



## IAPD Report

# Chad Hayes

CRD# 7118760

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**i** Please be aware that fraudsters may link to Investment Adviser Public Disclosure from phishing and similar scam websites, trying to steal your personal information or your money. Make sure you know who you're dealing with when investing, and contact FINRA with any concerns.  
For more information read our [investor alert](#) on imposters.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### Chad Hayes (CRD# 7118760)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/01/2023**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	CETERA ADVISOR NETWORKS LLC	CRD# 13572	08/10/2023
<b>IA</b>	CETERA INVESTMENT ADVISERS LLC	CRD# 105644	08/10/2023

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **5** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	SECURIAN FINANCIAL SERVICES, INC.	15296	Phoenix, AZ	10/08/2021 - 08/10/2023
<b>B</b>	SECURIAN FINANCIAL SERVICES, INC.	15296	Phoenix, AZ	06/28/2021 - 08/10/2023

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

**No**



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 5 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **CETERA ADVISOR NETWORKS LLC**  
Main Address: 2301 ROSECRANS AVE #5100  
EL SEGUNDO, CA 90245  
Firm ID#: 13572

Regulator	Registration	Status	Date
<b>B</b> FINRA	General Securities Representative	Approved	08/10/2023
<b>B</b> Arizona	Agent	Approved	08/10/2023
<b>B</b> California	Agent	Approved	08/10/2023
<b>B</b> Florida	Agent	Approved	08/11/2023
<b>B</b> Georgia	Agent	Approved	08/10/2023
<b>B</b> Missouri	Agent	Approved	08/10/2023

### Branch Office Locations

**CETERA ADVISOR NETWORKS LLC**  
3131 E CAMELBACK ROAD  
SUITE 100  
PHOENIX, AZ 85016

### Employment 2 of 2

Firm Name: **CETERA INVESTMENT ADVISERS LLC**  
Main Address: 1450 AMERICAN LANE  
6TH FLOOR, SUITE 650  
SCHAUMBURG, IL 60173-2096  
Firm ID#: 105644

Regulator	Registration	Status	Date
<b>IA</b> Arizona	Investment Adviser Representative	Approved	08/10/2023



## Qualifications

Regulator	Registration	Status	Date
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### Branch Office Locations

**CETERA INVESTMENT ADVISERS LLC**  
2730 EAST CAMELBACK RD  
STE 250  
PHOENIX, AZ 85016



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
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General Securities Representative Examination (S7TO)	Series 7TO	06/26/2021
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Securities Industry Essentials Examination (SIE)	SIE	09/11/2020
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#### State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	09/02/2021
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### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	10/08/2021 - 08/10/2023	SECURIAN FINANCIAL SERVICES, INC.	CRD# 15296	Phoenix, AZ
B	06/28/2021 - 08/10/2023	SECURIAN FINANCIAL SERVICES, INC.	CRD# 15296	Phoenix, AZ

#### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
08/2023 - Present	CETERA ADVISOR NETWORKS LLC	REGISTERED REPRESENTATIVE	Y	Phoenix, AZ, United States
08/2023 - Present	CETERA INVESTMENT ADVISERS LLC	INVESTMENT ADVISOR REPRESENTATIVE	Y	SCHAUMBURG, IL, United States
12/2019 - Present	Renaissance Financial	Agent	Y	Phoenix, AZ, United States
12/2019 - 08/2023	Minnesota Life Insurance Company	Agent	Y	St Paul, MN, United States
12/2019 - 08/2023	Securian Financial Services Inc	Registered Rep	Y	St Paul, MN, United States
07/2019 - 11/2020	Toca Madera	Server	N	Scottsdale, AZ, United States
05/2019 - 12/2019	Securian Financial Services Inc	Non-Registered Associate	Y	St Paul, MN, United States
02/2018 - 07/2019	Spinatos Pizzeria	Runner	N	Tempe, AZ, United States
01/2015 - 05/2019	Arizona State University	Student	N	Tempe, AZ, United States
02/2017 - 06/2018	Arizona State University	Building Manager	N	Tempe, AZ, United States
01/2009 - 01/2015	J&B Rentals	General Maintenance Manager	N	Lodi, CA, United States



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

\*\*RF Brokerage; St. Louis, MO; Ins rlt'd; Agent/broker; Group insurance sales; 12/2019-pres; 1 hr/mo; 1 hr/mo trading. \*\*Co-Op Insurance Agency; San Diego, CA; Ins rlt'd; Agent/broker; Fixed ins sales- FL, FA, DI, LTC; 12/2019-Pres; 1 hr/mo; 1 hr/mo trading. \*\*Toca Madera; Scottsdale, AZ; Not ins rlt'd; Employee; Food/Beverage Service; 10/2019-pres; 120 hrs/mo; 0 hrs/mo trading.





## End of Report

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