
Publish Final Report	1 Jul 93

d. EHSC in coordination with CAA, will prepare the initial DD Form 1498, Research and Technology Work Unit Summary.

e. CAA will submit the final, approved study report to Defense Technical Information Center (DTIC).

f. CAA will provide study results to the study sponsors as a study report.

01 JUN 1992

CEHSC-FU-M

SUBJECT: Renewable and Energy Efficiency Planning (REEP) - Study Directive

g. This tasking directive has been coordinated with CAA IAW paragraph 4, AR 10-38, United States Army Concepts Analysis Agency.

FOR THE CHIEF OF ENGINEERS:



JOHN F. SOSKE  
Major General, USA  
Assistant Chief of Engineers



WILLIAM L. ROBERTSON  
Associate Chief of Engineers  
Strategic Initiatives

**APPENDIX C**  
**BIBLIOGRAPHY**

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**APPENDIX D**  
**MATHEMATICAL DESCRIPTION**  
**OF THE**  
**REEP INVESTMENT MODEL**

**D-1. INTRODUCTION.** This appendix presents a formal technical description of the core methodology of the REEP Investment Model (RIM). In addition, it contains the equations for the recently implemented prototype methodology involving economies of scale. A sequential use of the objective functions and an example of optional additional constraints are also given. The postprocessing equations, which are found on the spreadsheets, are not presented here as they are never seen by the optimizer. (Many of the postprocessing equations convert percentage results into quantity values and/or take into account the quantity penetration prior to the first model year. See the spreadsheets in Appendix E for examples of the postprocessing equations.)

**D-2. INDEX USAGE**

**a. Upper Limits and Indices**

- (1)  $S$  Total number of sites.
- (2)  $s$  Site index, where  $s = 1, 2, \dots, S$ .
- (3)  $E$  Total number of different ECO.
- (4)  $e$  ECO index, where  $e = 1, 2, \dots, E$ .
- (5)  $T$  Total number of years in the planning period.
- (6)  $t$  Planning year index, where  $t = 1, 2, \dots, T$ .
- (7)  $i$  Objective function component, where  $i = 1, 2, 3, 4$ .

**b. Note on the Dimensionality of the Study.** In the core spreadsheets configuration, the total numbers  $S$ ,  $E$ , and  $T$  of sites, ECO, and planning years are respectively 50, 54, and 12. The 12 planning years are from FY 94 through FY 05. The decision variables below are indexed by all three of  $s$ ,  $e$ , and  $t$ . Hence there are  $(50)(54)(12) = 32,400$  decision variables. An economies of scale ECO contains an additional  $(50)(12)$  decision variables, indexed by  $s$  and  $t$ , and has 12 binary variables indexed by  $t$ .

**D-3. DATA**

**a. ECO-Specific Data**

- (1)  $IC_{se}$  Initial cost for a 1 percent replacement of old technology at site  $s$  by ECO  $e$ .
- (2)  $CS_{set}$  Cost savings from a 1 percent replacement of old technology at site  $s$  by ECO  $e$  in year  $t$ . Yearly differences in this element occur in scenarios where energy prices fluctuate differently than the rate of inflation.
- (3)  $ES_{se}$  Energy savings from a 1 percent replacement of old technology at site  $s$  by ECO  $e$ .

(4)  $DS_{se}$  Demand savings from a 1 percent replacement of old technology at site  $s$  by ECO  $e$ .

(5)  $VS_{se}$  Environmental savings (pollution abated) from a 1 percent replacement of old technology at site  $s$  by ECO  $e$ .

(6)  $RP_{se}$  Remaining percent investment potential at the start of the planning period at site  $s$  of ECO  $e$ .

**b. Budget Data**

(1)  $BG_t$  Budget for year  $t$ .

(2)  $RO$  fraction of the previous year's cost savings that can be rolled over to supplement current year's budget.

**c. Objective Function Data**

$W_i$  Weight of objective function component.

**d. Optional Data Examples**

(1)  $XES$  Indicates the objective function result from a maximized energy saving optimization to be maintained in a subsequent cost savings maximization. The purpose of the second optimization is to maximize cost savings without lowering the previously achieved energy savings.

(2)  $AE$  Minimum fraction of energy saving improvement over energy savings of ECO penetration before planning period. For example, if  $AE = .5$ , the additional energy savings for the last planning year (FY 05) is required to be at least 50 percent of that achieved in the year before the planning period (FY 93).

**e. Economies of Scale Data**

(1)  $QU_{se}$  Quantity (e.g., number of items, or of square feet) invested in by a 1 percent replacement of old technology at site  $s$  by ECO  $e$ .

(2)  $QR_e$  Quantity investment requirement for ECO  $e$  before price reduction.

(3)  $FR_e$  Fraction used to get the reduced cost from the initial cost for ECO  $e$ . For example, if the initial cost of a 1 percent implementation of  $e$  is \$10,000 and  $FR_e$  is .9, the reduced cost of a 1 percent implementation would \$9,000.

(4)  $TX_e$  Technical "big" number used to prevent premature investment in ECO  $e$  at the reduced price. Number must be big enough to avoid restricting lower price buys in year  $t$  when binary variable for year  $t$  is one in the "Restrict if Zero" constraints below.

**D-4. DECISION AND BINARY VARIABLES**

a.  $X_{set}$  Percent of the total quantity at site  $s$  of ECO  $e$  invested in during year  $t$ . (Total quantity includes the amount invested in the new technology ECO by the start of the planning period.)

b.  $Y_{set}$  For ECO with economies of scale data, the percent of the total quantity at site  $s$  of ECO  $e$  invested in during year  $t$  at the higher price.

c.  $Z_{set}$  For ECO with economies of scale data, the percent of the total quantity at site  $s$  of ECO  $e$  invested in during year  $t$  at the reduced price.

d.  $BI_{et}$  For ECO with economies of scale data, the binary variable that prevents premature investment at the lower price in ECO  $e$  in year  $t$ .

#### D-5. CUMULATION EXPRESSIONS

a. **Cumulative Additional Percent Investments.** Most of the expressions below involve  $CU_{set}$ , the cumulative additional percent investment at site  $s$  in ECO  $e$  through year  $t$ .

$$\text{For } s = 1, \dots, S; e = 1, \dots, E;$$

$$CU_{set} = \begin{cases} X_{set} & t = 1 \\ CU_{se(t-1)} + X_{set} & t = 2, \dots, T. \end{cases}$$

For economies of scale ECO,  $Y_{set} + Z_{set}$  is used instead of  $X_{set}$  in the definition of  $CU_{set}$ .

b. **Cumulative Additional Percent Investments at the Higher Price.** The constraints in paragraphs D-7c and D-7d(1) below involve  $CV_{set}$ , the cumulative additional percent investment at site  $s$  in ECO  $e$  through year  $t$  at the unreduced price. These expressions pertain to economies of scale ECO.

$$\text{For } s = 1, \dots, S; e = 1, \dots, E;$$

$$CV_{set} = \begin{cases} Y_{set} & t = 1 \\ CV_{se(t-1)} + Y_{set} & t = 2, \dots, T. \end{cases}$$

D-6. **OBJECTIVE FUNCTIONS.** The objective function is:

Maximize

$$W_1 \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S CS_{set} CU_{set} + W_2 \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S ES_{se} CU_{set} +$$

$$W_3 \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S DS_{se} CU_{set} + W_4 \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S VS_{se} CU_{set}$$

Often, in practice, the weights of three of the four components are each zero, so that the objective function is equivalent to one of the following:

a. **Maximize Cost Savings**



$$\text{Maximize } \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S CS_{set} CU_{set} .$$

**b. Maximize Energy Savings**

$$\text{Maximize } \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S ES_{se} CU_{set} .$$

**c. Maximize Demand Savings**

$$\text{Maximize } \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S DS_{se} CU_{set} .$$

**d. Maximize Environmental Savings**

$$\text{Maximize } \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S VS_{se} CU_{set} .$$

**D-7. CONSTRAINTS**

**a. Annual Investment Dollar Constraints**

$$\sum_{e=1}^E \sum_{s=1}^S IC_{se} X_{set} \leq \begin{cases} BG_t & t=1 \\ BG_t + RO * \sum_{e=1}^E \sum_{s=1}^S CS_{se(t-1)} CU_{se(t-1)} & t=2, \dots, T. \end{cases}$$

For economies of scale ECO,  $Y_{set} + FR_e * Z_{set}$ , is used instead of  $X_{set}$  in these constraints.

**b. Total Planning Period Investment Limited by Remaining Potential at Start**

$$CU_{seT} \leq RP_{se} \text{ For } s = 1, \dots, S; e = 1, \dots, E; \\ \text{note } t = T \text{ (FY05).}$$

**c. Quantity of Investment at Higher Price Limited to Requirement**

$$\sum_{s=1}^S QU_{se} CV_{seT} \leq QR_e \text{ For } e = 1, \dots, E; \\ \text{note } t = T \text{ (FY05).}$$

#### d. Binary Constraints

(1) **"Keep at Zero" Constraints.** These expressions force the binary variable for ECO  $e$  in year  $t$  to 0, if the quantity requirement at the unreduced price has not yet been met.

$$\sum_{s=1}^S QU_{se} CV_{set} - (QR_e * BI_{et}) \geq 0, \text{ for } e = 1, \dots, E ;$$

$$t = 1, \dots, T.$$

(2) **"Restrict if Zero" Constraints.** These expressions prevent buying ECO  $e$  at the reduced price in year  $t$ , unless the binary variable  $BI_{et}$  is allowed to assume the value 1 by the "Keep at Zero" constraints above.

$$(TX_e * BI_{et}) - \sum_{s=1}^S IC_{se} Z_{set} \geq 0, \text{ for } e = 1, \dots, E ;$$

$$t = 1, \dots, T.$$

e. **Maintain First Objective.** (Example of optional sequential programming to improve a secondary objective function while maintaining the primary objective function value found in the initial optimization.)

$$\sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S ES_{se} CU_{set} \geq XES.$$

f. **Minimum Fraction Energy Saving Improvement.** (Example of optional constraint designed to force achieving a predetermined energy savings.)

$$\sum_{e=1}^E \sum_{s=1}^S ES_{se} CU_{seT} \geq AE * \sum_{e=1}^E \sum_{s=1}^S ES_{se} (100 - RP_{se}),$$

note  $t = T$  (FY05).

**APPENDIX E**  
**SPREADSHEET IMPLEMENTATION OF THE REEP**  
**INVESTMENT MODEL (RIM)**

**E-1. INTRODUCTION.** This appendix provides examples of the EXCEL 4.0 spreadsheets of RIM. It also indicates some relationships between RIM as mathematically described in Appendix D and the spreadsheet implementation. The core version of RIM resides on 55 spreadsheets. For each of 54 ECO, there is a spreadsheet containing data and logic specific to that ECO. The 55th or main spreadsheet contains links to the other 54 spreadsheets. The first four tables of this appendix display the values view and the formulas view of one of the ECO spreadsheets and of the main spreadsheet of the core version of RIM. The last four tables display the ECO and the main spreadsheet of the economies of scale prototype. Again both the value views and formula views of each spreadsheet are presented. For easier reading, the input data and the decision cells have been set to zero in the formula views. In the values views, the spreadsheets reflect the input and output of cost savings maximizations. Spreadsheets described in the following paragraphs are illustrated in Tables E-1 through E-8 which appear at the end of this appendix.

**E-2. CORE SPREADSHEETS**

**a. Core ECO Spreadsheet (r22F01, Tables E-1 and E-2).** The 54 ECO spreadsheets in the current core version of RIM are labeled r22F01, r22F02, ..., r22F54. Tables E-1 and E-2 display the values view and the formulas view, respectively, of r22F01.

**(1) Data.** The data pertaining to a particular ECO ( i.e., those indexed by  $e$  in Appendix D ) such as,

$IC_{se}$  Initial cost for a 1 percent replacement of old technology  
at site  $s$  by ECO  $e$ ,

are shown on the ECO spreadsheets. For example, spreadsheet cell B11 of r22F01 shows \$77,239 as the initial cost of a 1 percent replacement of old technology by ECO 1 at site 1.

**(2) Decision Variables.** Each decision variable pertains to a particular ECO ( i.e., is indexed by  $e$  in Appendix D ) and appears on an ECO spreadsheet.

**(3) Formulas**

**(a) Expressions containing variables pertaining to, but not summed over the ECO ( i.e., those in Appendix D that contain the phrase,  $e = 1, \dots, E$  ), are implemented in formulas on the ECO spreadsheets. One such expression is:**

$$CU_{set} = CU_{se(t-1)} + X_{set},$$

for  $s = 1, \dots, S$ ;  $e = 1, \dots, E$ ;  
 $t = 2, \dots, T$ .

It is implemented for  $e = 1$ , on the spreadsheet r22F01 in the 50 cells C191, C192, ..., C240, for  $s = 1, \dots, S=50$ , and  $t = 2$ .

**(b) Expressions summed over the ECO ( i.e., those in Appendix D that contains a summation,  $\sum_{e=1}^E$ , over  $e$  ), such as**

$$\text{Maximize } \sum_{t=1}^T \sum_{e=1}^E \sum_{s=1}^S CS_{set} CU_{set}$$

are implemented in formulas on the main spreadsheet, but obtain partial values from ECO spreadsheets. For example, the above maximization expression obtains the value of

$$\sum_{s=1}^S CS_{set} CU_{set} \text{ for } e=1, t=1, \text{ from cell B482 of r22F01.}$$

**b. Core Main Spreadsheet (r22LK, Tables E-3 and E-4).** The main spreadsheet contains data and logic that pertain to the ECO as a group.

(1) **Data.** The main spreadsheet contains the data that does not pertain to individual ECO (i.e., those in Appendix D not index by  $e$ ). For example:

(a)  $BG_t$ , Budget for year  $t$ .

(b)  $RO$  fraction of the previous year's cost savings that can be rolled over to supplement current year's budget.

(c)  $W_i$  Weight of objective function component.

(2) **Formulas.** Expressions that represent summations across ECO, or that are independent of ECO (i.e., those in Appendix D that do not contain the phrase  $e = 1, 2, \dots, E$ ) are implemented on the main spreadsheet. For example cell, B56 contains the spreadsheet expression of the formula

$$BG_t - \sum_{e=1}^E \sum_{s=1}^S IC_{se} X_{set}, \text{ for } t = 1 \text{ (FY 94).}$$

The optimization process requires this expression to be non-negative, thus implements the constraint:

$$\sum_{e=1}^E \sum_{s=1}^S IC_{se} X_{set} \leq BG_t, \text{ for } t = 1.$$

The spreadsheet expression of cell B56 uses cell B27 which contains the value of

$$\sum_{e=1}^E \sum_{s=1}^S IC_{se} X_{set}, \text{ for } t = 1 \text{ (FY 94).}$$

Cell B27 uses cells B64, B65, ..., B117. Each of the cells B64, B65, ..., B117 is linked to an ECO spreadsheet and contains the value of

$$\sum_{s=1}^S IC_{se} X_{set}, \text{ for } t = 1 \text{ (FY 94) for a fixed ECO.}$$

### E-3. ECONOMIES OF SCALE SPREADSHEETS

#### a. Economies of Scale ECO Spreadsheet (r91G01, Tables E-5 and E-6)

(1) **Data.** All the economies of scale data in Appendix D are index by  $e$  and thus appear on the ECO spreadsheets. That data is:

(a)  $QU_{se}$  Quantity of ECO  $e$  available for investment at site  $s$ .

(b)  $QR_e$  Quantity investment requirement for ECO  $e$  before price reduction.

(c)  $FR_e$  Fraction used to get reduced price from initial price for ECO  $e$ .

(d)  $TX_e$  Technical "big" number used to prevent premature investment in ECO  $e$  at the reduced price.

(2) **Decision and Binary Variables.** All these variables in Appendix D are indexed by  $e$  and appear on the ECO spreadsheets.

(3) **Formulas.** All the economies of scale expressions in Appendix D contain the phrase  $e = 1, 2, \dots, E$ , and are thus implemented in formulas on the ECO spreadsheets. For example the "Keep at Zero" binary constraints:

$$\sum_{s=1}^S QU_{se} Y_{set} - (QR_e * BI_{et}), \text{ for } e = 1, \dots, E;$$

$$t = 1, \dots, T.$$

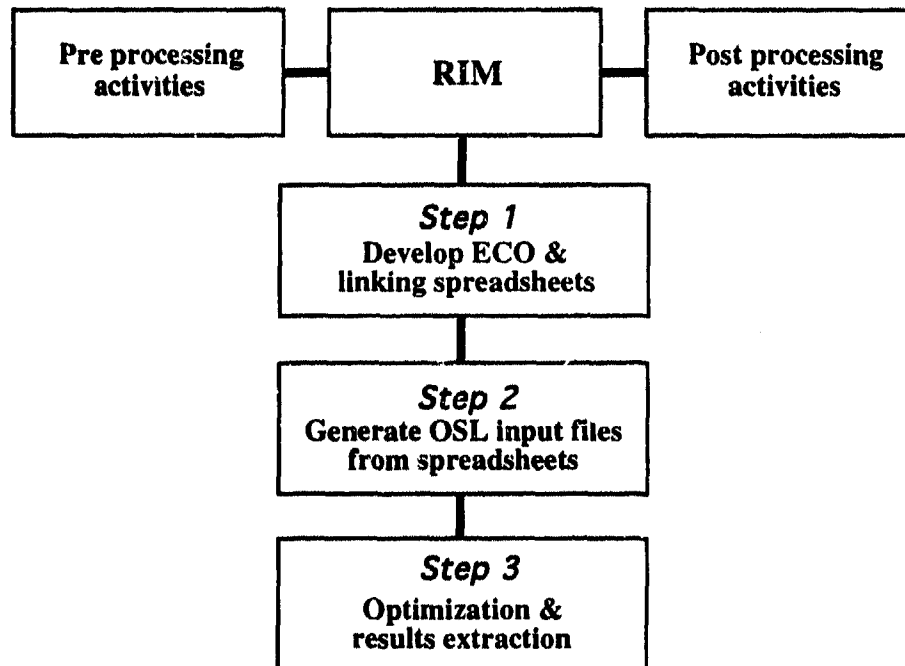
are implemented in cells B245, C245,....M245 on the ECO spreadsheets.

**b. Economies of Scale Main Spreadsheet (r91GLK, Tables E-7 and E-8).** This prototype spreadsheet, r91GLK, is similar to core main spreadsheet, r22LK, from spreadsheet rows 1 through 64. From rows 65 on in the core spreadsheet, there are more linking cells to the ECO spreadsheets. The prototype contains links to one spreadsheet, whereas the core spreadsheet has links to 54 spreadsheets.

#### **E-4. OVERVIEW OF RIM SPREADSHEET IMPLEMENTATION**

**a.** This paragraph describes some of the components and operating characteristics of RIM. It is intended to provide an overview of portions of the model's structure. It is not intended to serve as instructional documentation covering all aspects of model construction and operation.

**b.** Figure E-1 is a conceptual depiction of RIM's basic structure. RIM incorporates these three basic sequential processing steps: preprocessing and applying data, optimizing the selected objective function, and post-processing results. RIM processing is accomplished on the Macintosh and RISC computer systems using a combination of standard and CAA developed software programs. The three basic RIM processing steps are briefly described and illustrated below.



**Figure E-1. RIM Architecture**

**(1) Step 1, Figure E-2.** This step entailed developing Microsoft EXCEL spreadsheets on the Macintosh computer. "ECO Spreadsheets" were used for ECO specific data and logic. The spreadsheet referred to as the "Linking Spreadsheet" was used for data and logic pertaining to the ECO as a group such as the objective functions and budgetary constraints.

**(2) Step 2, Figure E-3.** Second step RISC processing used an in-house spreadsheet optimization tool called "Relay" for converting ECO and Linking spreadsheet data and formulas into two Optimization Subroutine Library (OSL) compatible input files (the Index File and Right-hand Side File).

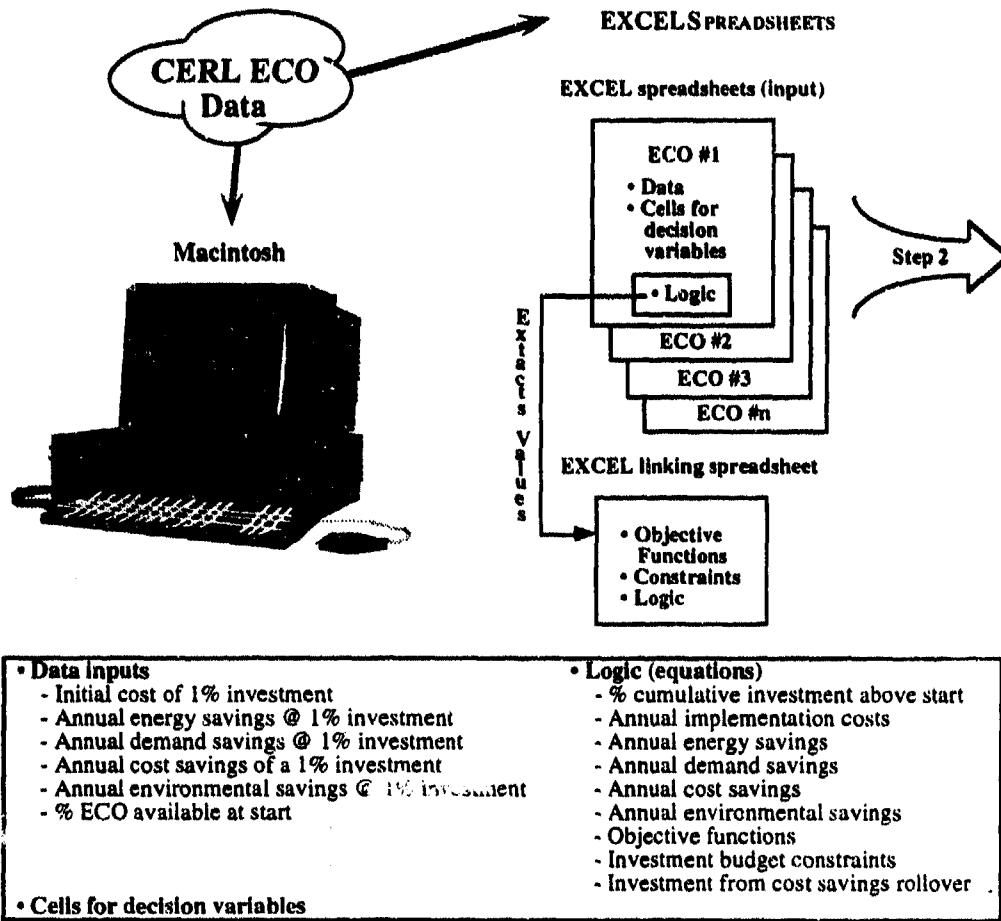


Figure E-2. RIM Processing Step 1—Develop ECO and Linking Spreadsheets

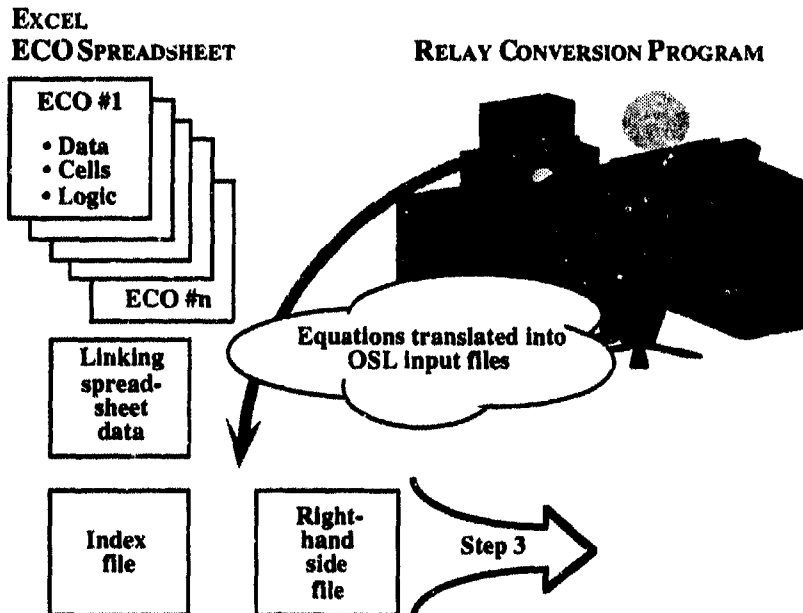
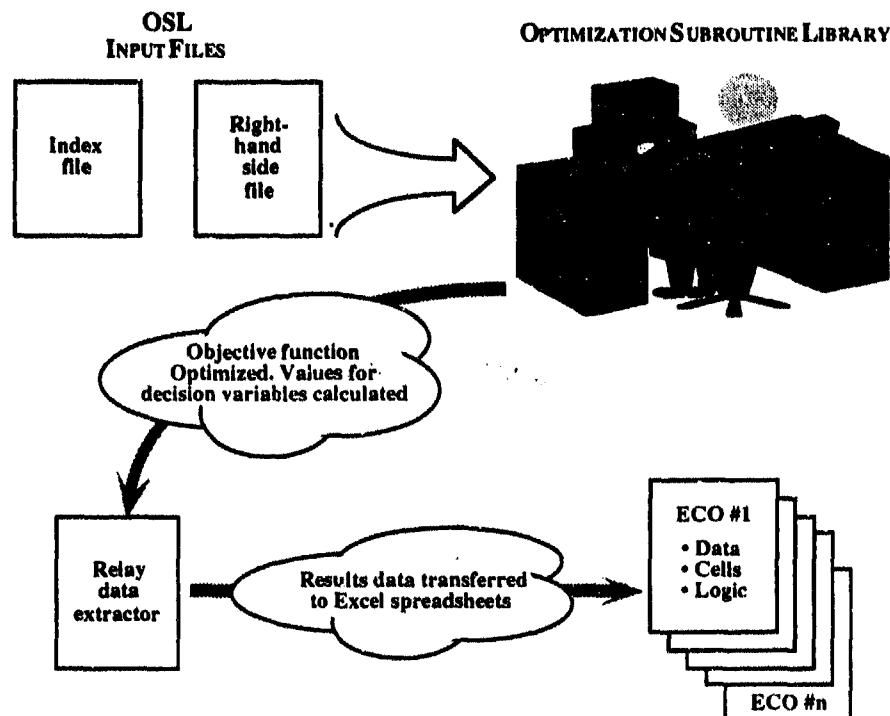


Figure E-3. RIM Processing Step 2—Generate Input Files for the Optimizer

(3) **Step 3, Figure E-4.** The OSL Program processes the Relay-developed input files and maximizes the selected objective function. A "C" program and EXCEL macro portion of Relay are used for extracting and transferring OSL decision variable values to the appropriate areas of the ECO spreadsheets.



**Figure E-4. RIM Processing Step 3—OSL Processing and Extracting Results**

## **E-5. GENERAL DESCRIPTIONS OF ECO SPREADSHEET DATA AND PROCESSING LOGIC**

### **a. General**

(1) RIM was structured to determine the optimum ECO and site-specific investment strategy for maximizing any one of four possible alternative objective functions. While optimizing the selected objective function, the model also specifies the resultant values for each of the three alternative objective functions not selected for optimization.

(2) The values of nonselected objective functions are likely sub-optimized as a result of the model's focus on the primary objective function. These nonselected objective functions may be optimized during successive model iterations within a hierarchy of constraints imposed by preceding optimizer results.

(3) RIM output specifies the total as well as the ECO/site-specific economic and environmental impacts of investing in ECO. RIM results represent the optimum Army investment strategy for investing in a range of pre-selected ECOs among several predetermined sites in the manner which maximizes the objective function.

**b. Spreadsheet Proper.** A separate ECO spreadsheet program containing site specific ECO performance and cost data, operating logic (equations), and cells for decision variable values was prepared for each ECO evaluated in the Model (47 spreadsheets for the base case run). A sample ECO spreadsheet is illustrated at Table E-1. Descriptions of the specific ECO spreadsheet elements provided below are keyed to the indicated portions of the sample illustration.

- Item # 1, This column identifies Army sites for which data is displayed.
- Item # 2, "Init Cost 1 Percent Invest." Initial (one-time) cost of implementing a 1 percent increment of the designated ECO at the indicated site. This cost is expressed in FY 93 K dollars and is derived from data reported by CERL. The use of 1 percent rather than 100 percent is a data scaling consideration. Current scaling permits a 34.5 percent decision value, for example, to be returned from the optimizer as 34.5 percent.
- Item # 3, "Annual Energy Sav 1 Percent Invest." The annual energy savings resulting from a 1 percent implementation of the specified ECO at the indicated site. Energy savings are expressed as thousands of Mbtu and may be positive or negative according to the ECOs' net overall impact upon facility systems.
- Item # 4, "Annual Demand Sav 1 Percent Invest." The annual kilowatt savings for electrical demand charges resulting from a 1 percent implementation of the specified ECO at the indicated site. The cost of electricity is, in large part, determined by the time of day during which the electricity is consumed. Electricity consumed during the utilities' peak demand hours usually costs significantly more than an equal amount of electricity consumed during off peak hours. Because the rate structures used for determining demand charges are so complex and vary widely among servicing utilities, these annualized demand rates were developed for use in analysis. This data element was reported by CERL.
- Item # 5, "Annual Envir Sav 1 Percent Invest." The annual amount of reduction in atmospheric pollution resulting from a 1 percent implementation of the designated ECO at the indicated site. The amount of atmospheric pollutants abated is expressed as short tons (STONS). Specific pollutants included in this data element are sulfur dioxide (SO<sub>2</sub>), nitrogen dioxide (NO<sub>2</sub>), carbon monoxide (CO), carbon dioxide (CO<sub>2</sub>), particulates, and hydrocarbons. This data element was reported by CERL and converted to a percentage value for model processing.
- Item # 6, "Percent Left from Start." Percent of opportunities remaining to be implemented for the designated ECO measure at the indicated site. This data element excludes that portion of the indicated ECO measure estimated to have already been completed (implemented) at the indicated site at the start of the planning period. This data element was derived by applying the results of CAA market penetration surveys to ECOs provided by CERL.
- Item # 7, "Investment Percent Limit Logic." This item contains constraints that limit the ECO investment to the potential at the start of the planning period.
- Item # 8, "Annual Cost Savings (1 Percent Investment)." The annual operating cost savings resulting from a 1 percent implementation of the designated ECO at the indicated site for the indicated year. Annual cost avoidance/savings are expressed in FY 93 K dollars. Annual cost avoidance projections represent the total net cost impact which is estimated to occur from a 1 percent investment in the ECO. As appropriate,



this cost data was adjusted during pre-processing analysis to reflect alternative pricing and inflation assumptions (e.g., fuel price increase of 3 percent above the inflation rate).

- Item # 9, "Decision Cells-Percent Investment." Contains the ECO investment decisions generated by the optimizer (OSL) in Step 3. Optimizer investment decisions are shown as an incremental percent (not cumulative) by year at a given site.
- Item # 10, "Cumulative Percent investment above the starting level." Contains the logic for calculating and displaying the cumulative results of implementing annual investment decisions generated by the optimizer in Step 3 and reflected in Item # 9. Values are expressed as a percent of the total number of ECO opportunities at a given site.
- Item # 11, "Annual implementation costs." Cells contain the program logic for calculating and displaying the annual cost in K dollars of implementing optimizer-generated ECO decisions (Item # 9) at designated sites.
- Item # 12, "Annual Energy Savings." Cells contain the program logic for calculating and displaying the annual energy savings resulting from implementing optimizer-generated ECO decisions. Energy savings are displayed in thousands of Mbtu.
- Item # 13, "Annual Demand Savings." Cells contain the program logic for calculating and displaying the annual electrical demand savings resulting from optimizer-generated ECO investment decisions (Item # 9) at designated sites. Electrical demand savings are based on reductions and/or shifts in electrical demand pattern and may not be directly related to amount of energy consumption. Demand savings are expressed in kilowatts (kW) of electricity.
- Item # 14, "Annual Cost Savings." Cells contain the program logic for calculating and displaying the total annual cost savings in K dollars of implementing optimizer-generated ECO investment decisions (Item # 9) at designated sites.
- Item # 15, "Annual Environmental Savings." Cells contain the program logic for calculating and displaying the annual short tonnage of atmospheric pollution reduction resulting from implementing optimizer-generated ECO decisions (Item # 9) at designated sites.

**c. Post Processing.** Initial data postprocessing is done using a "C" language program and Excel macro to extract and transfer RIM results to areas of the ECO Spreadsheets. This creates the output version of ECO spreadsheets which includes results. These postprocessing data elements are described below as P1 through P7.

- Item # P1, "Data: Quantity Fixtures/Opportunities." This data expresses the total number of ECO at the specified site to include any portion of ECO which may have been previously implemented (as identified by market penetration surveys). This data was provided by CERL.
- Item # P2, "Logic: Percent FY 93 Penetration." This logic element expresses the percent of the total ECOs which have been previously implemented at the specified site and, as such, are not available for implementation in the model simulation. CAA developed this data from market penetration surveys.

- Item # P3, "Logic: Quantity FY 93 Penetration." This logic element expresses the quantity of the ECOs which have been previously implemented at the specified site and, as such, are not available for investment by the model during simulation. This value is the product of the total number of ECOs (P1) and the percent of existing market penetration for that ECO (P2).
- Item # P4, "Cumulative Quantity Penetration Above the FY 93 Penetration." This logic element expresses the annual cumulative quantity of additional ECO investment made by the model during simulation. This value, which reflects model investment decisions, cannot exceed the total number of remaining ECO, (P1 value minus P3 value).
- Item # P5, "Quantity FY 93 Penetration by ECO." This logic element expresses the total quantity of ECOs which have been previously implemented at all sites addressed in the study. This value is the sum of all values appearing in Item # P3.
- Item # P6, "Cumulative Quantity Penetration by ECO Above the FY 93 Penetration." This logic element expresses the total number of additional ECOs implemented annually during model simulation. These values are the annual summation for all values appearing in Item # P4 .
- Item # P7, "Cumulative Quantity Penetration by ECO." This logic element expresses the cumulative total number of ECOs (in "eaches") implemented annually to include the amounts for preexisting market penetration and annual model simulated implementation. These values are obtained by adding the amount of preexisting market penetration (Item # P5) to each annual value expressed in Item # P6.

#### **E-6. GENERAL DESCRIPTIONS OF MAIN (LINKING) SPREADSHEET DATA AND LOGIC**

**a. General.** The main or linking spreadsheet contains the logic (expressed by equations) for applying the model objective function and for imposing budgetary constraints during processing. This spreadsheet provides the operator/decisionmaker with a centralized method for selecting and uniformly applying objective functions during model processing. It also allows appropriate operating constraints to be set without having to alter the structure, data, and formulas of the individual ECO spreadsheets.

**b. Spreadsheet Proper.** This paragraph discusses the main spreadsheet except for the post processing portion. The descriptions below are numerically keyed to the indicated portions of the spreadsheet sample illustration appearing at Table E-3. Some items involving energy, demand, or environment savings are omitted, when they are similar to described cost savings items.

- Item # 1, "Fraction for Cost Savings Rolled Over." This is the fraction of the dollar cost savings (Item # 6 ) which will be retained and applied to fund implementation of ECO program measures the following year.
- Item # 2, "Annual Investment Funding Limitations (Budget) in K Dollars." This gives the annual dollar amounts that are programmed and budgeted for ECO implementation.
- Item # 3, "Weights for Objectives." These four data elements give the weights of the four components of the objective function.

- Item # 4, "Multiple Objective Function." This single cell item shows the value of the objective function. (The actual formula contained in the cell is shown in Table E-4.)
- Item # 5, "Total Annual Investment Costs." This logic field expresses the total annual dollar investment amounts in K dollars. The model determines these amounts by summing the annual ECO investments of Item # 10 below.
- Item # 6, "Total Annual Cost Savings." This logic field expresses the total annual cost savings in K dollars which are generated by model implementation of ECO measures. The model determines these amounts by summing the annual cost savings by ECO of Item # 11 below.
- Item # 7, "Grand Total Cost Savings (in K dollars)." This single cell item contains the formula for the sum of the annual cost savings.
- Item # 8, "Annual Budget + Cost Savings Rolled Over from Previous Year." This logic field calculates total annual budgets available for funding ECO measures by adding any assumed rollover of cost savings generated through implementation of ECO measures to the programmed/budgeted amount of Item # 2 above. The model calculates annual rollover amounts by multiplying annual cost savings by the assumed rollover factor of Item # 1. It is important to note that the model only begins to generate cost savings for ECO measures in the year following implementation.
- Item # 9, "Enforcement of Cost Limit (Annual Budget + Previous Year's Cost Savings)." This logic field imposes total annual budget constraints during model simulation to available amounts as shown in Item # 8 and displays any unused annual budget amounts.
- Item # 10, "Total Annual Investment Costs by ECO." This field displays the total annual investment cost for each ECO. The main spreadsheet extracts the data in this field from respective ECO spreadsheets (Table E-1, Item # 11).
- Item # 11, "Total Annual Cost Savings by ECO." This data field displays the total annual cost savings generated for each ECO. The main spreadsheet extracts the data in this field from respective ECO spreadsheets (Table E-1, Item # 8).

**e. Post Processing Part.** The main spreadsheet elements described below in Items # P1 through P3 concern the post processing of model results. These descriptions are also numerically keyed to the indicated portions of the spreadsheet sample illustration appearing at Table E-3.

- Items # P1, "Cumulative Quantity Penetration by ECO." This logic field expresses the total annual cumulative ECO quantity implemented, including the opportunities invested in before the model planning period.
- Item # P2, "Cumulative Quantity Penetration by ECO Above the FY 93 Penetration." This logic field expresses the total annual cumulative ECO quantity implemented, not including the opportunities invested in before the model planning period.

- Item # P3, "Percent of Final Penetration." The logic field gives the annual cumulative quantity penetration (above the penetration before the planning period) divided by cumulative quantity penetration (above the penetration before the planning period) in FY 05 (the last year of the planning period). This item gives an indication of the rate at which the ECO are implemented.

**E-7. CONCEPTUAL REMARKS ON THE ECONOMY OF SCALE (EofS)**

**SPREADSHEETS.** Table E-5 and Table E-6 contain the value and the formula views respectively of the prototype EofS ECO spreadsheet. This spreadsheet illustrates the modifications necessary to implement an economy of scale methodology where investment costs per item decrease after an initial investment. For example, instead of one set of investment decision cells, the EofS ECO spreadsheet contains two sets. Investment decision cells contain annual percent investments, that is annual investments as a percentage of the total investment opportunities available before the initial implementation of the ECO. In an EofS ECO spreadsheet, one set contains the annual percent investments at the initial higher per item cost. The other set contains the annual percent investments at the lower per item cost. The EofS ECO spreadsheet also contains annual binary variables that prevent investment at the lower cost before fulfilling the quantity investment requirement at the higher cost. The technical details of the mathematical formulation implementing this appear in Appendix D. The EofS main spreadsheet is similar to Core main spreadsheet in that it obtains information from ECO spreadsheets. The value and formula views are given in Tables E-7 and E-8 of the prototype EofS main spreadsheet. It obtains information from just one EofS ECO spreadsheet.

Table E-1. Core ECO Spreadsheet - Value View  
(page 1 of 8 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
1		2X4FL	2x4 Fluorescent Lighting Retrofit						RSC	RSC	RSC	RSC	RSC
2			Data except column H										
3			Col E: Costs in 1000s of dollars (CEPL 100% data divided by 1000*100)										
4			Col G: Energy savings in 1000s of MBtu (CEPL 100% data divided by 1000*100)										
5			Col D: Demand savings in Kilowatts (CEPL 100% data divided by 100)										
6			See below for Cost Savings										
7			Col F: Environmental Savings in Tons (CEPL sum p.c./ton abated 100%-data divided by 100)										
8		Character	Annual Energy_Sv	Annual Demand_Sv	Annual Envr_Sv	Percent left_from	Investment						
9		Site Code	Init_Cost	1% Invest	1% Invest	1% Invest	Start	% Limit					
10													
11		BRGD	77.239029	0.822608	72.8208	206.3488	88	0					
12		CHWEE	48.582485	0.817002	48.8832	182.8888	88	0					
13		CHWCH	58.38559	0.803639	58.014933	203.0382	88	0					
14		CHWBS	64.287883	0.448808	52.538467	134.80758	88	0					
15		P_JDRN	42.8144	0.370147	39.812267	68.778536	88	0					
16		P_JCDD	67.879389	0.893899	71.0144	228.8882	88	0					
17		P_JCDE	58.388478	0.749718	58.823733	189.93888	88	0					
18		DRZN	18.434445	0.186088	14.813867	14.884825	88	0					
19		LNCE	0	0	0	0	0	0					
20		MDZY	32.328211	0.298224	31.018533	88.581111	88	0					
21		MURBL	38.137856	0.400133	38.228267	88.241171	88	0					
22		MURCH	41.232268	0.378885	38.788933	99.278826	88	0					
23		PT_JRD	53.701376	0.319397	45.488933	28.322718	88	0					
24		P_JCLR	44.17777	0.808784	39.5884	112.81134	88	0					
25		RLJY	47.788228	0.477425	48.801067	134.80132	88	0					
26		VAHFR	0	0	0	0	0	0					
27		STNBE	29.709182	0.417748	32.48	88.38346	88	0					
28		BRDGD	62.889742	0.837388	68.842867	189.14388	88	0					
29		BLJN	70.43904	0.888802	74.4128	224.48745	88	0					
30		PT_JJZ	45.188073	0.348732	38.3328	30.383488	88	0					
31		WRDTE	42.312312	0.438432	39.7824	83.090888	88	0					
32		CRDCH	60.37448	0.788484	68.008333	181.5145	88	0					
33		MURCH	47.888888	0.417324	37.4878	80.82348	88	0					
34		JACKN	52.804488	0.588814	48.4882	88.901883	88	0					
35		P_JJCK	78.381347	0.738886	68.384667	273.84803	88	0					
36		LDURN	38.313827	0.383991	34.8886	98.448881	88	0					
37		PT_JJZ	44.742411	0.438081	48.0672	83.299913	88	0					
38		WRDCH	48.088184	0.812822	47.807467	180.80256	88	0					
39		P_JJZL	0	0	0	0	0	0					
40		LDJLD	68.787037	0.582138	53.879467	182.20888	88	0					
41		MDZTY	8.300813	0.082088	8.8	18.80348	88	0					
42		CRD_C	8.818872	0.101482	8.8888	24.982588	88	0					
43		WRDLS	3.888735	0.048712	4.2112	10.481078	88	0					
44		WRDFO	0	0	0	0	0	0					
45		WRD_JV	8.870038	0.082828	7.2878	21.803224	88	0					
46		WRD_J	24.128277	0.214428	28.483733	31.181004	88	0					
47		WRDLS	7.300144	0.081981	7.003733	28.388848	88	0					
48		MDZTY	4.288188	0.034034	3.818333	6.8480038	88	0					
49		MD_ZAP	8.073888	0.088291	8.4808	14.181308	88	0					
50		LD_ZAP	1.182988	0.018721	1.134933	3.883388	88	0					
51		MD_ZAP	8.301739	0.088738	8.108333	11.887888	88	0					
52		MDZTY	17.188489	0.144888	18.8144	48.321838	88	0					
53		MDZTY	28.712808	0.288884	32.388867	28.088122	88	0					
54		MDZTY	47.728887	0.588488	50.414933	148.34801	88	0					
55		MDZTY	68.830738	0.872827	81.2418	188.14814	88	0					
56		MDZTY	21.738108	0.188888	18.882867	14.421848	88	0					
57		M_ZAP	20.904888	0.238888	20.4738	84.288888	88	0					
58		MDZTY	8.724288	0.081888	8.8888	18.808881	88	0					
59		M_ZAP	82.812883	0.884277	80.188833	188.48187	88	0					
60		MDZTY	84.888287	0.884182	81.8844	88.841324	88	0					
61			The next row contains formulas that are not sent to the calculator										
62		sum	1784.1482	18.02107	1681.8018	4488.4783							
63													
64													
65													
66													
67													
68													
69													
70													
71		BRGD	21.34888	21.34888	21.34888	21.34888	21.34888	21.34888	21.34888	21.34888	21.34888	21.34888	21.34888
72		CHWEE	18.888434	18.888434	18.888434	18.888434	18.888434	18.888434	18.888434	18.888434	18.888434	18.888434	18.888434
73		CHWCH	10.3088	10.3088	10.3088	10.3088	10.3088	10.3088	10.3088	10.3088	10.3088	10.3088	10.3088
74		CHWBS	18.778737	18.778737	18.778737	18.778737	18.778737	18.778737	18.778737	18.778737	18.778737	18.778737	18.778737
75		P_JDRN	18.828773	18.828773	18.828773	18.828773	18.828773	18.828773	18.828773	18.828773	18.828773	18.828773	18.828773
76		P_JCDD	21.178283	21.178283	21.178283	21.178283	21.178283	21.178283	21.178283	21.178283	21.178283	21.178283	21.178283
77		P_JCDE	18.828441	18.828441	18.828441	18.828441	18.828441	18.828441	18.828441	18.828441	18.828441	18.828441	18.828441
78		DRZN	8.823408	8.823408	8.823408	8.823408	8.823408	8.823408	8.823408	8.823408	8.823408	8.823408	8.823408
79		LNCE	0	0	0	0	0	0	0	0	0	0	0
80		MDZTY	8.887804	8.887804	8.887804	8.887804	8.887804	8.887804	8.887804	8.887804	8.887804	8.887804	8.887804
81		MURBL	10.838228	10.838228	10.838228	10.838228	10.838228	10.838228	10.838228	10.838228	10.838228	10.838228	10.838228
82		MURCH	8.7473402	8.7473402	8.7473402	8.7473402	8.7473402	8.7473402	8.7473402	8.7473402	8.7473402	8.7473402	8.7473402
83		PT_JRD	18.887287	18.887287	18.887287	18.887287	18.887287	18.887287	18.887287	18.887287	18.887287	18.887287	18.887287
84		P_JCLR	8.284881	8.284881	8.284881	8.284881	8.284881	8.284881	8.284881	8.284881	8.284881	8.284881	8.284881
85		RLJY	11.387482	11.387482	11.387482	11.387482	11.387482	11.387482	11.387482	11.387482	11.387482	11.387482	11.387482
86		VAHFR	0	0	0	0	0	0	0	0	0	0	0
87		STNBE	10.87818	10.87818	10.87818	10.87818	10.87818	10.87818	10.87818	10.87818	10.87818	10.87818	10.87818





Table E-1. Core ECO Spreadsheet - Value View  
(page 4 of 8 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
212	PRICE	0	0	0	3504.7428	0	0	0	0	0	0	0	0
213	PT_COST	0	4864.617	0	0	0	0	0	0	0	0	0	0
214	P_PRICE	0	0	0	0	0	3755.1105	0	0	0	0	0	0
215	REVENUE	0	0	4061.8295	0	0	0	0	0	0	0	0	0
216	REVENUE	0	0	0	0	0	0	0	0	0	0	0	0
217	REVENUE	0	2525.2779	0	0	0	0	0	0	0	0	0	0
218	REVENUE	5352.4281	0	0	0	0	0	0	0	0	0	0	0
219	REVENUE	0	5967.3184	0	0	0	0	0	0	0	0	0	0
220	PT_COST	0	3416.0712	0	0	0	0	0	0	0	0	0	0
221	REVENUE	0	0	3596.5465	0	0	0	0	0	0	0	0	0
222	REVENUE	0	0	0	5131.8291	C	0	0	0	0	0	0	0
223	REVENUE	0	0	4067.9827	0	0	0	0	0	0	0	0	0
224	REVENUE	0	646.25762	3826.1246	0	0	0	0	0	0	0	0	0
225	P_PRICE	0	0	0	6492.4145	0	0	0	0	0	0	0	0
226	REVENUE	0	0	0	0	3001.6583	0	0	0	0	0	0	0
227	PT_COST	0	0	0	3903.1049	0	0	0	0	0	0	0	0
228	REVENUE	0	0	3830.5381	0	0	0	0	0	0	0	0	0
229	P_PRICE	0	0	0	0	0	0	0	0	0	0	0	0
230	REVENUE	0	0	0	2223.7479	3621.4603	0	0	0	0	0	0	0
231	REVENUE	0	0	460.58066	0	0	0	0	0	0	0	0	0
232	COMP_C	0	0	582.32491	0	0	0	0	0	0	0	0	0
233	REVENUE	0	0	331.22249	0	0	0	0	0	0	0	0	0
234	REVENUE	0	0	0	0	0	0	0	0	0	0	0	0
235	REVENUE	0	583.95279	0	0	0	0	0	0	0	0	0	0
236	REVENUE	0	2050.7335	0	0	0	0	0	0	0	0	0	0
237	REVENUE	0	0	620.51225	0	0	0	0	0	0	0	0	0
238	REVENUE	0	364.22584	0	0	0	0	0	0	0	0	0	0
239	REVENUE	0	431.26157	0	0	0	0	0	0	0	0	0	0
240	REVENUE	0	0	0	0	100.5521	0	0	0	0	0	0	0
241	REVENUE	0	0	0	0	338.64782	0	0	0	0	0	0	0
242	REVENUE	1488.3024	0	0	0	0	0	0	0	0	0	0	0
243	REVENUE	3035.8717	0	0	0	0	0	0	0	0	0	0	0
244	REVENUE	4056.4293	0	0	0	0	0	0	0	0	0	0	0
245	REVENUE	5315.1125	0	0	0	0	0	0	0	0	0	0	0
246	REVENUE	1847.7263	0	0	0	0	0	0	0	0	0	0	0
247	REVENUE	0	0	1776.8864	0	0	0	0	0	0	0	0	0
248	REVENUE	0	0	0	371.55928	0	0	0	0	0	0	0	0
249	REVENUE	0	0	0	5347.1679	0	0	0	0	0	0	0	0
250	REVENUE	0	0	0	4669.5402	0	0	0	0	0	0	0	0
251													
252	Tom_An_Co	22632.511	43041.777	33818.827	34492.759	12222.084	3755.1105	0	0	0	0	0	0
253													
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Table E-1. Core ECO Spreadsheet - Value View
(page 5 of 8 pages)

Table with columns A-M and rows 319-433. It contains data for various energy-saving measures, categorized into Annual Demand Savings (13) and Annual Cost Savings (14). The table includes a 'Total' row and an 'Old Tot' row for comparison. Measures listed include HVAC, Lighting, and various control systems.

13 Annual Demand Savings in kilowatts

14 Annual Cost Savings in 1000s of dollars

Table E-1. Core ECO Spreadsheet - Value View  
(page 6 of 8 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	
436	P_JCCD	0	1799.8968	1799.8968	1799.8968	1799.8968	1799.8968	1799.8968	1799.8968	1799.8968	1799.8968	1799.8968	1799.8968	
437	R_JCCM	0	1606.7478	1606.7478	1606.7478	1606.7478	1606.7478	1606.7478	1606.7478	1606.7478	1606.7478	1606.7478	1606.7478	
438	D_NDZ	766.8888	766.8888	766.8888	766.8888	766.8888	766.8888	766.8888	766.8888	766.8888	766.8888	766.8888	766.8888	
439	L_NDZ	0	0	0	0	0	0	0	0	0	0	0	0	
440	M_NDZ	0	0	0	588.44263	588.44263	588.44263	588.44263	588.44263	588.44263	588.44263	588.44263	588.44263	
441	H_NDZ	0	929.48416	929.48416	929.48416	929.48416	929.48416	929.48416	929.48416	929.48416	929.48416	929.48416	929.48416	
442	V_NDZ	0	0	0	743.82392	743.82392	743.82392	743.82392	743.82392	743.82392	743.82392	743.82392	743.82392	
443	PT_ZND	0	1416.7194	1416.7194	1416.7194	1416.7194	1416.7194	1416.7194	1416.7194	1416.7194	1416.7194	1416.7194	1416.7194	
444	P_JJZZ	0	0	0	0	832.49909	832.49909	832.49909	832.49909	832.49909	832.49909	832.49909	832.49909	
445	R_JJZZ	0	0	0	967.93346	967.93346	967.93346	967.93346	967.93346	967.93346	967.93346	967.93346	967.93346	
446	M_NDZ	0	0	0	0	0	0	0	0	0	0	0	0	
447	ST_NDZ	0	896.97361	896.97361	896.97361	896.97361	896.97361	896.97361	896.97361	896.97361	896.97361	896.97361	896.97361	
448	BL_NDZ	2836.1431	2836.1431	2836.1431	2836.1431	2836.1431	2836.1431	2836.1431	2836.1431	2836.1431	2836.1431	2836.1431	2836.1431	
449	BL_NDZ	0	2368.0197	2368.0197	2368.0197	2368.0197	2368.0197	2368.0197	2368.0197	2368.0197	2368.0197	2368.0197	2368.0197	
450	PT_ZND	0	1484.9098	1484.9098	1484.9098	1484.9098	1484.9098	1484.9098	1484.9098	1484.9098	1484.9098	1484.9098	1484.9098	
451	BL_NDZ	0	0	0	818.98844	818.98844	818.98844	818.98844	818.98844	818.98844	818.98844	818.98844	818.98844	
452	CONCH	0	0	0	1086.8861	1086.8861	1086.8861	1086.8861	1086.8861	1086.8861	1086.8861	1086.8861	1086.8861	
453	H_NDZ	0	0	0	1028.8941	1028.8941	1028.8941	1028.8941	1028.8941	1028.8941	1028.8941	1028.8941	1028.8941	
454	J_NDZ	0	189.32204	1311.9968	1311.9968	1311.9968	1311.9968	1311.9968	1311.9968	1311.9968	1311.9968	1311.9968	1311.9968	
455	P_JNCR	0	0	0	1370.8308	1370.8308	1370.8308	1370.8308	1370.8308	1370.8308	1370.8308	1370.8308	1370.8308	
456	L_NDZ	0	0	0	0	530.93846	530.93846	530.93846	530.93846	530.93846	530.93846	530.93846	530.93846	
457	PT_ZND	0	0	0	0	818.10896	818.10896	818.10896	818.10896	818.10896	818.10896	818.10896	818.10896	
458	R_NDZ	0	0	0	884.79304	884.79304	884.79304	884.79304	884.79304	884.79304	884.79304	884.79304	884.79304	
459	P_JJZZ	0	0	0	0	0	0	0	0	0	0	0	0	
460	LI_NDZ	0	0	0	0	0	0	0	0	0	0	0	0	
461	AMNCT	0	0	0	132.01832	132.01832	132.01832	132.01832	132.01832	132.01832	132.01832	132.01832	132.01832	
462	COMP_C	0	0	0	161.432	161.432	161.432	161.432	161.432	161.432	161.432	161.432	161.432	
463	FINL_F	J	0	0	81.463238	81.463238	81.463238	81.463238	81.463238	81.463238	81.463238	81.463238	81.463238	
464	R_NDZ	0	0	0	0	0	0	0	0	0	0	0	0	
465	IND_JV	0	177.39366	177.39366	177.39366	177.39366	177.39366	177.39366	177.39366	177.39366	177.39366	177.39366	177.39366	
466	R_NDZ	0	758.8258	758.8258	758.8258	758.8258	758.8258	758.8258	758.8258	758.8258	758.8258	758.8258	758.8258	
467	T_NDZ	0	0	0	168.73872	168.73872	168.73872	168.73872	168.73872	168.73872	168.73872	168.73872	168.73872	
468	H_NDZ	0	134.44436	134.44436	134.44436	134.44436	134.44436	134.44436	134.44436	134.44436	134.44436	134.44436	134.44436	
469	NO_JAP	0	140.93892	140.93892	140.93892	140.93892	140.93892	140.93892	140.93892	140.93892	140.93892	140.93892	140.93892	
470	LI_NDZ	0	0	0	0	18.098743	18.098743	18.098743	18.098743	18.098743	18.098743	18.098743	18.098743	
471	NO_JAP	0	0	0	0	92.046792	92.046792	92.046792	92.046792	92.046792	92.046792	92.046792	92.046792	
472	D_NDZ	1012.8294	1012.8294	1012.8294	1012.8294	1012.8294	1012.8294	1012.8294	1012.8294	1012.8294	1012.8294	1012.8294	1012.8294	
473	M_NDZ	2013.8279	2013.8279	2013.8279	2013.8279	2013.8279	2013.8279	2013.8279	2013.8279	2013.8279	2013.8279	2013.8279	2013.8279	
474	R_NDZ	1819.8318	1819.8318	1819.8318	1819.8318	1819.8318	1819.8318	1819.8318	1819.8318	1819.8318	1819.8318	1819.8318	1819.8318	
475	M_NDZ	2688.3132	2688.3132	2688.3132	2688.3132	2688.3132	2688.3132	2688.3132	2688.3132	2688.3132	2688.3132	2688.3132	2688.3132	
476	P_NDZ	1186.3831	1186.3831	1186.3831	1186.3831	1186.3831	1186.3831	1186.3831	1186.3831	1186.3831	1186.3831	1186.3831	1186.3831	
477	M_NDZ	0	0	0	478.22648	478.22648	478.22648	478.22648	478.22648	478.22648	478.22648	478.22648	478.22648	
478	D_NDZ	0	0	0	121.30002	121.30002	121.30002	121.30002	121.30002	121.30002	121.30002	121.30002	121.30002	
479	M_NDZ	0	0	0	1146.84	1146.84	1146.84	1146.84	1146.84	1146.84	1146.84	1146.84	1146.84	
480	M_NDZ	0	0	0	989.18107	989.18107	989.18107	989.18107	989.18107	989.18107	989.18107	989.18107	989.18107	
481					Sumproduct formulas are used in next row									
482	Total	12263.188	27184.138	35889.638	43266.821	48477.308	46009.807	46009.807	46009.807	46009.807	46009.807	46009.807	46009.807	
483	Gas Tot	26297.94												
484	(Total annual and grand total cost savings in 1000s of dollars)													
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15

Annual Environmental Savings in short tons

Table E-1. Core ECO Spreadsheet - Value View  
(page 7 of 8 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
1324	PCBLA	0	0	881.7418	881.7418	881.7418	881.7418	881.7418	881.7418	881.7418	881.7418	881.7418	881.7418
1325	PCBLB	0	0	0	0	0	0	0	0	0	0	0	0
1326	PCBLN	0	1827.7741	1827.7741	1827.7741	1827.7741	1827.7741	1827.7741	1827.7741	1827.7741	1827.7741	1827.7741	1827.7741
1327	PCBLJ	0	2680.3883	2680.3883	2680.3883	2680.3883	2680.3883	2680.3883	2680.3883	2680.3883	2680.3883	2680.3883	2680.3883
1328	PCBLK	0	2188.8104	2188.8104	2188.8104	2188.8104	2188.8104	2188.8104	2188.8104	2188.8104	2188.8104	2188.8104	2188.8104
1329	PCBLM	0	814.08031	814.08031	814.08031	814.08031	814.08031	814.08031	814.08031	814.08031	814.08031	814.08031	814.08031
1330	PCBLP	0	1208.411	1208.411	1208.411	1208.411	1208.411	1208.411	1208.411	1208.411	1208.411	1208.411	1208.411
1331	PCBLQ	0	0	0	0	330.08908	330.08908	330.08908	330.08908	330.08908	330.08908	330.08908	330.08908
1332	PCBLR	0	0	0	0	938.89488	938.89488	938.89488	938.89488	938.89488	938.89488	938.89488	938.89488
1333	PCBLS	3837.3881	3837.3881	3837.3881	3837.3881	3837.3881	3837.3881	3837.3881	3837.3881	3837.3881	3837.3881	3837.3881	3837.3881
1334	PCBLT	2217.3204	2217.3204	2217.3204	2217.3204	2217.3204	2217.3204	2217.3204	2217.3204	2217.3204	2217.3204	2217.3204	2217.3204
1335	PCBLU	12384.688	12384.688	12384.688	12384.688	12384.688	12384.688	12384.688	12384.688	12384.688	12384.688	12384.688	12384.688
1336	PCBLV	13187.422	13187.422	13187.422	13187.422	13187.422	13187.422	13187.422	13187.422	13187.422	13187.422	13187.422	13187.422
1337	PCBLW	1228.8883	1228.8883	1228.8883	1228.8883	1228.8883	1228.8883	1228.8883	1228.8883	1228.8883	1228.8883	1228.8883	1228.8883
1338	PCBLX	0	0	0	1411.4719	1411.4719	1411.4719	1411.4719	1411.4719	1411.4719	1411.4719	1411.4719	1411.4719
1339	PCBLY	0	0	0	13213.383	13213.383	13213.383	13213.383	13213.383	13213.383	13213.383	13213.383	13213.383
1340	PCBLZ	0	0	0	8208.0128	8208.0128	8208.0128	8208.0128	8208.0128	8208.0128	8208.0128	8208.0128	8208.0128
1341		nonproduct formulas are used in next row											
1342	Total	81088.904	181350.06	241918.53	338124.81	388701.44	378290.4	378290.4	378290.4	378290.4	378290.4	378290.4	378290.4
1343	Old Tot	3793227.4											
1344		(total annual and grand total environmental savings in short tons)											
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Postprocessor  
Data and Formulas below are not sent to the operator

Date	Quantity Pictures/ Opportunity	Legist Percent Penetration	Legist Quantity lbs Penetration
1501	88738	18	8510.25
1502	37940	18	8801
1503	48781.887	18	8884.25
1504	41043.333	18	8158.5
1505	31103.333	18	4885.5
1506	88108	18	8418.75
1507	48721.887	18	8884.25
1508	11873.333	18	1738
1509	0	100	0
1510	24231.887	18	3834.75
1511	28303.333	18	4245.5
1512	30288.887	18	4543
1513	38838.887	18	5330.5
1514	30908	18	4838.75
1515	38883.333	18	5484.5
1516	0	100	0
1517	28378	18	3888.25
1518	53783.333	18	8087.5
1519	88138	18	8720.25
1520	28388	18	4287.75
1521	31088	18	4883
1522	51888.887	18	7738
1523	38298	18	4384.25
1524	38840	18	5788
1525	53433.333	18	8018
1526	37820	18	4853
1527	38888	18	4828.75
1528	37183.333	18	5878
1529	0	100	0
1530	48883.333	18	8314
1531	4378	18	688.25
1532	8480	18	818
1533	3290	18	483.5
1534	0	100	0
1535	8878	18	888.5
1536	17721.887	18	2888.25
1537	8471.8887	18	888.75
1538	3088.8887	18	488.5
1539	4238	18	688.25
1540	888.88887	18	133
1541	8888.8887	18	783
1542	12388	18	1883.25
1543	2823.333	18	3783.5
1544	38388.887	18	8088
1545	47848	18	7178.75
1546	18383.333	18	2303
1547	18888	18	2388.25
1548	8148	18	771.75
1549	48211.887	18	8931.75

Table E-1. Core ECO Spreadsheet - Value View  
(page 8 of 8 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
110	BRAND	403881	18	6083.28									
111-119													
120		Cumulative quantity penetration above the fy88 penetration											
121		fy85	fy88	fy88	fy87	fy88	fy88	fy90	fy91	fy92	fy93	fy94	fy95
122	BRAND	0	0	48224.78	48224.78	48224.78	48224.78	48224.78	48224.78	48224.78	48224.78	48224.78	48224.78
123	COMMON	0	0	32240	32240	32240	32240	32240	32240	32240	32240	32240	32240
124	COMMON	0	0	0	0	37197.417	37197.417	37197.417	37197.417	37197.417	37197.417	37197.417	37197.417
125	COMMON	0	34886.833	34886.833	34886.833	34886.833	34886.833	34886.833	34886.833	34886.833	34886.833	34886.833	34886.833
126	F_DRV	0	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833
127	F_CCD	0	47689.28	47689.28	47689.28	47689.28	47689.28	47689.28	47689.28	47689.28	47689.28	47689.28	47689.28
128	S_CAR	0	38863.417	38863.417	38863.417	38863.417	38863.417	38863.417	38863.417	38863.417	38863.417	38863.417	38863.417
129	TWHL	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333
130-131	UNK1	0	0	0	0	0	0	0	0	0	0	0	0
132	UNK2	0	0	0	20896.917	20896.917	20896.917	20896.917	20896.917	20896.917	20896.917	20896.917	20896.917
133	UNK3	0	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833
134	UNK4	0	0	0	28743.667	28743.667	28743.667	28743.667	28743.667	28743.667	28743.667	28743.667	28743.667
135	PT_DWD	0	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167
136	P_FXK	0	0	0	0	26269.25	26269.25	26269.25	26269.25	26269.25	26269.25	26269.25	26269.25
137	UNK5	0	0	0	31078.833	31078.833	31078.833	31078.833	31078.833	31078.833	31078.833	31078.833	31078.833
138	UNK6	0	0	0	0	0	0	0	0	0	0	0	0
139	UNK7	0	21588.75	21588.75	21588.75	21588.75	21588.75	21588.75	21588.75	21588.75	21588.75	21588.75	21588.75
140	BRAND	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833
141	UNK8	0	49414.78	49414.78	49414.78	49414.78	49414.78	49414.78	49414.78	49414.78	49414.78	49414.78	49414.78
142	PT_DWL	0	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25
143	UNK9	0	0	26416	26416	26416	26416	26416	26416	26416	26416	26416	26416
144	COMMON	0	0	0	43831.667	43831.667	43831.667	43831.667	43831.667	43831.667	43831.667	43831.667	43831.667
145	UNK10	0	24900.75	24900.75	24900.75	24900.75	24900.75	24900.75	24900.75	24900.75	24900.75	24900.75	24900.75
146	JCNCR	0	4739.6623	32844.001	32844.001	32844.001	32844.001	32844.001	32844.001	32844.001	32844.001	32844.001	32844.001
147	P_FXK	0	0	46418.333	46418.333	46418.333	46418.333	46418.333	46418.333	46418.333	46418.333	46418.333	46418.333
148	UNK11	0	0	0	0	22967	22967	22967	22967	22967	22967	22967	22967
149	PT_DWL	0	0	0	27936.25	27936.25	27936.25	27936.25	27936.25	27936.25	27936.25	27936.25	27936.25
150	UNK12	0	0	31614.333	31614.333	31614.333	31614.333	31614.333	31614.333	31614.333	31614.333	31614.333	31614.333
151	P_FXK	0	0	0	0	0	0	0	0	0	0	0	0
152	UNK13	0	0	0	13611.894	38779.333	38779.333	38779.333	38779.333	38779.333	38779.333	38779.333	38779.333
153	UNK14	0	0	0	3716.75	3716.75	3716.75	3716.75	3716.75	3716.75	3716.75	3716.75	3716.75
154	CONV_C	0	0	4641	4641	4641	4641	4641	4641	4641	4641	4641	4641
155	UNK15	0	0	0	2796.5	2796.5	2796.5	2796.5	2796.5	2796.5	2796.5	2796.5	2796.5
156	UNK16	0	0	0	0	0	0	0	0	0	0	0	0
157	UNK17	0	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5
158	UNK18	0	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417
159	UNK19	0	0	4650.9167	4650.9167	4650.9167	4650.9167	4650.9167	4650.9167	4650.9167	4650.9167	4650.9167	4650.9167
160	UNK20	0	2596.1667	2596.1667	2596.1667	2596.1667	2596.1667	2596.1667	2596.1667	2596.1667	2596.1667	2596.1667	2596.1667
161	UNK21	0	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75
162	UNK22	0	0	0	753.66667	753.66667	753.66667	753.66667	753.66667	753.66667	753.66667	753.66667	753.66667
163	UNK23	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75
164	UNK24	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833
165	UNK25	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667
166	UNK26	40668.25	40668.25	40668.25	40668.25	40668.25	40668.25	40668.25	40668.25	40668.25	40668.25	40668.25	40668.25
167	UNK27	13060.333	13060.333	13060.333	13060.333	13060.333	13060.333	13060.333	13060.333	13060.333	13060.333	13060.333	13060.333
168	UNK28	0	0	13896.75	13896.75	13896.75	13896.75	13896.75	13896.75	13896.75	13896.75	13896.75	13896.75
169	UNK29	0	0	0	4373.25	4373.25	4373.25	4373.25	4373.25	4373.25	4373.25	4373.25	4373.25
170	UNK30	0	0	0	39279.917	39279.917	39279.917	39279.917	39279.917	39279.917	39279.917	39279.917	39279.917
171	BRAND	0	0	0	34301.75	34301.75	34301.75	34301.75	34301.75	34301.75	34301.75	34301.75	34301.75
172-176													
177		Quantity fy85 Penetration by ECO 188260.75											
178													
179		Cumulative quantity penetration by ECO above the fy88 penetration											
180		fy84	fy88	fy88	fy87	fy88	fy88	fy88	fy88	fy88	fy88	fy88	fy88
181		174692	502764.56	754787.5	1006660.1	1087259.3	1123526.6	1123526.6	1123526.6	1123526.6	1123526.6	1123526.6	1123526.6
182													
183		Cumulative quantity penetration by ECO											
184		fy84	fy88	fy88	fy87	fy88	fy88	fy88	fy88	fy88	fy88	fy88	fy88
185		372961.75	761034.33	983027.25	1208119.9	1295529.1	1321796.3	1321796.3	1321796.3	1321796.3	1321796.3	1321796.3	1321796.3
186													

Table E-2. Core ECO Spreadsheet - Formula View  
(page 1 of 8 pages)

	A	B	C	D	E
1		224PL	San Fluorescent Lighting Retrofit		REC
2		Data input column H			
3		Col B: Costs in 1000s of dollars			
4		Col C: Energy savings in 1000s of kWh/yr			
5		Col D: Demand savings in kW/yr			
6		See below for Cost Savings			
7		Col F: Environmental Savings in Tons			
8			Annual Energy_Sv	Annual Demand_Sv	Investment %_Limit
9		0 Character Cost	1% Invest	1% Invest	Limit
10		Site Co			
11		BRICK	0	0	=G11-M191
12		CHICKEN	0	0	=G12-M192
13		CORNER	0	0	=G13-M193
14		FLORID	0	0	=G14-M194
15		P_DREN	0	0	=G15-M195
16		P_JEED	0	0	=G16-M196
17		S_JCEN	0	0	=G17-M197
18		TRASH	0	0	=G18-M198
19		LABOR	0	0	=G19-M199
20		MCCRY	0	0	=G20-M200
21		MURDER	0	0	=G21-M201
22		MURDER	0	0	=G22-M202
23		PT_CRO	0	0	=G23-M203
24		P_FJLA	0	0	=G24-M204
25		RELEV	0	0	=G25-M205
26		WARRER	0	0	=G26-M206
27		WARRER	0	0	=G27-M207
28		WARRER	0	0	=G28-M208
29		WARRER	0	0	=G29-M209
30		PT_JEED	0	0	=G30-M210
31		MURDER	0	0	=G31-M211
32		CORNER	0	0	=G32-M212
33		MURDER	0	0	=G33-M213
34		LABOR	0	0	=G34-M214
35		P_JEED	0	0	=G35-M215
36		CORNER	0	0	=G36-M216
37		PT_CRO	0	0	=G37-M217
38		MURDER	0	0	=G38-M218
39		P_JEED	0	0	=G39-M219
40		LABOR	0	0	=G40-M220
41		MURDER	0	0	=G41-M221
42		COMP_C	0	0	=G42-M222
43		WARRER	0	0	=G43-M223
44		WARRER	0	0	=G44-M224
45		WARRER	0	0	=G45-M225
46		WARRER	0	0	=G46-M226
47		WARRER	0	0	=G47-M227
48		MURDER	0	0	=G48-M228
49		LABOR	0	0	=G49-M229
50		LABOR	0	0	=G50-M230
51		LABOR	0	0	=G51-M231
52		CHICKEN	0	0	=G52-M232
53		MURDER	0	0	=G53-M233
54		MURDER	0	0	=G54-M234
55		MURDER	0	0	=G55-M235
56		MURDER	0	0	=G56-M236
57		LABOR	0	0	=G57-M237
58		LABOR	0	0	=G58-M238
59		LABOR	0	0	=G59-M239
60		LABOR	0	0	=G60-M240
61		The next row contains formulas that are not			
62		=SUM(B11:B60)	=SUM(C11:C60)	=SUM(D11:D60)	
63					
64					
65					
66		Data			
67		Annual Cost Savings (1% investment)			
68		in 1000s of dollars			
69		(CEPL 100% data divided by 1000*100)			
70		with annual adjustments for energy prices			
71		1984	1985	1986	1987
72		BRICK	0	0	0
73		CHICKEN	0	0	0
74		CORNER	0	0	0
75		FLORID	0	0	0
76		P_DREN	0	0	0
77		P_JEED	0	0	0
78		S_JCEN	0	0	0
79		TRASH	0	0	0
80		LABOR	0	0	0
81		MCCRY	0	0	0
82		MURDER	0	0	0
83		MURDER	0	0	0
84		PT_CRO	0	0	0
85		P_FJLA	0	0	0
86		RELEV	0	0	0
87		WARRER	0	0	0
88		WARRER	0	0	0



Table E-2. Core ECO Spreadsheet - Formula View  
(page 3 of 8 pages)

A		B		C		D		E	
17.0	AMBER	0		0		0		0	
17.0	PICKUP	0		0		0		0	
17.7	M_S_IB	0		0		0		0	
17.7	OFFICE	0		0		0		0	
17.7	M_IBIB	0		0		0		0	
17.8	BLAZER	0		0		0		0	
18.1									
18.1									
18.1									
18.1									
18.1									
18.1									
18.1									
18.1									
18.7	Cumulative % investment above the								
18.8									
18.9	1984	1985	1986	1987	1988	1989	1990		
19.1	BRAC	=B11*B131	=C11*B131	=D11*B131	=E11*B131	=F11*B131	=G11*B131		
19.2	CHARR	=B12*B132	=C12*B132	=D12*B132	=E12*B132	=F12*B132	=G12*B132		
19.3	CHIRON	=B13*B133	=C13*B133	=D13*B133	=E13*B133	=F13*B133	=G13*B133		
19.4	CHIRN	=B14*B134	=C14*B134	=D14*B134	=E14*B134	=F14*B134	=G14*B134		
19.5	P_JRCH	=B15*B135	=C15*B135	=D15*B135	=E15*B135	=F15*B135	=G15*B135		
19.6	P_JCRD	=B16*B136	=C16*B136	=D16*B136	=E16*B136	=F16*B136	=G16*B136		
19.7	S_JCRD	=B17*B137	=C17*B137	=D17*B137	=E17*B137	=F17*B137	=G17*B137		
19.8	DRCD	=B18*B138	=C18*B138	=D18*B138	=E18*B138	=F18*B138	=G18*B138		
19.9	LNCR	=B19*B139	=C19*B139	=D19*B139	=E19*B139	=F19*B139	=G19*B139		
20.0	PICKY	=B20*B140	=C20*B140	=D20*B140	=E20*B140	=F20*B140	=G20*B140		
20.1	THUROR	=B21*B141	=C21*B141	=D21*B141	=E21*B141	=F21*B141	=G21*B141		
20.2	HUROR	=B22*B142	=C22*B142	=D22*B142	=E22*B142	=F22*B142	=G22*B142		
20.3	PT_CSD	=B23*B143	=C23*B143	=D23*B143	=E23*B143	=F23*B143	=G23*B143		
20.4	P_JCRK	=B24*B144	=C24*B144	=D24*B144	=E24*B144	=F24*B144	=G24*B144		
20.5	SELEY	=B25*B145	=C25*B145	=D25*B145	=E25*B145	=F25*B145	=G25*B145		
20.6	WARRI	=B26*B146	=C26*B146	=D26*B146	=E26*B146	=F26*B146	=G26*B146		
20.7	STHAGE	=B27*B147	=C27*B147	=D27*B147	=E27*B147	=F27*B147	=G27*B147		
20.8	STHAG	=B28*B148	=C28*B148	=D28*B148	=E28*B148	=F28*B148	=G28*B148		
20.9	SLASH	=B29*B149	=C29*B149	=D29*B149	=E29*B149	=F29*B149	=G29*B149		
21.0	PT_CKE	=B30*B150	=C30*B150	=D30*B150	=E30*B150	=F30*B150	=G30*B150		
21.1	KEPTC	=B31*B151	=C31*B151	=D31*B151	=E31*B151	=F31*B151	=G31*B151		
21.2	CHROH	=B32*B152	=C32*B152	=D32*B152	=E32*B152	=F32*B152	=G32*B152		
21.3	HOKCH	=B33*B153	=C33*B153	=D33*B153	=E33*B153	=F33*B153	=G33*B153		
21.4	JACROH	=B34*B154	=C34*B154	=D34*B154	=E34*B154	=F34*B154	=G34*B154		
21.5	P_JRCH	=B35*B155	=C35*B155	=D35*B155	=E35*B155	=F35*B155	=G35*B155		
21.6	LDWRN	=B36*B156	=C36*B156	=D36*B156	=E36*B156	=F36*B156	=G36*B156		
21.7	PT_LAR	=B37*B157	=C37*B157	=D37*B157	=E37*B157	=F37*B157	=G37*B157		
21.8	POROR	=B38*B158	=C38*B158	=D38*B158	=E38*B158	=F38*B158	=G38*B158		
21.9	P_STLL	=B39*B159	=C39*B159	=D39*B159	=E39*B159	=F39*B159	=G39*B159		
22.0	LDLND	=B40*B160	=C40*B160	=D40*B160	=E40*B160	=F40*B160	=G40*B160		
22.1	HARDF	=B41*B161	=C41*B161	=D41*B161	=E41*B161	=F41*B161	=G41*B161		
22.2	CRD_C	=B42*B162	=C42*B162	=D42*B162	=E42*B162	=F42*B162	=G42*B162		
22.3	VHSLB	=B43*B163	=C43*B163	=D43*B163	=E43*B163	=F43*B163	=G43*B163		
22.4	VHSLD	=B44*B164	=C44*B164	=D44*B164	=E44*B164	=F44*B164	=G44*B164		
22.5	HED_IV	=B45*B165	=C45*B165	=D45*B165	=E45*B165	=F45*B165	=G45*B165		
22.6	RCHL_I	=B46*B166	=C46*B166	=D46*B166	=E46*B166	=F46*B166	=G46*B166		
22.7	TORLS	=B47*B167	=C47*B167	=D47*B167	=E47*B167	=F47*B167	=G47*B167		
22.8	HACTIV	=B48*B168	=C48*B168	=D48*B168	=E48*B168	=F48*B168	=G48*B168		
22.9	HO_ANA	=B49*B169	=C49*B169	=D49*B169	=E49*B169	=F49*B169	=G49*B169		
23.0	LC_AAP	=B50*B170	=C50*B170	=D50*B170	=E50*B170	=F50*B170	=G50*B170		
23.1	RO_AAP	=B51*B171	=C51*B171	=D51*B171	=E51*B171	=F51*B171	=G51*B171		
23.2	DEFICE	=B52*B172	=C52*B172	=D52*B172	=E52*B172	=F52*B172	=G52*B172		
23.3	HOPDF	=B53*B173	=C53*B173	=D53*B173	=E53*B173	=F53*B173	=G53*B173		
23.4	HURCH	=B54*B174	=C54*B174	=D54*B174	=E54*B174	=F54*B174	=G54*B174		
23.5	AMBER	=B55*B175	=C55*B175	=D55*B175	=E55*B175	=F55*B175	=G55*B175		
23.6	PICKUP	=B56*B176	=C56*B176	=D56*B176	=E56*B176	=F56*B176	=G56*B176		
23.7	M_S_IB	=B57*B177	=C57*B177	=D57*B177	=E57*B177	=F57*B177	=G57*B177		
23.8	OFFICE	=B58*B178	=C58*B178	=D58*B178	=E58*B178	=F58*B178	=G58*B178		
23.9	M_PIB	=B59*B179	=C59*B179	=D59*B179	=E59*B179	=F59*B179	=G59*B179		
24.0	BLAZER	=B60*B180	=C60*B180	=D60*B180	=E60*B180	=F60*B180	=G60*B180		
24.1									
24.2									
24.3									
24.4									
24.5									
24.6									
24.7									
24.8	Annual implementation costs in 1000s of dollars								
24.9	1984	1985	1986	1987	1988	1989	1990		
25.1	BRAC	=B61*B131	=C61*B131	=D61*B131	=E61*B131	=F61*B131	=G61*B131		
25.2	CHARR	=B62*B132	=C62*B132	=D62*B132	=E62*B132	=F62*B132	=G62*B132		
25.3	CHIRON	=B63*B133	=C63*B133	=D63*B133	=E63*B133	=F63*B133	=G63*B133		
25.4	CHIRN	=B64*B134	=C64*B134	=D64*B134	=E64*B134	=F64*B134	=G64*B134		
25.5	P_JRCH	=B65*B135	=C65*B135	=D65*B135	=E65*B135	=F65*B135	=G65*B135		
25.6	P_JCRD	=B66*B136	=C66*B136	=D66*B136	=E66*B136	=F66*B136	=G66*B136		
25.7	S_JCRD	=B67*B137	=C67*B137	=D67*B137	=E67*B137	=F67*B137	=G67*B137		
25.8	DRCD	=B68*B138	=C68*B138	=D68*B138	=E68*B138	=F68*B138	=G68*B138		
25.9	LNCR	=B69*B139	=C69*B139	=D69*B139	=E69*B139	=F69*B139	=G69*B139		
26.0	PICKY	=B70*B140	=C70*B140	=D70*B140	=E70*B140	=F70*B140	=G70*B140		
26.1	THUROR	=B71*B141	=C71*B141	=D71*B141	=E71*B141	=F71*B141	=G71*B141		

Table E-2. Core ECO Spreadsheet - Formula View  
(page 4 of 8 pages)

	A	B	C	D	E
262	HWRSE	=B22*E142	=B22*E142	=B22*E142	=B22*E142
263	PT_CDR	=B23*E143	=B23*E143	=B23*E143	=B23*E143
264	P_FOLK	=B24*E144	=B24*E144	=B24*E144	=B24*E144
265	RZLRY	=B25*E145	=B25*E145	=B25*E145	=B25*E145
266	WWRSE	=B26*E146	=B26*E146	=B26*E146	=B26*E146
267	WWRSE	=B27*E147	=B27*E147	=B27*E147	=B27*E147
268	WWRSE	=B28*E148	=B28*E148	=B28*E148	=B28*E148
269	WWRSE	=B29*E149	=B29*E149	=B29*E149	=B29*E149
270	PT_CDR	=B30*E150	=B30*E150	=B30*E150	=B30*E150
271	WWRSE	=B31*E151	=B31*E151	=B31*E151	=B31*E151
272	WWRSE	=B32*E152	=B32*E152	=B32*E152	=B32*E152
273	WWRSE	=B33*E153	=B33*E153	=B33*E153	=B33*E153
274	WWRSE	=B34*E154	=B34*E154	=B34*E154	=B34*E154
275	P_FOLK	=B35*E155	=B35*E155	=B35*E155	=B35*E155
276	WWRSE	=B36*E156	=B36*E156	=B36*E156	=B36*E156
277	PT_LIN	=B37*E157	=B37*E157	=B37*E157	=B37*E157
278	WWRSE	=B38*E158	=B38*E158	=B38*E158	=B38*E158
279	P_FOLK	=B39*E159	=B39*E159	=B39*E159	=B39*E159
280	WWRSE	=B40*E160	=B40*E160	=B40*E160	=B40*E160
281	WWRSE	=B41*E161	=B41*E161	=B41*E161	=B41*E161
282	COMP_C	=B42*E162	=B42*E162	=B42*E162	=B42*E162
283	WWRSE	=B43*E163	=B43*E163	=B43*E163	=B43*E163
284	WWRSE	=B44*E164	=B44*E164	=B44*E164	=B44*E164
285	WWRSE	=B45*E165	=B45*E165	=B45*E165	=B45*E165
286	WWRSE	=B46*E166	=B46*E166	=B46*E166	=B46*E166
287	WWRSE	=B47*E167	=B47*E167	=B47*E167	=B47*E167
288	WWRSE	=B48*E168	=B48*E168	=B48*E168	=B48*E168
289	WWRSE	=B49*E169	=B49*E169	=B49*E169	=B49*E169
290	WWRSE	=B50*E170	=B50*E170	=B50*E170	=B50*E170
291	WWRSE	=B51*E171	=B51*E171	=B51*E171	=B51*E171
292	WWRSE	=B52*E172	=B52*E172	=B52*E172	=B52*E172
293	WWRSE	=B53*E173	=B53*E173	=B53*E173	=B53*E173
294	WWRSE	=B54*E174	=B54*E174	=B54*E174	=B54*E174
295	WWRSE	=B55*E175	=B55*E175	=B55*E175	=B55*E175
296	WWRSE	=B56*E176	=B56*E176	=B56*E176	=B56*E176
297	WWRSE	=B57*E177	=B57*E177	=B57*E177	=B57*E177
298	WWRSE	=B58*E178	=B58*E178	=B58*E178	=B58*E178
299	WWRSE	=B59*E179	=B59*E179	=B59*E179	=B59*E179
300	WWRSE	=B60*E180	=B60*E180	=B60*E180	=B60*E180
301			sumproduct formulas are used in no		
302	Tot_An	=SUMPRODUCT(B811:880,G131:G180)	=SUMPRODUCT(B811:880,G131:G180)	=SUMPRODUCT(B811:880,G131:G180)	=SUMPRODUCT(B811:880,H131:H180)
303	(total an				
304			(The formula uses the and sumproduct		
305			the 80-by-60 components above the su		
306					
307					
308	Annual Energy Savings				
309	in 1000s of MBtu				
310					
311	WWRSE	=C11*E181	=C11*E181	=C11*E181	=C11*E181
312	WWRSE	=C12*E182	=C12*E182	=C12*E182	=C12*E182
313	WWRSE	=C13*E183	=C13*E183	=C13*E183	=C13*E183
314	WWRSE	=C14*E184	=C14*E184	=C14*E184	=C14*E184
315	P_FOLK	=C15*E185	=C15*E185	=C15*E185	=C15*E185
316	P_FOLK	=C16*E186	=C16*E186	=C16*E186	=C16*E186
317	P_FOLK	=C17*E187	=C17*E187	=C17*E187	=C17*E187
318	WWRSE	=C18*E188	=C18*E188	=C18*E188	=C18*E188
319	WWRSE	=C19*E189	=C19*E189	=C19*E189	=C19*E189
320	WWRSE	=C20*E200	=C20*E200	=C20*E200	=C20*E200
321	WWRSE	=C21*E201	=C21*E201	=C21*E201	=C21*E201
322	WWRSE	=C22*E202	=C22*E202	=C22*E202	=C22*E202
323	PT_CDR	=C23*E203	=C23*E203	=C23*E203	=C23*E203
324	P_FOLK	=C24*E204	=C24*E204	=C24*E204	=C24*E204
325	RZLRY	=C25*E205	=C25*E205	=C25*E205	=C25*E205
326	WWRSE	=C26*E206	=C26*E206	=C26*E206	=C26*E206
327	WWRSE	=C27*E207	=C27*E207	=C27*E207	=C27*E207
328	WWRSE	=C28*E208	=C28*E208	=C28*E208	=C28*E208
329	WWRSE	=C29*E209	=C29*E209	=C29*E209	=C29*E209
330	PT_CDR	=C30*E210	=C30*E210	=C30*E210	=C30*E210
331	WWRSE	=C31*E211	=C31*E211	=C31*E211	=C31*E211
332	WWRSE	=C32*E212	=C32*E212	=C32*E212	=C32*E212
333	WWRSE	=C33*E213	=C33*E213	=C33*E213	=C33*E213
334	WWRSE	=C34*E214	=C34*E214	=C34*E214	=C34*E214
335	P_FOLK	=C35*E215	=C35*E215	=C35*E215	=C35*E215
336	WWRSE	=C36*E216	=C36*E216	=C36*E216	=C36*E216
337	PT_LIN	=C37*E217	=C37*E217	=C37*E217	=C37*E217
338	WWRSE	=C38*E218	=C38*E218	=C38*E218	=C38*E218
339	P_FOLK	=C39*E219	=C39*E219	=C39*E219	=C39*E219
340	WWRSE	=C40*E220	=C40*E220	=C40*E220	=C40*E220
341	WWRSE	=C41*E221	=C41*E221	=C41*E221	=C41*E221
342	COMP_C	=C42*E222	=C42*E222	=C42*E222	=C42*E222
343	WWRSE	=C43*E223	=C43*E223	=C43*E223	=C43*E223
344	WWRSE	=C44*E224	=C44*E224	=C44*E224	=C44*E224
345	WWRSE	=C45*E225	=C45*E225	=C45*E225	=C45*E225
346	WWRSE	=C46*E226	=C46*E226	=C46*E226	=C46*E226
347	WWRSE	=C47*E227	=C47*E227	=C47*E227	=C47*E227
348	WWRSE	=C48*E228	=C48*E228	=C48*E228	=C48*E228



Table E-2. Core ECO Spreadsheet - Formula View  
(page 5 of 8 pages)

A	B	C	D	E
319	HO_JAP	=G48*H229	=G48*H229	=G48*H229
320	LC_JAP	=G58*H230	=G58*H230	=G58*H230
321	RO_JAP	=G68*H231	=G68*H231	=G68*H231
322	DEVCO	=G78*H232	=G78*H232	=G78*H232
323	WECUT	=G83*H233	=G83*H233	=G83*H233
324	WECUT	=G84*H234	=G84*H234	=G84*H234
325	AMBRO	=G88*H235	=G88*H235	=G88*H235
326	WECOW	=G98*H236	=G98*H236	=G98*H236
327	M_E_LB	=G97*H237	=G97*H237	=G97*H237
328	OFFICE	=G98*H238	=G98*H238	=G98*H238
329	M_WHD	=G99*H239	=G99*H239	=G99*H239
330	WACOR	=G99*H240	=G99*H240	=G99*H240
331		sumproduct formulas are used in nr		
332	Total	=SUMPRODUCT(BD11:SD0.D191:D240)	=SUMPRODUCT(BD11:SD0.D191:D240)	=SUMPRODUCT(BD11:SD0.D191:D240)
333	Gas Tax	=SUM(B388:M388)		
334	(total on			
335				
336				
337				
338				
339	Annual Demand Savings			
340	in thousands			
341	Y94	Y95	Y96	Y99
342	BRDZ	=D11*H191	=D11*H191	=D11*H191
343	CHWRD	=D12*H192	=D12*H192	=D12*H192
344	CHWRD	=D13*H193	=D13*H193	=D13*H193
345	CHWRD	=D14*H194	=D14*H194	=D14*H194
346	F_JONH	=D15*H195	=D15*H195	=D15*H195
347	F_JCOO	=D16*H196	=D16*H196	=D16*H196
348	F_JCOO	=D17*H197	=D17*H197	=D17*H197
349	DMED	=D18*H198	=D18*H198	=D18*H198
350	DMED	=D19*H199	=D19*H199	=D19*H199
351	WECUT	=D20*H200	=D20*H200	=D20*H200
352	WECUT	=D21*H201	=D21*H201	=D21*H201
353	WECUT	=D22*H202	=D22*H202	=D22*H202
354	PT_CAR	=D23*H203	=D23*H203	=D23*H203
355	F_JCKL	=D24*H204	=D24*H204	=D24*H204
356	WECUT	=D25*H205	=D25*H205	=D25*H205
357	WECUT	=D26*H206	=D26*H206	=D26*H206
358	WECUT	=D27*H207	=D27*H207	=D27*H207
359	WECUT	=D28*H208	=D28*H208	=D28*H208
360	WECUT	=D29*H209	=D29*H209	=D29*H209
361	PT_CAR	=D30*H210	=D30*H210	=D30*H210
362	WECUT	=D31*H211	=D31*H211	=D31*H211
363	CHWRD	=D32*H212	=D32*H212	=D32*H212
364	WECUT	=D33*H213	=D33*H213	=D33*H213
365	WECUT	=D34*H214	=D34*H214	=D34*H214
366	F_JCKL	=D35*H215	=D35*H215	=D35*H215
367	WECUT	=D36*H216	=D36*H216	=D36*H216
368	PT_CAR	=D37*H217	=D37*H217	=D37*H217
369	WECUT	=D38*H218	=D38*H218	=D38*H218
370	F_JCKL	=D39*H219	=D39*H219	=D39*H219
371	WECUT	=D40*H220	=D40*H220	=D40*H220
372	WECUT	=D41*H221	=D41*H221	=D41*H221
373	CHWRD	=D42*H222	=D42*H222	=D42*H222
374	WECUT	=D43*H223	=D43*H223	=D43*H223
375	WECUT	=D44*H224	=D44*H224	=D44*H224
376	WECUT	=D45*H225	=D45*H225	=D45*H225
377	WECUT	=D46*H226	=D46*H226	=D46*H226
378	WECUT	=D47*H227	=D47*H227	=D47*H227
379	WECUT	=D48*H228	=D48*H228	=D48*H228
380	HO_JAP	=D49*H229	=D49*H229	=D49*H229
381	LC_JAP	=D50*H230	=D50*H230	=D50*H230
382	HO_JAP	=D51*H231	=D51*H231	=D51*H231
383	DEVCO	=D52*H232	=D52*H232	=D52*H232
384	WECUT	=D53*H233	=D53*H233	=D53*H233
385	WECUT	=D54*H234	=D54*H234	=D54*H234
386	AMBRO	=D55*H235	=D55*H235	=D55*H235
387	WECOW	=D56*H236	=D56*H236	=D56*H236
388	M_E_LB	=D57*H237	=D57*H237	=D57*H237
389	OFFICE	=D58*H238	=D58*H238	=D58*H238
390	M_WHD	=D59*H239	=D59*H239	=D59*H239
391	WACOR	=D60*H240	=D60*H240	=D60*H240
392		sumproduct formulas are used in nr		
393	Total	=SUMPRODUCT(BD11:SD.D191:D240)	=SUMPRODUCT(BD11:SD.D191:D240)	=SUMPRODUCT(BD11:SD.D191:D240)
394	Gas Tax	=SUM(B422:M422)		
395	(total on			
396				
397				
398	Annual Cost Savings			
399	in 1000s of dollars			
400	Y94	Y95	Y96	Y99
401	BRDZ	=E71*H191	=E71*H191	=E71*H191
402	CHWRD	=E72*H192	=E72*H192	=E72*H192
403	CHWRD	=E73*H193	=E73*H193	=E73*H193
404	CHWRD	=E74*H194	=E74*H194	=E74*H194
405	F_JONH	=E75*H195	=E75*H195	=E75*H195

Table E-2. Core ECO Spreadsheet - Formula View  
(page 6 of 8 pages)

	A	B	C	D	H
436	P_JCD3	=G76*H198	=G76*H198	=G76*H198	=H76*H198
437	R_JCD3	=G77*H197	=G77*H197	=G77*H197	=H77*H197
438	ZD3H	=G78*H198	=G78*H198	=G78*H198	=H78*H198
439	LDC3	=G79*H199	=G79*H199	=G79*H199	=H79*H199
440	HCD3	=G80*H200	=G80*H200	=G80*H200	=H80*H200
441	HCD3	=G81*H201	=G81*H201	=G81*H201	=H81*H201
442	HCD3	=G82*H202	=G82*H202	=G82*H202	=H82*H202
443	PT_JD3	=G83*H203	=G83*H203	=G83*H203	=H83*H203
444	P_JCD4	=G84*H204	=G84*H204	=G84*H204	=H84*H204
445	RCD3	=G85*H205	=G85*H205	=G85*H205	=H85*H205
446	HCD3	=G86*H206	=G86*H206	=G86*H206	=H86*H206
447	HCD3	=G87*H207	=G87*H207	=G87*H207	=H87*H207
448	HCD3	=G88*H208	=G88*H208	=G88*H208	=H88*H208
449	HCD3	=G89*H209	=G89*H209	=G89*H209	=H89*H209
450	PT_JCD	=G90*H210	=G90*H210	=G90*H210	=H90*H210
451	HCD3	=G91*H211	=G91*H211	=G91*H211	=H91*H211
452	HCD3	=G92*H212	=G92*H212	=G92*H212	=H92*H212
453	HCD3	=G93*H213	=G93*H213	=G93*H213	=H93*H213
454	JCD3H	=G94*H214	=G94*H214	=G94*H214	=H94*H214
455	P_JCD3	=G95*H215	=G95*H215	=G95*H215	=H95*H215
456	HCD3	=G96*H216	=G96*H216	=G96*H216	=H96*H216
457	PT_JD3	=G97*H217	=G97*H217	=G97*H217	=H97*H217
458	HCD3	=G98*H218	=G98*H218	=G98*H218	=H98*H218
459	P_JCD3	=G99*H219	=G99*H219	=G99*H219	=H99*H219
460	LD3H	=I100*H220	=I100*H220	=I100*H220	=H100*H220
461	HCD3	=I101*H221	=I101*H221	=I101*H221	=H101*H221
462	HCD3	=I102*H222	=I102*H222	=I102*H222	=H102*H222
463	HCD3	=I103*H223	=I103*H223	=I103*H223	=H103*H223
464	HCD3	=I104*H224	=I104*H224	=I104*H224	=H104*H224
465	HCD3	=I105*H225	=I105*H225	=I105*H225	=H105*H225
466	HCD3	=I106*H226	=I106*H226	=I106*H226	=H106*H226
467	HCD3	=I107*H227	=I107*H227	=I107*H227	=H107*H227
468	HCD3	=I108*H228	=I108*H228	=I108*H228	=H108*H228
469	HCD3	=I109*H229	=I109*H229	=I109*H229	=H109*H229
470	LD3H	=I110*H230	=I110*H230	=I110*H230	=H110*H230
471	LD3H	=I111*H231	=I111*H231	=I111*H231	=H111*H231
472	HCD3	=I112*H232	=I112*H232	=I112*H232	=H112*H232
473	HCD3	=I113*H233	=I113*H233	=I113*H233	=H113*H233
474	HCD3	=I114*H234	=I114*H234	=I114*H234	=H114*H234
475	HCD3	=I115*H235	=I115*H235	=I115*H235	=H115*H235
476	HCD3	=I116*H236	=I116*H236	=I116*H236	=H116*H236
477	HCD3	=I117*H237	=I117*H237	=I117*H237	=H117*H237
478	HCD3	=I118*H238	=I118*H238	=I118*H238	=H118*H238
479	HCD3	=I119*H239	=I119*H239	=I119*H239	=H119*H239
480	HCD3	=I120*H240	=I120*H240	=I120*H240	=H120*H240
481					
482	Total	=SUMPRODUCT(B71:B130,B191:B240)	sumproduct formulas are used in the		=SUMPRODUCT(H71:H120,H191:H240)
483	Old Tot	=SUM(B465:B482)	=SUMPRODUCT(C71:C130,C191:C240)	=SUMPRODUCT(D71:D130,D191:D240)	=SUMPRODUCT(H71:H120,H191:H240)
484	(Total on				
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Table E-2. Core ECO Spreadsheet - Formula View  
(page 7 of 8 pages)

A	B	C	D	E
1.1.1	FWHLB	=SF43*E223	=SF43*D223	=SF43*H223
1.1.2	FWHLQ	=SF44*E224	=SF44*D224	=SF44*H224
1.1.3	FWHLR	=SF45*E225	=SF45*D225	=SF45*H225
1.1.4	FWHLJ	=SF46*E226	=SF46*D226	=SF46*H226
1.1.5	FWHLS	=SF47*E227	=SF47*D227	=SF47*H227
1.1.6	FWHLM	=SF48*E228	=SF48*D228	=SF48*H228
1.1.7	FWHLN	=SF49*E229	=SF49*D229	=SF49*H229
1.1.8	FWHLO	=SF50*E230	=SF50*D230	=SF50*H230
1.1.9	FWHLQ	=SF51*E231	=SF51*D231	=SF51*H231
1.1.10	FWHLR	=SF52*E232	=SF52*D232	=SF52*H232
1.1.11	FWHLS	=SF53*E233	=SF53*D233	=SF53*H233
1.1.12	FWHLM	=SF54*E234	=SF54*D234	=SF54*H234
1.1.13	FWHLO	=SF55*E235	=SF55*D235	=SF55*H235
1.1.14	FWHLQ	=SF56*E236	=SF56*D236	=SF56*H236
1.1.15	FWHLR	=SF57*E237	=SF57*D237	=SF57*H237
1.1.16	FWHLS	=SF58*E238	=SF58*D238	=SF58*H238
1.1.17	FWHLM	=SF59*E239	=SF59*D239	=SF59*H239
1.1.18	FWHLO	=SF60*E240	=SF60*D240	=SF60*H240
1.1.19		subproduct formulas are used in the		
1.1.20	Total	=SUMPRODUCT(SF11:SF60,E191:E240)	=SUMPRODUCT(SF11:SF60,D191:D240)	=SUMPRODUCT(SF11:SF60,H191:H240)
1.1.21	Old Tot	=SUM(B54E:M54E)		
1.1.22	(total on			
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1.1.100				

Table E-2. Core ECO Spreadsheet - Formula View  
(page 8 of 8 pages)

	A	B	C	D	E
61.0	BLANK		=100-060	=8610*C810/100	
61.1					
61.2					
61.3					
61.4					
61.5					
61.6					
61.7					
61.8					
61.9					
62.0		Cumulative quantity penetration abn			
62.1		ly86	ly86	ly86	ly90
62.2	SPRNG	=8191*38861/100	=C121*38861/100	=D191*38861/100	=H191*38861/100
62.3	CV_SPR	=8192*38862/100	=C192*38862/100	=D192*38862/100	=H192*38862/100
62.4	CRACK	=8193*38863/100	=C193*38863/100	=D193*38863/100	=H193*38863/100
62.5	CRACK	=8194*38864/100	=C194*38864/100	=D194*38864/100	=H194*38864/100
62.6	P_CRK	=8195*38865/100	=C195*38865/100	=D195*38865/100	=H195*38865/100
62.7	P_CRK	=8196*38866/100	=C196*38866/100	=D196*38866/100	=H196*38866/100
62.8	P_CRK	=8197*38867/100	=C197*38867/100	=D197*38867/100	=H197*38867/100
62.9	CRACK	=8198*38868/100	=C198*38868/100	=D198*38868/100	=H198*38868/100
62.0	CRACK	=8199*38869/100	=C199*38869/100	=D199*38869/100	=H199*38869/100
63.0	CRACK	=8200*38870/100	=C200*38870/100	=D200*38870/100	=H200*38870/100
63.1	CRACK	=8201*38871/100	=C201*38871/100	=D201*38871/100	=H201*38871/100
63.2	CRACK	=8202*38872/100	=C202*38872/100	=D202*38872/100	=H202*38872/100
63.3	PT_CRK	=8203*38873/100	=C203*38873/100	=D203*38873/100	=H203*38873/100
63.4	P_CRK	=8204*38874/100	=C204*38874/100	=D204*38874/100	=H204*38874/100
63.5	CRACK	=8205*38875/100	=C205*38875/100	=D205*38875/100	=H205*38875/100
63.6	CRACK	=8206*38876/100	=C206*38876/100	=D206*38876/100	=H206*38876/100
63.7	CRACK	=8207*38877/100	=C207*38877/100	=D207*38877/100	=H207*38877/100
63.8	CRACK	=8208*38878/100	=C208*38878/100	=D208*38878/100	=H208*38878/100
63.9	CRACK	=8209*38879/100	=C209*38879/100	=D209*38879/100	=H209*38879/100
64.0	PT_CRK	=8210*38880/100	=C210*38880/100	=D210*38880/100	=H210*38880/100
64.1	CRACK	=8211*38881/100	=C211*38881/100	=D211*38881/100	=H211*38881/100
64.2	CRACK	=8212*38882/100	=C212*38882/100	=D212*38882/100	=H212*38882/100
64.3	CRACK	=8213*38883/100	=C213*38883/100	=D213*38883/100	=H213*38883/100
64.4	CRACK	=8214*38884/100	=C214*38884/100	=D214*38884/100	=H214*38884/100
64.5	P_CRK	=8215*38885/100	=C215*38885/100	=D215*38885/100	=H215*38885/100
64.6	CRACK	=8216*38886/100	=C216*38886/100	=D216*38886/100	=H216*38886/100
64.7	PT_CRK	=8217*38887/100	=C217*38887/100	=D217*38887/100	=H217*38887/100
64.8	CRACK	=8218*38888/100	=C218*38888/100	=D218*38888/100	=H218*38888/100
64.9	P_CRK	=8219*38889/100	=C219*38889/100	=D219*38889/100	=H219*38889/100
65.0	CRACK	=8220*38890/100	=C220*38890/100	=D220*38890/100	=H220*38890/100
65.1	CRACK	=8221*38891/100	=C221*38891/100	=D221*38891/100	=H221*38891/100
65.2	CRACK	=8222*38892/100	=C222*38892/100	=D222*38892/100	=H222*38892/100
65.3	CRACK	=8223*38893/100	=C223*38893/100	=D223*38893/100	=H223*38893/100
65.4	CRACK	=8224*38894/100	=C224*38894/100	=D224*38894/100	=H224*38894/100
65.5	CRACK	=8225*38895/100	=C225*38895/100	=D225*38895/100	=H225*38895/100
65.6	CRACK	=8226*38896/100	=C226*38896/100	=D226*38896/100	=H226*38896/100
65.7	CRACK	=8227*38897/100	=C227*38897/100	=D227*38897/100	=H227*38897/100
65.8	CRACK	=8228*38898/100	=C228*38898/100	=D228*38898/100	=H228*38898/100
65.9	CRACK	=8229*38899/100	=C229*38899/100	=D229*38899/100	=H229*38899/100
66.0	CRACK	=8230*38900/100	=C230*38900/100	=D230*38900/100	=H230*38900/100
66.1	CRACK	=8231*38901/100	=C231*38901/100	=D231*38901/100	=H231*38901/100
66.2	CRACK	=8232*38902/100	=C232*38902/100	=D232*38902/100	=H232*38902/100
66.3	CRACK	=8233*38903/100	=C233*38903/100	=D233*38903/100	=H233*38903/100
66.4	CRACK	=8234*38904/100	=C234*38904/100	=D234*38904/100	=H234*38904/100
66.5	CRACK	=8235*38905/100	=C235*38905/100	=D235*38905/100	=H235*38905/100
66.6	CRACK	=8236*38906/100	=C236*38906/100	=D236*38906/100	=H236*38906/100
66.7	CRACK	=8237*38907/100	=C237*38907/100	=D237*38907/100	=H237*38907/100
66.8	CRACK	=8238*38908/100	=C238*38908/100	=D238*38908/100	=H238*38908/100
66.9	CRACK	=8239*38909/100	=C239*38909/100	=D239*38909/100	=H239*38909/100
67.0	CRACK	=8240*38910/100	=C240*38910/100	=D240*38910/100	=H240*38910/100
67.1					
67.2					
67.3					
67.4					
67.5					
67.6					
67.7					
67.8					
67.9					
68.0					
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70.0					

Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 1 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
									RSC	RSC	RSC	RSC	RSC	RSC
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45														

DATA

Fraction (0.1) for cost savings rolled over  
0.3333

Annual investment funding limitations (Budget) in 1000s of dollars

87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329 87945.329

Weights for Objectives

ES DS CS EnvtS  
0 0 1 0

LOGIC

Multiple Objective Function  
(variables with zero coeff removed)

2361771.6

Total annual investment costs

87945.329 110434.66 123396.58 133614.32 143054.71 151464.7 159044.26 146166.36 0 0 0

Total annual energy savings

3637.8228 5489.5848 7813.0343 10234.29 11949.259 13252.195 14968.35 16823.804 16823.804 16823.804 16823.804 16823.804 16823.804 16823.804 16823.804

Grand total energy savings (1000s of MBtus)

151,462

Total annual demand savings

150204.36 274263.14 368577.59 462054.07 552472.34 607480.12 675232.98 724128.21 724128.21 724128.21 724128.21 724128.21 724128.21 724128.21 724128.21

Grand total demand savings (kilowatts)

6,710,926

Total annual cost savings

67474.744 106364.4 137620.73 165344.67 190577.18 213318.13 233841.7 249446.02 249446.02 249446.02 249446.02 249446.02 249446.02 249446.02 249446.02

Grand total costs savings (1000s of dollars)

2,361,772

Total annual environmental savings

558648.89 870242.06 1203088.1 1516177.5 1785264.2 2009535.3 2210702.8 2415336.9 2415336.9 2415336.9 2415336.9 2415336.9 2415336.9 2415336.9 2415336.9





Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 3 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
102	F28 MWMP	0	229,021.33	0	3816.4533	0	0	0	79,744	0	0	0	0	0
103	F30 SPST	968,866.73	0	0	0	0	0	0	0	0	0	0	0	0
104	F31 FREST	726,650.05	0	0	0	0	0	0	0	0	0	0	0	0
105	F32 DESUP	972,189.62	7946.54	10774.961	6637.0611	7444.7052	6853.0668	1632.3507	21,641,013	0	0	0	0	0
106	F33 HAH	0	0	249,074.58	0	1628.975	0	0	0	0	0	0	0	0
107	F34 TRAMP	0	0	0	0	0	0	0	0	0	0	0	0	0
108	F35 KOSR	673,865.3	0	0	0	0	0	0	0	0	0	0	0	0
109	F36 MSUMP	455.65	0	0	0	0	0	0	0	0	0	0	0	0
110	F37 PV	0	0	0	0	0	0	0	0	0	0	0	0	0
111	F38 WIND	0	0	0	0	0	0	1179.6578	5353.7941	0	0	0	0	0
112	F39 MDCM	13687,392	8088,2260	969,717.15	0	0	974,82376	0	704,86813	0	0	0	0	0
113	F40 SOLSL	0	0	6217,9808	2787,3846	10533,481	13446,894	15617,866	13755,808	0	0	0	0	0
114	F41 SOLWH	0	0	0	357,91127	0	5967,4243	0	0	0	0	0	0	0
115	F42 SOLWL	0	0	0	0	454,33409	1064,2553	1563,7836	2859,3032	0	0	0	0	0
116	F43 SOLWB	0	0	0	0	0	0	0	3606,3821	0	0	0	0	0
117	F44 PFRG	0	331,6666	522,0792	934,398	2410,8839	965,7972	509,7722	2015,1103	0	0	0	0	0
118	F45 ECOMP	0	0	0	0	0	0	0	0	0	0	0	0	0
119	F46 EHP	0	0	0	0	0	0	0	0	0	0	0	0	0
120	F47 DCONP	0	0	17359,562	31544,54	20432,15	46362,653	13847,32	4158,8793	0	0	0	0	0
121	F48 WHTR	0	0	392,40829	664,23848	1950,9541	1392,838	739,63948	4260,9605	0	0	0	0	0
122	F49 SAKTR	2632,84	8362,8	9272,5702	4497,2698	9739,28	3676,24	0	1335,36	0	0	0	0	0
123	F50 MNOTR	3364,8	8051,76	5152	1518,72	33,52	563,84	0	0	0	0	0	0	0
124	F51 LAMOTR	1037,92	1974,8	1681,2	495,6	10,96	184	0	0	0	0	0	0	0
125	F52 S/SD	0	0	0	0	0	1508,4631	0	1595,567	0	0	0	0	0
126	F53 MVS0	0	0	0	0	750,36371	0	1555,3162	983,67247	0	0	0	0	0
127	F54 LVSD	0	0	0	0	750,36371	0	1555,3162	983,67247	0	0	0	0	0
128	F01 2X4FL	232,98991	681,62851	1045,531	1383,2335	1491,1841	1534,4291	1534,4291	1534,4291	1534,4291	1534,4291	1534,4291	1534,4291	1534,4291
129	F02 COMFL	285,14101	285,14101	285,14101	285,14101	285,14101	285,14101	285,14101	299,37599	299,37599	299,37599	299,37599	299,37599	299,37599
130	F03 EXLT	21,071489	50,35011	57,520776	57,520776	57,520776	57,520776	57,520776	57,520776	57,520776	57,520776	57,520776	57,520776	57,520776
131	F04 OCCEN	3,9678155	9,6577044	17,35404	21,612714	36,353547	51,791761	59,71129	59,71129	59,71129	59,71129	59,71129	59,71129	59,71129
132	F05 SLAMP	13,639-25	47,677785	136,03234	152,00015	187,35431	189,52341	189,52341	219,06642	219,06642	219,06642	219,06642	219,06642	219,06642
133	F06 DLTCN	58,304393	81,989943	155,27906	170,76971	215,97395	221,83345	224,29608	228,68321	228,68321	228,68321	228,68321	228,68321	228,68321
134	F07 COMLL	102,53008	355,02301	393,58531	415,09243	418,97325	418,97325	418,97325	418,97325	418,97325	418,97325	418,97325	418,97325	418,97325
135	F08 PTHRM	0	0	39,62807	129,79561	216,24087	296,66154	407,53123	732,21518	732,21518	732,21518	732,21518	732,21518	732,21518
136	F09 MBOIL	0	0	0	0	0	0	0	0	0	0	0	0	0
137	F10 COOLS	0	0	79,33722	118,46524	122,94833	185,12656	348,58614	636,14184	636,14184	636,14184	636,14184	636,14184	636,14184
138	F11 NEGAS	0	0	0	5,8525274	6,8525274	6,8525274	6,8525274	6,8525274	6,8525274	6,8525274	6,8525274	6,8525274	6,8525274
139	F12 NEGAS	0	0	0	0	0	0	0	0	0	0	0	0	0
140	F13 GCHL	0	0	0	0	0	0	0	0	0	0	0	0	0

Total annual energy savings by ECO  
(do not copy downward, can copy across)

	Iy94	Iy95	Iy96	Iy97	Iy98	Iy99	Iy00	Iy01	Iy02	Iy03	Iy04	Iy05
F01	1534.4291	1534.4291	1534.4291	1534.4291	1534.4291	1534.4291	1534.4291	1534.4291	1534.4291	1534.4291	1534.4291	1534.4291
F02	299.37599	299.37599	299.37599	299.37599	299.37599	299.37599	299.37599	299.37599	299.37599	299.37599	299.37599	299.37599
F03	57.520776	57.520776	57.520776	57.520776	57.520776	57.520776	57.520776	57.520776	57.520776	57.520776	57.520776	57.520776
F04	59.71129	59.71129	59.71129	59.71129	59.71129	59.71129	59.71129	59.71129	59.71129	59.71129	59.71129	59.71129
F05	219.06642	219.06642	219.06642	219.06642	219.06642	219.06642	219.06642	219.06642	219.06642	219.06642	219.06642	219.06642
F06	228.68321	228.68321	228.68321	228.68321	228.68321	228.68321	228.68321	228.68321	228.68321	228.68321	228.68321	228.68321
F07	418.97325	418.97325	418.97325	418.97325	418.97325	418.97325	418.97325	418.97325	418.97325	418.97325	418.97325	418.97325
F08	732.21518	732.21518	732.21518	732.21518	732.21518	732.21518	732.21518	732.21518	732.21518	732.21518	732.21518	732.21518
F09	0	0	0	0	0	0	0	0	0	0	0	0
F10	636.14184	636.14184	636.14184	636.14184	636.14184	636.14184	636.14184	636.14184	636.14184	636.14184	636.14184	636.14184
F11	6.8525274	6.8525274	6.8525274	6.8525274	6.8525274	6.8525274	6.8525274	6.8525274	6.8525274	6.8525274	6.8525274	6.8525274
F12	0	0	0	0	0	0	0	0	0	0	0	0
F13	-1187.318	-1187.318	-1187.318	-1187.318	-1187.318	-1187.318	-1187.318	-1187.318	-1187.318	-1187.318	-1187.318	-1187.318

Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 4 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
128	F14_GSP	0	0	0	0	0	0	0	0	0	0	0	0	0
129	F15_FLUE	0	12.020598	104.75423	187.67618	193.71395	251.3271	251.3271	251.3271	251.3271	251.3271	251.3271	251.3271	251.3271
130	F16_DUCT	891.40385	1017.1977	1017.1977	1017.1977	1017.1977	1017.1977	1017.1977	1017.1977	1017.1977	1017.1977	1017.1977	1017.1977	1017.1977
131	F17_NEED	0	0	0	0	0	0	0	0	0	0	0	0	0
132	F18_EMS	18.999461	23.093393	141.75154	279.03979	451.8124	698.49155	1539.0759	2194.5674	2194.5674	2194.5674	2194.5674	2194.5674	2194.5674
133	F19_GHP	0	0	0	23.123561	36.80667	-31.8982	-43.59763	-41.64367	-41.64367	-41.64367	-41.64367	-41.64367	-41.64367
134	F20_RADBR	14.4	0	0	3.3310992	3.3310992	16.330018	21.720991	53.968788	67.854825	67.854825	67.854825	67.854825	67.854825
135	F21_SHALD	0	0	0	0	0	5.404889	10.457185	16.240879	32.899467	32.899467	32.899467	32.899467	32.899467
136	F22_PROOF	5.1220349	13.20474	17.087961	21.193652	25.514566	28.273764	29.020836	29.020836	29.020836	29.020836	29.020836	29.020836	29.020836
137	F23_ENSL	0	0	0	0	0	0	0	0	0	0	0	0	0
138	F24_BNSL	0	0	0	23.618446	67.1182	105.63748	163.83418	250.17571	250.17571	250.17571	250.17571	250.17571	250.17571
139	F25_CNSL	0	18.813305	79.489295	105.66432	134.02719	168.60991	182.3157	190.69005	190.69005	190.69005	190.69005	190.69005	190.69005
140	F26_SHALD	0	0	0	0	0	0	0	0	0	0	0	0	0
141	F27_WNDF	0	47.81117	117.68665	135.18361	187.24862	224.80885	226.62059	236.67093	236.67093	236.67093	236.67093	236.67093	236.67093
142	F28_WNCLA	129.83608	155.97187	155.97187	158.01844	158.01844	158.01844	158.01844	158.01844	158.01844	158.01844	158.01844	158.01844	158.01844
143	F29_WNMP	0	1.9479924	1.9479924	1.9479924	43.092997	43.092997	43.092997	44.093101	44.093101	44.093101	44.093101	44.093101	44.093101
144	F30_SREST	296.02455	296.02455	296.02455	296.02455	296.02455	296.02455	296.02455	296.02455	296.02455	296.02455	296.02455	296.02455	296.02455
145	F31_PRES	244.20985	244.20985	244.20985	244.20985	244.20985	244.20985	244.20985	244.20985	244.20985	244.20985	244.20985	244.20985	244.20985
146	F32_DESLP	12.864288	245.62008	553.22287	799.69334	908.93639	1078.578	1109.3552	1109.5928	1109.5928	1109.5928	1109.5928	1109.5928	1109.5928
147	F33_WNH	0	0	1.4850764	1.4850764	12.927219	12.927219	12.927219	12.927219	12.927219	12.927219	12.927219	12.927219	12.927219
148	F34_TRANF	0	0	0	0	0	0	0	0	0	0	0	0	0
149	F35_KOSR	276.70124	276.70124	276.70124	276.70124	276.70124	276.70124	276.70124	276.70124	276.70124	276.70124	276.70124	276.70124	276.70124
150	F36_MSSUMP	387.63678	387.63678	387.63678	387.63678	387.63678	387.63678	387.63678	387.63678	387.63678	387.63678	387.63678	387.63678	387.63678
151	F37_PV	0	0	0	0	0	0	0	0	0	0	0	0	0
152	F38_WNDF	0	0	0	0	0	0	0	0	0	0	0	0	0
153	F39_MCOM	550.07622	881.90097	919.21192	316.21192	919.21192	944.58982	944.58982	958.22684	958.22684	958.22684	958.22684	958.22684	958.22684
154	F40_SOLSL	0	0	0	35.77644	50.317899	117.67502	195.5314	285.57297	380.76396	380.76396	380.76396	380.76396	380.76396
155	F41_SOLWH	0	0	0	0	1.7621051	34.424669	34.424669	34.424669	34.424669	34.424669	34.424669	34.424669	34.424669
156	F42_SOLWL	0	0	0	0	0	15.322012	45.849512	86.377484	161.47295	161.47295	161.47295	161.47295	161.47295
157	F43_SOLWB	0	0	0	0	0	0	0	0	0	0	0	0	0
158	F44_PFRNG	0	2.353899	6.609289	14.900068	31.31955	39.621662	44.001448	59.347663	59.347663	59.347663	59.347663	59.347663	59.347663
159	F45_ECOUP	0	0	0	0	0	0	0	0	0	0	0	0	0
160	F46_EHP	0	0	0	0	0	0	0	0	0	0	0	0	0
161	F47_DOONP	0	0	683.25956	1872.3124	2512.047	3731.7504	4040.1133	4114.804	4114.804	4114.804	4114.804	4114.804	4114.804
162	F48_WHTTR	0	0	18.894067	43.44556	122.51793	180.87937	198.13705	274.85912	274.85912	274.85912	274.85912	274.85912	274.85912
163	F49_SMOIR	31.988826	140.10626	261.81591	316.93632	440.65582	483.32242	483.32242	499.16125	499.16125	499.16125	499.16125	499.16125	499.16125
164	F50_LMOTR	57.254543	160.86198	246.93916	270.24283	270.8491	279.6914	279.6914	279.6914	279.6914	279.6914	279.6914	279.6914	279.6914
165	F51_LMOTR	18.664785	52.440453	89.50132	88.098239	88.295879	91.178438	91.178438	91.178438	91.178438	91.178438	91.178438	91.178438	91.178438
166	F52_SVSD	0	0	0	0	0	0	0	0	0	0	0	0	0
167	F53_MVSD	0	0	0	0	0	0	0	0	0	0	0	0	0
168	F54_LVSD	0	0	0	0	0	0	0	0	0	0	0	0	0
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Total annual demand savings by ECO



Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 5 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
		1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	
184														
185														
186														
187	F01_2X4FL	22360.576	64353.866	129280.62	1544.9.19	143811.66	143811.66	143811.66	143811.66	143811.66	143811.66	143811.66	143811.66	F01
188	F02_COMFL	72369.353	72369.353	72369.353	72369.353	72369.353	72369.353	72369.353	72369.353	72369.353	72369.353	72369.353	72369.353	F02
189	F03_EXLIT	820.8947	2128.8199	2433.8182	2433.8182	2433.8182	2433.8182	2433.8182	2433.8182	2433.8182	2433.8182	2433.8182	2433.8182	F03
190	F04_OCSNP	0	0	0	0	0	0	0	0	0	0	0	0	F04
191	F05_SLAMP	1528.5375	5612.8705	15947.519	17618.472	1984.153	22215.463	22218.463	25681.878	25681.878	25681.878	25681.878	25681.878	F05
192	F06_CLTUN	0	0	0	0	0	0	0	0	0	0	0	0	F06
193	F07_CONLL	0	0	0	0	0	0	0	0	0	0	0	0	F07
194	F08_PTHRM	0	0	0	0	0	0	0	0	0	0	0	0	F08
195	F09_MBOIL	0	0	0	0	0	0	0	0	0	0	0	0	F09
196	F10_COOLS	0	0	2087.7538	3066.4688	31.1137	5685.3138	14867.829	22231.804	22234.804	22234.804	22234.804	22234.804	F10
197	F11_MEGAS	0	0	0	0	0	0	0	0	0	0	0	0	F11
198	F12_MEGAS	0	0	0	0	0	0	0	0	0	0	0	0	F12
199	F13_GCHL	0	0	1857.24	1857.24	1857.24	28605.181	30300.281	34685.431	34685.431	34685.431	34685.431	34685.431	F13
200	F14_GSP	0	0	0	0	0	0	0	0	0	0	0	0	F14
201	F15_FLUE	0	0	0	0	0	0	0	0	0	0	0	0	F15
202	F16_FLUE	0	0	0	0	0	0	0	0	0	0	0	0	F16
203	F17_DUCT	0	0	0	0	0	0	0	0	0	0	0	0	F17
204	F18_HEEAC	0	0	0	0	0	0	0	0	0	0	0	0	F18
205	F19_BMS	7396.125	6702.0115	9101.898	11657.475	12049.262	12643.078	20875.764	26778.565	26778.565	26778.565	26778.565	26778.565	F19
206	F20_GHP	0	0	0	0	0	0	0	0	0	0	0	0	F20
207	F21_RAD05	0	0	80.690581	80.690581	261.49381	357.44168	859.87316	1054.2415	1054.2415	1054.2415	1054.2415	1054.2415	F21
208	F22_SHADD	0	0	0	0	0	0	0	0	0	0	0	0	F22
209	F23_PROOF	28634.922	72952.38	96426.315	139210.92	187578.32	198479.15	229007.25	246233.39	246233.39	246233.39	246233.39	246233.39	F23
210	F24_ENSL	0	0	0	0	0	0	0	0	0	0	0	0	F24
211	F25_BNSL	0	0	0	0	0	0	0	0	0	0	0	0	F25
212	F26_CNSL	0	52.789917	280.37132	426.9772	632.91295	815.66495	940.30929	1016.5008	1016.5008	1016.5008	1016.5008	1016.5008	F26
213	F27_SWIND	0	0	0	0	0	0	0	0	0	0	0	0	F27
214	F28_WIND	0	128.15293	472.11316	570.07856	995.34419	1149.4376	1169.6665	1266.3948	1266.3948	1266.3948	1266.3948	1266.3948	F28
215	F29_WIND	0	-84.252	-84.252	-1284.908	-1284.908	-1284.908	-1284.908	-1311.22	-1311.22	-1311.22	-1311.22	-1311.22	F29
216	F30_WIND	0	0	0	0	0	0	0	0	0	0	0	0	F30
217	F31_FREST	0	0	0	0	0	0	0	0	0	0	0	0	F31
218	F32_DESUP	611.08747	6128.7446	13274.777	18810.056	23198.944	27491.222	28560.266	28575.218	28575.218	28575.218	28575.218	28575.218	F32
219	F33_HWH	0	0	0	0	0	0	0	0	0	0	0	0	F33
220	F34_TRANF	0	0	0	0	0	0	0	0	0	0	0	0	F34
221	F35_HNSR	0	0	0	0	0	0	0	0	0	0	0	0	F35
222	F36_MSLUMP	0	0	0	0	0	0	0	0	0	0	0	0	F36
223	F37_PV	0	0	0	0	0	0	0	0	0	0	0	0	F37
224	F38_WIND	0	0	0	0	0	0	0	0	0	0	0	0	F38
225	F39_MCCM	11726.735	19793	20819.886	20819.886	20319.886	20819.886	20819.886	1629.32	1629.32	1629.32	1629.32	1629.32	F39
226	F40_SOLSL	0	0	0	0	0	0	0	0	0	0	0	0	F40
227	F41_SOLWH	0	0	0	0	0	0	0	0	0	0	0	0	F41
228	F42_SOLWL	0	0	0	0	0	0	0	0	0	0	0	0	F42
229	F43_SOLWB	0	0	0	0	0	0	0	0	0	0	0	0	F43
230	F44_PFRG	0	0	0	0	0	0	0	0	0	0	0	0	F44

Table B-3. Core Main (Linking) Spreadsheet - Value View  
(page 6 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
228	F45_ECOMF	0	0	0	0	0	0	0	0	0	0	0	F45
231	F46_EHP	0	0	0	0	0	0	0	0	0	0	0	F46
232	F47_DCOMP	0	0	0	0	0	0	0	0	0	0	0	F47
233	F48_VHTRR	0	0	0	0	0	0	0	0	0	0	0	F48
234	F49_SMOIR	2002.5822	8771.5308	16391.319	19842.202	27587.819	30259.016	31146.87	31246.87	31246.87	31246.87	31246.87	F49
235	F50_MAOIR	3584.4936	10070.969	15459.941	16918.897	16956.853	17510.436	17510.436	17510.436	17510.436	17510.436	17510.436	F50
236	F51_LMOIR	1188.5326	3283.1014	5039.9877	5515.5025	5527.876	5708.3423	5708.3423	5708.3423	5708.3423	5708.3423	5708.3423	F51
237	F52_SVSO	0	0	0	0	0	0	0	0	0	0	0	F52
238	F53_MVSD	0	0	0	0	0	0	0	0	0	0	0	F53
239	F54_LVSD	0	0	0	0	0	0	0	0	0	0	0	F54
240													
241													
242													
243													
244													
245													
246													
<p>Total annual cost savings by ECO (do not copy downward, can copy across)</p>													
247	F01_2X4FL	12263.107	27164.136	35980.639	43265.521	45477.308	46009.807	46009.807	46009.807	46009.807	46009.807	46009.807	F01
248	F02_COMFL	19430.405	19430.405	19430.405	19430.405	19430.405	19430.405	19430.405	19480.3	19480.3	19480.3	19480.3	F02
249	F03_EXJIT	818.07	1422.7125	1538.7075	1538.7075	1538.7075	1538.7075	1538.7075	1538.7075	1538.7075	1538.7075	1538.7075	F03
250	F04_OCSN	732.305	1420.135	1596.095	1824.665	2292.35	2677.1	2951.365	3004.28	3004.28	3004.28	3004.28	F04
251	F05_SLAMP	584.03695	1673.9417	3655.2504	3940.312	4534.6123	4565.6861	4694.8404	4694.8404	4694.8404	4694.8404	4694.8404	F05
252	F06_OLTCN	1700.0547	2103.166	2987.3093	3223.7318	3665.5532	3717.9937	3734.4368	3761.0966	3761.0966	3761.0966	3761.0966	F06
253	F07_CONLL	0	0	0	0	0	0	0	0	0	0	0	F07
254	F08_PTHRM	721.2925	2030.8875	2174.34	2260.2875	2271.99	2271.99	2271.99	2271.99	2271.99	2271.99	2271.99	F08
255	F09_MBOIL	0	0	0	0	0	0	0	0	0	0	0	F09
256	F10_COOLS	0	0	0	0	0	0	0	0	0	0	0	F10
257	F11_MEGAS	0	0	0	0	0	0	0	0	0	0	0	F11
258	F12_MEGAS	0	0	0	0	0	0	0	0	0	0	0	F12
259	F13_GCHL	0	0	0	0	0	0	0	0	0	0	0	F13
260	F14_GSNP	0	0	0	0	0	0	0	0	0	0	0	F14
261	F15_RLRF	0	0	0	0	0	0	0	0	0	0	0	F15
262	F16_DUCT	8891.3044	7257.6407	7257.6407	7257.6407	7257.6407	7257.6407	7257.6407	7257.6407	7257.6407	7257.6407	7257.6407	F16
263	F17_HEEAC	0	0	0	0	0	0	0	0	0	0	0	F17
264	F18_EMCS	500.0089	578.16315	1254.1451	2408.9085	3534.6671	4823.6626	10158.323	14506.247	14506.247	14506.247	14506.247	F18
265	F19_GHP	0	0	0	0	0	0	0	0	0	0	0	F19
266	F20_RADRR	0	0	0	0	0	0	0	0	0	0	0	F20
267	F21_SHADD	0	0	0	0	0	0	0	0	0	0	0	F21
268	F22_PROOF	4829.22	11531.43	13377.28	17910.81	22437.45	23359.77	25177.9	26093.52	26093.52	26093.52	26093.52	F22
269	F23_ENSL	0	0	0	0	0	0	0	0	0	0	0	F23
270	F24_BNSL	0	0	0	0	0	0	0	0	0	0	0	F24
271	F25_CNSL	0	0	0	0	0	0	0	0	0	0	0	F25
272	F26_SWIND	0	0	0	0	0	0	0	0	0	0	0	F26
273	F27_WWDF	0	0	0	0	0	0	0	0	0	0	0	F27
274	F28_WHBLA	626.905	690.0325	690.1275	690.1275	690.1275	690.1275	690.1275	690.1275	690.1275	690.1275	690.1275	F28
275	F29_HMHP	0	0	0	0	0	0	0	0	0	0	0	F29

Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 7 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
276	EQ_SREST	1611.4748	1611.4748	1611.4748	1611.4748	1611.4748	1611.4748	1611.4748	1611.4748	1611.4748	1611.4748	1611.4748	1611.4748	F30
277	F31_FREST	1329.4219	1329.4219	1329.4219	1329.4219	1329.4219	1329.4219	1329.4219	1329.4219	1329.4219	1329.4219	1329.4219	1329.4219	F31
278	F2_DESUP	448.02951	3340.722	6181.2141	7928.1117	9224.6525	10295.79	15497.204	10499.685	10499.685	10499.685	10499.685	10499.685	F32
279	F33_IHMH	0	0	64.43041	64.43041	352.38488	352.38488	352.38488	352.38488	352.38488	352.38488	352.38488	352.38488	F33
280	F34_TRANF	0	0	0	0	0	0	0	0	0	0	0	0	F34
281	F35_HDSR	1171.3325	1171.3325	1171.3325	1171.3325	1171.3325	1171.3325	1171.3325	1171.3325	1171.3325	1171.3325	1171.3325	1171.3325	F35
282	F36_MSUMP	1630	1630	1630	1630	1630	1630	1630	1630	1630	1630	1630	1630	F36
283	F37_PV	0	0	0	0	0	0	0	0	0	0	0	0	F37
284	F38_WNDE	0	0	0	0	0	0	0	0	0	0	0	0	F38
285	F39_MCOM	8360.9756	11830.661	12098.96	12098.96	12098.96	12236.298	12236.298	12312.402	12312.402	12312.402	12312.402	12312.402	F39
286	F40_SOLSL	0	0	1542.5867	2094.0232	3956.0886	5955.8265	8075.5529	9562.0371	9562.0371	9562.0371	9562.0371	9562.0371	F40
287	F41_SOLWH	0	0	0	0	75.884426	942.4082	942.4082	942.4082	942.4082	942.4082	942.4082	942.4082	F41
288	F42_SOLWL	0	0	0	0	78.963494	236.93049	439.32339	753.51506	753.51506	753.51506	753.51506	753.51506	F42
289	F43_SOLWB	0	0	0	0	0	0	0	369.58069	369.58069	369.58069	369.58069	369.58069	F43
290	F44_PFRG	0	101.52678	298.67994	487.9623	899.98069	1035.2537	1098.4307	1315.807	1315.807	1315.807	1315.807	1315.807	F44
291	F45_ECOMP	0	0	0	0	0	0	0	0	0	0	0	0	F45
292	F46_EHP	0	0	0	0	0	0	0	0	0	0	0	0	F46
293	F47_DCOMP	0	0	4262.6666	10732.087	14433.766	23398.36	23398.36	23866.578	23866.578	23866.578	23866.578	23866.578	F47
294	F48_WTRR	0	0	97.571472	244.27685	577.92972	784.94447	878.44889	1333.873	1333.873	1333.873	1333.873	1333.873	F48
295	F49_SMOIR	1334.64	4284.08	6591.2007	7554.72	9366.24	9949.2	9949.2	10102.08	10102.08	10102.08	10102.08	10102.08	F49
296	F50_MMOTR	1871.84	3848.08	5248.72	5569.04	5575.36	5661.04	5661.04	5661.04	5661.04	5661.04	5661.04	5661.04	F50
297	F51_MMOTR	610.24	1287.04	1710.96	1815.44	1817.52	1845.44	1845.44	1845.44	1845.44	1845.44	1845.44	1845.44	F51
298	F52_SVSD	0	0	0	0	0	0	216.55203	216.55203	390.10511	390.10511	390.10511	390.10511	F52
299	F53_MVSD	0	0	0	0	0	0	129.93122	129.93122	324.89524	324.89524	324.89524	324.89524	F53
300	F54_LVSD	0	0	0	0	0	0	129.93122	129.93122	324.89524	324.89524	324.89524	324.89524	F54
301														
302														
303														
304														
305														
306														
307														
308	F01_2X4FL	51086.904	151350.06	241919.53	332124.61	368701.44	378290.4	378290.4	378290.4	378290.4	378290.4	378290.4	378290.4	F01
309	F02_COMFL	147250.99	147250.99	147250.99	147250.99	147250.99	147250.99	147250.99	147250.99	147250.99	147250.99	147250.99	147250.99	F02
310	F03_EXLIT	6125.086	14458.935	16541.495	16541.495	16541.495	16541.495	16541.495	16541.495	16541.495	16541.495	16541.495	16541.495	F03
311	F04_OCCSEN	3190.5667	7798.4079	10252.833	12962.87	19977.107	26923.275	31752.505	32908.686	32908.686	32908.686	32908.686	32908.686	F04
312	F05_SLAMP	2588.088	8433.3392	29849.821	33397.15	42027.954	42549.366	42549.366	48261.619	48261.619	48261.619	48261.619	48261.619	F05
313	F06_ULTCN	7961.9631	13265.257	26852.683	32823.6	44130.646	45335.04	46023.548	46757.718	46757.718	46757.718	46757.718	46757.718	F06
314	F07_COMLL	0	0	0	0	1045.1936	1045.1936	2659.7948	3891.7539	6483.0444	6483.0444	6483.0444	6483.0444	F07
315	F0_OTHM	9750.848	32679.675	35790.903	37900.295	38252.647	38252.647	38252.647	38252.647	38252.647	38252.647	38252.647	38252.647	F08
316	F0_OTHM	0	0	2346.2987	7684.9383	12803.19	17683.153	24132.069	43352.996	43352.996	43352.996	43352.996	43352.996	F09
317	F10_COOLS	0	0	0	0	0	0	0	0	0	0	0	0	F10
318	F11_MEGAS	0	0	4697.3982	7014.8898	7279.5246	10960.997	20639.088	37664.686	37664.686	37664.686	37664.686	37664.686	F11
319	F12_MEGAS	0	0	0	405.72444	405.72444	405.72444	405.72444	405.72444	405.72444	405.72444	405.72444	405.72444	F12
320	F13_GCHL	0	0	-625.1909	-625.1909	-625.1909	-625.1909	-625.1909	-15635	-17416.44	-17416.44	-17416.44	-17416.44	F13
321	F14_GSNP	0	0	0	0	0	0	0	0	0	0	0	0	F14

Total annual environmental savings by ECO  
(do not copy downward, can copy across)

Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 8 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	
322	F15_FLUE1	0	711.71557	6202.2885	9927.7699	11469.357	14880.575	14880.575	14880.575	14880.575	14880.575	14880.575	14880.575	F15
323	F16_DUCT	105285.05	115265.79	115265.79	115265.79	115265.79	115265.79	115265.79	115265.79	115265.79	115265.79	115265.79	115265.79	F16
324	F17_HEEAC	0	0	0	0	0	0	0	0	0	0	0	0	F17
325	F18_EMS	2743.9574	3080.2508	13047.786	27557.572	46392.229	68820.95	148452.32	216556.18	216556.18	216556.18	216556.18	216556.18	F18
326	F19_GHP	0	0	0	4186.1494	27368.333	29000.753	55496.11	57345.612	57345.612	57345.612	57345.612	57345.612	F19
327	F20_RADBR	0	0	233.31429	233.31429	1716.4703	2463.1592	6373.2027	7695.8631	7695.8631	7695.8631	7695.8631	7695.8631	F20
328	F21_SHAOD	0	0	0	0	1552.8248	2017.9245	3357.7788	6506.5446	6506.5446	6506.5446	6506.5446	6506.5446	F21
329	F22_RROOF	1644.362	4126.8207	5314.1461	7283.8936	9493.7309	9963.6522	11311.262	11965.468	11965.468	11965.468	11965.468	11965.468	F22
330	F23_ENSL	0	0	0	0	0	0	0	0	0	0	0	0	F23
331	F24_BNSL	0	0	0	1987.3142	6017.6212	9535.3689	14211.25	21398.429	21398.429	21398.429	21398.429	21398.429	F24
332	F25_CNSL	0	1784.9065	7083.5941	9136.7426	11524.315	14495.016	15729.341	16450.735	16450.735	16450.735	16450.735	16450.735	F25
333	F26_SWRD	0	0	0	0	0	0	0	0	0	0	0	0	F26
334	F27_WNOF	0	4300.0371	10154.569	11745.864	16067.994	19046.841	19227.68	20058.26	20058.26	20058.26	20058.26	20058.26	F27
335	F28_WHBLA	8439.5487	9987.0561	9987.0561	9987.0561	9987.0561	9987.0561	9987.0561	9987.0561	9987.0561	9987.0561	9987.0561	9987.0561	F28
336	F29_HMP	0	174.27032	174.27032	5879.8808	5879.8808	5879.8808	5879.8808	6026.2208	6026.2208	6026.2208	6026.2208	6026.2208	F29
337	F30_SREST	21185.545	21185.545	21185.545	21185.545	21185.545	21185.545	21185.545	21185.545	21185.545	21185.545	21185.545	21185.545	F30
338	F31_FREST	17461.016	17461.016	17461.016	17461.016	17461.016	17461.016	17461.016	17461.016	17461.016	17461.016	17461.016	17461.016	F31
339	F32_DESLP	1484.0931	27723.806	59094.972	83117.131	102842.78	120385.51	123725.15	123764.91	123764.91	123764.91	123764.91	123764.91	F32
340	F33_RWH	0	0	209.41489	209.41489	1928.4428	1928.4428	1928.4428	1928.4428	1928.4428	1928.4428	1928.4428	1928.4428	F33
341	F34_TRANS	0	0	0	0	0	0	0	0	0	0	0	0	F34
342	F35_HDSR	19406.577	19406.577	19406.577	19406.577	19406.577	19406.577	19406.577	19406.577	19406.577	19406.577	19406.577	19406.577	F35
343	F36_MSUMP	26858.536	26858.536	26858.536	26858.536	26858.536	26858.536	26858.536	26858.536	26858.536	26858.536	26858.536	26858.536	F36
344	F37_PV	0	0	0	0	0	0	0	0	0	0	0	0	F37
345	F38_WNOE	0	0	0	0	0	0	1659.3408	10939.693	10939.693	10939.693	10939.693	10939.693	F38
346	F39_MOCM	101762.73	162475.74	169843.47	189843.47	169843.47	171803.66	171803.66	172555.21	172555.21	172555.21	172555.21	172555.21	F39
347	F40_SOLJ	0	0	3461.6974	4742.4797	19958.667	29900.553	41077.1	61892.648	61892.648	61892.648	61892.648	61892.648	F40
348	F41_SOLWH	0	0	0	157.80381	157.80381	5220.2839	5220.2839	5220.2839	5220.2839	5220.2839	5220.2839	5220.2839	F41
349	F42_SOLWL	0	0	0	0	1254.1864	3312.1774	6498.3516	12264.623	12264.623	12264.623	12264.623	12264.623	F42
350	F43_SOLWB	0	0	0	0	0	0	0	5462.2642	5462.2642	5462.2642	5462.2642	5462.2642	F43
351	F44_FFNG	0	206.58129	973.28191	2011.7831	3788.4447	5582.0491	6529.5552	10138.402	10138.402	10138.402	10138.402	10138.402	F44
352	F45_EOAMP	0	0	0	0	0	0	0	0	0	0	0	0	F45
353	F46_EHP	0	0	0	0	0	0	0	0	0	0	0	0	F46
354	F47_TOAMP	0	0	66905.335	181975.01	247190.15	365781.79	398067.18	406272.05	406272.05	406272.05	406272.05	406272.05	F47
355	F48_WHTTR	0	0	1499.0986	4081.9607	10476.193	14389.474	15755.754	22942.461	22942.461	22942.461	22942.461	22942.461	F48
356	F49_SMOITR	7265.8302	31825.137	59471.484	71992.084	100094.97	109786.69	109786.69	113370.85	113370.85	113370.85	113370.85	113370.85	F49
357	F50_SMOITR	13005.369	36539.798	56092.23	61385.66	61523.373	63531.901	63531.901	63531.901	63531.901	63531.901	63531.901	63531.901	F50
358	F51_LMOITR	4239.7059	11911.849	18285.875	20011.515	20056.409	20711.182	20711.182	20711.182	20711.182	20711.182	20711.182	20711.182	F51
359	F52_SVSD	0	0	0	0	0	605.74407	605.74407	1635.0975	1635.0975	1635.0975	1635.0975	1635.0975	F52
360	F53_MVSD	0	0	0	0	0	363.44644	363.44644	1716.6766	2104.7334	2104.7334	2104.7334	2104.7334	F53
361	F54_LVSD	0	0	0	0	0	363.44644	363.44644	1716.6766	2104.7334	2104.7334	2104.7334	2104.7334	F54
362														
363														
364														
365														
366														
367														

postprocessor

Cumulative quantity penetration by ECO  
(do not copy downward, can copy across)



Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 9 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
		ly94	ly95	ly96	ly97	ly98	ly99	ly00	ly01	ly02	ly03	ly04	ly05	
369	F01_2X4FL	372961.75	701034.33	953027.25	1208119.9	1295529.1	1321798.3	1321798.3	1321798.3	1321798.3	1321798.3	1321798.3	1321798.3	F01
370	F02_COMFL	1502581.2	1502581.2	1502581.2	1502581.2	1502581.2	1502581.2	1502581.2	1502581.2	1502581.2	1502581.2	1502581.2	1502581.2	F02
371	F03_EXIT	65325.417	120222.02	134034.67	134034.67	134034.67	134034.67	134034.67	134034.67	134034.67	134034.67	134034.67	134034.67	F03
372	F04_OCSN	17567.6	34896.55	41531.35	51266.95	73497.9	94812.1	112148.65	116569	116569	116569	116569	116569	F04
373	F05_SLAMP	82625.909	119854.8	188752.45	201232.18	228863.41	230558.68	230558.68	230558.68	230558.68	230558.68	230558.68	230558.68	F05
374	F06_OLTCN	55626.338	66192.3	96655.813	105796.35	125962.24	128576.12	129674.68	131631.75	131631.75	131631.75	131631.75	131631.75	F06
375	F07_CONLL	16682.5	16682.5	16682.5	16682.5	16682.5	16682.5	16682.5	16682.5	16682.5	16682.5	16682.5	16682.5	F07
376	F08_PTHFM	333.7.1	72037.133	78133.283	82242.85	82934.667	82934.667	82934.667	82934.667	82934.667	82934.667	82934.667	82934.667	F08
377	F09_MBOIL	516.40514	642.98737	924.34723	1243.3361	1508.7428	1978.1626	1978.1626	1978.1626	1978.1626	1978.1626	1978.1626	1978.1626	F09
378	F10_COOLS	14117.336	14117.336	26104.5	31640.014	34695.129	52376.271	98075.214	141173.36	141173.36	141173.36	141173.36	141173.36	F10
379	F11_MEGAS	3160.2217	3160.2217	4636.265	5488.9148	5586.0815	7362.0548	12307.86	21068.145	21068.145	21068.145	21068.145	21068.145	F11
380	F12_MEGAS	147.17949	147.17949	147.17949	420.51282	420.51282	420.51282	420.51282	420.51282	420.51282	420.51282	420.51282	420.51282	F12
381	F13_GCHL	0	0	12.6	12.6	12.6	194.065	205.565	235.315	235.315	235.315	235.315	235.315	F13
382	F14_GSRP	0	0	0	0	0	0	0	0	0	0	0	0	F14
383	F15_FLUB	8553.1194	7508.25	14884.956	19721.995	21656.434	26212.478	26212.478	26212.478	26212.478	26212.478	26212.478	26212.478	F15
384	F16_DUOT	80781.733	88526.667	88526.667	88526.667	88526.667	88526.667	88526.667	88526.667	88526.667	88526.667	88526.667	88526.667	F16
385	F17_HEEAC	1032.325	1032.325	1032.325	1032.325	1032.325	1032.325	1032.325	1032.325	1032.325	1032.325	1032.325	1032.325	F17
386	F18_EMCS	74385.757	74645.874	78200.662	85005.604	93295.868	103410.84	155768.72	209098.08	209098.08	209098.08	209098.08	209098.08	F18
387	F19_GHP	7236.1667	7236.1667	7236.1667	7948.1333	11887.567	12181.058	17487.533	17564.667	17564.667	17564.667	17564.667	17564.667	F19
388	F20_RA08R	6090660	6812220	6812220	9614670	10885590	17399370	20302200	20302200	20302200	20302200	20302200	20302200	F20
389	F21_SHADD	384293.81	384293.81	384293.81	618473.38	669528.91	841551.17	1280979.4	1280979.4	1280979.4	1280979.4	1280979.4	1280979.4	F21
390	F22_PROOF	6394230	11806920	14475330	20066760	27504160	29157930	33353730	36010800	36010800	36010800	36010800	36010800	F22
391	F23_ENSL	0	0	0	0	0	0	0	0	0	0	0	0	F23
392	F24_BNSL	13953940	13953940	13953940	14566858	16067023	17859112	20650750	25370800	25370800	25370800	25370800	25370800	F24
393	F25_CNSL	25079925	25768388	28192513	29502613	31232225	33055200	34114363	34593000	34593000	34593000	34593000	34593000	F25
394	F26_SWIND	0	0	0	0	0	0	0	0	0	0	0	0	F26
395	F27_WINDF	847243.02	1066050.2	1886443.2	2140888.5	2965181.5	3512816.3	3549319.1	3698531.5	3698531.5	3698531.5	3698531.5	3698531.5	F27
396	F28_WHBLA	92773.017	100598.4	100598.4	100623.5	100623.5	100623.5	100623.5	100623.5	100623.5	100623.5	100623.5	100623.5	F28
397	F29_HMRFP	891.4	1001.5333	1001.5333	2926.5333	2926.5333	2926.5333	2926.5333	2971.3333	2971.3333	2971.3333	2971.3333	2971.3333	F29
398	F30_FREST	885.667	89526.667	89526.667	89526.667	89526.667	89526.667	89526.667	89526.667	89526.667	89526.667	89526.667	89526.667	F30
399	F31_FREST	265580	265580	265580	265580	265580	265580	265580	265580	265580	265580	265580	265580	F31
400	F32_DESUP	2713.5996	15250.88	31488.173	44065.493	54037.973	63790.933	66220.027	66254	66254	66254	66254	66254	F32
401	F33_HWH	1291.6	1291.6	1677.1833	1677.1833	4305.3333	4305.3333	4305.3333	4305.3333	4305.3333	4305.3333	4305.3333	4305.3333	F33
402	F34_TRANF	0	0	0	0	0	0	0	0	0	0	0	0	F34
403	F35_HXSR	279.9195	279.9195	279.9195	279.9195	279.9195	279.9195	279.9195	279.9195	279.9195	279.9195	279.9195	279.9195	F35
404	F36_MSUMP	1006.326	1006.326	1006.326	1006.326	1006.326	1006.326	1006.326	1006.326	1006.326	1006.326	1006.326	1006.326	F36
405	F37_PV	0	0	0	0	0	0	0	0	0	0	0	0	F37
406	F38_WNDE	97.13751	97.13751	97.13751	97.13751	97.13751	97.13751	97.13751	97.13751	97.13751	97.13751	97.13751	97.13751	F38
407	F39_MCCM	42857.76	65794.92	68492.093	68492.093	68492.093	71002.52	71002.52	72640	72640	72640	72640	72640	F39
408	F40_SOLSL	1299.92	1299.92	7284.78	5687.16	20985.18	34009.38	49071.98	64996	64996	64996	64996	64996	F40
409	F41_SOLWH	290.73333	290.73333	290.73333	432.33333	432.33333	2907.3333	2907.3333	2907.3333	2907.3333	2907.3333	2907.3333	2907.3333	F41
410	F42_SOLWH	4980.096	4980.096	4980.096	4980.096	4980.096	4980.096	4980.096	4980.096	4980.096	4980.096	4980.096	4980.096	F42
411	F43_SOLWB	6.1096491	6.1096491	6.1096491	6.1096491	6.1096491	6.1096491	6.1096491	6.1096491	6.1096491	6.1096491	6.1096491	6.1096491	F43
412	F44_PFRG	2361.3	2892.8333	4167.8333	5721.35	9423.1	11294.8	12282.217	15742	15742	15742	15742	15742	F44
413	F45_ECOMP	0	0	0	0	0	0	0	0	0	0	0	0	F45

Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 10 of 12 pages)

A	B	C	D	E	F	G	H	I	J	K	L	M	N
414	F46_BHP	0	0	0	0	0	0	0	0	0	0	0	0
415	F47_DCONP	1941.1272	1941.1272	3334.6346	5677.6942	7550.4861	11520.582	12617.857	12940.848	12940.848	12940.848	12940.848	12940.848
416	F48_WHTRR	442.46321	442.46321	601.20443	877.97046	1670.7024	2275.8521	2574.5714	4424.6321	4424.6321	4424.6321	4424.6321	4424.6321
417	F49_SMOIR	29078.444	47444.222	69244.228	79117.111	101277.11	108919.333	108919.333	111745.56	111745.56	111745.56	111745.56	111745.56
418	F50_SMOIR	8128.8222	14752.933	20255.422	21745.111	21783.867	22349.111	22349.111	22349.111	22349.111	22349.111	22349.111	22349.111
419	F51_LMOIR	1825.9644	2950.5867	4051.0841	4349.0222	4356.7733	4469.9222	4469.9222	4469.9222	4469.9222	4469.9222	4469.9222	4469.9222
420	F52_SVSD	279.5	279.5	279.5	279.5	279.5	279.5	279.5	279.5	279.5	279.5	279.5	279.5
421	F53_MVSD	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475
422	F54_LVSD	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475	119.475
423													
424													
425													
426													
427													
428	F01_2X4FL	174692	502764.58	754757.5	1009850.1	1097259.3	1123528.6	1123528.6	1123528.6	1123528.6	1123528.6	1123528.6	1123528.6
429	F02_COMFL	1289637.8	1289637.8	1289637.8	1289637.8	1289637.8	1289637.8	1289637.8	1289637.8	1289637.8	1289637.8	1289637.8	1289637.8
430	F03_EXLIT	41858.85	96755.45	110628.1	110628.1	110628.1	110628.1	110628.1	110628.1	110628.1	110628.1	110628.1	110628.1
431	F04_OCSNP	11739.15	29068.1	35702.9	45438.5	67669.45	88983.65	106320.2	110740.55	110740.55	110740.55	110740.55	110740.55
432	F05_SLAMP	10190.25	37419.136	106318.8	118796.52	146427.75	148123.02	148123.02	171212.52	171212.52	171212.52	171212.52	171212.52
433	F06_OLTCN	26009.194	36575.156	67038.469	76179.206	96345.094	98956.975	100057.54	102014.61	102014.61	102014.61	102014.61	102014.61
434	F07_CONLL	14856.8	53378.833	59472.983	63582.55	64274.367	64274.367	64274.367	64274.367	64274.367	64274.367	64274.367	64274.367
435	F08_PTHFM	0	0	0	0	0	0	0	0	0	0	0	0
436	F08_ABOCL	0	0	0	0	0	0	0	0	0	0	0	0
437	F10_V_OLS	0	0	0	0	0	0	0	0	0	0	0	0
438	F11_MEGAS	0	0	0	0	0	0	0	0	0	0	0	0
439	F12_MEGAS	0	0	0	0	0	0	0	0	0	0	0	0
440	F13_GCHL	0	0	0	0	0	0	0	0	0	0	0	0
441	F14_GSP	0	0	0	0	0	0	0	0	0	0	0	0
442	F15_PLUE	0	0	0	0	0	0	0	0	0	0	0	0
443	F16_DUCT	56436.9	64181.833	64181.833	64181.833	64181.833	64181.833	64181.833	64181.833	64181.833	64181.833	64181.833	64181.833
444	F17_MEGAC	1209.4285	1461.3451	5016.3332	11821.275	20111.539	20226.507	82584.395	135913.75	135913.75	135913.75	135913.75	135913.75
445	F18_EMCS	0	0	0	0	0	0	0	0	0	0	0	0
446	F19_GHP	0	0	0	0	0	0	0	0	0	0	0	0
447	F20_RADBR	0	0	0	0	0	0	0	0	0	0	0	0
448	F21_SHADD	0	0	0	0	0	0	0	0	0	0	0	0
449	F22_PROOF	2793150	8205840	10874250	16465680	23903100	25556850	29752650	32409720	32409720	32409720	32409720	32409720
450	F23_ENSL	0	0	0	0	0	0	0	0	0	0	0	0
451	F24_BNSL	0	0	0	0	0	0	0	0	0	0	0	0
452	F25_CNSL	0	0	0	0	0	0	0	0	0	0	0	0
453	F26_SWIND	0	0	0	0	0	0	0	0	0	0	0	0
454	F27_WINDF	0	0	0	0	0	0	0	0	0	0	0	0
455	F28_WHLA	39945.679	47771.067	47771.067	47796.162	47796.162	47796.162	47796.162	47796.162	47796.162	47796.162	47796.162	47796.162
456	F29_HWHF	0	0	0	0	0	0	0	0	0	0	0	0
457	F30_SREST	48689.667	48689.667	48689.667	48689.667	48689.667	48689.667	48689.667	48689.667	48689.667	48689.667	48689.667	48689.667
458	F31_PREST	146069	146069	146069	146069	146069	146069	146069	146069	146069	146069	146069	146069
459	F32_DESUP	1398.5196	13925.8	30163.093	42740.413	52712.993	62465.853	64928.92	64928.92	64928.92	64928.92	64928.92	64928.92

Cumulative quantity penetration by ECD above the fy83 penetration  
(do not copy downward, can copy across)

(P2)

Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 11 of 12 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
466	F33_IJWH	0	0	365.58333	365.58333	3013.7333	3013.7333	3013.7333	3013.7333	3013.7333	3013.7333	3013.7333	3013.7333	F33
467	F34_TRANF	0	0	0	0	0	0	0	0	0	0	0	0	F34
468	F35_HORSR	139.95975	139.95975	139.95975	139.95975	139.95975	139.95975	139.95975	139.95975	139.95975	139.95975	139.95975	139.95975	F35
469	F36_MCJMP	503.163	503.163	503.163	503.163	503.163	503.163	503.163	503.163	503.163	503.163	503.163	503.163	F36
470	F37_PV	0	0	0	0	0	0	0	0	0	0	0	0	F37
471	F38_WWIDE	0	0	0	0	0	0	32.768271	226.65419	226.65419	226.65419	226.65419	226.65419	F38
472	F39_MJCM	36299.36	61436.52	64133.693	64133.693	64133.693	66644.12	66644.12	68281.6	68281.6	68281.6	68281.6	68281.6	F39
473	F40_SOLSL	0	0	5984.86	8367.24	19685.26	32709.46	47772.06	63696.08	63696.08	63696.08	63696.08	63696.08	F40
474	F41_SOLWH	0	0	0	141.6	141.6	2616.6	2616.6	2616.6	2616.6	2616.6	2616.6	2616.6	F41
475	F42_SOLWB	0	0	0	0	0	26680.104	84994.074	169832.12	327026.3	327026.3	327026.3	327026.3	F42
476	F43_PRRFG	0	0	531.53333	1806.5333	3360.05	7061.8	8933.5	9920.9167	13380.7	13380.7	13380.7	13380.7	F43
477	F44_ECOMP	0	0	0	0	0	0	0	0	0	0	0	0	F44
478	F45_EHP	0	0	0	0	0	0	0	0	0	0	0	0	F45
479	F46_DCONP	0	0	1393.5074	3936.567	5809.3589	9579.4544	10676.73	10999.721	10999.721	10999.721	10999.721	10999.721	F46
480	F47_WHTRR	0	0	158.74122	435.50725	1226.2392	1633.3898	2132.1082	3982.1689	3982.1689	3982.1689	3982.1689	3982.1689	F47
481	F48_SAKOTR	5728.3333	25095.111	46895.117	56768	78928	86570.222	86570.222	89396.445	89396.445	89396.445	89396.445	89396.445	F48
482	F49_MMOJTR	3660	10283.111	15785.8	17275.289	17314.044	17879.289	17879.289	17879.289	17879.289	17879.289	17879.289	17879.289	F49
483	F50_LMOTR	732	2056.6222	3157.12	3455.0578	3462.8089	3575.8578	3575.8578	3575.8578	3575.8578	3575.8578	3575.8578	3575.8578	F50
484	F51_MVSD	0	0	0	0	0	0	746.725	746.725	1583.8333	1583.8333	1583.8333	1583.8333	F51
485	F52_LVSD	0	0	0	0	0	149.345	149.345	480.335	480.335	677.025	677.025	677.025	F52
486	F53_LVSD	0	0	0	0	0	149.345	149.345	480.335	677.025	677.025	677.025	677.025	F53
487	F54_LVSD	0	0	0	0	0	149.345	149.345	480.335	677.025	677.025	677.025	677.025	F54
488	F55													
489	F56													
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500	F67													
501	F68													
502	F69													
503	F70													
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513	F80													
514	F81													
515	F82													
516	F83													
517	F84													
518	F85													

Percent of Fibal Penetration  
Cum quant pen (above 93 pen) divided by last year cum quant pen (above 93 pen)  
(do not copy downward, can copy across)

	ly94	ly95	ly96	ly97	ly98	ly99	ly00	ly01	ly02	ly03	ly04	ly05
F01_2X4FL	16%	45%	67%	90%	98%	100%	100%	100%	100%	100%	100%	100%
F02_COMFL	86%	96%	96%	96%	96%	96%	96%	96%	96%	96%	96%	96%
F03_EXLIT	38%	87%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
F04_OCSEN	11%	26%	32%	41%	61%	80%	96%	100%	100%	100%	100%	100%
F05_SLAMP	6%	22%	62%	69%	86%	87%	87%	87%	87%	87%	87%	87%
F06_OLTCN	25%	36%	66%	75%	94%	97%	98%	100%	100%	100%	100%	100%
F07_CONLL	0%	0%	0%	25%	25%	47%	63%	100%	100%	100%	100%	100%
F08_PTHRM	23%	83%	93%	99%	100%	100%	100%	100%	100%	100%	100%	100%
F09_MBOJL	0%	0%	4%	14%	25%	34%	50%	100%	100%	100%	100%	100%
F10_COOLS	0%	0%	9%	14%	16%	30%	67%	100%	100%	100%	100%	100%
F11_MEGAS	0%	0%	8%	13%	14%	23%	51%	100%	100%	100%	100%	100%
F12_NEGAS	0%	0%	0%	100%	100%	100%	100%	100%	100%	100%	100%	100%
F13_GCHL	0%	0%	5%	5%	5%	82%	87%	100%	100%	100%	100%	100%
F14_GSHF	na	na	na	na	na	na	na	na	na	na	na	na
F15_RUEJ	0%	5%	42%	67%	77%	100%	100%	100%	100%	100%	100%	100%
F16_DUCT	88%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
F17_HEEAC	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
F18_EMCS	1%	1%	4%	9%	15%	22%	61%	100%	100%	100%	100%	100%

Table E-3. Core Main (Linking) Spreadsheet - Value View  
(page 12 of 12 pages)

A	B	C	D	E	F	G	H	I	J	K	L	M	N
506 F19 GHP	0%	0%	0%	7%	45%	48%	99%	100%	100%	100%	100%	100%	100% F19
507 F20 RADBR	0%	0%	5%	5%	25%	34%	80%	100%	100%	100%	100%	100%	100% F20
508 F21 SHADD	0%	0%	0%	0%	26%	32%	51%	100%	100%	100%	100%	100%	100% F21
509 F22 PROOF	9%	25%	34%	51%	74%	79%	92%	100%	100%	100%	100%	100%	100% F22
510 F23 BNSL	na	na	na	na	na	na	na	na	na	na	na	na	na F23
511 F24 BNSL	0%	0%	0%	5%	19%	34%	59%	100%	100%	100%	100%	100%	100% F24
512 F25 CNSL	0%	7%	33%	46%	65%	84%	95%	100%	100%	100%	100%	100%	100% F25
513 F26 SWIND	na	na	na	na	na	na	na	na	na	na	na	na	na F26
514 F27 WINDF	0%	14%	41%	49%	76%	94%	95%	100%	100%	100%	100%	100%	100% F27
515 F28 WHEL	94%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100% F28
516 F29 HWHP	0%	5%	5%	88%	98%	98%	98%	100%	100%	100%	100%	100%	100% F29
517 F30 SREST	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100% F30
518 F31 FREST	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100% F31
519 F32 DESUP	2%	21%	46%	66%	81%	86%	100%	100%	100%	100%	100%	100%	100% F32
520 F33 RWH	0%	0%	13%	13%	100%	100%	100%	100%	100%	100%	100%	100%	100% F33
521 F34 TRANG	na	na	na	na	na	na	na	na	na	na	na	na	na F34
522 F35 HDSCR	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100% F35
523 F36 MSUMP	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100% F36
524 F37 PV	na	na	na	na	na	na	na	na	na	na	na	na	na F37
525 F38 WIND	0%	0%	0%	0%	0%	0%	14%	100%	100%	100%	100%	100%	100% F38
526 F39 MCOM	56%	90%	94%	94%	94%	98%	98%	100%	100%	100%	100%	100%	100% F39
527 F40 SOLSL	0%	0%	9%	13%	31%	51%	75%	100%	100%	100%	100%	100%	100% F40
528 F41 SOLWH	0%	0%	0%	5%	5%	100%	100%	100%	100%	100%	100%	100%	100% F41
529 F42 SOLWL	0%	0%	0%	0%	8%	26%	52%	100%	100%	100%	100%	100%	100% F42
530 F43 SOLWB	0%	0%	0%	0%	0%	0%	0%	100%	100%	100%	100%	100%	100% F43
531 F44 FRFG	0%	4%	14%	25%	53%	67%	74%	100%	100%	100%	100%	100%	100% F44
532 F45 ECOMP	na	na	na	na	na	na	na	na	na	na	na	na	na F45
533 F46 EHP	na	na	na	na	na	na	na	na	na	na	na	na	na F46
534 F47 DCOMP	0%	0%	13%	36%	51%	87%	97%	100%	100%	100%	100%	100%	100% F47
535 F48 VTRRR	0%	0%	4%	11%	31%	46%	54%	100%	100%	100%	100%	100%	100% F48
536 F49 SMOTR	6%	28%	52%	64%	88%	97%	97%	100%	100%	100%	100%	100%	100% F49
537 F50 MAJOIR	20%	58%	88%	97%	97%	100%	100%	100%	100%	100%	100%	100%	100% F50
538 F51 LUMOTR	20%	58%	88%	97%	97%	100%	100%	100%	100%	100%	100%	100%	100% F51
539 F52 SVSD	0%	0%	0%	0%	0%	47%	47%	100%	100%	100%	100%	100%	100% F52
540 F53 MVSD	0%	0%	0%	0%	22%	22%	71%	100%	100%	100%	100%	100%	100% F53
541 F54 LVSD	0%	0%	0%	0%	22%	22%	71%	100%	100%	100%	100%	100%	100% F54



Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 1 of 12 pages)

	A	B	C	D	E
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Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 2 of 12 pages)

A	B	C	D	E
46	Grand total environmental savings (etone)			
47	=SUM(B45:M45)			
48				
49	Annual budget + cost savings rolled over from previous year			
50	fy94	fy95	fy96	fy97
51	see budget	=C14+8B11*B40	=D14+8B11*C40	=E14+8B11*D40
52				
53	Enforcement of cost limit			
54	unused amount shown			
55	fy94	fy95	fy96	fy97
56	=B14-B27	=C51-C27	=D51-D27	=E51-E27
57				
58				
59				
60				
61				
62				
63				
64	F01_2X4FL	fy95	fy96	fy97
65	F02_COMFL	=C-540:R22F01'IB\$302	=C-540:R22F01'D\$302	=C-540:R22F01'E\$302
66	F03_EXLIT	=C-540:R22F02'IB\$302	=C-540:R22F02'D\$302	=C-540:R22F02'E\$302
67	F04_OCSNP	=C-540:R22F03'IB\$302	=C-540:R22F03'D\$302	=C-540:R22F03'E\$302
68	F05_SLAMP	=C-540:R22F04'IB\$302	=C-540:R22F04'D\$302	=C-540:R22F04'E\$302
69	F06_OLTCN	=C-540:R22F05'IB\$302	=C-540:R22F05'D\$302	=C-540:R22F05'E\$302
70	F07_CONLL	=C-540:R22F06'IB\$302	=C-540:R22F06'D\$302	=C-540:R22F06'E\$302
71	F08_PTHRM	=C-540:R22F07'IB\$302	=C-540:R22F07'D\$302	=C-540:R22F07'E\$302
72	F09_MBOIL	=C-540:R22F08'IB\$302	=C-540:R22F08'D\$302	=C-540:R22F08'E\$302
73	F10_COOLS	=C-540:R22F09'IB\$302	=C-540:R22F09'D\$302	=C-540:R22F09'E\$302
74	F11_MEGAS	=C-540:R22F10'IB\$302	=C-540:R22F10'D\$302	=C-540:R22F10'E\$302
75	F12_MEGAS	=C-540:R22F11'IB\$302	=C-540:R22F11'D\$302	=C-540:R22F11'E\$302
76	F13_GCHEL	=C-540:R22F12'IB\$302	=C-540:R22F12'D\$302	=C-540:R22F12'E\$302
77	F14_GSHP	=C-540:R22F13'IB\$302	=C-540:R22F13'D\$302	=C-540:R22F13'E\$302
78	F15_FLUEI	=C-540:R22F14'IB\$302	=C-540:R22F14'D\$302	=C-540:R22F14'E\$302
79	F16_DUCT	=C-540:R22F15'IB\$302	=C-540:R22F15'D\$302	=C-540:R22F15'E\$302
80	F17_HEEAC	=C-540:R22F16'IB\$302	=C-540:R22F16'D\$302	=C-540:R22F16'E\$302
81	F18_EMCS	=C-540:R22F17'IB\$302	=C-540:R22F17'D\$302	=C-540:R22F17'E\$302
82	F19_GHP	=C-540:R22F18'IB\$302	=C-540:R22F18'D\$302	=C-540:R22F18'E\$302
83	F20_RADBR	=C-540:R22F19'IB\$302	=C-540:R22F19'D\$302	=C-540:R22F19'E\$302
84	F21_SHADD	=C-540:R22F20'IB\$302	=C-540:R22F20'D\$302	=C-540:R22F20'E\$302
85	F22_PROOF	=C-540:R22F21'IB\$302	=C-540:R22F21'D\$302	=C-540:R22F21'E\$302
86	F23_ENSL	=C-540:R22F22'IB\$302	=C-540:R22F22'D\$302	=C-540:R22F22'E\$302
87	F24_BNSL	=C-540:R22F23'IB\$302	=C-540:R22F23'D\$302	=C-540:R22F23'E\$302
88	F25_CNLS	=C-540:R22F24'IB\$302	=C-540:R22F24'D\$302	=C-540:R22F24'E\$302
89	F26_SWIND	=C-540:R22F25'IB\$302	=C-540:R22F25'D\$302	=C-540:R22F25'E\$302
90	F27_WINDF	=C-540:R22F26'IB\$302	=C-540:R22F26'D\$302	=C-540:R22F26'E\$302
91	F28_WHBLA	=C-540:R22F27'IB\$302	=C-540:R22F27'D\$302	=C-540:R22F27'E\$302
92				
93				
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98				
99				
100				

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 3 of 12 pages)

A	B	C	D	E
92	F29 HWHP	=C-540:722F297C302	=C-540:722F297D302	=C-540:722F297E302
93	F30 SREST	=C-540:722F307B302	=C-540:722F307D302	=C-540:722F307E302
94	F31 FREST	=C-540:722F317B302	=C-540:722F317D302	=C-540:722F317E302
95	F32 DESUP	=C-540:722F327B302	=C-540:722F327D302	=C-540:722F327E302
96	F33 BWHH	=C-540:722F337B302	=C-540:722F337D302	=C-540:722F337E302
97	F34 TRAMP	=C-540:722F347B302	=C-540:722F347D302	=C-540:722F347E302
98	F35 HDNR	=C-540:722F357B302	=C-540:722F357D302	=C-540:722F357E302
99	F36 MSUMP	=C-540:722F367B302	=C-540:722F367D302	=C-540:722F367E302
100	F37 PV	=C-540:722F377B302	=C-540:722F377D302	=C-540:722F377E302
101	F38 WWADE	=C-540:722F387B302	=C-540:722F387D302	=C-540:722F387E302
102	F39 MCOM	=C-540:722F397B302	=C-540:722F397D302	=C-540:722F397E302
103	F40 SOLS	=C-540:722F407B302	=C-540:722F407D302	=C-540:722F407E302
104	F41 SOLWH	=C-540:722F417B302	=C-540:722F417D302	=C-540:722F417E302
105	F42 SOLWL	=C-540:722F427B302	=C-540:722F427D302	=C-540:722F427E302
106	F43 SOLWB	=C-540:722F437B302	=C-540:722F437D302	=C-540:722F437E302
107	F44 PRRG	=C-540:722F447B302	=C-540:722F447D302	=C-540:722F447E302
108	F45 ECOMP	=C-540:722F457B302	=C-540:722F457D302	=C-540:722F457E302
109	F46 BHP	=C-540:722F467B302	=C-540:722F467D302	=C-540:722F467E302
110	F47 DCOMP	=C-540:722F477B302	=C-540:722F477D302	=C-540:722F477E302
111	F48 WTRR	=C-540:722F487B302	=C-540:722F487D302	=C-540:722F487E302
112	F49 SMOTR	=C-540:722F497B302	=C-540:722F497D302	=C-540:722F497E302
113	F50 MAMOTR	=C-540:722F507B302	=C-540:722F507D302	=C-540:722F507E302
114	F51 LMOTR	=C-540:722F517B302	=C-540:722F517D302	=C-540:722F517E302
115	F52 SVSD	=C-540:722F527B302	=C-540:722F527D302	=C-540:722F527E302
116	F53 MVSD	=C-540:722F537B302	=C-540:722F537D302	=C-540:722F537E302
117	F54 LVSD	=C-540:722F547B302	=C-540:722F547D302	=C-540:722F547E302
118				
119				
120				
121				
122				
123				
124				
125	F01_2X4FL	=C-540:722F017B362	=C-540:722F017D362	=C-540:722F017E362
126	F02 COMFL	=C-540:722F027B362	=C-540:722F027D362	=C-540:722F027E362
127	F03 EXLT	=C-540:722F037B362	=C-540:722F037D362	=C-540:722F037E362
128	F04 OCSEN	=C-540:722F047B362	=C-540:722F047D362	=C-540:722F047E362
129	F05 SLAMP	=C-540:722F057B362	=C-540:722F057D362	=C-540:722F057E362
130	F06 OLTON	=C-540:722F067B362	=C-540:722F067D362	=C-540:722F067E362
131	F07 CONLL	=C-540:722F077B362	=C-540:722F077D362	=C-540:722F077E362
132	F08 PTHFM	=C-540:722F087B362	=C-540:722F087D362	=C-540:722F087E362
133	F09 MBOIL	=C-540:722F097B362	=C-540:722F097D362	=C-540:722F097E362
134	F10 COOLS	=C-540:722F107B362	=C-540:722F107D362	=C-540:722F107E362
135	F11 MEGAS	=C-540:722F117B362	=C-540:722F117D362	=C-540:722F117E362
136	F12 MEGAS	=C-540:722F127B362	=C-540:722F127D362	=C-540:722F127E362
137	F13 GCHL	=C-540:722F137B362	=C-540:722F137D362	=C-540:722F137E362

Total annual energy savings by ECO  
(do not copy downward, can copy across)

	Iy84	Iy85	Iy86	Iy87
F01_2X4FL	=C-540:722F017B362	=C-540:722F017D362	=C-540:722F017E362	=C-540:722F017E362
F02 COMFL	=C-540:722F027B362	=C-540:722F027D362	=C-540:722F027E362	=C-540:722F027E362
F03 EXLT	=C-540:722F037B362	=C-540:722F037D362	=C-540:722F037E362	=C-540:722F037E362
F04 OCSEN	=C-540:722F047B362	=C-540:722F047D362	=C-540:722F047E362	=C-540:722F047E362
F05 SLAMP	=C-540:722F057B362	=C-540:722F057D362	=C-540:722F057E362	=C-540:722F057E362
F06 OLTON	=C-540:722F067B362	=C-540:722F067D362	=C-540:722F067E362	=C-540:722F067E362
F07 CONLL	=C-540:722F077B362	=C-540:722F077D362	=C-540:722F077E362	=C-540:722F077E362
F08 PTHFM	=C-540:722F087B362	=C-540:722F087D362	=C-540:722F087E362	=C-540:722F087E362
F09 MBOIL	=C-540:722F097B362	=C-540:722F097D362	=C-540:722F097E362	=C-540:722F097E362
F10 COOLS	=C-540:722F107B362	=C-540:722F107D362	=C-540:722F107E362	=C-540:722F107E362
F11 MEGAS	=C-540:722F117B362	=C-540:722F117D362	=C-540:722F117E362	=C-540:722F117E362
F12 MEGAS	=C-540:722F127B362	=C-540:722F127D362	=C-540:722F127E362	=C-540:722F127E362
F13 GCHL	=C-540:722F137B362	=C-540:722F137D362	=C-540:722F137E362	=C-540:722F137E362

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 4 of 12 pages)

A	B	C	D	E
126	F14_GSNP	=C-540:R22F14!B\$362	=C-540:R22F14!D\$362	=C-540:R22F14!E\$362
127	F15_FLUEI	=C-540:R22F15!B\$362	=C-540:R22F15!D\$362	=C-540:R22F15!E\$362
128	F16_DUCT	=C-540:R22F16!B\$362	=C-540:R22F16!D\$362	=C-540:R22F16!E\$362
129	F17_FEEAG	=C-540:R22F17!B\$362	=C-540:R22F17!D\$362	=C-540:R22F17!E\$362
130	F18_EMCS	=C-540:R22F18!B\$362	=C-540:R22F18!D\$362	=C-540:R22F18!E\$362
131	F19_GHP	=C-540:R22F19!B\$362	=C-540:R22F19!D\$362	=C-540:R22F19!E\$362
132	F20_RADRR	=C-540:R22F20!B\$362	=C-540:R22F20!D\$362	=C-540:R22F20!E\$362
133	F21_SHADD	=C-540:R22F21!B\$362	=C-540:R22F21!D\$362	=C-540:R22F21!E\$362
134	F22_PROOF	=C-540:R22F22!B\$362	=C-540:R22F22!D\$362	=C-540:R22F22!E\$362
135	F23_ENSL	=C-540:R22F23!B\$362	=C-540:R22F23!D\$362	=C-540:R22F23!E\$362
136	F24_BNSL	=C-540:R22F24!B\$362	=C-540:R22F24!D\$362	=C-540:R22F24!E\$362
137	F25_CNSL	=C-540:R22F25!B\$362	=C-540:R22F25!D\$362	=C-540:R22F25!E\$362
138	F26_SWWD	=C-540:R22F26!B\$362	=C-540:R22F26!D\$362	=C-540:R22F26!E\$362
139	F27_WWDLA	=C-540:R22F27!B\$362	=C-540:R22F27!D\$362	=C-540:R22F27!E\$362
140	F28_WWBLA	=C-540:R22F28!B\$362	=C-540:R22F28!D\$362	=C-540:R22F28!E\$362
141	F29_WWHP	=C-540:R22F29!B\$362	=C-540:R22F29!D\$362	=C-540:R22F29!E\$362
142	F30_SREST	=C-540:R22F30!B\$362	=C-540:R22F30!D\$362	=C-540:R22F30!E\$362
143	F31_FRESE	=C-540:R22F31!B\$362	=C-540:R22F31!D\$362	=C-540:R22F31!E\$362
144	F32_DESUP	=C-540:R22F32!B\$362	=C-540:R22F32!D\$362	=C-540:R22F32!E\$362
145	F33_MWH	=C-540:R22F33!B\$362	=C-540:R22F33!D\$362	=C-540:R22F33!E\$362
146	F34_TRANF	=C-540:R22F34!B\$362	=C-540:R22F34!D\$362	=C-540:R22F34!E\$362
147	F35_HOSR	=C-540:R22F35!B\$362	=C-540:R22F35!D\$362	=C-540:R22F35!E\$362
148	F36_MSUMP	=C-540:R22F36!B\$362	=C-540:R22F36!D\$362	=C-540:R22F36!E\$362
149	F37_PV	=C-540:R22F37!B\$362	=C-540:R22F37!D\$362	=C-540:R22F37!E\$362
150	F38_WWDE	=C-540:R22F38!B\$362	=C-540:R22F38!D\$362	=C-540:R22F38!E\$362
151	F39_MCOM	=C-540:R22F39!B\$362	=C-540:R22F39!D\$362	=C-540:R22F39!E\$362
152	F40_SOLSL	=C-540:R22F40!B\$362	=C-540:R22F40!D\$362	=C-540:R22F40!E\$362
153	F41_SOLWH	=C-540:R22F41!B\$362	=C-540:R22F41!D\$362	=C-540:R22F41!E\$362
154	F42_SOLWL	=C-540:R22F42!B\$362	=C-540:R22F42!D\$362	=C-540:R22F42!E\$362
155	F43_SOLWB	=C-540:R22F43!B\$362	=C-540:R22F43!D\$362	=C-540:R22F43!E\$362
156	F44_PFRNG	=C-540:R22F44!B\$362	=C-540:R22F44!D\$362	=C-540:R22F44!E\$362
157	F45_ECOMP	=C-540:R22F45!B\$362	=C-540:R22F45!D\$362	=C-540:R22F45!E\$362
158	F46_EHP	=C-540:R22F46!B\$362	=C-540:R22F46!D\$362	=C-540:R22F46!E\$362
159	F47_DCOMP	=C-540:R22F47!B\$362	=C-540:R22F47!D\$362	=C-540:R22F47!E\$362
160	F48_WHTRP	=C-540:R22F48!B\$362	=C-540:R22F48!D\$362	=C-540:R22F48!E\$362
161	F49_SWJTR	=C-540:R22F49!B\$362	=C-540:R22F49!D\$362	=C-540:R22F49!E\$362
162	F50_WAJOTR	=C-540:R22F50!B\$362	=C-540:R22F50!D\$362	=C-540:R22F50!E\$362
163	F51_IJOTR	=C-540:R22F51!B\$362	=C-540:R22F51!D\$362	=C-540:R22F51!E\$362
164	F52_SVSD	=C-540:R22F52!B\$362	=C-540:R22F52!D\$362	=C-540:R22F52!E\$362
165	F53_MVSD	=C-540:R22F53!B\$362	=C-540:R22F53!D\$362	=C-540:R22F53!E\$362
166	F54_LVSD	=C-540:R22F54!B\$362	=C-540:R22F54!D\$362	=C-540:R22F54!E\$362
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Total annual demand savings by CCO

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 5 of 12 pages)

A	B	C	D	E
184				
185				
186	F01_2X4FL	=C-540:~22F01~1B\$422	=C-540:~22F01~1D\$422	=C-540:~22F01~1E\$422
187	F02_COMFL	=C-540:~22F02~1B\$422	=C-540:~22F02~1D\$422	=C-540:~22F02~1E\$422
188	F03_EXULT	=C-540:~22F03~1B\$422	=C-540:~22F03~1D\$422	=C-540:~22F03~1E\$422
189	F04_OCSN	=C-540:~22F04~1B\$422	=C-540:~22F04~1D\$422	=C-540:~22F04~1E\$422
190	F05_SLAMP	=C-540:~22F05~1B\$422	=C-540:~22F05~1D\$422	=C-540:~22F05~1E\$422
191	F06_OLTCN	=C-540:~22F06~1B\$422	=C-540:~22F06~1D\$422	=C-540:~22F06~1E\$422
192	F07_CONLL	=C-540:~22F07~1B\$422	=C-540:~22F07~1D\$422	=C-540:~22F07~1E\$422
193	F08_PTHFM	=C-540:~22F08~1B\$422	=C-540:~22F08~1D\$422	=C-540:~22F08~1E\$422
194	F09_MBOIL	=C-540:~22F09~1B\$422	=C-540:~22F09~1D\$422	=C-540:~22F09~1E\$422
195	F10_COOLS	=C-540:~22F10~1B\$422	=C-540:~22F10~1D\$422	=C-540:~22F10~1E\$422
196	F11_HEGAS	=C-540:~22F11~1B\$422	=C-540:~22F11~1D\$422	=C-540:~22F11~1E\$422
197	F12_MEGAS	=C-540:~22F12~1B\$422	=C-540:~22F12~1D\$422	=C-540:~22F12~1E\$422
198	F13_GCHL	=C-540:~22F13~1B\$422	=C-540:~22F13~1D\$422	=C-540:~22F13~1E\$422
199	F14_GSHP	=C-540:~22F14~1B\$422	=C-540:~22F14~1D\$422	=C-540:~22F14~1E\$422
200	F15_ELUEI	=C-540:~22F15~1B\$422	=C-540:~22F15~1D\$422	=C-540:~22F15~1E\$422
201	F16_DUCT	=C-540:~22F16~1B\$422	=C-540:~22F16~1D\$422	=C-540:~22F16~1E\$422
202	F17_HEEAC	=C-540:~22F17~1B\$422	=C-540:~22F17~1D\$422	=C-540:~22F17~1E\$422
203	F18_EMCS	=C-540:~22F18~1B\$422	=C-540:~22F18~1D\$422	=C-540:~22F18~1E\$422
204	F19_GHP	=C-540:~22F19~1B\$422	=C-540:~22F19~1D\$422	=C-540:~22F19~1E\$422
205	F20_RAORR	=C-540:~22F20~1B\$422	=C-540:~22F20~1D\$422	=C-540:~22F20~1E\$422
206	F21_SHADO	=C-540:~22F21~1B\$422	=C-540:~22F21~1D\$422	=C-540:~22F21~1E\$422
207	F22_PROOF	=C-540:~22F22~1B\$422	=C-540:~22F22~1D\$422	=C-540:~22F22~1E\$422
208	F23_ENSL	=C-540:~22F23~1B\$422	=C-540:~22F23~1D\$422	=C-540:~22F23~1E\$422
209	F24_BNSL	=C-540:~22F24~1B\$422	=C-540:~22F24~1D\$422	=C-540:~22F24~1E\$422
210	F25_CNSL	=C-540:~22F25~1B\$422	=C-540:~22F25~1D\$422	=C-540:~22F25~1E\$422
211	F26_SWWD	=C-540:~22F26~1B\$422	=C-540:~22F26~1D\$422	=C-540:~22F26~1E\$422
212	F27_WINDF	=C-540:~22F27~1B\$422	=C-540:~22F27~1D\$422	=C-540:~22F27~1E\$422
213	F28_WHREA	=C-540:~22F28~1B\$422	=C-540:~22F28~1D\$422	=C-540:~22F28~1E\$422
214	F29_JMHP	=C-540:~22F29~1B\$422	=C-540:~22F29~1D\$422	=C-540:~22F29~1E\$422
215	F30_SREST	=C-540:~22F30~1B\$422	=C-540:~22F30~1D\$422	=C-540:~22F30~1E\$422
216	F31_PREST	=C-540:~22F31~1B\$422	=C-540:~22F31~1D\$422	=C-540:~22F31~1E\$422
217	F32_DESUP	=C-540:~22F32~1B\$422	=C-540:~22F32~1D\$422	=C-540:~22F32~1E\$422
218	F33_JMWH	=C-540:~22F33~1B\$422	=C-540:~22F33~1D\$422	=C-540:~22F33~1E\$422
219	F34_TRANF	=C-540:~22F34~1B\$422	=C-540:~22F34~1D\$422	=C-540:~22F34~1E\$422
220	F35_HONSR	=C-540:~22F35~1B\$422	=C-540:~22F35~1D\$422	=C-540:~22F35~1E\$422
221	F36_MSLMP	=C-540:~22F36~1B\$422	=C-540:~22F36~1D\$422	=C-540:~22F36~1E\$422
222	F37_PV	=C-540:~22F37~1B\$422	=C-540:~22F37~1D\$422	=C-540:~22F37~1E\$422
223	F38_WINDE	=C-540:~22F38~1B\$422	=C-540:~22F38~1D\$422	=C-540:~22F38~1E\$422
224	F39_MICCA	=C-540:~22F39~1B\$422	=C-540:~22F39~1D\$422	=C-540:~22F39~1E\$422
225	F40_SOLSL	=C-540:~22F40~1B\$422	=C-540:~22F40~1D\$422	=C-540:~22F40~1E\$422
226	F41_SOLWH	=C-540:~22F41~1B\$422	=C-540:~22F41~1D\$422	=C-540:~22F41~1E\$422
227	F42_SOLWL	=C-540:~22F42~1B\$422	=C-540:~22F42~1D\$422	=C-540:~22F42~1E\$422
228	F43_SOLWB	=C-540:~22F43~1B\$422	=C-540:~22F43~1D\$422	=C-540:~22F43~1E\$422
229	F44_PFRBG	=C-540:~22F44~1B\$422	=C-540:~22F44~1D\$422	=C-540:~22F44~1E\$422

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 6 of 12 pages)

	A	B	C	D	E
230	F45_ECOMP	=C-540:222F451B\$422	=C-540:222F451C\$422	=C-540:222F451D\$422	=C-540:222F451E\$422
231	F46_EHP	=C-540:222F461B\$422	=C-540:222F461C\$422	=C-540:222F461D\$422	=C-540:222F461E\$422
232	F47_DCONP	=C-540:222F471B\$422	=C-540:222F471C\$422	=C-540:222F471D\$422	=C-540:222F471E\$422
233	F48_VHTRR	=C-540:222F481B\$422	=C-540:222F481C\$422	=C-540:222F481D\$422	=C-540:222F481E\$422
234	F49_SMOIR	=C-540:222F491B\$422	=C-540:222F491C\$422	=C-540:222F491D\$422	=C-540:222F491E\$422
235	F50_IAMOTR	=C-540:222F501B\$422	=C-540:222F501C\$422	=C-540:222F501D\$422	=C-540:222F501E\$422
236	F51_LMOTR	=C-540:222F511B\$422	=C-540:222F511C\$422	=C-540:222F511D\$422	=C-540:222F511E\$422
237	F52_SVSD	=C-540:222F521B\$422	=C-540:222F521C\$422	=C-540:222F521D\$422	=C-540:222F521E\$422
238	F53_MVSD	=C-540:222F531B\$422	=C-540:222F531C\$422	=C-540:222F531D\$422	=C-540:222F531E\$422
239	F54_LVSD	=C-540:222F541B\$422	=C-540:222F541C\$422	=C-540:222F541D\$422	=C-540:222F541E\$422
240					
241					
242					
243					
244					
245					
246					
247	F01_2X4FL	=C-540:222F011B\$482	=C-540:222F011C\$482	=C-540:222F011D\$482	=C-540:222F011E\$482
248	F02_COMFL	=C-540:222F021B\$482	=C-540:222F021C\$482	=C-540:222F021D\$482	=C-540:222F021E\$482
249	F03_EXLIT	=C-540:222F031B\$482	=C-540:222F031C\$482	=C-540:222F031D\$482	=C-540:222F031E\$482
250	F04_OCSEN	=C-540:222F041B\$482	=C-540:222F041C\$482	=C-540:222F041D\$482	=C-540:222F041E\$482
251	F05_SLAMP	=C-540:222F051B\$482	=C-540:222F051C\$482	=C-540:222F051D\$482	=C-540:222F051E\$482
252	F06_OLTCN	=C-540:222F061B\$482	=C-540:222F061C\$482	=C-540:222F061D\$482	=C-540:222F061E\$482
253	F07_CONLL	=C-540:222F071B\$482	=C-540:222F071C\$482	=C-540:222F071D\$482	=C-540:222F071E\$482
254	F08_PTRFM	=C-540:222F081B\$482	=C-540:222F081C\$482	=C-540:222F081D\$482	=C-540:222F081E\$482
255	F09_MBOIL	=C-540:222F091B\$482	=C-540:222F091C\$482	=C-540:222F091D\$482	=C-540:222F091E\$482
256	F10_COOLS	=C-540:222F101B\$482	=C-540:222F101C\$482	=C-540:222F101D\$482	=C-540:222F101E\$482
257	F11_HEGAS	=C-540:222F111B\$482	=C-540:222F111C\$482	=C-540:222F111D\$482	=C-540:222F111E\$482
258	F12_MEGAS	=C-540:222F121B\$482	=C-540:222F121C\$482	=C-540:222F121D\$482	=C-540:222F121E\$482
259	F13_GCHL	=C-540:222F131B\$482	=C-540:222F131C\$482	=C-540:222F131D\$482	=C-540:222F131E\$482
260	F14_GSAP	=C-540:222F141B\$482	=C-540:222F141C\$482	=C-540:222F141D\$482	=C-540:222F141E\$482
261	F15_FLUEL	=C-540:222F151B\$482	=C-540:222F151C\$482	=C-540:222F151D\$482	=C-540:222F151E\$482
262	F16_DUCT	=C-540:222F161B\$482	=C-540:222F161C\$482	=C-540:222F161D\$482	=C-540:222F161E\$482
263	F17_HEEAC	=C-540:222F171B\$482	=C-540:222F171C\$482	=C-540:222F171D\$482	=C-540:222F171E\$482
264	F18_EMCS	=C-540:222F181B\$482	=C-540:222F181C\$482	=C-540:222F181D\$482	=C-540:222F181E\$482
265	F19_GHP	=C-540:222F191B\$482	=C-540:222F191C\$482	=C-540:222F191D\$482	=C-540:222F191E\$482
266	F20_RADBR	=C-540:222F201B\$482	=C-540:222F201C\$482	=C-540:222F201D\$482	=C-540:222F201E\$482
267	F21_SHADO	=C-540:222F211B\$482	=C-540:222F211C\$482	=C-540:222F211D\$482	=C-540:222F211E\$482
268	F22_PROOF	=C-540:222F221B\$482	=C-540:222F221C\$482	=C-540:222F221D\$482	=C-540:222F221E\$482
269	F23_ENSL	=C-540:222F231B\$482	=C-540:222F231C\$482	=C-540:222F231D\$482	=C-540:222F231E\$482
270	F24_BINSL	=C-540:222F241B\$482	=C-540:222F241C\$482	=C-540:222F241D\$482	=C-540:222F241E\$482
271	F25_CNSL	=C-540:222F251B\$482	=C-540:222F251C\$482	=C-540:222F251D\$482	=C-540:222F251E\$482
272	F26_SWIND	=C-540:222F261B\$482	=C-540:222F261C\$482	=C-540:222F261D\$482	=C-540:222F261E\$482
273	F27_WIND	=C-540:222F271B\$482	=C-540:222F271C\$482	=C-540:222F271D\$482	=C-540:222F271E\$482
274	F28_WHBLA	=C-540:222F281B\$482	=C-540:222F281C\$482	=C-540:222F281D\$482	=C-540:222F281E\$482
275	F29_HWH-P	=C-540:222F291B\$482	=C-540:222F291C\$482	=C-540:222F291D\$482	=C-540:222F291E\$482

Total annual cost savings by ECO  
(do not copy downward, can copy across)

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 7 of 12 pages)

	A	B	C	D	E
276	F30_PREST	=C-540:222F30'IB\$482	=C-540:222F30'IC\$482	=C-540:222F30'ID\$482	=C-540:222F30'IE\$482
277	F31_PREST	=C-540:222F31'IB\$482	=C-540:222F31'IC\$482	=C-540:222F31'ID\$482	=C-540:222F31'IE\$482
278	F32_DESUP	=C-540:222F32'IB\$482	=C-540:222F32'IC\$482	=C-540:222F32'ID\$482	=C-540:222F32'IE\$482
279	F33_RWH	=C-540:222F33'IB\$482	=C-540:222F33'IC\$482	=C-540:222F33'ID\$482	=C-540:222F33'IE\$482
280	F34_TRANF	=C-540:222F34'IB\$482	=C-540:222F34'IC\$482	=C-540:222F34'ID\$482	=C-540:222F34'IE\$482
281	F35_HDSR	=C-540:222F35'IB\$482	=C-540:222F35'IC\$482	=C-540:222F35'ID\$482	=C-540:222F35'IE\$482
282	F36_MSUMP	=C-540:222F36'IB\$482	=C-540:222F36'IC\$482	=C-540:222F36'ID\$482	=C-540:222F36'IE\$482
283	F37_PV	=C-540:222F37'IB\$482	=C-540:222F37'IC\$482	=C-540:222F37'ID\$482	=C-540:222F37'IE\$482
284	F38_WWIDE	=C-540:222F38'IB\$482	=C-540:222F38'IC\$482	=C-540:222F38'ID\$482	=C-540:222F38'IE\$482
285	F39_MCCM	=C-540:222F39'IB\$482	=C-540:222F39'IC\$482	=C-540:222F39'ID\$482	=C-540:222F39'IE\$482
286	F40_SOLSL	=C-540:222F40'IB\$482	=C-540:222F40'IC\$482	=C-540:222F40'ID\$482	=C-540:222F40'IE\$482
287	F41_SOLWY	=C-540:222F41'IB\$482	=C-540:222F41'IC\$482	=C-540:222F41'ID\$482	=C-540:222F41'IE\$482
288	F42_SOLWL	=C-540:222F42'IB\$482	=C-540:222F42'IC\$482	=C-540:222F42'ID\$482	=C-540:222F42'IE\$482
289	F43_SOLWB	=C-540:222F43'IB\$482	=C-540:222F43'IC\$482	=C-540:222F43'ID\$482	=C-540:222F43'IE\$482
290	F44_PFRG	=C-540:222F44'IB\$482	=C-540:222F44'IC\$482	=C-540:222F44'ID\$482	=C-540:222F44'IE\$482
291	F45_ECOMP	=C-540:222F45'IB\$482	=C-540:222F45'IC\$482	=C-540:222F45'ID\$482	=C-540:222F45'IE\$482
292	F46_EHP	=C-540:222F46'IB\$482	=C-540:222F46'IC\$482	=C-540:222F46'ID\$482	=C-540:222F46'IE\$482
293	F47_DCOMP	=C-540:222F47'IB\$482	=C-540:222F47'IC\$482	=C-540:222F47'ID\$482	=C-540:222F47'IE\$482
294	F48_WHTTR	=C-540:222F48'IB\$482	=C-540:222F48'IC\$482	=C-540:222F48'ID\$482	=C-540:222F48'IE\$482
295	F49_SMOIR	=C-540:222F49'IB\$482	=C-540:222F49'IC\$482	=C-540:222F49'ID\$482	=C-540:222F49'IE\$482
296	F50_MMOIR	=C-540:222F50'IB\$482	=C-540:222F50'IC\$482	=C-540:222F50'ID\$482	=C-540:222F50'IE\$482
297	F51_LMOIR	=C-540:222F51'IB\$482	=C-540:222F51'IC\$482	=C-540:222F51'ID\$482	=C-540:222F51'IE\$482
298	F52_SVSD	=C-540:222F52'IB\$482	=C-540:222F52'IC\$482	=C-540:222F52'ID\$482	=C-540:222F52'IE\$482
299	F53_MVSD	=C-540:222F53'IB\$482	=C-540:222F53'IC\$482	=C-540:222F53'ID\$482	=C-540:222F53'IE\$482
300	F54_LVSD	=C-540:222F54'IB\$482	=C-540:222F54'IC\$482	=C-540:222F54'ID\$482	=C-540:222F54'IE\$482
301					
302					
303					
304					
305					
306					
307					
308	F01_2X4FL	=C-540:222F01'IB\$542	=C-540:222F01'IC\$542	=C-540:222F01'ID\$542	=C-540:222F01'IE\$542
309	F02_COMFL	=C-540:222F02'IB\$542	=C-540:222F02'IC\$542	=C-540:222F02'ID\$542	=C-540:222F02'IE\$542
310	F03_EXLIT	=C-540:222F03'IB\$542	=C-540:222F03'IC\$542	=C-540:222F03'ID\$542	=C-540:222F03'IE\$542
311	F04_OCCSN	=C-540:222F04'IB\$542	=C-540:222F04'IC\$542	=C-540:222F04'ID\$542	=C-540:222F04'IE\$542
312	F05_SLAMP	=C-540:222F05'IB\$542	=C-540:222F05'IC\$542	=C-540:222F05'ID\$542	=C-540:222F05'IE\$542
313	F06_OLTCN	=C-540:222F06'IB\$542	=C-540:222F06'IC\$542	=C-540:222F06'ID\$542	=C-540:222F06'IE\$542
314	F07_CONLL	=C-540:222F07'IB\$542	=C-540:222F07'IC\$542	=C-540:222F07'ID\$542	=C-540:222F07'IE\$542
315	F08_PTI-PRM	=C-540:222F08'IB\$542	=C-540:222F08'IC\$542	=C-540:222F08'ID\$542	=C-540:222F08'IE\$542
316	F09_MBOIL	=C-540:222F09'IB\$542	=C-540:222F09'IC\$542	=C-540:222F09'ID\$542	=C-540:222F09'IE\$542
317	F10_COOLS	=C-540:222F10'IB\$542	=C-540:222F10'IC\$542	=C-540:222F10'ID\$542	=C-540:222F10'IE\$542
318	F11_MEGAS	=C-540:222F11'IB\$542	=C-540:222F11'IC\$542	=C-540:222F11'ID\$542	=C-540:222F11'IE\$542
319	F12_HEGAS	=C-540:222F12'IB\$542	=C-540:222F12'IC\$542	=C-540:222F12'ID\$542	=C-540:222F12'IE\$542
320	F13_GCHL	=C-540:222F13'IB\$542	=C-540:222F13'IC\$542	=C-540:222F13'ID\$542	=C-540:222F13'IE\$542
321	F14_GSHP	=C-540:222F14'IB\$542	=C-540:222F14'IC\$542	=C-540:222F14'ID\$542	=C-540:222F14'IE\$542

Total annual environmental savings by ECO  
(do not --yy downward, can copy across)

ly94

ly95

ly96

ly97

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 8 of 12 pages)

A	B	C	D	E
322	F16_FLVE	=C-540:22F151C\$542	=C-540:22F151D\$542	=C-540:22F151E\$542
323	F16_DUCT	=C-540:22F161C\$542	=C-540:22F161D\$542	=C-540:22F161E\$542
324	F17_HEBAC	=C-540:22F171C\$542	=C-540:22F171D\$542	=C-540:22F171E\$542
325	F18_EMCS	=C-540:22F181C\$542	=C-540:22F181D\$542	=C-540:22F181E\$542
326	F19_GHP	=C-540:22F191C\$542	=C-540:22F191D\$542	=C-540:22F191E\$542
327	F20_RA0BR	=C-540:22F201C\$542	=C-540:22F201D\$542	=C-540:22F201E\$542
328	F21_SA0DD	=C-540:22F211C\$542	=C-540:22F211D\$542	=C-540:22F211E\$542
329	F22_PROOF	=C-540:22F221C\$542	=C-540:22F221D\$542	=C-540:22F221E\$542
330	F23_ENSL	=C-540:22F231C\$542	=C-540:22F231D\$542	=C-540:22F231E\$542
331	F24_BNSL	=C-540:22F241C\$542	=C-540:22F241D\$542	=C-540:22F241E\$542
332	F25_CNLS	=C-540:22F251C\$542	=C-540:22F251D\$542	=C-540:22F251E\$542
333	F26_SAWD	=C-540:22F261C\$542	=C-540:22F261D\$542	=C-540:22F261E\$542
334	F27_WWDF	=C-540:22F271C\$542	=C-540:22F271D\$542	=C-540:22F271E\$542
335	F28_WHBLA	=C-540:22F281C\$542	=C-540:22F281D\$542	=C-540:22F281E\$542
336	F29_HWHF	=C-540:22F291C\$542	=C-540:22F291D\$542	=C-540:22F291E\$542
337	F30_SREST	=C-540:22F301C\$542	=C-540:22F301D\$542	=C-540:22F301E\$542
338	F31_FREST	=C-540:22F311C\$542	=C-540:22F311D\$542	=C-540:22F311E\$542
339	F32_DESLP	=C-540:22F321C\$542	=C-540:22F321D\$542	=C-540:22F321E\$542
340	F33_HWH	=C-540:22F331C\$542	=C-540:22F331D\$542	=C-540:22F331E\$542
341	F34_TRANF	=C-540:22F341C\$542	=C-540:22F341D\$542	=C-540:22F341E\$542
342	F35_HOSR	=C-540:22F351C\$542	=C-540:22F351D\$542	=C-540:22F351E\$542
343	F36_USJUMP	=C-540:22F361C\$542	=C-540:22F361D\$542	=C-540:22F361E\$542
344	F37_FV	=C-540:22F371C\$542	=C-540:22F371D\$542	=C-540:22F371E\$542
345	F38_WWDE	=C-540:22F381C\$542	=C-540:22F381D\$542	=C-540:22F381E\$542
346	F39_WJCOM	=C-540:22F391C\$542	=C-540:22F391D\$542	=C-540:22F391E\$542
347	F40_SOLN	=C-540:22F401C\$542	=C-540:22F401D\$542	=C-540:22F401E\$542
348	F41_SOLWH	=C-540:22F411C\$542	=C-540:22F411D\$542	=C-540:22F411E\$542
349	F42_SOLWL	=C-540:22F421C\$542	=C-540:22F421D\$542	=C-540:22F421E\$542
350	F43_SOLWB	=C-540:22F431C\$542	=C-540:22F431D\$542	=C-540:22F431E\$542
351	F44_PFRNG	=C-540:22F441C\$542	=C-540:22F441D\$542	=C-540:22F441E\$542
352	F45_EOAMP	=C-540:22F451C\$542	=C-540:22F451D\$542	=C-540:22F451E\$542
353	F46_BHP	=C-540:22F461C\$542	=C-540:22F461D\$542	=C-540:22F461E\$542
354	F47_DCOMP	=C-540:22F471C\$542	=C-540:22F471D\$542	=C-540:22F471E\$542
355	F48_VHTRR	=C-540:22F481C\$542	=C-540:22F481D\$542	=C-540:22F481E\$542
356	F49_SMOIR	=C-540:22F491C\$542	=C-540:22F491D\$542	=C-540:22F491E\$542
357	F50_MMOTR	=C-540:22F501C\$542	=C-540:22F501D\$542	=C-540:22F501E\$542
358	F51_LMOTR	=C-540:22F511C\$542	=C-540:22F511D\$542	=C-540:22F511E\$542
359	F52_SVSD	=C-540:22F521C\$542	=C-540:22F521D\$542	=C-540:22F521E\$542
360	F53_MVSD	=C-540:22F531C\$542	=C-540:22F531D\$542	=C-540:22F531E\$542
361	F54_LVSD	=C-540:22F541C\$542	=C-540:22F541D\$542	=C-540:22F541E\$542
362				
363				
364				
365				
366				
367				

postprocessor

Cumulative quantity penetration by ECO  
(do not copy downward, can copy across)



Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 9 of 12 pages)

	A	B	C	D	E
318					
319	F01_2X4FL	=C:540:R22F01:IB\$685	=C:540:R22F01:ID\$685		
320	F02_2X4FL	=C:540:R22F02:IB\$685	=C:540:R22F02:ID\$685		
321	F03_EXIT	=C:540:R22F03:IB\$685	=C:540:R22F03:ID\$685		
322	F04_OCSN	=C:540:R22F04:IB\$685	=C:540:R22F04:ID\$685		
323	F05_SLAMP	=C:540:R22F05:IB\$685	=C:540:R22F05:ID\$685		
324	F06_OILCN	=C:540:R22F06:IB\$685	=C:540:R22F06:ID\$685		
325	F07_CONLL	=C:540:R22F07:IB\$685	=C:540:R22F07:ID\$685		
326	F08_PTHRM	=C:540:R22F08:IB\$685	=C:540:R22F08:ID\$685		
327	F09_MBOX	=C:540:R22F09:IB\$685	=C:540:R22F09:ID\$685		
328	F10_COOLS	=C:540:R22F10:IB\$685	=C:540:R22F10:ID\$685		
329	F11_LEGAS	=C:540:R22F11:IB\$685	=C:540:R22F11:ID\$685		
330	F12_NEGAS	=C:540:R22F12:IB\$685	=C:540:R22F12:ID\$685		
331	F13_GCH	=C:540:R22F13:IB\$685	=C:540:R22F13:ID\$685		
332	F14_GSRP	=C:540:R22F14:IB\$685	=C:540:R22F14:ID\$685		
333	F15_FLIEI	=C:540:R22F15:IB\$685	=C:540:R22F15:ID\$685		
334	F16_DUCT	=C:540:R22F16:IB\$685	=C:540:R22F16:ID\$685		
335	F17_NEEAC	=C:540:R22F17:IB\$685	=C:540:R22F17:ID\$685		
336	F18_EMCS	=C:540:R22F18:IB\$685	=C:540:R22F18:ID\$685		
337	F19_GHP	=C:540:R22F19:IB\$685	=C:540:R22F19:ID\$685		
338	F20_RADBR	=C:540:R22F20:IB\$685	=C:540:R22F20:ID\$685		
339	F21_SHADDF	=C:540:R22F21:IB\$685	=C:540:R22F21:ID\$685		
340	F22_BROOF	=C:540:R22F22:IB\$685	=C:540:R22F22:ID\$685		
341	F23_ENSL	=C:540:R22F23:IB\$685	=C:540:R22F23:ID\$685		
342	F24_BNSL	=C:540:R22F24:IB\$685	=C:540:R22F24:ID\$685		
343	F25_CNS	=C:540:R22F25:IB\$685	=C:540:R22F25:ID\$685		
344	F26_SWIND	=C:540:R22F26:IB\$685	=C:540:R22F26:ID\$685		
345	F27_WINDF	=C:540:R22F27:IB\$685	=C:540:R22F27:ID\$685		
346	F28_WRBLA	=C:540:R22F28:IB\$685	=C:540:R22F28:ID\$685		
347	F29_HMRP	=C:540:R22F29:IB\$685	=C:540:R22F29:ID\$685		
348	F30_SREST	=C:540:R22F30:IB\$685	=C:540:R22F30:ID\$685		
349	F31_FREST	=C:540:R22F31:IB\$685	=C:540:R22F31:ID\$685		
400	F32_DESUP	=C:540:R22F32:IB\$685	=C:540:R22F32:ID\$685		
401	F33_RWHH	=C:540:R22F33:IB\$685	=C:540:R22F33:ID\$685		
402	F34_TRANF	=C:540:R22F34:IB\$685	=C:540:R22F34:ID\$685		
403	F35_MDSR	=C:540:R22F35:IB\$685	=C:540:R22F35:ID\$685		
404	F36_MSLUMP	=C:540:R22F36:IB\$685	=C:540:R22F36:ID\$685		
405	F37_PV	=C:540:R22F37:IB\$685	=C:540:R22F37:ID\$685		
406	F38_WWIDE	=C:540:R22F38:IB\$685	=C:540:R22F38:ID\$685		
407	F39_WMCCM	=C:540:R22F39:IB\$685	=C:540:R22F39:ID\$685		
408	F40_SOLSL	=C:540:R22F40:IB\$685	=C:540:R22F40:ID\$685		
409	F41_SOLWH	=C:540:R22F41:IB\$685	=C:540:R22F41:ID\$685		
410	F42_SOLWL	=C:540:R22F42:IB\$685	=C:540:R22F42:ID\$685		
411	F43_SOLWB	=C:540:R22F43:IB\$685	=C:540:R22F43:ID\$685		
412	F44_RPTNG	=C:540:R22F44:IB\$685	=C:540:R22F44:ID\$685		
413	F45_ECOMP	=C:540:R22F45:IB\$685	=C:540:R22F45:ID\$685		

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 10 of 12 pages)

	A	B	C	D	E
414	F48_EHP	=C-540:22F467IB\$685	=C-540:22F467IC\$685	=C-540:22F467ID\$685	=C-540:22F467IE\$685
415	F47_DCOMP	=C-540:22F477IB\$685	=C-540:22F477IC\$685	=C-540:22F477ID\$685	=C-540:22F477IE\$685
416	F48_VHTRR	=C-540:22F487IB\$685	=C-540:22F487IC\$685	=C-540:22F487ID\$685	=C-540:22F487IE\$685
417	F49_SMOITR	=C-540:22F497IB\$685	=C-540:22F497IC\$685	=C-540:22F497ID\$685	=C-540:22F497IE\$685
418	F50_SMOITR	=C-540:22F507IB\$685	=C-540:22F507IC\$685	=C-540:22F507ID\$685	=C-540:22F507IE\$685
419	F51_LMOTR	=C-540:22F517IB\$685	=C-540:22F517IC\$685	=C-540:22F517ID\$685	=C-540:22F517IE\$685
420	F52_SVSD	=C-540:22F527IB\$685	=C-540:22F527IC\$685	=C-540:22F527ID\$685	=C-540:22F527IE\$685
421	F53_MVSD	=C-540:22F537IB\$685	=C-540:22F537IC\$685	=C-540:22F537ID\$685	=C-540:22F537IE\$685
422	F54_LVSD	=C-540:22F547IB\$685	=C-540:22F547IC\$685	=C-540:22F547ID\$685	=C-540:22F547IE\$685
423					
424					
425					
426					
427					
428	F01_2X4FL	=C-540:22F017IB\$680	=C-540:22F017IC\$680	=C-540:22F017ID\$680	=C-540:22F017IE\$680
429	F02_COMFL	=C-540:22F027IB\$680	=C-540:22F027IC\$680	=C-540:22F027ID\$680	=C-540:22F027IE\$680
430	F03_EXLIT	=C-540:22F037IB\$680	=C-540:22F037IC\$680	=C-540:22F037ID\$680	=C-540:22F037IE\$680
431	F04_OCSEN	=C-540:22F047IB\$680	=C-540:22F047IC\$680	=C-540:22F047ID\$680	=C-540:22F047IE\$680
432	F05_SLAMP	=C-540:22F057IB\$680	=C-540:22F057IC\$680	=C-540:22F057ID\$680	=C-540:22F057IE\$680
433	F06_OLTCN	=C-540:22F067IB\$680	=C-540:22F067IC\$680	=C-540:22F067ID\$680	=C-540:22F067IE\$680
434	F07_CONLL	=C-540:22F077IB\$680	=C-540:22F077IC\$680	=C-540:22F077ID\$680	=C-540:22F077IE\$680
435	F08_PTHRM	=C-540:22F087IB\$680	=C-540:22F087IC\$680	=C-540:22F087ID\$680	=C-540:22F087IE\$680
436	F09_MBOIL	=C-540:22F097IB\$680	=C-540:22F097IC\$680	=C-540:22F097ID\$680	=C-540:22F097IE\$680
437	F10_COOLS	=C-540:22F107IB\$680	=C-540:22F107IC\$680	=C-540:22F107ID\$680	=C-540:22F107IE\$680
438	F11_MEGAS	=C-540:22F117IB\$680	=C-540:22F117IC\$680	=C-540:22F117ID\$680	=C-540:22F117IE\$680
439	F12_HEGAS	=C-540:22F127IB\$680	=C-540:22F127IC\$680	=C-540:22F127ID\$680	=C-540:22F127IE\$680
440	F13_GCHL	=C-540:22F137IB\$680	=C-540:22F137IC\$680	=C-540:22F137ID\$680	=C-540:22F137IE\$680
441	F14_GSP	=C-540:22F147IB\$680	=C-540:22F147IC\$680	=C-540:22F147ID\$680	=C-540:22F147IE\$680
442	F15_FLUE	=C-540:22F157IB\$680	=C-540:22F157IC\$680	=C-540:22F157ID\$680	=C-540:22F157IE\$680
443	F16_DUCT	=C-540:22F167IB\$680	=C-540:22F167IC\$680	=C-540:22F167ID\$680	=C-540:22F167IE\$680
444	F17_HEEAG	=C-540:22F177IB\$680	=C-540:22F177IC\$680	=C-540:22F177ID\$680	=C-540:22F177IE\$680
445	F18_EMCS	=C-540:22F187IB\$680	=C-540:22F187IC\$680	=C-540:22F187ID\$680	=C-540:22F187IE\$680
446	F19_GHP	=C-540:22F197IB\$680	=C-540:22F197IC\$680	=C-540:22F197ID\$680	=C-540:22F197IE\$680
447	F20_RADBR	=C-540:22F207IB\$680	=C-540:22F207IC\$680	=C-540:22F207ID\$680	=C-540:22F207IE\$680
448	F21_SHA00	=C-540:22F217IB\$680	=C-540:22F217IC\$680	=C-540:22F217ID\$680	=C-540:22F217IE\$680
449	F22_PROOF	=C-540:22F227IB\$680	=C-540:22F227IC\$680	=C-540:22F227ID\$680	=C-540:22F227IE\$680
450	F23_LENSL	=C-540:22F237IB\$680	=C-540:22F237IC\$680	=C-540:22F237ID\$680	=C-540:22F237IE\$680
451	F24_BINSL	=C-540:22F247IB\$680	=C-540:22F247IC\$680	=C-540:22F247ID\$680	=C-540:22F247IE\$680
452	F25_CNSL	=C-540:22F257IB\$680	=C-540:22F257IC\$680	=C-540:22F257ID\$680	=C-540:22F257IE\$680
453	F26_SWAND	=C-540:22F267IB\$680	=C-540:22F267IC\$680	=C-540:22F267ID\$680	=C-540:22F267IE\$680
454	F27_WANDF	=C-540:22F277IB\$680	=C-540:22F277IC\$680	=C-540:22F277ID\$680	=C-540:22F277IE\$680
455	F28_WHBLA	=C-540:22F287IB\$680	=C-540:22F287IC\$680	=C-540:22F287ID\$680	=C-540:22F287IE\$680
456	F29_HWHP	=C-540:22F297IB\$680	=C-540:22F297IC\$680	=C-540:22F297ID\$680	=C-540:22F297IE\$680
457	F30_SREST	=C-540:22F307IB\$680	=C-540:22F307IC\$680	=C-540:22F307ID\$680	=C-540:22F307IE\$680
458	F31_FREST	=C-540:22F317IB\$680	=C-540:22F317IC\$680	=C-540:22F317ID\$680	=C-540:22F317IE\$680
459	F32_DESUP	=C-540:22F327IB\$680	=C-540:22F327IC\$680	=C-540:22F327ID\$680	=C-540:22F327IE\$680

Cumulative quantity penetration by ECO above the ty03 pen  
(do not copy downwards, can copy across)

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 11 of 12 pages)

	A	B	C	D	E
460	F33_WMI	=C-540:222F33'IB\$680	=C-540:222F33'IC\$680	=C-540:222F33'ID\$680	=C-540:222F33'IE\$680
461	F34_IRANF	=C-540:222F34'IB\$680	=C-540:222F34'IC\$680	=C-540:222F34'ID\$680	=C-540:222F34'IE\$680
462	F35_HDSR	=C-540:222F35'IB\$680	=C-540:222F35'IC\$680	=C-540:222F35'ID\$680	=C-540:222F35'IE\$680
463	F36_MSUMP	=C-540:222F36'IB\$680	=C-540:222F36'IC\$680	=C-540:222F36'ID\$680	=C-540:222F36'IE\$680
464	F37_PV	=C-540:222F37'IB\$680	=C-540:222F37'IC\$680	=C-540:222F37'ID\$680	=C-540:222F37'IE\$680
465	F38_WWDE	=C-540:222F38'IB\$680	=C-540:222F38'IC\$680	=C-540:222F38'ID\$680	=C-540:222F38'IE\$680
466	F39_MCOM	=C-540:222F39'IB\$680	=C-540:222F39'IC\$680	=C-540:222F39'ID\$680	=C-540:222F39'IE\$680
467	F40_SOLSL	=C-540:222F40'IB\$680	=C-540:222F40'IC\$680	=C-540:222F40'ID\$680	=C-540:222F40'IE\$680
468	F41_SOLWR	=C-540:222F41'IB\$680	=C-540:222F41'IC\$680	=C-540:222F41'ID\$680	=C-540:222F41'IE\$680
469	F42_SOLWL	=C-540:222F42'IB\$680	=C-540:222F42'IC\$680	=C-540:222F42'ID\$680	=C-540:222F42'IE\$680
470	F43_SOLWB	=C-540:222F43'IB\$680	=C-540:222F43'IC\$680	=C-540:222F43'ID\$680	=C-540:222F43'IE\$680
471	F44_REFNG	=C-540:222F44'IB\$680	=C-540:222F44'IC\$680	=C-540:222F44'ID\$680	=C-540:222F44'IE\$680
472	F45_ECOMP	=C-540:222F45'IB\$680	=C-540:222F45'IC\$680	=C-540:222F45'ID\$680	=C-540:222F45'IE\$680
473	F46_EHP	=C-540:222F46'IB\$680	=C-540:222F46'IC\$680	=C-540:222F46'ID\$680	=C-540:222F46'IE\$680
474	F47_DCONP	=C-540:222F47'IB\$680	=C-540:222F47'IC\$680	=C-540:222F47'ID\$680	=C-540:222F47'IE\$680
475	F48_WHTRR	=C-540:222F48'IB\$680	=C-540:222F48'IC\$680	=C-540:222F48'ID\$680	=C-540:222F48'IE\$680
476	F49_SAMOTR	=C-540:222F49'IB\$680	=C-540:222F49'IC\$680	=C-540:222F49'ID\$680	=C-540:222F49'IE\$680
477	F50_MMOTR	=C-540:222F50'IB\$680	=C-540:222F50'IC\$680	=C-540:222F50'ID\$680	=C-540:222F50'IE\$680
478	F51_LMOTR	=C-540:222F51'IB\$680	=C-540:222F51'IC\$680	=C-540:222F51'ID\$680	=C-540:222F51'IE\$680
479	F52_SVSD	=C-540:222F52'IB\$680	=C-540:222F52'IC\$680	=C-540:222F52'ID\$680	=C-540:222F52'IE\$680
480	F53_MVSD	=C-540:222F53'IB\$680	=C-540:222F53'IC\$680	=C-540:222F53'ID\$680	=C-540:222F53'IE\$680
481	F54_LVSD	=C-540:222F54'IB\$680	=C-540:222F54'IC\$680	=C-540:222F54'ID\$680	=C-540:222F54'IE\$680
482					
483					
484					
485					
486					
487					
488	F01_2XAFI	=C-540:222F01'IB\$680/\$M428	=C-540:222F01'IC\$680/\$M428	=C-540:222F01'ID\$680/\$M428	=C-540:222F01'IE\$680/\$M428
489	F02_COMFL	=C-540:222F02'IB\$680/\$M429	=C-540:222F02'IC\$680/\$M429	=C-540:222F02'ID\$680/\$M429	=C-540:222F02'IE\$680/\$M429
490	F03_EXLIT	=C-540:222F03'IB\$680/\$M430	=C-540:222F03'IC\$680/\$M430	=C-540:222F03'ID\$680/\$M430	=C-540:222F03'IE\$680/\$M430
491	F04_OCSEN	=C-540:222F04'IB\$680/\$M431	=C-540:222F04'IC\$680/\$M431	=C-540:222F04'ID\$680/\$M431	=C-540:222F04'IE\$680/\$M431
492	F05_SLAMP	=C-540:222F05'IB\$680/\$M432	=C-540:222F05'IC\$680/\$M432	=C-540:222F05'ID\$680/\$M432	=C-540:222F05'IE\$680/\$M432
493	F06_OLTCN	=C-540:222F06'IB\$680/\$M433	=C-540:222F06'IC\$680/\$M433	=C-540:222F06'ID\$680/\$M433	=C-540:222F06'IE\$680/\$M433
494	F07_CONLL	=C-540:222F07'IB\$680/\$M434	=C-540:222F07'IC\$680/\$M434	=C-540:222F07'ID\$680/\$M434	=C-540:222F07'IE\$680/\$M434
495	F08_PTHRM	=C-540:222F08'IB\$680/\$M435	=C-540:222F08'IC\$680/\$M435	=C-540:222F08'ID\$680/\$M435	=C-540:222F08'IE\$680/\$M435
496	F09_MBOL	=C-540:222F09'IB\$680/\$M436	=C-540:222F09'IC\$680/\$M436	=C-540:222F09'ID\$680/\$M436	=C-540:222F09'IE\$680/\$M436
497	F10_COOLS	=C-540:222F10'IB\$680/\$M437	=C-540:222F10'IC\$680/\$M437	=C-540:222F10'ID\$680/\$M437	=C-540:222F10'IE\$680/\$M437
498	F11_HEGAS	=C-540:222F11'IB\$680/\$M438	=C-540:222F11'IC\$680/\$M438	=C-540:222F11'ID\$680/\$M438	=C-540:222F11'IE\$680/\$M438
499	F12_NEGAS	=C-540:222F12'IB\$680/\$M439	=C-540:222F12'IC\$680/\$M439	=C-540:222F12'ID\$680/\$M439	=C-540:222F12'IE\$680/\$M439
500	F13_GCHIL	=C-540:222F13'IB\$680/\$M440	=C-540:222F13'IC\$680/\$M440	=C-540:222F13'ID\$680/\$M440	=C-540:222F13'IE\$680/\$M440
501	F14_GSHF				
502	F15_FLUEI	=C-540:222F15'IB\$680/\$M442	=C-540:222F15'IC\$680/\$M442	=C-540:222F15'ID\$680/\$M442	=C-540:222F15'IE\$680/\$M442
503	F16_DUCT	=C-540:222F16'IB\$680/\$M443	=C-540:222F16'IC\$680/\$M443	=C-540:222F16'ID\$680/\$M443	=C-540:222F16'IE\$680/\$M443
504	F17_HEEAC	=C-540:222F17'IB\$680/\$M444	=C-540:222F17'IC\$680/\$M444	=C-540:222F17'ID\$680/\$M444	=C-540:222F17'IE\$680/\$M444
505	F18_EMCS	=C-540:222F18'IB\$680/\$M445	=C-540:222F18'IC\$680/\$M445	=C-540:222F18'ID\$680/\$M445	=C-540:222F18'IE\$680/\$M445

Percent of Final Penetration  
Cum quant pen (above 93 pen) divided by last year cum quant pen 1  
(do not copy downward, can copy across)

	Iy94	Iy95	Iy96	Iy97
488				
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490				
491				
492				
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495				
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497				
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499				
500				
501				
502				
503				
504				
505				

Table E-4. Core Main (Linking) Spreadsheet - Formula View  
(page 12 of 12 pages)

	A	B	C	D	E
506	F18_GHP	=C-540:R22F19'IB\$680/\$M446	=C-540:R22F19'IC\$680/\$M446	=C-540:R22F19'ID\$680/\$M446	=C-540:R22F19'IE\$680/\$M446
507	F20_RADBR	=C-540:R22F20'IB\$680/\$M447	=C-540:R22F20'IC\$680/\$M447	=C-540:R22F20'ID\$680/\$M447	=C-540:R22F20'IE\$680/\$M447
508	F21_SHADD	=C-540:R22F21'IB\$680/\$M448	=C-540:R22F21'IC\$680/\$M448	=C-540:R22F21'ID\$680/\$M448	=C-540:R22F21'IE\$680/\$M448
509	F22_ROOF	=C-540:R22F22'IB\$680/\$M449	=C-540:R22F22'IC\$680/\$M449	=C-540:R22F22'ID\$680/\$M449	=C-540:R22F22'IE\$680/\$M449
510	F23_ENSL	na	na	na	na
511	F24_BNSL	=C-540:R22F24'IB\$680/\$M451	=C-540:R22F24'IC\$680/\$M451	=C-540:R22F24'ID\$680/\$M451	=C-540:R22F24'IE\$680/\$M451
512	F25_CNLS	=C-540:R22F25'IB\$680/\$M452	=C-540:R22F25'IC\$680/\$M452	=C-540:R22F25'ID\$680/\$M452	=C-540:R22F25'IE\$680/\$M452
513	F26_SWIND	na	na	na	na
514	F27_WWDF	=C-540:R22F27'IB\$680/\$M454	=C-540:R22F27'IC\$680/\$M454	=C-540:R22F27'ID\$680/\$M454	=C-540:R22F27'IE\$680/\$M454
515	F28_WHBLA	=C-540:R22F28'IB\$680/\$M455	=C-540:R22F28'IC\$680/\$M455	=C-540:R22F28'ID\$680/\$M455	=C-540:R22F28'IE\$680/\$M455
516	F29_HWP	=C-540:R22F29'IB\$680/\$M456	=C-540:R22F29'IC\$680/\$M456	=C-540:R22F29'ID\$680/\$M456	=C-540:R22F29'IE\$680/\$M456
517	F30_SREST	=C-540:R22F30'IB\$680/\$M457	=C-540:R22F30'IC\$680/\$M457	=C-540:R22F30'ID\$680/\$M457	=C-540:R22F30'IE\$680/\$M457
518	F31_FREST	=C-540:R22F31'IB\$680/\$M458	=C-540:R22F31'IC\$680/\$M458	=C-540:R22F31'ID\$680/\$M458	=C-540:R22F31'IE\$680/\$M458
519	F32_DESUP	=C-540:R22F32'IB\$680/\$M459	=C-540:R22F32'IC\$680/\$M459	=C-540:R22F32'ID\$680/\$M459	=C-540:R22F32'IE\$680/\$M459
520	F33_HWH	=C-540:R22F33'IB\$680/\$M460	=C-540:R22F33'IC\$680/\$M460	=C-540:R22F33'ID\$680/\$M460	=C-540:R22F33'IE\$680/\$M460
521	F34_TRANF	na	na	na	na
522	F35_HNSR	=C-540:R22F35'IB\$680/\$M462	=C-540:R22F35'IC\$680/\$M462	=C-540:R22F35'ID\$680/\$M462	=C-540:R22F35'IE\$680/\$M462
523	F36_MESUMP	=C-540:R22F36'IB\$680/\$M463	=C-540:R22F36'IC\$680/\$M463	=C-540:R22F36'ID\$680/\$M463	=C-540:R22F36'IE\$680/\$M463
524	F37_PV	na	na	na	na
525	F38_WWDE	=C-540:R22F38'IB\$680/\$M465	=C-540:R22F38'IC\$680/\$M465	=C-540:R22F38'ID\$680/\$M465	=C-540:R22F38'IE\$680/\$M465
526	F39_WCCM	=C-540:R22F39'IB\$680/\$M466	=C-540:R22F39'IC\$680/\$M466	=C-540:R22F39'ID\$680/\$M466	=C-540:R22F39'IE\$680/\$M466
527	F40_SOLSL	=C-540:R22F40'IB\$680/\$M467	=C-540:R22F40'IC\$680/\$M467	=C-540:R22F40'ID\$680/\$M467	=C-540:R22F40'IE\$680/\$M467
528	F41_SOLWH	=C-540:R22F41'IB\$680/\$M468	=C-540:R22F41'IC\$680/\$M468	=C-540:R22F41'ID\$680/\$M468	=C-540:R22F41'IE\$680/\$M468
529	F42_SOLWL	=C-540:R22F42'IB\$680/\$M469	=C-540:R22F42'IC\$680/\$M469	=C-540:R22F42'ID\$680/\$M469	=C-540:R22F42'IE\$680/\$M469
530	F43_SOLWB	=C-540:R22F43'IB\$680/\$M470	=C-540:R22F43'IC\$680/\$M470	=C-540:R22F43'ID\$680/\$M470	=C-540:R22F43'IE\$680/\$M470
531	F44_RFRG	=C-540:R22F44'IB\$680/\$M471	=C-540:R22F44'IC\$680/\$M471	=C-540:R22F44'ID\$680/\$M471	=C-540:R22F44'IE\$680/\$M471
532	F45_ECOMP	na	na	na	na
533	F46_EHP	na	na	na	na
534	F47_DCOMP	=C-540:R22F47'IB\$680/\$M474	=C-540:R22F47'IC\$680/\$M474	=C-540:R22F47'ID\$680/\$M474	=C-540:R22F47'IE\$680/\$M474
535	F48_WHTRP	=C-540:R22F48'IB\$680/\$M475	=C-540:R22F48'IC\$680/\$M475	=C-540:R22F48'ID\$680/\$M475	=C-540:R22F48'IE\$680/\$M475
536	F49_SMOIR	=C-540:R22F49'IB\$680/\$M476	=C-540:R22F49'IC\$680/\$M476	=C-540:R22F49'ID\$680/\$M476	=C-540:R22F49'IE\$680/\$M476
537	F50_MMOTR	=C-540:R22F50'IB\$680/\$M477	=C-540:R22F50'IC\$680/\$M477	=C-540:R22F50'ID\$680/\$M477	=C-540:R22F50'IE\$680/\$M477
538	F51_LMOTR	=C-540:R22F51'IB\$680/\$M478	=C-540:R22F51'IC\$680/\$M478	=C-540:R22F51'ID\$680/\$M478	=C-540:R22F51'IE\$680/\$M478
539	F52_SWSD	=C-540:R22F52'IB\$680/\$M479	=C-540:R22F52'IC\$680/\$M479	=C-540:R22F52'ID\$680/\$M479	=C-540:R22F52'IE\$680/\$M479
540	F53_MVSD	=C-540:R22F53'IB\$680/\$M480	=C-540:R22F53'IC\$680/\$M480	=C-540:R22F53'ID\$680/\$M480	=C-540:R22F53'IE\$680/\$M480
541	F54_LVSD	=C-540:R22F54'IB\$680/\$M481	=C-540:R22F54'IC\$680/\$M481	=C-540:R22F54'ID\$680/\$M481	=C-540:R22F54'IE\$680/\$M481

Table E-5. EofS ECO Spreadsheet - Value View (page 1 of 7 pages)

Spreadsheet table with columns A-M and rows 1-87. Includes headers for 'Data for 1% investment' and 'Annual Cost Savings (1% investment)'. Rows 1-87 list various energy-saving measures like '2x4FL', 'CVRSE', 'CVRDN', etc., with associated cost and savings values.

Table E-5. EofS ECO Spreadsheet - Value View  
(page 2 of 7 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
101	BRIDGE	33.389919	33.389919	33.389919	33.389919	33.389919	33.389919	33.389919	33.389919	33.389919	33.389919	33.389919	33.389919
102	BLISS	27.823761	27.823761	27.823761	27.823761	27.823761	27.823761	27.823761	27.823761	27.823761	27.823761	27.823761	27.823761
103	PT_ZDK	17.116588	17.116588	17.116588	17.116588	17.116588	17.116588	17.116588	17.116588	17.116588	17.116588	17.116588	17.116588
104	BLERTS	9.5996287	9.5996287	9.5996287	9.5996287	9.5996287	9.5996287	9.5996287	9.5996287	9.5996287	9.5996287	9.5996287	9.5996287
105	CONDO	12.786648	12.786648	12.786648	12.786648	12.786648	12.786648	12.786648	12.786648	12.786648	12.786648	12.786648	12.786648
106	HARBO	12.078754	12.078754	12.078754	12.078754	12.078754	12.078754	12.078754	12.078754	12.078754	12.078754	12.078754	12.078754
107	JACOB	15.435256	15.435256	15.435256	15.435256	15.435256	15.435256	15.435256	15.435256	15.435256	15.435256	15.435256	15.435256
108	P_JACK	16.125065	16.125065	16.125065	16.125065	16.125065	16.125065	16.125065	16.125065	16.125065	16.125065	16.125065	16.125065
109	LEWIS	6.2462994	6.2462994	6.2462994	6.2462994	6.2462994	6.2462994	6.2462994	6.2462994	6.2462994	6.2462994	6.2462994	6.2462994
110	PT_LER	9.5895172	9.5895172	9.5895172	9.5895172	9.5895172	9.5895172	9.5895172	9.5895172	9.5895172	9.5895172	9.5895172	9.5895172
111	MICHA	10.40933	10.40933	10.40933	10.40933	10.40933	10.40933	10.40933	10.40933	10.40933	10.40933	10.40933	10.40933
112	P_STEL	0	0	0	0	0	0	0	0	0	0	0	0
113	LEW_HD	13.173306	13.173306	13.173306	13.173306	13.173306	13.173306	13.173306	13.173306	13.173306	13.173306	13.173306	13.173306
114	MICHA	1.5531567	1.5531567	1.5531567	1.5531567	1.5531567	1.5531567	1.5531567	1.5531567	1.5531567	1.5531567	1.5531567	1.5531567
115	CONDO	1.8992	1.8992	1.8992	1.8992	1.8992	1.8992	1.8992	1.8992	1.8992	1.8992	1.8992	1.8992
116	PANEL	0.958391	0.958391	0.958391	0.958391	0.958391	0.958391	0.958391	0.958391	0.958391	0.958391	0.958391	0.958391
117	MURDO	0	0	0	0	0	0	0	0	0	0	0	0
118	MED_IV	2.086943	2.086943	2.086943	2.086943	2.086943	2.086943	2.086943	2.086943	2.086943	2.086943	2.086943	2.086943
119	ROCK_I	8.923833	8.923833	8.923833	8.923833	8.923833	8.923833	8.923833	8.923833	8.923833	8.923833	8.923833	8.923833
120	TOOBLE	1.9969261	1.9969261	1.9969261	1.9969261	1.9969261	1.9969261	1.9969261	1.9969261	1.9969261	1.9969261	1.9969261	1.9969261
121	MICHA	1.5816983	1.5816983	1.5816983	1.5816983	1.5816983	1.5816983	1.5816983	1.5816983	1.5816983	1.5816983	1.5816983	1.5816983
122	NO_JAP	1.6581049	1.6581049	1.6581049	1.6581049	1.6581049	1.6581049	1.6581049	1.6581049	1.6581049	1.6581049	1.6581049	1.6581049
123	UK_JAP	0.2246676	0.2246676	0.2246676	0.2246676	0.2246676	0.2246676	0.2246676	0.2246676	0.2246676	0.2246676	0.2246676	0.2246676
124	NO_JAP	1.0829034	1.0829034	1.0829034	1.0829034	1.0829034	1.0829034	1.0829034	1.0829034	1.0829034	1.0829034	1.0829034	1.0829034
125	DETRO	11.91564	11.91564	11.91564	11.91564	11.91564	11.91564	11.91564	11.91564	11.91564	11.91564	11.91564	11.91564
126	MICHA	23.68974	23.68974	23.68974	23.68974	23.68974	23.68974	23.68974	23.68974	23.68974	23.68974	23.68974	23.68974
127	MICHA	21.410959	21.410959	21.410959	21.410959	21.410959	21.410959	21.410959	21.410959	21.410959	21.410959	21.410959	21.410959
128	MICHA	31.238978	31.238978	31.238978	31.238978	31.238978	31.238978	31.238978	31.238978	31.238978	31.238978	31.238978	31.238978
129	MICHA	13.604154	13.604154	13.604154	13.604154	13.604154	13.604154	13.604154	13.604154	13.604154	13.604154	13.604154	13.604154
130	MICHA	5.5908998	5.5908998	5.5908998	5.5908998	5.5908998	5.5908998	5.5908998	5.5908998	5.5908998	5.5908998	5.5908998	5.5908998
131	MICHA	1.427059	1.427059	1.427059	1.427059	1.427059	1.427059	1.427059	1.427059	1.427059	1.427059	1.427059	1.427059
132	MICHA	13.492236	13.492236	13.492236	13.492236	13.492236	13.492236	13.492236	13.492236	13.492236	13.492236	13.492236	13.492236
133	MICHA	11.637424	11.637424	11.637424	11.637424	11.637424	11.637424	11.637424	11.637424	11.637424	11.637424	11.637424	11.637424
134	sum	541.29185	541.29185	541.29185	541.29185	541.29185	541.29185	541.29185	541.29185	541.29185	541.29185	541.29185	541.29185
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Table E-5. EofS ECO Spreadsheet - Value View  
(page 4 of 7 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
262	PERCE	0	0	0	0	0	0	0	0	0	0	0	0
263	PT_ZND	0	0	0	85	85	85	85	85	85	85	85	85
264	P_POLK	0	0	0	0	0	0	0	0	0	0	0	0
265	RILEY	0	0	0	0	0	0	0	0	0	0	0	0
266	WAWNE	0	0	0	0	0	0	0	0	0	0	0	0
267	STONEY	0	0	85	85	85	85	85	85	85	85	85	85
268	BRNDG	85	85	85	85	85	85	85	85	85	85	85	85
269	BLISS	0	20.171258	85	85	85	85	85	85	85	85	85	85
270	PT_ZDL	0	85	85	85	85	85	85	85	85	85	85	85
271	BARTLE	0	0	0	0	0	0	0	0	0	0	0	0
272	CONEN	0	0	0	0	0	0	0	0	0	0	0	0
273	MUNCH	0	0	0	0	0	0	0	0	0	0	0	0
274	JACKEN	0	0	0	0	0	0	0	0	0	0	0	0
275	P_JACK	0	0	0	0	0	0	0	0	0	0	0	0
276	LAWREN	0	0	0	0	0	0	0	0	0	0	0	0
277	PT_LAW	0	0	0	0	0	0	0	0	0	0	0	0
278	RUCKER	0	0	0	0	0	0	0	0	0	0	0	0
279	P_SILL	0	0	0	0	0	0	0	0	0	0	0	0
280	LEHMO	0	0	0	0	0	0	0	0	0	0	0	0
281	ANNERT	0	0	0	0	60.221531	60.221531	60.221531	60.221531	60.221531	60.221531	60.221531	60.221531
282	COMP_C	0	0	0	0	85	85	85	85	85	85	85	85
283	PNEL_B	0	0	0	0	21.029051	21.029051	21.029051	21.029051	21.029051	21.029051	21.029051	21.029051
284	FURBLO	0	0	0	0	0	0	0	0	0	0	0	0
285	IND_IV	0	0	0	85	85	85	85	85	85	85	85	85
286	ROCK_I	0	0	85	85	85	85	85	85	85	85	85	85
287	TUCKER	0	0	0	0	0	0	0	0	0	0	0	0
288	WATERY	0	0	85	85	85	85	85	85	85	85	85	85
289	NOAMP	0	0	0	85	85	85	85	85	85	85	85	85
290	CRAMP	0	0	0	0	0	0	0	0	0	0	0	0
291	NOAMP	0	0	0	0	0	0	0	0	0	0	0	0
292	CEVOD	85	85	85	85	85	85	85	85	85	85	85	85
293	WACOT	85	85	85	85	85	85	85	85	85	85	85	85
294	FRUIT	0	85	85	85	85	85	85	85	85	85	85	85
295	ANNERT	12.862146	85	85	85	85	85	85	85	85	85	85	85
296	VICTRY	85	85	85	85	85	85	85	85	85	85	85	85
297	W.S.H.	0	0	0	0	0	0	0	0	0	0	0	0
298	OFFICE	0	0	0	0	0	0	0	0	0	0	0	0
299	M.HRD	0	0	0	0	0	0	0	0	0	0	0	0
300	BLISS	0	0	0	0	0	0	0	0	0	0	0	0
301													
302													
303													
304													
305													
306													
307													
308													
309													
310													
311	BRNDG	0	0	0	0	85	85	85	85	85	85	85	85
312	CONEN	0	0	0	0	85	85	85	85	85	85	85	85
313	CONEN	0	0	0	0	0	0	27.431328	85	85	85	85	85
314	CONEN	0	0	70.399666	85	85	85	85	85	85	85	85	85
315	P_ZND	0	0	85	85	85	85	85	85	85	85	85	85
316	P_ZND	0	0	85	85	85	85	85	85	85	85	85	85
317	W_JACK	0	72.980804	85	85	85	85	85	85	85	85	85	85
318	CONEN	0	85	85	85	85	85	85	85	85	85	85	85
319	LAWREN	0	0	0	0	0	0	0	0	0	0	0	0
320	VICTRY	0	0	0	0	85	85	85	85	85	85	85	85
321	WAWNE	0	0	0	85	85	85	85	85	85	85	85	85
322	PERCE	0	0	0	0	48.307046	85	85	85	85	85	85	85
323	PT_ZND	0	0	0	85	85	85	85	85	85	85	85	85
324	P_POLK	0	0	0	0	0	0	85	85	85	85	85	85
325	RILEY	0	0	0	0	0	85	85	85	85	85	85	85
326	WAWNE	0	0	0	0	0	0	0	0	0	0	0	0
327	STONEY	0	0	85	85	85	85	85	85	85	85	85	85
328	BRNDG	85	85	85	85	85	85	85	85	85	85	85	85
329	BLISS	0	20.171258	85	85	85	85	85	85	85	85	85	85
330	PT_ZDL	0	85	85	85	85	85	85	85	85	85	85	85
331	BARTLE	0	0	0	0	0	85	85	85	85	85	85	85
332	CONEN	0	0	0	0	0	0	85	85	85	85	85	85
333	MUNCH	0	0	0	0	85	85	85	85	85	85	85	85
334	JACKEN	0	0	0	0	75	85	85	85	85	85	85	85
335	P_JACK	0	0	0	0	0	0	85	85	85	85	85	85
336	LAWREN	0	0	0	0	0	0	85	85	85	85	85	85
337	PT_LAW	0	0	0	0	0	85	85	85	85	85	85	85
338	RUCKER	0	0	0	0	0	85	85	85	85	85	85	85
339	P_SILL	0	0	0	0	0	0	0	0	0	0	0	0
340	LEHMO	0	0	0	0	0	0	85	85	85	85	85	85
341	ANNERT	0	0	0	0	85	85	85	85	85	85	85	85
342	COMP_C	0	0	0	0	85	85	85	85	85	85	85	85
343	PNEL_B	0	0	0	21.029051	85	85	85	85	85	85	85	85
344	FURBLO	0	0	0	0	0	0	0	0	0	0	0	0
345	IND_IV	0	0	0	85	85	85	85	85	85	85	85	85
346	ROCK_I	0	0	85	85	85	85	85	85	85	85	85	85
347	TUCKER	0	0	0	0	85	85	85	85	85	85	85	85
348	WATERY	0	0	85	85	85	85	85	85	85	85	85	85



Table E-5. EofS ECO Spreadsheet - Value View  
(page 5 of 7 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
349	NOJAP	0	0	0	88	88	88	88	88	88	88	88	88
350	UKJAP	0	0	0	0	0	0	0	0	0	0	0	0
351	NOJAP	0	0	0	0	0	0	0	0	0	0	0	0
352	OTHER	88	88	88	88	88	88	88	88	88	88	88	88
353	WINDPT	88	88	88	88	88	88	88	88	88	88	88	88
354	WINDT	0	88	88	88	88	88	88	88	88	88	88	88
355	AMBER	12,883,148	88	88	88	88	88	88	88	88	88	88	88
356	WINDR	88	88	88	88	88	88	88	88	88	88	88	88
357	W. JAR	0	0	0	0	88	88	88	88	88	88	88	88
358	OTHER	0	0	0	0	0	88	88	88	88	88	88	88
359	W. JAR	0	0	0	0	0	88	88	88	88	88	88	88
360	WINDR	0	0	0	0	0	88	88	88	88	88	88	88
361													
362													
363													
364													
365													
366													
367													
368													
369													
370													
371													
372													
373													
374													
375	1st segment	12487.758	14971.888	17237.061	19384.357	21392.221	23580.194	25820.418	28209.807	30749.207	33498.607	36458.007	39627.407
376	2nd unredus	0	0	0	0	0	0	0	0	0	0	0	0
377	1st+redus 2nd	12487.758	14971.888	17237.061	19384.357	21392.221	23580.194	25820.418	28209.807	30749.207	33498.607	36458.007	39627.407
378	(1000s of dollars)												
379													
380													
381													
382													
383													
384													
385													
386													
387	Total	7422:4728	14279.338	20801.859	28668.057	33250.634	39071.888	44791.987	49009.807	52609.807	55609.807	58609.807	61609.807
388													
389													
390													
391													
392													
393													
394													
395													
396													
397	Total	129.98128	279.97844	478.32401	688.09737	912.38427	1181.8098	1487.1975	1834.4291	2234.4291	2684.4291	3244.4291	3924.4291
398													
399													
400													
401													
402													
403													
404													
405													
406													
407	Total	12397.739	28849.894	44440.567	62980.154	84933.336	110281.4	138871.06	173811.66	215811.66	266811.66	328811.66	400811.66
408													
409													
410													
411													
412													
413													
414													
415													
416													
417	Total	2630:897	58207.588	103568.87	148361.19	209917.87	275888.03	356073.01	478290.4	648290.4	888290.4	1208290.4	1628290.4
418													
419													
420													
421													
422													
423													
424													
425													
426													
427													
428													
429													
430													
431	WIND	88738	15	8810.25	Coal Sav	418153.27	1000s of dollars						
432	WIND	37340	15	5691	Energy Sav	12780.228	1000s of MWhs						
433	WIND	43781.887	15	6584.25	Demand Sav	1197722.4	kilowatts						
434	WIND	41043.333	15	6168.5	Environ Sav	3088775.5	short tons						
435	WIND	31102.333	15	4688.5									

Table E-5. EofS ECO Spreadsheet - Value View  
(page 6 of 7 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M		
4.30 P_JCOO		58105	15	8418.75											
4.31 P_JCOO		48721.667	15	8858.25											
4.32 ZNBI		11873.333	15	1736											
4.33 UNDE		0	100	0											
4.34 PRDZ		24231.667	15	3634.75											
4.35 PWBBI		28203.333	15	4248.5											
4.36 WMBE		30298.667	15	4543											
4.37 PP_CDD		35534.667	15	5330.5											
4.38 P_JCLK		30905	15	4638.75											
4.39 RILEY		36863.333	15	5484.5											
4.40 WMBRE		0	100	0											
4.41 STBYE		25375	15	3808.25											
4.42 WMBDS		33787.333	15	5067.5											
4.43 WMBE		58135	15	8720.25											
4.44 PP_CCK		28385	15	4257.75											
4.45 WMBE		31060	15	4662											
4.46 WMBDS		51566.667	15	7735											
4.47 WMBDS		29295	15	4384.25											
4.48 WMBDS		38640	15	5796											
4.49 P_JCKE		53433.333	15	8018											
4.50 WMBDS		27020	15	4083											
4.51 PP_LBE		32668	15	4909.75											
4.52 WMBRE		37182.333	15	5579											
4.53 P_JCKL		0	100	0											
4.54 WMB DS		42093.333	15	6314											
4.55 WMBRE		4375	15	656.25											
4.56 COMP_C		5460	15	819											
4.57 WMBRE		3290	15	493.5											
4.58 WMBRE		0	100	0											
4.59 WMB DS		5670	15	850.5											
4.60 WMB DS		17721.667	15	2658.25											
4.61 WMBRE		5471.6667	15	820.75											
4.62 WMBRE		3054.6667	15	458.5											
4.63 WMB DS		4235	15	635.25											
4.64 WMB DS		886.6667	15	133											
4.65 WMB DS		3088.6667	15	463.25											
4.66 WMBRE		12358	15	1853.25											
4.67 WMBRE		29223.333	15	4383.5											
4.68 WMBRE		39246.667	15	5888											
4.69 WMBRE		47846	15	7176.75											
4.70 WMBRE		15343.333	15	2303											
4.71 WMBRE		15895	15	2389.25											
4.72 WMBRE		5148	15	771.75											
4.73 WMBRE		46211.667	15	6931.75											
4.74 WMBRE		40358	15	6053.25											
4.81															
4.82															
4.83															
4.84															
4.85															
4.86															
4.87															
4.88															
4.89															
4.90															
Cumulative quantity penetration above the fy93 penetration															
4.91			fy93	fy94	fy95	fy96	fy97	fy98	fy99	fy00	fy01	fy02	fy03	fy04	fy05
4.92	WMBRE	0	0	0	0	0	0	3	0	0	0	0	0	3	3
4.93	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4.94	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4.95	WMBRE	0	0	0	28894.37	28894.37	28894.37	28894.37	28894.37	28894.37	28894.37	28894.37	28894.37	28894.37	28894.37
4.96	P_JCLK	0	0	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833	26437.833
4.97	P_JCOO	0	0	47889.25	47889.25	47889.25	47889.25	47889.25	47889.25	47889.25	47889.25	47889.25	47889.25	47889.25	47889.25
4.98	S_CKLS	0	0	33868.416	33868.416	33868.416	33868.416	33868.416	33868.416	33868.416	33868.416	33868.416	33868.416	33868.416	33868.416
4.99	WMBRE	0	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333	9837.3333
5.00	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.01	WMBRE	0	0	0	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833	24087.833
5.02	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.03	PP_CDD	0	0	0	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167	30206.167
5.04	P_JCLK	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.05	RILEY	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.06	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.07	STBYE	0	0	21566.75	21566.75	21566.75	21566.75	21566.75	21566.75	21566.75	21566.75	21566.75	21566.75	21566.75	21566.75
5.08	WMBRE	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833	48718.833
5.09	WMBRE	0	11728.889	49414.749	49414.749	49414.749	49414.749	49414.749	49414.749	49414.749	49414.749	49414.749	49414.749	49414.749	49414.749
5.10	PP_CCK	0	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25	24127.25
5.11	STBYE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.12	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.13	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.14	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.15	P_JCKE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.16	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.17	PP_LBE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.18	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.19	P_JCKL	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.20	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.21	WMBRE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5.22	COMP_C	2	2	2	2	2	2	2	2	2	2	2	2	2	2

Table E-5. EofS ECO Spreadsheet - Value View  
(page 7 of 7 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M
122	YRBLD	0	0	0	0	691.85877	691.85877	691.85877	691.85877	691.85877	691.85877	691.85877	691.85877
123	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
124	YRBLD	0	0	0	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5	4819.5
125	YRBLD	0	0	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417	15063.417
126	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
127	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
128	YRBLD	0	0	2598.1667	2598.1667	2598.1667	2598.1667	2598.1667	2598.1667	2598.1667	2598.1667	2598.1667	2598.1667
129	YRBLD	0	0	0	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75	3899.75
130	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
131	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
132	YRBLD	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75	10801.75
133	YRBLD	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833	21439.833
134	YRBLD	0	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667	33478.667
135	YRBLD	6149.887	40668.251	40668.251	40668.251	40668.251	40668.251	40668.251	40668.251	40668.251	40668.251	40668.251	40668.251
136	YRBLD	13080.333	13080.333	13080.333	13080.333	13080.333	13080.333	13080.333	13080.333	13080.333	13080.333	13080.333	13080.333
137	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
138	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
139	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
140	YRBLD	0	0	0	0	0	0	0	0	0	0	0	0
141													
142													
143		Quantity											
144		YR83											
145		Penetration											
146		by ECO											
147		188269.75											
148													
149		Cumulative quantity penetration by ECO above the YR83 penetration											
150		98887.337	210848.21	347270.21	482032.48	500000	500000	500000	500000	500000	500000	500000	500000
151													
152													
153		Cumulative quantity penetration by ECO											
154		YR84	YR85	YR86	YR87	YR88	YR89						
155		298127.09	408815.58	546539.98	690302.2	888269.75	888269.75	888269.75	888269.75	888269.75	888269.75	888269.75	888269.75
156													
157													

Table E-6. EofS ECO Spreadsheet - Formula View  
(page 1 of 7 pages)

	A	B	C	D	E
1		224RL	2nd Fluorescent Lighting Reuse		FBC
2		Col B: Costs in 1000s of dollars			
3		Col C: Energy savings in 1000s of kWh/yr			
4		Col D: Demand savings in kW/yr			
5		Col E: Environmental Savings in Tons			
6		Col F: Quantity in no. of units of eq B			
7		Notes: Col H has formulas			
8		Data for 1% Investment			
9	6	Char	Annual	Annual	Investment
10		Cost	Energy Sv	Demand Sv	% Limit
11		1% Invest			Limit
11	1.1	SWGS	0	0	=G11-M311
12	1.2	CHWRS	0	0	=G12-M312
13	1.3	CHWCH	0	0	=G13-M313
14	1.4	CHWES	0	0	=G14-M314
15	1.5	P_DRUM	0	0	=G15-M315
16	1.6	P_JEED	0	0	=G16-M316
17	1.7	S_JEES	0	0	=G17-M317
18	1.8	DWCH	0	0	=G18-M318
19	1.9	LWES	0	0	=G19-M319
20	2.0	MEDY	0	0	=G20-M320
21	2.1	MURER	0	0	=G21-M321
22	2.2	MURSE	0	0	=G22-M322
23	2.3	PT_CRS	0	0	=G23-M323
24	2.4	P_FOLK	0	0	=G24-M324
25	2.5	RELEY	0	0	=G25-M325
26	2.6	WAPRE	0	0	=G26-M326
27	2.7	STREIT	0	0	=G27-M327
28	2.8	SWGSD	0	0	=G28-M328
29	2.9	WJES	0	0	=G29-M329
30	3.0	PT_SEE	0	0	=G30-M330
31	3.1	MURER	0	0	=G31-M331
32	3.2	CHWCH	0	0	=G32-M332
33	3.3	MURER	0	0	=G33-M333
34	3.4	JWCHS	0	0	=G34-M334
35	3.5	P_JWCH	0	0	=G35-M335
36	3.6	LWCHS	0	0	=G36-M336
37	3.7	PT_LSE	0	0	=G37-M337
38	3.8	WJES	0	0	=G38-M338
39	3.9	P_JEED	0	0	=G39-M339
40	4.0	LWES	0	0	=G40-M340
41	4.1	MURER	0	0	=G41-M341
42	4.2	CHW_C	0	0	=G42-M342
43	4.3	PWES	0	0	=G43-M343
44	4.4	PWES	0	0	=G44-M344
45	4.5	WJES	0	0	=G45-M345
46	4.6	WJES	0	0	=G46-M346
47	4.7	WJES	0	0	=G47-M347
48	4.8	WJES	0	0	=G48-M348
49	4.9	WJES	0	0	=G49-M349
50	5.0	WJES	0	0	=G50-M350
51	5.1	WJES	0	0	=G51-M351
52	5.2	WJES	0	0	=G52-M352
53	5.3	WJES	0	0	=G53-M353
54	5.4	WJES	0	0	=G54-M354
55	5.5	WJES	0	0	=G55-M355
56	5.6	WJES	0	0	=G56-M356
57	5.7	WJES	0	0	=G57-M357
58	5.8	WJES	0	0	=G58-M358
59	5.9	WJES	0	0	=G59-M359
60	6.0	WJES	0	0	=G60-M360
61		The next row contains formulas that are re			
62		=SUM(B11:G60)	=SUM(C11:G60)	=SUM(D11:G60)	
63		Notes: Col B: Quantity of 1st seg.(unredu			
64		Col D: Big constant for binary cc			
65					
66					(Big constant can be full ECO investment
67					is no rol-over case it could be annual b/c
68		Data: Annual Cost Savings (1% invest			
69		in 1000s of dollars (Annual adjustments at			
70		1y95	1y96	1y97	1y98
71	7.1	SWGS	0	0	0
72	7.2	CHWRS	0	0	0
73	7.3	CHWCH	0	0	0
74	7.4	CHWES	0	0	0
75	7.5	P_DRUM	0	0	0
76	7.6	P_JEED	0	0	0
77	7.7	S_JEES	0	0	0
78	7.8	DWCH	0	0	0
79	7.9	LWES	0	0	0
80	8.0	MEDY	0	0	0
81	8.1	MURER	0	0	0
82	8.2	MURSE	0	0	0
83	8.3	PT_CRS	0	0	0
84	8.4	P_FOLK	0	0	0
85	8.5	RELEY	0	0	0
86	8.6	WAPRE	0	0	0
87	8.7	STREIT	0	0	0



Table E-6. EofS ECO Spreadsheet - Formula View  
(page 3 of 7 pages)

	A	B	C	D	E	F
1.7.1	AMBER	0	0	0	0	0
1.7.2	ORISKANY	0	0	0	0	0
1.7.3	H.S.M.	0	0	0	0	0
1.7.4	OFFICE	0	0	0	0	0
1.7.5	H.MER	0	0	0	0	0
1.8.0	BLADE	0	0	0	0	0
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1.8.100						
Decision costs (Percent investment)						
		1/94	1/95	1/96	1/99	
1.9.1	BRDG	0	0	0	0	
1.9.2	CHWBR	0	0	0	0	
1.9.3	CHWDR	0	0	0	27.43132782	
1.9.4	CHWSS	0	0	0	0	
1.9.5	P_CHW	0	0	0	0	
1.9.6	P_CHD	0	0	0	0	
1.9.7	P_CHL	0	0	0	0	
1.9.8	DRGN	0	0	0	0	
1.9.9	LNDR	0	0	0	0	
1.9.10	WDRY	0	0	0	0	
1.9.11	WDRS	0	0	0	0	
1.9.12	WDRD	0	0	0	38.69296502	
1.9.13	PT_CHD	0	0	0	0	
1.9.14	P_CHL	0	0	0	0	
1.9.15	WDRY	0	0	0	0	
1.9.16	WDRS	0	0	0	0	
1.9.17	WDRD	0	0	0	0	
1.9.18	PT_CHD	0	0	0	0	
1.9.19	P_CHL	0	0	0	0	
1.9.20	WDRY	0	0	0	0	
1.9.21	WDRS	0	0	0	0	
1.9.22	WDRD	0	0	0	0	
1.9.23	PT_CHD	0	0	0	0	
1.9.24	P_CHL	0	0	0	0	
1.9.25	WDRY	0	0	0	0	
1.9.26	WDRS	0	0	0	0	
1.9.27	WDRD	0	0	0	0	
1.9.28	PT_CHD	0	0	0	0	
1.9.29	P_CHL	0	0	0	0	
1.9.30	WDRY	0	0	0	0	
1.9.31	WDRS	0	0	0	0	
1.9.32	WDRD	0	0	0	0	
1.9.33	PT_CHD	0	0	0	0	
1.9.34	P_CHL	0	0	0	0	
1.9.35	WDRY	0	0	0	0	
1.9.36	WDRS	0	0	0	0	
1.9.37	WDRD	0	0	0	0	
1.9.38	PT_CHD	0	0	0	0	
1.9.39	P_CHL	0	0	0	0	
1.9.40	WDRY	0	0	0	0	
1.9.41	WDRS	0	0	0	0	
1.9.42	WDRD	0	0	0	0	
1.9.43	PT_CHD	0	0	0	0	
1.9.44	P_CHL	0	0	0	0	
1.9.45	WDRY	0	0	0	0	
1.9.46	WDRS	0	0	0	0	
1.9.47	WDRD	0	0	0	0	
1.9.48	PT_CHD	0	0	0	0	
1.9.49	P_CHL	0	0	0	0	
1.9.50	WDRY	0	0	0	0	
1.9.51	WDRS	0	0	0	0	
1.9.52	WDRD	0	0	0	0	
1.9.53	PT_CHD	0	0	0	0	
1.9.54	P_CHL	0	0	0	0	
1.9.55	WDRY	0	0	0	0	
1.9.56	WDRS	0	0	0	0	
1.9.57	WDRD	0	0	0	0	
1.9.58	PT_CHD	0	0	0	0	
1.9.59	P_CHL	0	0	0	0	
1.9.60	WDRY	0	0	0	0	
1.9.61	WDRS	0	0	0	0	
1.9.62	WDRD	0	0	0	0	
1.9.63	PT_CHD	0	0	0	0	
1.9.64	P_CHL	0	0	0	0	
1.9.65	WDRY	0	0	0	0	
1.9.66	WDRS	0	0	0	0	
1.9.67	WDRD	0	0	0	0	
1.9.68	PT_CHD	0	0	0	0	
1.9.69	P_CHL	0	0	0	0	
1.9.70	WDRY	0	0	0	0	
1.9.71	WDRS	0	0	0	0	
1.9.72	WDRD	0	0	0	0	
1.9.73	PT_CHD	0	0	0	0	
1.9.74	P_CHL	0	0	0	0	
1.9.75	WDRY	0	0	0	0	
1.9.76	WDRS	0	0	0	0	
1.9.77	WDRD	0	0	0	0	
1.9.78	PT_CHD	0	0	0	0	
1.9.79	P_CHL	0	0	0	0	
1.9.80	WDRY	0	0	0	0	
1.9.81	WDRS	0	0	0	0	
1.9.82	WDRD	0	0	0	0	
1.9.83	PT_CHD	0	0	0	0	
1.9.84	P_CHL	0	0	0	0	
1.9.85	WDRY	0	0	0	0	
1.9.86	WDRS	0	0	0	0	
1.9.87	WDRD	0	0	0	0	
1.9.88	PT_CHD	0	0	0	0	
1.9.89	P_CHL	0	0	0	0	
1.9.90	WDRY	0	0	0	0	
1.9.91	WDRS	0	0	0	0	
1.9.92	WDRD	0	0	0	0	
1.9.93	PT_CHD	0	0	0	0	
1.9.94	P_CHL	0	0	0	0	
1.9.95	WDRY	0	0	0	0	
1.9.96	WDRS	0	0	0	0	
1.9.97	WDRD	0	0	0	0	
1.9.98	PT_CHD	0	0	0	0	
1.9.99	P_CHL	0	0	0	0	
1.9.100	WDRY	0	0	0	0	
Binary constraints						
		1/94	1/95	1/96	1/99	
1.9.101	keeps annual binary cell at 0 if segment or					
1.9.102	=B367:B668*B126		=C367:B668*C126		=H367:B668*H126	
1.9.103	prevents buying seg. more than once annual		=B668*B126-B376		=B668*H126-H376	
1.9.104						
1.9.105						
Cumulative % investment (above the						
		1/94	1/95	1/96	1/99	
1.9.106	BRDG	=B131	=B261-C131	=C261-D131	=G261-H131	
1.9.107	CHWBR	=B132	=B262-C132	=C262-D132	=G262-H132	
1.9.108	CHWDR	=B133	=B263-C133	=C263-D133	=G263-H133	
1.9.109	CHWSS	=B134	=B264-C134	=C264-D134	=G264-H134	
1.9.110	P_CHW	=B135	=B265-C135	=C265-D135	=G265-H135	
1.9.111	P_CHD	=B136	=B266-C136	=C266-D136	=G266-H136	
1.9.112	P_CHL	=B137	=B267-C137	=C267-D137	=G267-H137	
1.9.113	DRGN	=B138	=B268-C138	=C268-D138	=G268-H138	
1.9.114	LNDR	=B139	=B269-C139	=C269-D139	=G269-H139	
1.9.115	WDRY	=B140	=B270-C140	=C270-D140	=G270-H140	
1.9.116	WDRS	=B141	=B271-C141	=C271-D141	=G271-H141	

Table E-6. EofS ECO Spreadsheet - Formula View  
(page 4 of 7 pages)

	A	B	C	D	E
212	WPCO	=B142	=B262+C142	=C262+D142	=D262+H142
213	PT_CRO	=B143	=B263+C143	=C263+D143	=D263+H143
214	P_FLR	=B144	=B264+C144	=C264+D144	=D264+H144
215	SOLEY	=B145	=B265+C145	=C265+D145	=D265+H145
216	WAFRE	=B146	=B266+C146	=C266+D146	=D266+H146
217	STREY	=B147	=B267+C147	=C267+D147	=D267+H147
218	SHKRO	=B148	=B268+C148	=C268+D148	=D268+H148
219	BLZES	=B149	=B269+C149	=C269+D149	=D269+H149
220	PT_JCK	=B150	=B270+C150	=C270+D150	=D270+H150
221	SHWTR	=B151	=B271+C151	=C271+D151	=D271+H151
222	CHRON	=B152	=B272+C152	=C272+D152	=D272+H152
223	KRCHO	=B153	=B273+C153	=C273+D153	=D273+H153
224	JACKN	=B154	=B274+C154	=C274+D154	=D274+H154
225	P_JCKR	=B155	=B275+C155	=C275+D155	=D275+H155
226	LRWHN	=B156	=B276+C156	=C276+D156	=D276+H156
227	PT_LZE	=B157	=B277+C157	=C277+D157	=D277+H157
228	RUCKR	=B158	=B278+C158	=C278+D158	=D278+H158
229	P_STLL	=B159	=B279+C159	=C279+D159	=D279+H159
230	LRH_MD	=B160	=B280+C160	=C280+D160	=D280+H160
231	ANNSY	=B161	=B281+C161	=C281+D161	=D281+H161
232	COMP_C	=B162	=B282+C162	=C282+D162	=D282+H162
233	PNRLS	=B163	=B283+C163	=C283+D163	=D283+H163
234	FURBL	=B164	=B284+C164	=C284+D164	=D284+H164
235	NRD_JV	=B165	=B285+C165	=C285+D165	=D285+H165
236	RCKLT	=B166	=B286+C166	=C286+D166	=D286+H166
237	TCRLE	=B167	=B287+C167	=C287+D167	=D287+H167
238	HTVRY	=B168	=B288+C168	=C288+D168	=D288+H168
239	MD_JAP	=B169	=B289+C169	=C289+D169	=D289+H169
240	LR_JAP	=B170	=B290+C170	=C290+D170	=D290+H170
241	MD_AAP	=B171	=B291+C171	=C291+D171	=D291+H171
242	DRVCK	=B172	=B292+C172	=C292+D172	=D292+H172
243	MNDY	=B173	=B293+C173	=C293+D173	=D293+H173
244	FRY	=B174	=B294+C174	=C294+D174	=D294+H174
245	ANNSY	=B175	=B295+C175	=C295+D175	=D295+H175
246	FRY	=B176	=B296+C176	=C296+D176	=D296+H176
247	M_S_HR	=B177	=B297+C177	=C297+D177	=D297+H177
248	DRVCK	=B178	=B298+C178	=C298+D178	=D298+H178
249	M_S_HR	=B179	=B299+C179	=C299+D179	=D299+H179
250	FRY	=B180	=B300+C180	=C300+D180	=D300+H180
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Table E-6. EofS ECO Spreadsheet - Formula View  
(page 5 of 7 pages)

	A	B	C	D	E
310	NO_JAM	=B169-B229	=G349-G169-G229	=G349-G169-G229	=G349-H169-H229
311	LR_JAM	=B170-B230	=G350-G170-G230	=G350-G170-G230	=G350-H170-H230
312	HR_JAM	=B171-B231	=G351-G171-G231	=G351-G171-G231	=G351-H171-H231
313	CRACK	=B172-B232	=G352-G172-G232	=G352-G172-G232	=G352-H172-H232
314	WOODPT	=B173-B233	=G353-G173-G233	=G353-G173-G233	=G353-H173-H233
315	REINFC	=B174-B234	=G354-G174-G234	=G354-G174-G234	=G354-H174-H234
316	REINFC	=B175-B235	=G355-G175-G235	=G355-G175-G235	=G355-H175-H235
317	REINFC	=B176-B236	=G356-G176-G236	=G356-G176-G236	=G356-H176-H236
318	REINFC	=B177-B237	=G357-G177-G237	=G357-G177-G237	=G357-H177-H237
319	REINFC	=B178-B238	=G358-G178-G238	=G358-G178-G238	=G358-H178-H238
320	REINFC	=B179-B239	=G359-G179-G239	=G359-G179-G239	=G359-H179-H239
321	REINFC	=B180-B240	=G360-G180-G240	=G360-G180-G240	=G360-H180-H240
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Table E-6. Eofs ECO Spreadsheet - Formula View  
(page 6 of 7 pages)

	A	B	C	D	E
4.36	P_CO2	0	=100-318	=8436°C436/100	
4.37	S_CO2	0	=100-317	=8437°C437/100	
4.38	DASH	0	=100-318	=8438°C438/100	
4.39	UNSH	0	=100-319	=8439°C439/100	
4.40	MOIST	0	=100-320	=8440°C440/100	
4.41	HURSH	0	=100-321	=8441°C441/100	
4.42	HURSH	0	=100-322	=8442°C442/100	
4.43	PT_CO2	0	=100-323	=8443°C443/100	
4.44	P_POLK	0	=100-324	=8444°C444/100	
4.45	RIJURY	0	=100-325	=8445°C445/100	
4.46	WAWR	0	=100-326	=8446°C446/100	
4.47	STRM	0	=100-327	=8447°C447/100	
4.48	BRMNG	0	=100-328	=8448°C448/100	
4.49	BLMNG	0	=100-329	=8449°C449/100	
4.50	PT_JRY	0	=100-330	=8450°C450/100	
4.51	BRMNG	0	=100-331	=8451°C451/100	
4.52	BRMNG	0	=100-332	=8452°C452/100	
4.53	HURSH	0	=100-333	=8453°C453/100	
4.54	JRYM	0	=100-334	=8454°C454/100	
4.55	P_POLK	0	=100-335	=8455°C455/100	
4.56	JRYM	0	=100-336	=8456°C456/100	
4.57	PT_JRY	0	=100-337	=8457°C457/100	
4.58	RURM	0	=100-338	=8458°C458/100	
4.59	P_STLL	0	=100-339	=8459°C459/100	
4.60	UNL_WD	0	=100-340	=8460°C460/100	
4.61	MOIST	0	=100-341	=8461°C461/100	
4.62	COMP_C	0	=100-342	=8462°C462/100	
4.63	PWLS	0	=100-343	=8463°C463/100	
4.64	RURM	0	=100-344	=8464°C464/100	
4.65	RURM	0	=100-345	=8465°C465/100	
4.66	RD_C1	0	=100-346	=8466°C466/100	
4.67	R_MLS	0	=100-347	=8467°C467/100	
4.68	MOIST	0	=100-348	=8468°C468/100	
4.69	NO_JAP	0	=100-349	=8469°C469/100	
4.70	UN_JAP	0	=100-350	=8470°C470/100	
4.71	UN_JAP	0	=100-351	=8471°C471/100	
4.72	DRMNG	0	=100-352	=8472°C472/100	
4.73	MOIST	0	=100-353	=8473°C473/100	
4.74	DRMNG	0	=100-354	=8474°C474/100	
4.75	UNSH	0	=100-355	=8475°C475/100	
4.76	MOIST	0	=100-356	=8476°C476/100	
4.77	H_C1	0	=100-357	=8477°C477/100	
4.78	UNSH	0	=100-358	=8478°C478/100	
4.79	H_C1	0	=100-359	=8479°C479/100	
4.80	BLMNG	0	=100-360	=8480°C480/100	
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Table E-6. EofS ECO Spreadsheet - Formula View  
(page 7 of 7 pages)

	A	B	C	D	E
122	FINR_B	=G283*3B463/100	=C283*3B463/100	=D283*3B463/100	=H283*3B463/100
123	FINR_D	=G284*3B464/100	=C284*3B464/100	=D284*3B464/100	=H284*3B464/100
124	FINR_JV	=G285*3B465/100	=C285*3B465/100	=D285*3B465/100	=H285*3B465/100
125	FINR_L	=G286*3B466/100	=C286*3B466/100	=D286*3B466/100	=H286*3B466/100
126	FINR_M	=G287*3B467/100	=C287*3B467/100	=D287*3B467/100	=H287*3B467/100
127	FINR_N	=G288*3B468/100	=C288*3B468/100	=D288*3B468/100	=H288*3B468/100
128	FINR_O	=G289*3B469/100	=C289*3B469/100	=D289*3B469/100	=H289*3B469/100
129	FINR_P	=G290*3B470/100	=C290*3B470/100	=D290*3B470/100	=H290*3B470/100
130	FINR_Q	=G291*3B471/100	=C291*3B471/100	=D291*3B471/100	=H291*3B471/100
131	FINR_R	=G292*3B472/100	=C292*3B472/100	=D292*3B472/100	=H292*3B472/100
132	FINR_S	=G293*3B473/100	=C293*3B473/100	=D293*3B473/100	=H293*3B473/100
133	FINR_T	=G294*3B474/100	=C294*3B474/100	=D294*3B474/100	=H294*3B474/100
134	FINR_U	=G295*3B475/100	=C295*3B475/100	=D295*3B475/100	=H295*3B475/100
135	FINR_V	=G296*3B476/100	=C296*3B476/100	=D296*3B476/100	=H296*3B476/100
136	FINR_W	=G297*3B477/100	=C297*3B477/100	=D297*3B477/100	=H297*3B477/100
137	FINR_X	=G298*3B478/100	=C298*3B478/100	=D298*3B478/100	=H298*3B478/100
138	FINR_Y	=G299*3B479/100	=C299*3B479/100	=D299*3B479/100	=H299*3B479/100
139	FINR_Z	=G300*3B480/100	=C300*3B480/100	=D300*3B480/100	=H300*3B480/100
140					
141					
142					
143					
144		Quantity			
145		ly88			
146		Penetration			
147		by ECG			
148		=SUM(D421:D480)			
149					
150		Cumulative quantity penetration by E			
151		=SUM(B481:B540)	=SUM(C481:C540)	=SUM(D481:D540)	=SUM(H481:H540)
152					
153					
154		Cumulative quantity penetration by E			
155		lyt 4	ly88	ly98	
156		=B547*7-B550	=B547*-C550	=B547*-D550	=B547*-H550
157					
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Table E-7. EofS Main (Linking) Spreadsheet - Value View  
(page 1 of 3 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
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**Table E-7. EoFS Main (Linking) Spreadsheet - Value View**  
(page 2 of 3 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
46		Grand total environmental savings (atoms)												
47		3,069,775												
48		Annual budget + cost savings rolled over from previous year												
49		ly94	ly95	ly96	ly97	ly98	ly99	ly00	ly01	ly02	ly03	ly04	ly05	
50		see budget	14970.668	17256.061	19363.357	21391.221	23579.194	25519.418	27425.927	27831.827	27931.827	27831.827	27831.827	
51														
52		Enforcement of cost limit												
53		unused amount shown												
54		ly94	ly95	ly96	ly97	ly98	ly99	ly00	ly01	ly02	ly03	ly04	ly05	
55		-0.999995	-1.000103	-0.999715	-0.999887	-0.999969	-0.999923	-0.96993	29533.182	27831.827	27831.827	27831.827	27831.827	
56														
57														
58		LINKS (Refs to other spreadsheets)												
59		Total annual investment costs by EC												
60		(do not copy down, can copy across)												
61		ly94	ly95	ly96	ly97	ly98	ly99	ly00	ly01	ly02	ly03	ly04	ly05	
62		F01_2X4FL	12497.758	14971.668	17257.061	19364.357	21392.221	23580.194	25520.418	6886.7453	0	0	0	0
63														
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**Table E-7. EofS Main (Linking) Spreadsheet - Value View**  
 (page 3 of 3 pages)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
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		Total annual environmental savings by ECO (do not copy downward, can copy across)												
		fy94	fy95	fy96	fy97	fy98	fy99	fy00	fy01	fy02	fy03	fy04	fy05	
	F01_2X4FL	26301.897	58207.588	1035566.87	1485561.19	209917.87	275695.03	356073.01	378290.4	378290.4	378290.4	378290.4	378290.4	F01
		postprocessor												
		Cumulative quantity penetration by ECO (do not copy downward, can copy across)												
		fy94	fy95	fy96	fy97	fy98	fy99	fy00	fy01	fy02	fy03	fy04	fy05	
	F01_2X4FL	295127.09	408815.56	545539.96	690302.2	698269.75	698269.75	698269.75	698269.75	698269.75	698269.75	698269.75	698269.75	F01
		Cumulative quantity penetration by ECO above the fy93 penetration (do not copy downward, can copy across)												
		fy94	fy95	fy96	fy97	fy98	fy99	fy00	fy01	fy02	fy03	fy04	fy05	
	F01_2X4FL	96857.337	210545.81	347270.21	492032.45	500000	500000	500000	500000	500000	500000	500000	500000	F01
		Percent of Final Penetration Cum quant pen (above 93 pen) divided by last year cum quant pen (above 93 pen) (do not copy downward, can copy across)												
		fy94	fy95	fy96	fy97	fy98	fy99	fy00	fy01	fy02	fy03	fy04	fy05	
	F01_2X4FL	19%	42%	59%	98%	100%	100%	100%	100%	100%	100%	100%	100%	F01

Table E-8. EofS Main (Linking) Spreadsheet - Formula View  
(page 1 of 3 pages)

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Table E-8. EofS Main (Linking) Spreadsheet - Formula View  
(page 2 of 3 pages)

	A	B	C	D	E
91					
92					
93					
94					
95					
96	F01_2X4FL	fy94	fy95	fy96	fy97
97			=C-540:r91G01!C\$417	=C-540:r91G01!D\$417	=C-540:r91G01!E\$417
98					
99		postprocessor			
100					
101					
102					
103					
104	F01_2X4FL	fy94	fy95	fy96	fy97
105			=C-540:r91G01!C\$555	=C-540:r91G01!D\$555	=C-540:r91G01!E\$555
106					
107					
108					
109					
110	F01_2X4FL	fy94	fy95	fy96	fy97
111			=C-540:r91G01!C\$550	=C-540:r91G01!D\$550	=C-540:r91G01!E\$550
112					
113					
114					
115					
116					
117	F01_2X4FL	fy94	fy95	fy96	fy97
118			=B110/\$M110	=D110/\$M110	=E110/\$M110
119					
120					

Table E-8. EofS Main (Linking) Spreadsheet - Formula View  
(page 3 of 3 pages)

A	B	C	D	E
46	Grand total environmental savings (stone)			
47	=SUM(B45:M45)			
48	Annual budget + cost savings rolled over from previous year			
49	ly94	ly95	ly96	ly97
50	see budget	=C14+\$B11*B30	=D14+\$B11*C30	=E14+\$B11*D30
51				
52	Enforcement of cost limit			
53	unused amount shown			
54	ly94	ly95	ly96	ly97
55	=B14-B27	=C51-C27	=D51-D27	=E51-E27
56				
57				
58	LINKS (Refs to other spreadsheets)			
59				
60	Total annual investment costs by ECO			
61	(do not copy down, can copy across)			
62	ly94	ly95	ly96	ly97
63	=C:540:r91G01'IB\$377	=C:540:r91G01'IC\$377	=C:540:r91G01'ID\$377	=C:540:r91G01'IE\$377
64	F01_2X4FL			
65				
66				
67				
68				
69	Total annual cost savings by ECO			
70	(do not copy downward, can copy across)			
71	ly94	ly95	ly96	ly97
72	=C:540:r91G01'IB\$387	=C:540:r91G01'IC\$387	=C:540:r91G01'ID\$387	=C:540:r91G01'IE\$387
73				
74				
75				
76				
77	Total annual energy savings by ECO			
78	(do not copy downward, can copy across)			
79	ly94	ly95	ly96	ly97
80	=C:540:r91G01'IB\$397	=C:540:r91G01'IC\$397	=C:540:r91G01'ID\$397	=C:540:r91G01'IE\$397
81				
82				
83				
84				
85	Total annual demand savings by ECO			
86	(do not copy downward, can copy across)			
87	ly94	ly95	ly96	ly97
88	=C:540:r91G01'IB\$407	=C:540:r91G01'IC\$407	=C:540:r91G01'ID\$407	=C:540:r91G01'IE\$407
89				
90				



## APPENDIX F

### FINANCIAL ALTERNATIVES

**F-1. INTRODUCTION.** Department of the Army energy conservation projects can be financed through a variety of defense and nondefense programs. This appendix identifies and describes the most popular of these energy financing mechanisms.

**F-2. APPROACH.** Data were collected using primary and secondary sources. Energy experts, policymakers, and funding representatives were interviewed from the Department of the Army Energy Office, US Army Engineering Division at Huntsville, US Army Corps of Engineers Housing Support Center, the Department of Energy, the General Services Administration (GSA) and industry. Points of contact from various Army installations were also contacted about their experiences with using some of the funding methods presented in this report. In addition to interviews, secondary sources such as energy legislation, defense regulations, policy letters, conference reports, books, and lessons learned notes were used to gather information. A complete list of these sources appear in the bibliography.

#### **F-3. DEFENSE PROGRAMS**

a. Defense programs fall into the categories of general defense or Office of the Secretary of Defense (OSD) and Army-specific. All programs, regardless of category, were considered "viable" funding sources even though some were not funded during the current fiscal year. The programs addressed are the Energy Conservation Investment Program (ECIP), Energy Conservation and Management (ECAM) Program, Productivity Capital Investment Program (PCIP) which includes Quick Return on Investment Program (QRIP), Productivity Enhancing Capital Investment Program (PECIP), the Strategic Environmental Research and Development Program (SERDP), Product Improvement Program (PIP) and Labor-Saving Capital Investment Program (LSCIP). A brief description of each program is given below.

(1) **Energy Conservation Investment Program (ECIP).** The Energy Conservation Investment Program is a Department of Defense military construction (MILCON) funded program. ECIP funds energy-saving, cost-reducing projects for existing DOD facilities. Installing cost effective retrofits for existing facilities or building new energy efficiency systems are two examples of projects which would qualify for ECIP funding. Specifically, projects must cost \$300,000 or more, exhibit a savings-to-investment ratio of greater than 1.25, and amortize or have a payback of 10 years or less. Commanders submit projects to Headquarters, Department of the Army. According to Army Regulation (AR) 11-27, Army Energy Program, Army participation is planned, executed, and monitored by the Chief of Engineers and the Deputy Chief of Staff for Logistics, specifically, the Energy Office. This may change, however, with the current restructuring of the Army. The Chief, National Guard Bureau, handles requests from the Army National Guard. According to the ECIP point of contact, ECIP was funded for \$50 million per year through FY 97. From this amount, the Army receives \$12.8 million per year for its projects throughout FY 97. The program may receive a one-time additional funding of \$50 million. If the additional funding of \$50 million is approved, then the Army will receive approximately \$20-25 million per year.

(2) **Energy Conservation and Management (ECAM) Program.** The Energy Conservation and Management Program is an Army Materiel Command program, and more specifically an Ammunition and Chemical Command (AMCCOM) program. ECAM funds energy-saving retrofit projects at government-owned, contractor-operated (GOCO) plants. ECAM is funded with Procurement of Ammunition, Army (PAA) dollars. Military Construction, Army (MCA) dollars cannot be used to fund ECAM projects with the exception

of new construction (i.e., the building of a new facility). According to an ECAM representative, to qualify for ECAM funding, projects must cost \$15,000 or more, have a savings-to-investment ratio greater than 1, and have a payback period of 2 years or less. Projects are usually selected from studies conducted under the Energy Engineering Analysis Program, Production Base Modernization Program, or other Army procurement funded programs. The ECAM Program remained unfunded throughout FY 92. It is uncertain as to when funding will become available.

**(3) Productivity Capital Investment Program (PCIP).** The Productivity Capital Investment Program is an umbrella program which provides funding to defense agencies for energy efficiency projects and equipment improvements. Programs falling under PCIP are the OSD Productivity Investment Funding (OSD PIF) Program, QRIP, and PECIP. As of January 1991, Program Budget Decision #197 officially canceled the OSD Productivity Investment Funding Program which funded high payoff projects at non-GOCO facilities. As an outgrowth of this OSD decision, the Department of the Army decided to cancel its programs--Quick Return on Investment Program and Productivity Enhancing Capital Investment Program--as of the end of FY 93. Army agencies wishing to fund projects normally falling under these categories would now be required to request funding under other Army financing programs. Because QRIP and PECIP are viable through the end of FY 93, a brief description of them is given below.

**(a) Quick Return on Investment Program (QRIP).** The Quick Return on Investment Program funds projects that cost less than \$10,000 and amortize or have a payback in 2 years or less. According to one QRIP point of contact, approximately 99 percent of all QRIP dollars comes from three accounts: Operation and Maintenance, Army (OMA); Other Procurement, Army (OPA); and, Research, Development, and Acquisition (RDA). OMA funds are good for 1 year, RDA are good for 2 years, and OPA for 3.

**(b) Productivity Enhancing Capital Investment Program (PECIP).** Projects which do not qualify for funding under OSD PIF or QRIP do qualify for funds under the Productivity Enhancing Capital Investment Program. PECIP projects must cost more than \$100,000 and have a payback of 3 years or less.

**(4) Strategic Environmental Research and Development Program (SERDP).** Title 10, United States Code, Section 2901 (10 USC 2901) establishes the Strategic Environmental Research and Development Program. According to 10 USC 2901, SERDP brings together the Department of Defense, the Department of Energy, and the Environmental Protection Agency to conduct research and develop energy technologies and other technologies which would address environmental restoration, waste minimization, hazardous waste substitution, and other environmental concerns. SERDP encourages continuous transfer of information and technologies between the public and private sectors to enhance global environmental change. During FY 91 and FY 92, \$200 million funded the program. Based on the signing of the FY 93 Defense Appropriations Bill, Congress and the current Administration showed their support to further fund SERDP in FY 93 by appropriating \$180 million to the program. Efforts are underway to ensure SERDP transitions into a budgeted program.

b. Little is known about the next two programs--Labor-Saving Capital Investment Program (LSCIP) and Product Improvement Program (PIP)--however, according to AR 11-27, these programs are viable.

**(1) Labor-Saving Capital Investment Program (LSCIP).** According to AR 11-27, projects qualifying for the Labor-Saving Capital Investment Program cost more than \$100,000. Half of the project should be recouped through manpower savings within 4 years and the total be amortized within that time.

**(2) Product Improvement Program (PIP).** According to AR 11-27, the Product Improvement Program considers and manages suggestions to improve fielded products Armywide. PIP dollars are obtained from the OMA account.

#### **F-4. NONDEFENSE PROGRAMS**

**a. Other Federal and private sector financing programs** are available to the Department of Defense. Discussed in this paragraph are the Department of Energy's Seed Money and the General Services Administration's Set-Aside Program (Budget Account 54). Industry, too, has pursued energy savings initiatives with the Department of the Defense, especially since the mid-to-late 1980s. Numerous programs have evolved since that time to facilitate DOD's effort in reducing its energy consumption and energy-related costs. Among the most popular programs in the defense community are Energy Savings Performance Contracting and Demand Side Management. A brief description of all these programs appears below.

**(1) Seed Money.** According to a Department of Energy representative, DOE provides Federal agencies funding for project planning and initial energy conservation audits on a cost shared basis. Usually, the customer agency receives \$10K, \$15K, or \$20K from DOE and is required to match that amount. Although this is not an "official" program, it is available to agencies interested in implementing energy cost saving measures in their facilities as long as funding is available.

**(2) GSA Set-Aside Program (Budget Account 54).** On 2 August 1991, GSA issued a policy letter stating that it would implement an energy conservation program which would fund energy retrofit projects at delegated buildings and provide agencies with guidance to conduct long-term planning, energy audits, and life cycle costing to meet the energy reduction goals outlined in Public Law 100-615 and Executive Order 12759. Agencies wishing to compete for funds under this program would be evaluated on the following criteria:

- Project cost (must exceed \$10K but total less than \$1.6M to include planned nonrecurring expenditures or total less than \$750K if projects are in leased buildings where the government pays utilities separately from the lease)
- Savings-to-investment ratio
- Simple payback
- Annual million British thermal units (Mbtu) Savings
- Inspection score (minimum score of 85)
- Lease status

**(3) Energy Savings Performance Contracting.** According to the Energy Policy Act (1992), an energy savings performance contract (previously referred to as Shared Energy Savings (SES)) is an arrangement or agreement between the government and a contractor to increase energy efficiency and reduce energy related operating costs of a building, group of buildings, or facility, whereby the contractor incurs the cost and provides the assets to implement energy savings measures such as performing the audit, designing the project, acquiring, installing, testing, operating, maintaining, and repairing the equipment (to include software systems) and training personnel, in exchange for a portion of the actual energy savings, if any, directly resulting from the implementation of such measures during the term of the contract which is not to exceed 25 years. In other words, the contractor provides a service to the government, finances the project (although can arrange for a third party (e.g., leasing bank) to finance the project), and is reimbursed based on the actual energy savings, if any. This last point is crucial to the understanding of energy savings performance contracts. The contractor is paid a negotiated price (a dollar amount) or a percentage or "split" of the savings incurred (i.e., 50/50, 60/40 etc.) based on a predetermined sharing formula agreed to by both parties and

stated in the contract. The contractor must prove actual energy savings each month in order to be paid. If savings are not achieved, then the contractor does not receive payment. Sometimes, however, arrangements can be made between the contractor and the government to provide payment on a more flexible basis. Under the new Energy Policy Act (1992), it is stated that the contractor can receive payment per month based on an agreed amount regardless of any savings incurred. At the end of the year, an audit is conducted to determine actual savings. If actual savings to the government are less than expected, then the contractor may pay back the difference to the government. This last condition has not yet been implemented with the Department of the Army.

(a) The following list reflects the types of energy savings performance contract projects either proposed or awarded at Army installations (see Table F-1).

- Chiller retrofits
- Electrical peak shaving plants
- Lighting retrofits
- Group coupled air source heat pumps
- Propane-air mixing plants
- Geothermal
- Utility control systems
- Air conditioning retrofits

(b) During the conduct of the study, Army representatives who were using energy savings performance contracting to finance energy projects at their installations were interviewed and asked about their experiences. Strengths and weaknesses using the energy savings performance contracting approach were identified. Easier and faster access to capital financing and increased incentive for project success in terms of energy cost savings (among the contractor and customer) were identified as the most positive aspects of the method. Obtaining manpower support; minimizing high cost overhead; considering environmental impacts (depending on type of project); and encouraging contractors to commit to a long-term relationship with defense organizations under the current down sizing effort and economic situation were identified as the most negative aspects. The US Army Corps of Engineers, Huntsville Division (Huntsville, Alabama) serves as the Center of Expertise for the Department of the Army in assisting with energy savings performance contract opportunities. Based on Huntsville's experience with assisting installations with energy savings, they wrote a paper (see bibliography) on their lessons learned. The following list is taken from that paper; it explains the barriers found with the approach.

- Few precedents to guide those who undertake SES contracting in the Army
- Lack of development of government SES contracting expertise
- Government lack of knowledge of industry concerns relative to SES contracting
- Loss of technical and contractual knowledge due to employee turnover
- Determining how the government will be able to operate the SES system if the contractor defaults
- Predetermining the government's needs at contract end
- Lack of industry interest in government SES contracts due to termination of convenience
- Providing assurances that the contractor will provide services as bid
- Ensuring customer commitment to the SES contracting effort
- Ensuring the understanding between the contractor and the government concerning the SES contract boundary
- Determining the most effective energy baseline
- Impact of perceived and actual risk on government SES contracting efforts
- Government commitment to unnecessarily lengthy SES contracts

**Table F-1. Energy Savings Performance Contracts in the Army  
(As of April 20, 1993)**

Project name/location	Project description	Contractor investment	Government projected share of savings	Contractor projected share of savings	Contract terms
Corpus Christi Army Depot Corpus Christi, TX	Chiller retrofit and upgrade of electrical service in aircraft hangar building housing aircraft paint booths, taping and touch-up bays and offices	\$755,850	\$3,460,791 (31.4%)	\$7,572,105 (68.6%)	25 Years
Aliamanu Family Housing Area, Honolulu, HI	Chiller retrofit, EMS expansion, controls, and lighting retrofits in a family housing complex that includes a shopette/gas station, athletic facilities and a chapel	\$10,150,088	\$7,941,051 (28%)	\$19,689,758 (72%)	15 Years
Gas Air/Propane Mixing Plant, Ft. Stewart, GA	Base-wide peak shaving project for propane-air mixing plant	\$921,570	\$4,042,091 (50.5%)	\$3,968,921 (49.5%)	15 Years with a 5 year option
Gas Air/Propane Mixing Plant, Ft. Gillen/McPherson, GA	Base-wide peak shaving project for propane-air mixing plant	\$1,052,000	\$7,077,969 (71.6%)	\$2,811,852 (28.4%)	15 Years with a 5 year option
Ft. Polk, LA	HVAC retrofit in family housing area (4,003 units)				20 Years presently in negotiations; expect award Oct 93
Ft Drum, NY	Gas distribution system				Presolicitation notice 22 Jul 93; response due 17 Aug 93

- Unrealistic expectations concerning length of SES contract development
- The life cycle analysis is based on the bids and technical evaluation of the bids. It is a projection of the cash flows thought most likely by the government. However, it is dependent on the technical personnel for interpretation of the savings claimed by the contractor. If the technical personnel cannot judge the accuracy of the energy savings claimed by the bidder, then the life cycle analyst must give the bidder credit for savings claimed.
- Reducing government risk due to the difference in energy inflation and general inflation
- Local utility action that can substantially affect the SES project.

(c) In general, the energy savings performance contract method of financing energy projects is an excellent source of alternative funding for the government, specifically, the Department of the Army. It is quite viable when the payback period is short, i.e., 3 to 4 years, when immediate results can be acquired. However, a long-term contract has the advantage of increasing the customer's and contractor's incentive for ongoing project success, since fees are based on performance and energy savings.

**(4) Third Party Contracting.** Third Party Contracting (TPC) is a financing arrangement which permits the government to enter into long-term contracts (up to 30 years) with private companies for the purchase of utility services (e.g., heating, cooling, electric). The contractor designs, builds, owns and operates the facility/plant which provides a service/commodity on government land. The government buys a certain level of this service/commodity and pays for it on a per unit basis at a fixed minimum price. This fixed rate is prenegotiated and is paid to the contractor regardless of whether or not the service is used. For example, if the government agreed to pay a fixed price of \$100 per month for electric and used it in months 1, 2, and 3 but did not in month 4, the government is still required to pay \$100 per month for months 1, 2, 3 and 4. Likewise, if the government uses more of the service, then the government pays more for it. According to the US Army Corps of Engineers at Huntsville, the Center of Expertise for supporting HQDA for the pursuit of privatization or TPC, TPC is not currently used by the Army to finance energy services, principally because it is not lucrative for either the Army or the contractor.

## **(5) Demand Side Management**

### **(a) Introduction**

**1.** This paragraph reports the results of CAA's evaluation of the demand side management (DSM) programs which were being offered by the 34 commercial utility companies servicing the 49 Army sites examined in the REEP Study. The survey specifically focused on identifying cash rebate offers made during the time the REEP Study was conducted as inducements for implementing selected ECO measures. Figure F-1 identifies the 34 servicing utilities by study site.

**2.** The Energy Efficiency Resource Directory: A Guide to Utility Programs, September 1992, prepared for the President's Commission on Environmental Quality, was used for initially identifying servicing utility companies (referred to in following paragraphs as "utilities") which had ongoing DSM programs and program points of contact. Utility DSM program representatives were contacted and asked to provide literature describing the specifics of current DSM program offers. Except where otherwise noted, these utility publications and correspondence comprised the main sources for the information, findings, and conclusions presented in the DSM portion. Telephone conversations with utility DSM program representatives were used, as needed, to supplement information contained in utility publications.

State	Utility company	Army site serviced	State	Utility company	Army site serviced
AL	Alabama Power	Anniston AD Redstone Arsnl Rucker	NC	Carolina Power & Light	Bragg
AR	Ark Power & Light	Pine Bluff Arsnl	MO	Show-Me Power  Kansas City Power & Light	L. Wood  Lake City AAP
AZ	Tucson Electric Power	Huachuca	NJ	Jersey Central Power & Light	Dix Monmouth Picatinny
CA	Pacific Gas & Elec  So Cal Edison	Ord Presidio SF  Irwin	NY	Niagara Mohawk Power	Drum Watervliet
CO	Colo Springs Municipal  Western Power Admin	Carson  Pueblo AD	OK	Public Service Co of OK	Sill
GA	Georgia Power	McPherson Stewart Benning Gordon	SC	So Carolina Elec & Gas	Jackson
IL	Iowa-III Gas & Elec	Rock Island Arsnl	TN	TVA	Holston AAP
KA	Kansas Power & Light	Riley Leavenworth	TX	Texas Utilities  San Antonio Municipal  El Paso Elec Co  Central P& L  Southwestern Elec Power	Hood  Sam Houston  Bliss WSMR  Corpus Christi  Red River Depot
KY	Pennyrile/TVA	Campbell	UT	Western Area Power-17% (DOE) Utah Power & Light	Tooele Depot
LA	LA Power and Light	Polk	VA	Virginia Power  Appalachian Power	Eustis Lee Belvoir Walter Reed  Radford AD
MA	New England Power	Devens	WA	TACOMA Public Utilities	Lewis
MD	Balt Gas & Electric  Potomac Edison	Meade Aberdeen  Detrick	WI	Northern States Power	McCoy
MI	Detroit Edison	Detroit Arsnl			

Figure F-1. Servicing Utility Companies Included in DSM Survey

3. The basic methodology used for assessing the potential economic impact of DSM cash rebates upon Army ECO investments was to apply the utilities' current DSM program criteria (as specified in DSM publications) to identify study ECO which qualified for cash rebate offers and the amount of any such rebates. This approach identified the approximate dollar rebate amount which could have been collected by the Army had the study ECO measures been implemented at the study sites at the time the survey was undertaken.

#### **(b) Background**

1. A provision of EPACT, which was enacted during the course of the study, permits and encourages governmental agencies to participate in utility DSM programs and prohibits utilities from denying these offers to governmental agencies. Executive Order (EO) 12759, 17 April 1991, directs governmental agencies (including DOD) to remove any impediments to receiving, using, and taking DSM management services, incentives, and rebates which may be offered by servicing utility companies and other private sector energy service providers. In consonance with Task 2 of the REEP Study and pursuant to the provisions of EPACT and EO 12759, CAA evaluated the DSM programs which were being offered by the 34 utility companies servicing the study sites.

2. The purpose for evaluating utility DSM program offerings was to determine:

- Which utilities companies were operating DSM programs offering incentives for implementing energy conservation measures (or ECO);
- Which ECO included in the study would qualify for cash rebates under the criteria specified for these DSM program offers; and
- What was the estimated present year (FY 1993) dollar amount of all such cash rebate offers for all study ECO at all study sites.

3. Although typically DSM programs offered customers a range of incentive packages which included cash rebates, special rates, loans, and free services, the DSM program evaluation was directed at identifying cash rebate offers. The complex terms and procedures governing the application and quantification of incentive packages other than cash rebates rendered them impracticable for a centralized assessment within the scope of the study. Identification of rebates was also limited to offers encompassing retrofit actions/situations. While rebates and other incentives are typically offered for new construction and replacement actions, they were not within the scope of REEP retrofit scenario.

#### **F-5. GENERAL CHARACTERISTICS AND FINDINGS FOR SURVEYED DSM PROGRAMS**

a. The primary objective of DSM strategy is to keep pace with customer demand for energy by implementing energy efficiency and conservation measures and forestalling or avoiding the enormous capital investment outlays which would otherwise be required to construct new energy generating plant capacity. A secondary effect of utility DSM programs is the reduced impact on the environment when compared to the alternatives of building more power plants or buying and consuming more power from outside sources (i.e., alternative supply side solution).

b. The level of incentives (rebates, special rates, loans, and free services) that utility companies offer customers as inducements for them to participate in various DSM programs is carefully calculated based upon the cost avoidance savings of deferring large capital outlays for additional plant. In essence, utility companies often find that it is economically preferable to secure cost avoidance savings by sharing a portion of these savings with customers. As could



be expected, the most aggressive DSM programs were found among those utility companies which had energy demand patterns that approached the upper limit of the utility's peak energy generating capacity.

c. While the common objective for all DSM programs was to promote energy efficiency through conservation and load management strategies, the various utility DSM programs aimed at this objective could not be uniformly characterized and assessed. There was found to be a range of factors bearing on the availability, content, and impact of DSM programs nationwide. Since the terms of utility DSM programs were found to be unique in every case, each program was reviewed and assessed individually to identify and gauge the impact of cash rebate offers on study ECO at each site.

d. Some programs were found to be more dynamic than others. Utilities evaluated, revised, and funded these on an annual basis to reflect areas of changing emphasis and emerging technologies. Also, the funding level for some of these programs appeared to have been more closely tied to the utility's annual profit margin and state utility regulators. Other programs were found to be more institutionalized in that they were relatively more stable in scope, funding level, and duration.

e. Representatives for those utilities not operating a DSM program or pursuing one of limited scope informally acknowledged that this was because there was little or no economic incentive at that time due to existing excess plant generating capacity. Some representatives also indicated that while this was the utility's current supply versus demand situation, that the utility had entered into mid- to long-range planning for future DSM programs to assist them in meeting higher energy demands in the future.

f. For surveyed utilities with ongoing programs targeted at commercial/industrial customers, the predominant issues bearing on the scope, content, and impact of the programs were:

- Peak customer demand versus plant peak energy generating capacity
- Customer category/market and level of energy consumption (e.g., commercial, industrial, agricultural, residential)
- Electrical demand pattern (peak versus offpeak consumption)
- End-use of energy (e.g., lighting, heating, cooling, or process)
- Fuel types used by systems (e.g., electricity, gas, renewables)
- Targeted technologies and equipment (e.g., high efficiency HVAC systems and appliances)
- Targeted situations (retrofit, new construction, or replacement)
- System operating efficiency minimums, standards, and targets, and
- Upper limits on total dollar amount of rebate offers to a single customer.

g. Typically, DSM programs were developed and offered by utilities for these five basic customer categories: residential, commercial, industrial, agricultural, and institutional/municipal. These categories are briefly defined below. Since the Army sites addressed in the study fell in the commercial and industrial customer categories, evaluation of rebate offers centered on the programs directed at these two customer categories.

**Residential:** This classification applies to customers purchasing electric power or natural gas for household use. Households are usually further categorized as single- or multi-family dwellings.

**Commercial:** This classification applies to customers purchasing electric power or natural gas for use in retail businesses such as retail stores, restaurants, warehouses, and lodging.

**Industrial:** This classification applies to customers purchasing electric power or natural gas for use in manufacturing businesses, plants, and mining operations.

**Agricultural:** This classification applies to customers purchasing electric power or natural gas for use in agricultural businesses such as growing crops, raising livestock, and pumping water for irrigation.

**Institutional, municipal, and nonprofit:** This classification applies to customers purchasing electric power or natural gas for nonresidential businesses not identified elsewhere such as schools, colleges, hospitals, and other institutions.

**h. The descriptions of typical DSM programs/services offered by utilities to customers presented in the section were derived from the Energy Efficiency Resource Directory: A Guide to Utility Programs, September 1992, and utility publications. The basic types of incentive programs identified in the survey as typically offered by utilities to commercial and industrial customers are described below.**

**(1) Prescriptive Rebate Programs.** These programs are to encourage commercial and industrial customers to purchase and install energy efficient equipment, typically in the areas of lighting, cooling, heating, refrigeration, and motors. Rebates are offered in a prescriptive format in which the utility pre-selects energy efficiency measures that are economically attractive to both utility and customer. The customer decides which, if any, measures to purchase and install. The utility pays the rebate after proof of ECO installation is provided. The utility often sets minimum efficiency levels for prescriptive measures which exceed local, state, and Federal building codes and standards. Customers often participate in these programs when faced with immediate equipment replacement decisions resulting from equipment failure, obsolescence, or a desire to cut costs through energy efficiency retrofit measures, as was the case scenario for REEP. The amount of some rebate offers was fixed, but in most instances varied according to factors considering system power consumption and energy efficiency levels. An example of a typical fixed prescriptive rebate offer made by Southern California Edison was a flat \$20 for each room occupancy sensor the customer installs. Examples of variable prescriptive rebate offers for installing efficient motors by Niagara Mohawk and Baltimore Gas and Electric (BG&E) are presented in Tables F-2 and F-3, respectively. As shown, the amount of rebate offered varies depending upon the size and efficiency of the motor. For larger motors (60 horse power and above), BG&E rebates also depend on the intended end-use of motors. Larger rebate amounts are offered for replacement motors than for plant expansion motors. The additional amount is offered for existing motors as inducement to swapout (retrofit) older, less efficient motors. The increased amount helps the customer defray labor cost and is indicative of BG&E's strong commitment to DSM as a cost effective means of meeting customer energy demands.

**(2) Customized Incentive Programs.** Utilities offer customer rebates for purchasing and installing energy efficient equipment chosen by customers to meet their unique energy needs. These programs are flexible and tailored to accommodate individual customer-selected energy efficiency measures on a site-specific basis and are generally targeted to nonresidential customers. Because of the diversity among building types and energy end-uses found among nonresidential customers, each participant's customized measures/rebate package is usually unique. Typically, a number of measures are preselected by the customer in consultation with the utility or the utilities' engineering services contractor and approved by the utility. During this process, the utility establishes a rebate offer amount for implementing the custom designed energy package based upon an evaluation of the economic impact upon current and future utility operations. While customized rebate program offers were available at some sites to augment savings from prescriptive rebate program measures, it was not possible to estimate the potential for these rebates because of the customized features of the program. It was observed that the potential customized rebate amount for some sites may be greater than the total amount of potential prescriptive rebates offered for qualifying ECO at the same site.

**Table F-2 . Cash Rebates Offered by Niagara Mohawk for Installing High Efficiency Motors**

Motor horsepower	Minimum eligible nominal efficiency %	High efficiency motors rebate \$
1	84	35
1.5	84	35
2	85	35
3	86	35
5	87	40
7.5	89	60
10	90	80
15	90	120
20	91	160
25	93	200
30	93	240
40	93.6	320
50	94	400
60	94.1	480
75	94.5	600
100	94.5	800
125	95	1000
150	95	1200
200	95.4	1600
250	95.8	2000
300	95.8	2400
350	95.8	2800
400	95.8	3200

**Table F-3. Cash Rebates Offered by Baltimore Gas and Electric for Installing High Efficiency Motors**

Size (hp)	Minimum Required efficiency	Rebate		
		(TEFC)		(ODP)
		Replacement motors	Plant expansion motors	Plant expansion & replacement motors
1	82.5%		\$40	\$40
1.5	84.0%		\$50	\$50
2	84.0%		\$50	\$50
3	87.5%		\$70	\$70
5	87.5%		\$70	\$70
7.5	89.5%		\$90	\$90
10	89.5%		\$110	\$110
15	91.0%		\$150	\$150
20	91.0%		\$170	\$170
25	92.4%		\$220	\$220
30	92.4%		\$260	\$260
40	93.0%		\$360	\$360
50	93.0%		\$470	\$470
60	93.6%	\$550	\$490	\$300
75	94.1%	\$800	\$550	\$320
100	94.5%	\$1100	\$890	\$400
125	94.5%	\$2200	\$1500	\$530
150	95.0%	\$3000	\$1600	\$730
200	95.0%	\$3200	\$2000	\$1050
250	95.0%	\$3400	\$2200	\$2300

**(3) New Construction Programs.** Utilities typically offered rebates for installation of energy efficiency measures in new nonresidential buildings, most often commercial buildings. New construction offers opportunities to design and install energy efficient measures from the ground up that would be impractical to install in existing structures. To qualify for rebates, energy efficiency of equipment and practices must exceed existing government standards and codes for commercial buildings. In addition to rebates, utilities often provide co-funding for design studies and engineering assistance when building plans are modified to incorporate energy efficient measures.

**(4) Energy Audit Programs.** Utilities offer customers free energy audits conducted by utility personnel or contracted architectural/engineering firms. The purpose of energy audits is to identify energy efficiency opportunities which may exist with regard to facilities, equipment, and processes. If the customer subsequently decides to implement some or all the opportunities, they would likely qualify for a cash rebate under the prescriptive or customized program.

**(5) Maintenance/Tune-Up Programs.** Utilities offer customers incentives to implement relatively low cost tune-up and maintenance measures designed to improve energy efficiency. These generally include such measures as HVAC adjustments, weatherization, motor tune-ups, condenser coil cleaning, fixture cleaning, and low cost lighting measures.

i. Generally, DSM program incentive offers were equally available within the terms of the offer to all utility customers falling within the general customer category. However, in some instances, utilities were found to restrict offers to a more select group of customers falling within the category. For example, one utility limited offers to only hospitals and schools. In another instance, a utility which serviced customers in both Idaho and Illinois limited residential incentive offers to its Idaho customers because the Illinois utility commission declined to approve the offers for Illinois customers.

j. The dynamics of some DSM programs examined during the study were such that it was possible only to gauge the broad economic impact that would result from investment in study ECO. While precise impacts could not be uniformly measured, reasonable estimates of probable cash rebate savings for some ECO measures could be derived. These rebates are conservative estimates supported by detailed examinations of the actual DSM programs which were being operated by the utilities at the time the REEP Study was conducted. Table F-4 identifies the estimated cash rebates by ECO which were found to be available. These estimates were derived solely from prescriptive program offers and exclude additional rebate offers which would be available under customized rebate programs. The total potential rebate estimate of \$12,142,000 associated with implementing study ECO is conservative. If all study ECO measures were implemented, the rebate amount which could reasonably be expected to accrue would likely be more than twice this estimated amount if additional rebate incentives offered for customized programs and additional savings accruing from DSM program special rate offers could be considered.

**Table F-4. Estimates of Cash Rebates (for the 49 Sites) Resulting from Utility Prescriptive Rebate Offers**

ECO	Total rebate offer (K)
2X4 Fluorescent lighting w/electronic ballast	5,471
Compact fluorescent lighting	1,988
Exit lighting	249
Occupancy sensors	341
Motors	1,640
Programmable thermostats	245
High efficiency gas furnace	321
Cool storage	1,237
Ceiling insulation	31
Window film	20
Blown-in wall insulation	136
Gas heat pump	462
Total	\$12,142

k. Generally, prescriptive programs operated by servicing utilities did not include rebate offers for the ECO measures identified below. However, several of these measures would qualify to receive rebates under selected utility customized rebate programs.

- Modular boilers
- Reflective roof membrane
- Water heater blankets
- Nominal efficiency gas furnace
- Flue dampers with electronic ignition
- Manhole sump repairs
- Gas chillers
- Digital control panels

l. Survey findings indicated that the economic impact of ongoing DSM programs would serve to make an Army energy efficiency investment package more economically attractive than is portrayed by the overall study results presented in Chapter 3. Conservatively estimated, additional Army cost savings (the term "cost savings" is used here to denote the impact of cash rebates since they were considered as eventual dollar offsets to ECO investments) of \$12.1 million, above the savings levels identified for the base case in Chapter 3, would accrue from utility DSM programs. This added cost savings would be substantially higher if the savings impacts of customized rebate and special rate offers were considered.

APPENDIX G  
SPONSOR'S COMMENTS



DEPARTMENT OF THE ARMY  
ASSISTANT CHIEF OF STAFF FOR INSTALLATION MANAGEMENT  
600 ARMY PENTAGON  
WASHINGTON DC 20310-0600



DAIM-FDF-U (11-27)

29 DEC 1993

MEMORANDUM FOR THE DIRECTOR US ARMY CONCEPTS ANALYSIS AGENCY,  
ATTN: CSCA-FSR(5-5d), 8120 WOODMONT AVENUE,  
BETHESDA, MARYLAND 20814-2797

SUBJECT: Renewables and Energy Efficiency Planning (REEP) Study

1. Reference memorandum, CSCA-FSR(5-5d), 2 November 1993, SAB.
2. Referenced memorandum requested us to evaluate, review, and comment on the REEP study draft report.
3. Enclosure 1 is a completed evaluation of the REEP report as requested by your office and required by AR5-5.
4. My point of contact for this action is Qaiser Toor, DAIM-FDF-U, COMM (703) 355-2026, DSN 345-2026.

Encl

JOHN H. LITTLE  
Major General, GS  
Assistant Chief of Staff  
for Installation Management

## STUDY CRITIQUE

(This document may be modified to add more space for responses to questions.)

1. Are there any editorial comments? No If so, please list on a separate page and attach to the critique sheet.

2. Identify any key issues planned for analysis that are not adequately addressed in the report. Indicate the scope of the additional analysis needed. None

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3. How can the methodology used to conduct the study be improved?

No change

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4. What additional information should be included in the study report to more clearly demonstrate the bases for the study findings? No change

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5. How can the study findings be better presented to support the needs of both action officers and decisionmakers? No change

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6. How can the written material in the report be improved in terms of clarity of presentation, completeness, and style? No change

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### STUDY CRITIQUE (continued)

7. How can figures and tables in the report be made more clear and helpful?

No change

8. In what way does the report satisfy the expectations that were present when the work was directed? Report provides excellent and very useful documentation of the REEP Study.

In what ways does the report fail to satisfy the expectations?

None

9. How will the findings in this report be helpful to the organization which directed that the work be done? The analytical capability developed and demonstrated in the REEP Study significantly enhances WQA leadership's ability to manage the Army's energy program and policy.

If they will not be helpful, please explain why not.

Not applicable

10. Judged overall, how do you rate the study? (circle one)

Poor

Fair

Average

Good

Excellent

*A landmark piece of work!*



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## GLOSSARY

## ABBREVIATIONS, ACRONYMS, AND SHORT TERMS

AMCCOM	Ammunition and Chemical Command
AR	Army regulation
ASAILE	Assistant Secretary of the Army for Installations, Logistics, and Environment
BRAC	Base Realignment and Closure
CAA	US Army Concepts Analysis Agency
CENET	US Army Corps of Engineers National Energy Team
CERL	US Army Construction Engineering Research Laboratory
CONUS	continental United States
DOD	Department of Defense
DOE	Department of Energy
DSM	demand side management
ECAM	Energy Conservation and Management Program
ECIP	Energy Conservation Investment Program
ECO	energy conservation opportunity (ies)
EPACT	Energy Policy Act of 1992
EO	Executive Order
FOMOA	Force Modernization Analyzer
FY	fiscal year
GOCO	government-owned, contractor-operated
GSA	General Services Administration
HQDA	Headquarters, Department of the Army
HVAC	heating, ventilation, air conditioning
IAW	in accordance with
kW	kilowatt(s)
LCC	life cycle cost
LSCIP	Labor-Saving Capital Investment Program
MACOM	major Army command
Mbtu	million British thermal units
MCA	Military Construction, Army
MILCON	military construction
MOF	model objective functions
NPR	National Performance Review
OMA	Operations and Maintenance, Army
OPA	Other Procurement, Army
OSD	Office of the Secretary of Defense
OSL	Optimization Subroutine Library
PAA	Procurement of Ammunition, Army
PCIP	Productivity Capital Investment Program
PECIP	Productivity Enhancing Capital Investment Program
PIF	Productivity Investment Funding
PIP	Product Improvement Program
PPBES	Planning, Programming, Budgeting, and Execution System
QRA	quick reaction analysis
QRIP	Quick Return of Investment Program
RDA	Research, Development, and Acquisition
REEP	Renewable and Energy Efficiency Planning (REEP) Study
REESIN	Renewables and Energy Efficiency Sustainable Investment (REESIN) QRA

RIM	REEP Investment Model
SEER	Seasonal Energy Efficiency Rating
SERDP	Strategic Environment for Research and Development Program
SES	Shared Energy Savings
STON	short ton
TOA	total obligational authority
US	United States
USC	United States Code